

The Journal

REFERENCE ONLY

June XII, No. 43

Thursday, June 25, 1998

50 cents (Tax included)

Worth Checking Out

Wanted: Fair volunteers

The El Cerrito Rotary Club seeks volunteers who can help out at this year's July 4 Fair at the Community Center. Anyone who can spare an hour or so to make a difference is better than none. Volunteers are asked to call coordinator Barbara Brown at 262-7453. Volunteers will receive a limited-edition July 4 Fair polo shirt, a coupon good for a free hamburger at the event and an invitation to the post-"thank you" barbecue for volunteers and sponsors July 23.

Art at Community Center

An exhibit by Albany artist Doris Mandell at the Albany Community Center will feature ceramic goblets with hand-painted designs and pen and ink drawings. Mandell, a teacher with a master's degree in art from UC Berkeley, will display her work until the end of the month. The Albany Community Center is located at 1247 Main Ave.

Phone accessibility

Do you know anyone who has difficulty using a telephone? Attend a free program July 1 at the Albany Library, 1247 Main Avenue, to learn about a state program that lends special equipment and provides services to people who have difficulty using phones. To qualify one must live in California, have phone service in their home, and be certified as having a permanent or temporary impairment. For more information, call 424-2200. The program will be held from 3:30 to 5 p.m. and from 6 to 7:30 p.m.

Reading Edge machine

A Reading Edge machine has been donated to the Albany Library by the Albany-El Cerrito Exchange Club and Albany-El Cerrito Access, a group working to promote access for disabled people. The Reading Edge enables a person who is blind or has limited sight to listen to a book or other printed materials. Volunteers from the Access group are offering training to library users on Tuesdays and Thursdays from 1-2 p.m. and on Saturday mornings from 10-12 p.m. People already familiar with the Reading Edge may sign up in advance for time slots offered each week during library hours. Contact the Albany Library Reference Desk at 526-2720, extension 5, to sign up for a training or to reserve time on the machine.

July 4 Arts & Crafts

Attend the El Cerrito Preschool and Daycare July 4th of July Arts & Crafts Festival, featuring creative activities for preschoolers (and people of all ages) from 11 a.m. to 1 p.m. Events include hat making, cookie decorating, chalk drawing, mural and face painting, clay sculpting and more. Admission is \$3. Adults with children are admitted free; and families with three or more children accompanied by an adult pay a flat \$7. The Co-op is on the corner of Moser Lane and Ashbury, across from the Community Center.

Habitat Build-A-Thon

Join East Bay Habitat for Humanity and hundreds of committed volunteers for the 1998 Build-A-Thon. Help six families gain their housing independence July 3-5 and again July 10-12. This year, East Bay Habitat will frame six homes in six days for \$100,000 for construction costs. The ultimate goal of East Bay Habitat is to provide affordable housing for all. Registration: 251-6304.

Albany Adult Jazz Band

Albany Adult School will offer a jazz band Mondays from 7 to 9:30 p.m. The band class will meet until July 20. Enrollment fees are \$30. For more details, contact Frank Jensen, 524-9538.

Inside

Arts & Letters	B1
Bill Mann	A10
Classified	C14
Martin Snapp	A16
Opinion	A2
Police Reports	A7
Sports	A14
El Cerrito Council revises sign ordinance	A5

Building new play area — brick by brick

■ **Cerrito Vista Park fundraising kicks off at EC's July 4 Fair.**

Journal staff

EL CERRITO — Major steps have been taken toward acquiring updated play equipment for Cerrito Vista Park though it will still take considerable public support to see the project to completion.

A modern play structure is being donated to the city by the recently merged Prospect-Sierra School. And the El Cerrito Rotary Club has pledged \$12,500 as a matching grant toward the \$30,000 cost to install the equipment so that it meets mandated safety and accessibility requirements.

The most centrally located park in the city, Cerrito Vista, is also one of the most heavily used, its playing field popular with youth and adult sports leagues and its track popular with joggers. But the children's play area in the park is another story, its outdated swings and other equipment seldom used and suffering from neglect. The state of the play area reflects the state of the city's increasingly limited budget.

The cost of new play equipment that meets current standards is prohibitive and seemingly beyond El Cerrito's reach, but the collaboration between the local private school and the community service group has made the goal feasible.

"Without the gifts from these organizations this project would not be possible at all," said Brenda Navellier of the city Parks and Recreation Commission. "Now we're hoping the public will do their part."

The public can participate via a fundraising drive that kicks off at El Cerrito's Rotary-sponsored July 4 celebration at the Community Center. Park boosters will be selling bricks that will be engraved with donor's names and messages and laid for future generations to enjoy. The cost is \$100 for a brick with one line of writing and \$125 for two lines.

The seventh annual July 4 Fair is an appropriate place to kick off the fundraising drive. The fair is the local Rotary's largest revenue-generator for community projects and the source of funding for the club's portion of the playstructure installation cost. (Initial estimates put the total cost at \$25,000 and Rotary pledged half that amount, but revised estimates now put the total cost at closer to \$30,000).

Through the fair and other fundraisers, Rotary has in recent years assisted the community with a long string of donations. Last year Rotary donated a computer and library equipment to Fairmont Elementary School and in 1996 it provided new equipment for the El Cerrito Library. Past donations have also included a "Jaws of Life" apparatus to the city fire department, funding to install fire dugouts and scoreboards for Cerrito Vista's baseball field, the refurbishing of the Chamber of Commerce building,

See DONATE on page A16



'Without the gifts from these organizations this project would not be possible at all. Now we're hoping the public will do their part.'

—BRENDA NAVELLIER, PARKS AND RECREATION COMMISSION.



Photos: Chris Treadway

Top: Brenda Navellier, city parks and recreation commission; Mori Struve, city maintenance and engineering manager; Buzz Heinrich and Mary Lyman of Prospect Sierra head; Gerry Raycraft, city community development manager; and Leo Gasparonel, Prospect Sierra board chair in front of just a small portion of the play equipment the school is donating, which some of the students enjoy for a final time. **Bottom:** Some of the existing equipment at Cerrito Vista's little-used playground.

Hometown festivities celebrate the Fourth

ALBANY: With experienced help provided once again from the local Lions Club, Memorial Park will be the scene of a full day of music, entertainment, food and treats on July 4.

The day starts early with a family favorite, the Lions' family breakfast, which starts serving at 7:30 a.m. with fruit, pancakes, eggs, sausage, coffee, and milk for the children. The feast doesn't stop there. During the day's festivities there will be booths offering all sorts of food and drink for sale, although families can also bring

See CELEBRATE on page A16

EL CERRITO: Enjoy a day of family fun and entertainment at the El Cerrito Rotary's seventh annual July 4 celebration, the city's largest community event of the year, from 10 a.m. to 4 p.m. at the El Cerrito Community Center, 7007 Moser Lane. The event is also the El Cerrito Rotary's largest annual fund-raiser, this year will help provide funds to install modern play equipment at Cerrito Vista Park.

The best of local crafts, food, live music and games promise to provide a full day of fun.

See FAIR on page A16

Cities losing \$ tug-of-war to state, EC official says

By J.R. Deaton

EL CERRITO — An "increasingly dysfunctional power-game" in Sacramento is robbing California cities of their financial power and authority City Manager Gary Pokorny said Monday at a talk to the Chamber of Commerce about the new city budget. He said there has been a 22-year "trend of the loss of local control over the financial affairs of the city," and that the answer for El Cerrito is to pass a "locally controlled and generated tax with the support of our voters."

Pokorny and his message were warmly received by the chamber members who attended the luncheon at Little Ange's Restaurant.

"Each year," Pokorny told the group, "more and more of the power and control goes to the governor and legislature."

He said this shift in power to the state and away



Gary Pokorny

See LOSING on page A13

Berkeley oks its share of sewer replacement

By Marc Albert

ALBANY — Residents still dazed by street work on Solano Avenue should brace themselves again. Come August, residents will begin enduring six months of sewer construction as contractors begin replacing aged Berkeley-Albany joint sewer lines prone to winter overflows.

A contract approved by Berkeley's City Council allocates almost \$600,000 for engineering services to supervise the doubling of capacity of existing sewer lines. The work should finally eliminate yearly overflows of raw sewage onto Albany's streets during major rainstorms.

Berkeley's Public Works Department said it hopes to have the work finished before next winter's rains.

The price tag for the actual work is expected to reach \$3 million. Sources say money left over from the \$600,000, about a third of the total, will go toward other Berkeley sewer related projects. About \$200,000 will go towards landscaping, construction inspection, surveying and community relations.

The funding comes as a relief to many Albany residents who have seen storm sewer water mixed with raw sewage wash down city streets and onto driveways and lawns. Some residents complain of a "toilet paper beach" appearing year after year during winter rains.

The new sewer lines will also tackle the problem of raw sewage running down into the Bay creating environmental and health hazards. Like most older cities, Berkeley and Albany's sewage and storm drain systems are interconnected. When the system is overloaded, spills occur.

The project is part of a broad range of measures to repair and replace the city's century old sewer system. During rainy periods sewage flows increase as much as

See SEWER on page A16

Pedaling with a purpose

Local cyclists participate in AIDS support ride to L.A.

By James Carter

Twenty-six hundred people, including at least four Albany residents, rode hundreds of miles on bicycles, traveling from Fort Mason in San Francisco to Century City, in a successful effort raise money for AIDS support work.

The excursion, described as a "moving city" by participants, began May 31 and ended June 6 when jubilant bicyclists riding in a mile-long single file column wheeled over a rise onto the Avenue of the Stars where they were greeted by thousands of spectators and well wishers, including many who have lost loved ones to AIDS.

The Di Costanzo family, including father Lawrence, mother Barbara and son Nick, and Marty Kaplan — all Albany residents — participated in the long trip, biking an average of 80 miles a day. In order to make the trek, each had to raise a minimum of \$2,500 which will go toward providing services to individuals with AIDS and HIV.

According to Barbara Di Costanzo, one of the most moving images during the ride was that of a man who was a double amputee — both his legs severed, one above the knee and the other below — who peddled a specially designed bike with his hands. "He led the victory

ceremonies once we reached L.A.," Di Costanzo said.

All along the way as the mile-long crusade wound around mountain passes, beside the sea and through lush green pastures, the participants never forgot why they were there. Despite the wonders of peddling a bike in the early morning light and breathing the cool fresh air, all were there for one reason and one reason only: to help end the scourge of AIDS.

Kaplan made the journey with a photograph of his sister-in-law attached to his back, a woman who

See PEDAL on page A16



Mick Di Costanzo, Bonnie Clark, Hillair Bell, Marty Kaplan, Barbara Di Costanzo, Lawrence Di Costanzo and Nancy Evans celebrate their arrival in Ventura near the end of the trip.



By Phyllis Lyon

An indication of who runs the world

BEFORE BEING INTERRUPTED, I was about to report on an objective and unbiased survey I came across revealing the mating habits of men in Albany today. It was conducted by an anonymous Viagra salesman who wanted to dispel his puzzlement as to why sales of the blue pills are so low in our town when everywhere else in the world, like the Big Mac, there are "billions sold".

Tish-tosh, I was going to say, I could have saved him time, money and aggravation. School taxes, lawns that need mowing, chaotic traffic, noise unpleasant to mature psyches and, most alluring, ballooning property prices that make it possible to sell a one-bathroom house worth \$10,000 for \$300,000 have changed the demographic face of Albany practically overnight. As borne out by undisputable census statistics, our town is now populated by young men who do not need virility-enhancement, on the contrary. Foolish old men, the potential Viagra poppers, have left town or, of course, died.

I was going to say that but, just in the nick of time, I read about Patricia Smith, a now-former columnist for the *Boston Globe*, and what happened to her when she made stuff up. Unless the front page story is also a fiction, Ms. Smith made up sayings out of whole cloth which she attributed to very important persons, created her own famous people and quoted them and, for all I know, mentioned the results of spurious surveys in her column. In her own defense, she said her father had read newspapers to her at bedtime and she had gotten news mixed up with Maurice Sendak. Whatever, she got fired, a feeling I don't care to know.

ON THE OTHER HAND, compared with surveys, financed by Pfizer no doubt, showing a preponderance of American men to be disabled matingwise, my faux survey looks almost believable. The millions of seekers after Viagra are in the same hypocritical boat with members of the Cannabis Buyers Club who whine because HMO's and taxpayers won't buy them so-called "medical" pot. Admit it, guys, nowadays sex is a recreational sport, a few holes in the pool, all one.

I'm sure it's all exhilarating, but I do wish old coots had more dignity or class than to appear on Dateline, with the little woman sitting silent by their side, nailing down 15 minutes of fame by flaunting their newfound studhood. No more stories, please, about just run amok in old folks homes. I'd rather not hear about geezers crowding into Miss Kitty's Cathouse in Nevada, saying they'd mortgage their houses if they could only move in there with the 18-year-old women. Tell me I'm wrong, but doesn't it all have a pitiful ring?

MY SERIOUS AND GALLING complaint against the Viagra boom is what it so plainly says about who runs the world. A drug designed mainly to let men, young and old, flex their muscles and crowd whipped through the Federal Food and Drug Administration approval procedure. What palms Pfizer crossed to expedite the approval is anyone's guess. It flew onto pharmacy shelves and became readily available on the Internet. Two million prescriptions have been written for Viagra since April.

Contrast that, please, with what's become of a pill called Mifepristone, also known as RU-486. It doesn't provide women with cheap thrills, heaven forbid, but it is a safe and reliable female contraceptive. This pill cannot get FDA approval for use though a good 20 years have gone by since its discovery.

EITHER, LIKE THE NATIVE TRIBES of Borneo and Papua New Guinea, the men who run things haven't caught on to the cause and effect relationship between copulation and childbirth or they don't give a damn. Either way, until the arrival of the happy day when they are no longer running things, getting pregnant will continue to be socially insignificant compared with getting it up.

Letters to the Editor

Time may be ripe for a change

Editor:
In reading your issue of June 18 I am ever fascinated watching, year after year, how Superintendent J. Dale Hudson and his Board of Education manage to maintain their olympic disregard of community and educational concerns, in any form, shape or color, bent on pushing their redundant Middle School project against other pressing issues dealing with the everyday reality of the schools.

A case in point is the strangulation of the creative arts programs in the high school, and the unhappiness of the teacher and student bodies with the physical conditions with which they are having to live with in the next three or more years. At the same time teachers' salaries are kept down, claiming the uncertainties of funds supply.

It is forever the same litany of excuses that we are all familiar with. This time, however, autocratic Mr. Hudson is openly suggesting that we homeowners pull him out of the hole with an additional parcel tax. As if we were not already giving him enough! And this man is sitting on \$36 million of citizen-funded bond money that he wants untouched in order to bring more crowding, more traffic and more problems to our daily lives. And wants to tax us more on top!

Well ... there may come a time in a community when a radical change may be ripe for plucking. This may well be just such time. I feel that Dale Hudson and his Board have caused enough dissension and very little constructiveness to remain frozen in Albany's time. I know I am speaking for many people in Albany in demanding a renewal for all of us, residents, parents and students.

Martin Willens
Albany

Pedestrian-friendly for how many?

Editor:
It would be comforting to believe in the fanciful, 19th century, pre-automobile vision of El Cerrito that Lori Dair contemplates (Letters, June 18) where in a pedestrian-friendly "traditional downtown" one can take a leisurely stroll down a Hollywood-style reconstruction of

"downtown."

However, if this downtown ever existed at all, even in 1940s movies, with its safe streets, lovely shaded walks and drugstore soda fountain images, it was there for but a very tiny fraction of the locals within walking distance.

When polled in the 1990s, the majority of able bodied young opted for the auto rather than walk more than 1/4 mile. And what about fully 1/3 of the El Cerrito population over 50 who have some degree of physical impairment that makes the car a necessity? Would Ms. Dair suggest that the physically disabled get out of town?

More troubling is Ms. Dair's failure to see the logical consequences of her vision for our commercial areas, particularly the Plaza and Del Norte. She would slice and dice up the El Cerrito Plaza into a street "grid" pattern. The only purpose of this design was to sell off a large chunk of this most valuable property for housing and a quick profit for the developer. In effect the Plaza would have become a strip mall. The very heart of El Cerrito would have been gone, cut out, an essential gathering place for our community would no longer exist. More housing units would have been added to our "City of Homes," where home values continue to decline amid a boom elsewhere. Doesn't that tell you that although homes are selling here that supply and demand are reasonably equal and that sufficient housing in almost all price ranges is readily available?

Additionally, Ms. Dair fails to recognize that even Albany's very busy Solano Avenue, perhaps her idealized downtown, is in a state of economic decline, as are many older street plan urbanized areas in West County that do not provide sufficient parking and have not reinvested in their commercial areas to make them a pleasant shopping experience in the '90s.

Evelyn Kiresen,
Member,
Citizens for a Revitalized Plaza

Water fee changes a bad policy move

Editor:
At its meeting on June 16, the East Bay Municipal Utility District's directors voted to eliminate EBMUD's top price tier and increase rates for all other customers. EBMUD's decision to change its rate structure is an anti-environmental, economically regressive decision that the directors should reconsider at their earliest opportunity.

In eliminating its top price tier, EBMUD has eliminated its biggest conservation program by making it much cheaper to use water extravagantly. Only those households who consume more than three times what the average household uses will benefit from the change. Those that conserve water will be penalized to make up for the lost revenue.

In addition, this change tends to benefit wealthier households at the expense of lower-income people. Only 1 percent of EBMUD's Oakland customers will benefit from this rate change. However, 13 percent of the customers in Orinda, 14 percent of the customers in Moraga and 28 percent of the customers in Alamo will receive lower bills.

Despite the best efforts of Nifio, we Californians live in an area where water is a finite commodity. EBMUD's decision should reconsider this fact at their meeting next week.

Viewpoint

'Quiet little Kensington' has done it again

Congratulations to the Kensington Community Services District (KCSGD) for leading the community through the rocks and shoals of purchasing the surplus Richmond School District property to add to the existing park. Brickbats for the way they propose to develop it.

The KCSGD is planning to demolish all but one of the buildings included in the purchase. There are seven former classroom buildings in the acquired area that have potential use in expanded programs. The present value of these seven buildings. Using the KCSGD estimate to refurbish one of the buildings, is approximately \$75 a square foot for a total of \$847,000. The destruction of such value would inflict irreversible harm and financial damage to the Kensington taxpayers who paid for the buildings, and is irreconcilable with the fiduciary responsibility that the KCSGD has to Kensington.

The advisory measure for the parcel tax to purchase the property, June 1994 Ballot Measure "G" stated: "Should the Kensington Community Services District create an assessment district ... which includes the Jefferson School site to preserve and use the area for community purposes, recreation, park and open space, and to maintain control of the property in the Kensington Community?". No mention was made of demolition, thus the larger community which overwhelmingly supported this measure, believes that they voted for the buildings to be used as stated in the ballot measure; for preservation for community and recreation purposes. Regardless of statements that the community was fully informed, the present plans were not what the community voted for and the community should have the opportunity to approve or disapprove of the demolition. Many residents, after voting for Measure G, did not follow the details because they do not have children in programs or are not involved in park activities.

It has been stated at KCSGD meetings that certain of the funds are limited in their application and cannot be used for refurbishment of the buildings. This position does not appear to agree with the State Code that enabled the park purchase (the Lighting and Landscape Act of 1972).

The KCSGD either is not aware of these provision of the Act or has chosen to ignore them. Kensington taxpayers deserve better than that.

The present park plan includes

the replacement of the building with a large turf field. Previous attempts to install a large turf field were met with objections that the maintenance costs were too high. When asked during the field will be, the board was unable to answer, possibly because the design of the field was just starting. Thus, the KCSGD in effect saying to the taxpayers "We are taking an irreversible action by demolishing the buildings so that you have an alternative but to accept the field. Kensington taxpayers deserve better than this."

The KCSGD has stated in meetings that the cost of recreation programs is rising faster than the tax revenues support them. However, the intent on demolishing buildings which are the only other source of revenue through use fees, replacing the buildings with a field that not only cannot generate revenue, but has an unknown additional annual costs.

What should be done? Postpone any demolition for at least a year. Mobilize the buildings so that they can be refurbished as needed for the expansion of the existing programs. There are waiting for the preschool and many programs, and the summer programs are only available by lottery. This discourages many potential applicants for all programs. The maintenance has been deferred by both the school district and the KCSGD should be performed to remove any hazards. The funds for removal of hazardous materials will have to be spent if the buildings are demolished anyway, so spend the approximately \$50,000 to remove the hazards now.

Reserve buildings for storage of emergency supplies and KCSGD equipment stored presently in building A. Kensington has no other place to store emergency supplies. This should be done rather than purchasing and installing new storage facilities.

Install a turf field to replace the asphalt play area surrounded by the buildings. This is approximately 160 feet by 50 feet and will provide a history for future decisions to be made on facts instead of estimates.

Ad hoc Kensington

Community
Dale Crawley
Tony L...
Bill Mc...
Hugo Sep...
Ivan Stun...

The Journal

EXECUTIVE EDITOR
BOB PORTERFIELD
EDITOR
Chris Treadway
WRITERS
James Carter
J.R. Deaton
SPORTS EDITOR
Alan Goldfarb
REAL ESTATE EDITOR
Dennis Evanovsky

OWNERS
W.A. 'Chip' Brown - Mary Brown
PUBLISHER
Scott Little
CIRCULATION DIRECTOR
Patricia Hill
OPERATIONS MANAGER
Carroll L. Pasley
BUSINESS MANAGER
Mari Walden

RETAIL ADVERTISING MANAGER
Jan Wasserman
REAL ESTATE ADVERTISING MANAGER
Carol Hamrick
CLASSIFIED ADVERTISING MANAGER
Ira Rosenthal

The Journal is delivered every Thursday.

Where are we?

All operations are at 5707 Redwood Road (just east of the intersection with Skyline), Oakland, Calif. 94619. Office hours are 9 a.m. to 5 p.m. weekdays.

How to reach us

Our phone number is 339-4060. To reach the editors voice mail call 236-9243. If you have news, calendar items of letters to the editor, send them to the Journal, P.O. Box 1624, El Cerrito, CA 94619. Or e-mail them to Hillspub@idiom.com Or fax them to 339-4066.

How to place an ad

The deadline for classified ads is 11 a.m. the day before date of publication. To place a

classified ad, call 339-8777, fax 339-6010 or come in person to 5707 Redwood Road. To place a display ad, call (510) 339-4030.

How to subscribe/Circulation problems

Subscriptions are \$25 per year if carrier-delivered within the normal circulation area of the Journal. Mailed subscriptions are \$100 per year or \$50 for 6-months. Call 339-4040 for more details.

Letters to the editor

Letters to the editor must concern Albany/El Cerrito issues. They should not exceed 750 words. Letters may be edited for clarity. We reserve the right not to publish a letter. Letters must include the name, signature, address and phone number of the writer.

Deadline

Items for publication should reach us 10 days in advance.

HAND ME
ANOTHER
REVENUE
SOURCE
Will ya...?



Top cop has made the most of opportunity

Murdo once had different career path — as a funk musician.

James Carter

ALBANY — When Larry Murdo graduated from Albany High School in 1968, he never considered becoming a police officer much less a chief. And why should he have? Many years, Murdo played electric bass in a seven-member soul band — a group that at one point included Al Green. Not just on stage, mind you; along with Bobby Womak they were Al Green's band when he performed at the Oakland Coliseum. "That's the first time I've ever been in a crowd," Murdo recently said. "There were 30,000 people there." That's quite an admission coming from a man who is Albany's top

Murdo still plays bass in a band though he wears a different outfit now. The group is called Elvis and the Lawman, an innovative and award-winning musical group established by the department to educate young people about traffic safety and the dangers of drugs. During a recent interview, Murdo said a man who does not seem comfortable sitting behind a desk — shared his views about community policing, crime and crime prevention. Though he tackles all subjects with equal enthusiasm, Murdo talked nostalgically about the days when he was 18 and had close ties with other musicians, including members of Tower of Power. "In those days Murdo said 'I found myself on the card with the Temptations and I played bass for Little Richard ... and I was going, man! I

realized later that I was thinking this will happen forever! Oh, to have those days back and just savor them. It's a shame that youth is wasted on the young."

Sitting across from Murdo in his office, one gets the sense he is still full of youthful exuberance. Though he tends to speak like a general with a sense of humor, during our interview, though totally focused, Murdo was constantly in a state of motion.

Murdo remembered the time his band shared a dressing room with Sonny and Cher. "This was way back around 1968," Murdo said, "when they [first appeared] as Sonny and Cher. Before all of her surgeries. I know what Cher looks like — I saw her pre-surgery days." According to Murdo, Cher "was not a pleasant person. She was insulted that they had to share a room with people like us. I watched Sonny take her over to the side and talk to her. Then he walked over to me and said, 'Hi, I'm Sonny Bono. Cher's under a lot of stress. We are so glad to share this dressing room with you.' And I went, 'okay ... Now I know who has all the savvy.'"

Higher profile for department

Murdo, like Sonny Bono, also appears to have learned how to make the most out of an opportunity. After graduating from San Francisco State, the future chief of police wasn't sure what to do. He knew that he wanted to be "independent" and to "work outside." Murdo described what happened next: "So this ad came up for a police officer in Albany. And I thought, 'patrol car, outside, independent. Sure, there's a ranking order but this sounds great!'" So he took the required test, finished first of all the

applicants, and was hired by his mentor, Chief Jensen.

While a police officer, Murdo attended graduate school, where he earned a degree in public administration. By then he knew what he wanted to do next: He wanted to become chief of police.

"I thought it would be marvelous to actually craft a vision and implement it," Murdo said. "To have the chance to see your vision reach fruition. Not many people get that opportunity. But as an elected police chief, that can occur — and it did."

During Murdo's administration, the APD has been recognized around the country for innovative programs, many designed to prevent young people from becoming lawbreakers and to help drug users change their lifestyles. Murdo himself has won several prestigious police awards including the Police Science Award from the Peace Officers Research Association of California. He has also had articles published in The FBI Law Enforcement Bulletin — the only person to have done so twice in one year.

Murdo believes police departments must understand that "the community is the client. We are a service provider." According to Murdo, such a view is "heresy" to some police officers, particularly those "from another generation." Yet despite some criticism, Murdo has stuck to his guns. "I think the most important thing for any police department today is to try to discern what are the services that their com-

munity wishes and then provide those services. Not things that you as a police professional think they should have but what [the community] wants — as long as they follow the constitution and are lawful."

Murdo was quick to add that "I want to distinguish our clients from armed robbers. I don't consider criminals to be clients" he said with a laugh.

Murdo warned that if police departments don't listen to what people want, "then you're liable to see police services contracted out. It's already starting to happen in other communities."

Asked why Albany still has a relatively low crime rate compared to other neighboring communities, Murdo said Albany residents "are a lot more willing to get involved with the initial phone call reporting criminal activity. And that has a lot to do with why crime sorta stops before it begins. We still have crime. I'm not trying to suggest that we don't. But we have a very vigilant community and they will call if they see a suspicious vehicle — they will make the first phone call. And so often in other communities, that doesn't occur."

Long links to community

Recently Murdo attended festivities bidding farewell to his alma mater, old Albany High School. Leaning back in his chair, Murdo said, "For a very brief moment it was like I was back in high school again. Then reality kinda seeped back in. But for a moment it was easy to lose that sense of reality. You were with all your friends again."

Some of Murdo's fondest memories of Albany High are the dances students used to have and special events where kids wore costumes. During one such an event "which

now would be politically incorrect — it was called slave day," Murdo remembered a big brawny fellow who was so strong he was called "the caveman." "I'll never forget the image of that guy wandering around the school wearing only a diaper," Murdo said. "I know it sounds silly, but that's the kind of thing you remember."

Reflecting on the differences between attending school in those times and now, Murdo said "Drugs were there but not nearly in the magnitude they are now. Violence certainly wasn't at the threshold that it is now." Back then, Murdo said, Albany High "was a very warm place to go to school."

The chief gazed off into the distance as he recollected those times. "There's a camaraderie that you have in high school. When you graduate the tie that binds all of you together is severed."

He said that when people graduate from high school they "go in a



LARRY MURDO
CHIEF OF POLICE 1997-1998

'Baseball'-style cards of APD officers are just one vehicle that giving Murdo's department a higher profile.

multitude of directions" and it's possible that you "may never see those people again. You don't think that way when you are young."

The chief smiled and added "See, that's what I mean. It's a shame youth is wasted on the young ..."

Harding School Chess Team takes 3rd Place

EL CERRITO — The Harding Elementary School Chess Team qualified to enter the 12th annual Berkeley Chess School team Championships and won third place at the event on May 30 at Hillside School in Berkeley. About 72 schools are affiliated with The Berkeley Chess School, with 37 schools forming teams from private and public schools. Harding Chess team members include: Kevin Staley sixth grade, Naze Moghadam fourth grade, Ahmad Moghadam third grade, and Ryan Reynolds fifth grade.

At year at The School Team Chess Championships, Harding finished 15th out of 30 schools. Trophies were awarded for the first three elementary schools with the highest games (seven games tall), best girl's game, best game (recorded) and perfect score. Out of all the elementary and middle schools, only five students were awarded a perfect score, and Harding's Ahmad Moghadam was the youngest to win this award. All students received participation trophies.

Chess team instructor Mark Brown teaches the basics of chess, including strategy and tactics, and students study classic matches in



(Left to right) Teacher Mark Brown, Kevin Staley — 1st table, Naze Moghadam — 2nd table, Ryan Reynolds — 4th table, Ahmad Moghadam — 3rd table.

the history of the game. They also have a lot of fun.

The chess team is an after-school program offered through the Berkeley Chess School.

DAY CARE...IT'S NOT JUST FOR KIDS!

every dog has its day care

Large playrooms • t.l.c. • Professional staff
Call 510-655-7832

1306 66th Street • Emeryville, CA 94608

7:00 AM - 7:00 PM
MONDAY-FRIDAY

White Knight Restaurant

3150 Pierce St. (Next to Albany Hill)
527-1725

A GREAT MEAL AT A GREAT PRICE!!

THE FIRST BUCK IS ON US!!

ONE DOLLAR OFF YOUR CHECK TOTAL

White Knight Restaurant

One coupon per visit per table. Expires 8/22/98.

DAILY SPECIALS	
All of our specials are cooked fresh daily & include rice or potatoes, vegetables & bread & butter.	
Mon:	Spaghetti & Meat sauce 5.89
	Chicken w/Sauteed Mushrooms 6.39
Tues:	German Meatloaf 6.39
	Turkey A La King 5.49
Wed:	Veal Cutlets 6.39
	Liver & Onions 6.39
	Chicken Cacciatore 6.39
Thurs:	Steak Tips 6.39
	German Meatballs 6.39
Fri:	Filet of Sole 6.99
	BBQ Spare Ribs 6.39
	Veal Scallopini 6.39
Sat:	Chicken Cacciatore 6.39
	BBQ Spare Ribs 6.39
Sun:	Beef Stroganoff 6.69
	Stuffed Bell Peppers 6.39

SANDWICHES	
Turkey	3.99
Roast Beef	3.99
Corned Beef	3.99
Pastrami	3.99
Ham	3.99
Turkey Salad	2.99
Cheese	2.99
"Knight Special"	4.39

1/2 sandwich with soup or salad

HOT SANDWICHES OPEN FACE	
Choice of meat & your choice of bread & potato with gravy	
Turkey	5.29
Roast Beef	5.29
Corned Beef	5.29
Pastrami	5.29
Ham	5.29

NI "10-60" plates add 20c

Seniors!! Do We Have A Deal For You!!

Complete Lunch Or Dinner: Choice Of Freshly Roasted Turkey, Corned Beef Or Roast Beef, Rice Or Potato, Choice Of Vegetable, Roll & Butter, Dish Of Dessert And A Cup Of Coffee...All For \$5.49!!

Classified:
339-8777

TRADEWAY FURNITURE

7 th Annual

EL CERRITO ROTARY

4

JULY FAIR

FAMILY FUN

JULY 4

10 A.M. - 4 P.M.

EL CERRITO COMMUNITY CENTER

7007 MOESER LANE

Live Music

Children's Games

Food

Free T-shirt while they last

Proceeds benefit Cerrito Vista Park Playground & other Community Projects

Chevron

BERKELEY HILLS REALTY

LOCATORS REAL ESTATE

MARVIN COLLINS 510-525-1562

CHARLES E. WEAVER CERTIFIED PUBLIC ACCOUNTANT

EL CERRITO MILL & LUMBER Co.

New bus lines oriented to I-80 HOV lane start Monday

Bay City News

OAKLAND — AC Transit is introducing new freeway bus lines on June 29 that it says will reduce travel time significantly for commute-hour trips between San Francisco and many West Contra Costa County neighborhoods.

The bus agency for much of Alameda and Contra Costa counties is also introducing new service from the Southern Alameda County cities of Fremont, Newark, Union City and Hayward to San Francisco.

AC service development manager Stephen Parry says, "From both ends of our service area, we are introducing new transbay service."

Parry says, "In addition, many

neighborhoods are getting more service, such as more frequent trips and trips later into the evening."

He says, "The improvements make bus service between San Francisco and many East Bay residential neighborhoods even more convenient, more direct and much quicker than was possible before."

AC Transit spokesman Mike Mills says bus passengers in the Interstate 80 (Eastshore Freeway) corridor in the East Bay already benefit from high-occupancy-vehicle lanes that opened in February, which have cut transbay bus trip times by 30 minutes or more.

Buses will take commuters directly from residential areas or neighborhood transit centers to the nearest freeway on-ramp and HOV lane.

Mills says the new service will cut travel time even more because buses will take commuters directly from residential areas or neighborhood transit centers to the nearest freeway on-ramp and HOV lane.

In the past, transbay buses spent time on busy city streets, such as San Pablo Avenue, before begin-

ning their journey across the Bay.

Mills said the new service also will begin earlier in the morning and last later in the evening than in the past.

The new route patterns are the initial product of AC Transit's "Transbay Comprehensive Service Plan," which was four years in the

making.

AC believes the improved routes will better serve a growing market revealed last September, when East Bay commuters began overloading existing bus service to San Francisco during the BART strike.

AC Transit's transbay routes have been consistently transporting nearly 13,000 weekday commuters since last September, a 40 percent increase over ridership levels before the BART strike.

Mills says, "Many people who were forced to take AC Transit during the BART strike learned that taking the bus to San Francisco is a

better commute for them."

The service improvements into effect June 29 (and Monday) constitute the first in the new service plan. AC will modernize transbay service from the central East Bay.

The Western Contra Costa County cities affected by changes are Richmond, El Cerrito, San Pablo, El Cerrito and Alameda. The lines in the County. The lines in the County are impacted are Lines L, LC, LD (formerly LX), G and H.

The new line in Alameda County serving Newark, Union City and is Line SB.

THE FLAVOR OF Hopkins STREET

Tucked away in a quiet North Berkeley neighborhood there is a very special place to shop — sip a cup of coffee and let yourself return to a simpler time. It's called Hopkins Street. Within a two-block stretch of Hopkins, you'll find purveyors of the finest and freshest foods ... personal services ... and outstanding ideas for your home and garden. If it's been awhile ... head back to Hopkins Street for a taste of Summer.



Open
Tuesday - Saturday
10 am - 6 pm

RETAIL
1582 Hopkins Street
Berkeley, CA 94707
(510) 525-5600

WHOLESALE
(415) 956-1985

Monterey Fish Market

1582 Hopkins St., Berkeley
(510) 525-5600

Some people shop at Monterey Fish Market just for the Halibut! Great prices on fish from local waters. Pacific King Salmon is in season and perfect for the grill!

Monterey Market

1550 Hopkins St., Berkeley
(510) 526-6042

A dozen varieties of fresh berries ... wild mushrooms of every description ... and everything else you need to make a fabulous meal. Shop alongside the East Bay's best Chefs at Monterey Market.

Berkeley Horticultural Nursery

1310 McGee Ave., Berkeley
(510) 526-4707

One of the East Bay's oldest and largest sources for everything for your garden. Thousands of plants and one of the most knowledgeable staffs around.

Hagar Orren Electrolysis

1301C California St., Berkeley
(510) 526-4288

Summer is finally here and some of us are feeling just a little self-conscious about putting on that swimsuit. Now's the time to call Hagar Orren Electrolysis for an appointment. Get rid of unwanted hair in a clean, comfortable and relaxing environment.

Storey Framing

1645 Hopkins St., Berkeley
(510) 524-3422

Every picture deserves a beautiful frame. Finding the perfect frame for your favorite artwork requires a practiced eye and a wide selection of frames and mats. Let Jim Storey and staff enhance and preserve your fine works of art.

Monterey Market

1550 Hopkins Street, Berkeley, CA 94707
(510) 526-6042

HAGAR ORREN
electrolysis
permanent
hair • removal

1301C California St., Berkeley, CA 94703 • (510) 526-4288

Framing • Prints

STOREY FRAMING

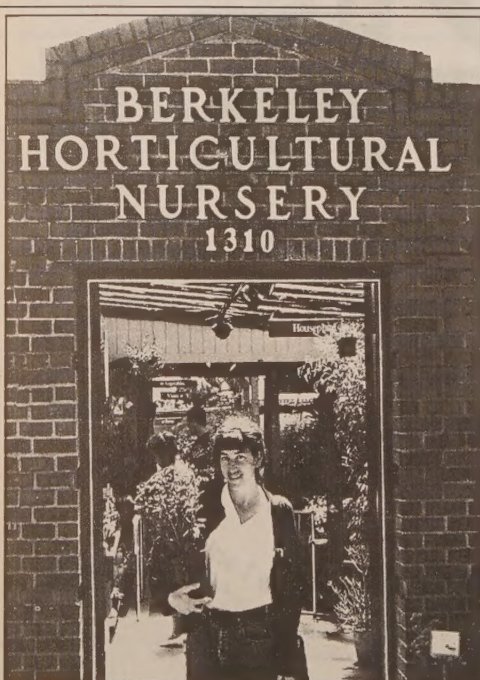
1645 Hopkins
Berkeley, CA 94707
510/524-3422



"Farmer John" Lionheart surveys the fields of fresh produce at Monterey Market.



Relax and take a break while you shop Hopkins Street. One of Berkeley's best kept secrets.



Novice gardeners and experts alike will find inspiration and beautiful, healthy plants at Berkeley Horticultural Nursery.



Friendly fish and fresh service! Say hi to Charito and friends!

Some objections as EC approves revised sign regulations

The new ordinance will limit signs on residential property to a total of 8 square feet.

By J.R. Deaton
EL CERRITO — After more than a year of committee meetings, public hearings, council votes, neighborhood gatherings and considerable Sturm und Drang, the city has a new sign ordinance.

Last week the city council voted 4-1 to adopt the new law after assurances from City Attorney Howard Stern that it is constitutionally sound. "The code review committee assumed the task of revising the El Cerrito sign ordinance to assure full compliance with constitutional standards and directions," Stern said in a recent report to the council. City staff and the review committee worked with the business and real estate community and

also sought input from interested neighborhood groups and individuals while drafting the new law.

John Sproul, chairperson of the code review committee, was careful to note he was speaking only for himself and not the committee in calling the new ordinance a "reasonable compromise" that "doesn't do violence to First Amendment rights."

Stern has said the new ordinance is designed to be fair, enforceable and "content neutral." Federal courts have ruled, essentially, that municipalities can pass laws regulating size and number of signs but not their content. Sexually explicit material can be banned, but signs concerning opinions or political views on private residential property are generally protected. A staff report prepared for the council earlier this year notes that regulation cannot be aimed at "suppressing a particular message" and that the

governmental entity trying to regulate signs "must show that the restriction is no broader than necessary." Traffic and pedestrian safety concerns and civic interest in "maintaining neighborhood aesthetics and property values," the report noted, are also court-approved justifications for municipal restrictions on First Amendment rights. Stern told the council last week that "we're allowed to set reasonable regulations" and that El Cerrito's new sign law is reasonable and comparable to such ordinance in other cities. Mayor Jane Bartke said the city is "on good legal ground according to my understanding."

Most changes in the new law affect signs on residential property. It prohibits residential roof signs, lighted or moving signs, signs more than five feet above the ground and limits signs to an aggregate eight square feet. Flags and holiday displays are exempted. A homeowner

can have more than one sign on his or her property, but the total signage cannot add up to more than 8 square feet. (As a comparison—real estate signs seen around town are typically 3 to 4 square feet in size.) During campaign seasons, there would be no limit to the number of campaign signs displayed in a residential area, but there would be an aggregate limit of 8 square feet for any one ballot issue or candidate.

Councilmember Norman LaForce made no comment in voting against the new ordinance last week, but in an earlier interview he had said his primary objection was the new restriction on aggregate signage allowed during non-election time. LaForce questioned the legality of allowing unlimited aggregate signage during "campaign time" then disallowing it in a "non-campaign time." He called such action "a problem" and wondered if the new law could be fairly en-

forced. LaForce said he appreciated the hard work the code review committee had put into the new ordinance effort, but that he couldn't vote for it in its present form.

Resident Thom Stark spoke to the council before last week's vote and said the 8 square foot aggregate limit on non-campaign related signs was "completely objectionable on First Amendment grounds." He said this limit of "all expressions on all topics" is restrictive and urged the council to modify the ordinance. He said he felt like the lookout on the Titanic yelling "iceberg—iceberg" while the ship traveled straight on and that El Cerrito will probably face future legal problems because of this ordinance.

The burr under the saddle that resulted in a new ordinance is probably Robert Powers and his aborted human fetus signs. Powers, an anti-abortion activist, has displayed large graphic pictures of aborted fetus

remains on his Santa Fe Avenue property for the past several years. Many neighbors have seen enough of the signs and have complained to police and city officials. Powers, who has spent time in city and county jail, has been beat-up, yelled at and cussed at because of his abortion signs, maintains it is his God-given and constitutionally guaranteed right to display them. "Some of my neighbors don't talk to me anymore," he said in a recent talk, but he said he keeps displaying the signs because "they work." He said he's had "10 to 15 women tell me they decided not to have an abortion because of signs like these." Powers wondered why large signs on AC Transit buses are not considered a traffic hazard or distraction, while his signs are. "The city made an exemption for the buses," he said and added he is certain the new ordinance is aimed at him and his anti-abortion signs.

Home Improvement & Garden

Summer Redwood Sale!!!

Reduced pricing on ecologically certified redwood decking and fencing through August 31. Other certified and recycled wood products available include hardwood and softwood lumber, flooring, moldings and plywood. Berkeley warehouse and showroom open to the public.



1020 Heinz Avenue
Berkeley, CA 94710

tel (510) 549-3000
fax (510) 549-3001

Reasons Why Home Sellers Use...

"HONEY...DO" REPAIR, INC.

(510) 839-7800 • Contractor's Lic. #720621

- Painting and touch up painting
- Chimney inspection and repairs
- Spark arrestor installation
- Broken window repair
- Door repair
- Deck and patio cleaning and repair
- Power washing of the house
- Strap water heater to code
- Install smoke detectors to code
- Service metal and wood windows
- Full-time, friendly office staff 7:30 a.m.-4:30 p.m., Monday - Friday
- We can schedule your call quickly - even faster by FAX • 10 years experience
- Free estimates and consultations • Prompt scheduling often within 3 days
- Fully trained staff specializing in home repairs and maintenance
 - Insured, bonded and uniformed technicians
 - "Was all work done by permit and by a licensed contractor?"

Real Estate Agents - Gift Certificates Available

Call for an appointment today

DRURY LANE
YOUR HOME & GARDEN RESOURCE
Where Good Taste Costs No More

GRAND OPENING
SAT & SUN JUNE 27 & 28 • 10AM-5PM

FABULOUS FINDS FOR YOUR HOME & THE PERFECT GIFT FOR FAMILY & FRIENDS

EVERYTHING AT WAREHOUSE PRICES!

furniture • decorative accessories • floral & garden
model ships airplanes & nautical accessories • art • linens
italian pewter • china • clocks • santons • etc.

Additional 10% off
with this coupon
expires 7/12/98

1555 PARK AVENUE, SUITE E, EMERYVILLE 510-658-9000
EASY FREEWAY ACCESS AND PLENTY OF FREE PARKING
I-80 TO POWELL EXIT - RIGHT ON POWELL TO HOLLIS - RIGHT ON HOLLIS - RIGHT ON PARK

R. E. D. ARCHITECTURE + INTERIORS
Design and Construction of Ingenious Solutions for Home Interiors and Remodels.
David R. Ruffin, A.I.A.
510-763-3131

R • E • D

"Honey...Do" Repair, Inc.

Selling Your Home?



- Painting/touch-up
- Window/door repair
- Chimney inspections
- Deck cleaning/repairs
- Strap water heater to code
- Other small repair projects

Real Estate Agents - Gift certificates available!

LIC. #720621 • BONDED • INSURED
(510) 531-9500

BEAUTIFUL HANDCRAFTED, HANDPAINTED PLANT POTTERY & WATER GARDENS



Water Bowls and Planters for Summer!

Brown, green, blue & earth tone Glazes
Indoor / Outdoor pottery, plants & pumps

Hours: Monday - Saturday 10 am - 5 pm, Sunday 12-5

CLAY OF THE LAND POTTERY • 2619 SEVENTH ST • BERKELEY • 843-2699 • FAX 843-0244

Police Reports

Underage drinkers arrested

Osborn — Just after midnight on June 16 officers contacted a 21-year-old Albany man known to have outstanding warrants for drugs and warrants from Kensington and an outstanding Oakland warrant. He was arrested and transported to jail.

On the afternoon of June 16 officers responded to reports of a man with a backpack and riding a bicycle who was on school grounds. The subject, a 47-year-old man was arrested for disorderly conduct and a fine of \$500 and from Berkeley vehicle code violations. He

was arrested, cited and released with a Notice to Appear.

• At about 7 p.m. on June 14 officers responded to reports of two subjects on a stairwell of an apartment building on 800 block of Kains Avenue drinking and causing a disturbance. A 19-year-old Albany man and a 17-year-old Oakland girl indeed drinking and did not live there. Both were arrested for being under 21 in possession of alcohol and the man was charged with contributing to the delinquency of a minor.

• On the night of June 14 a resident on the 1000 block of Solano Avenue reported returning home to find her screen door had been cut out.

• On June 15 a business owner on

the 1600 block of Sonoma reported that during the night vandals had broken into her white '89 Honda Civic.

• On June 15 a business owner on the 1400 block of Solano Avenue reported his check book was stolen after he let someone use his bathroom.

• On June 16 a resident on the 900 block of Evelyn Avenue reported that during the night thieves stole her gold '88 Accura Legend.

• At about 12:30 p.m. on Jan 17 an auto dealer on the 400 block of San Pablo Avenue reported that within the previous hour a thief stole a red '84 Chevrolet Camaro from the lot.

• On June 19 a resident on the 500 block of Kains Avenue reported that during the night thieves stole her 3-speed boy's bike from a locked storage shed.

Consultant

Continued from page A6

with MIG regularly and he assured the team that the kits will be ready for team review by June 23 and ready for distribution July 4.

But several team members also wanted to see the proposed kit early enough to study it and recommend changes, and it was pointed out that if many changes are needed it seems unlikely that the kit will be ready for the public by July 4.

Kippen agreed with Perka and said there had been some "slippery reinterpretation" of the Process Team's charge. Kippen said the team members had "leased our good names as representatives of our community" and that they should be doing more than just "selling the process that MIG drafted to the community."

Speaking precisely and with force, Kippen said he found "very lacking" any "reciprocity between us and the consultants." Kippen said that what MIG ends up with should reflect the views of the community as much as is possible and it was clear he was unhappy with MIG and some aspects of the update process thus far.

He agreed with one comment that time and money placed limits on the update process, but said such concerns didn't mean they had to function in a "crisis mode."

Kippen characterized MIG's method of dealing with the Process Team as "yield little — yield it slowly."

Sanford said that the team's focus should indeed be public participation and community input, and that even if the team focuses only on community involvement "we will have our hands full."

Navellier said that while she agreed the team's primary function is to foster community involvement, it also has the job of making sure MIG listens to what the community is saying it wants included in the new General Plan. "I don't want to feel we're just going to be cheerleaders," she said.

LaForce had some criticism of MIG, but overall seemed to be happy with its work and the update progress. "I, frankly, think that things are going along pretty well," he told the group. He said that MIG's vision festival was "a good beginning" and was organized in an "easy and very good way." He said the Process Team and MIG need to work together, with the new General Plan as the common goal. "It should be a collaborative process," he insisted. He said he would request the Process Team charge and responsibility question be placed on the council's July 6 agenda.

Home Improvement

& Garden



Plumbing & Heating SERVICE • SUPPLIES

Most Complete Stock of Repair Parts in No. California

EHRET CO. INC. Since 1910 528-4292
1142 6th Street
Berkeley

Hours: Mon.-Fri.
8am - 5pm

10% OFF Parts with Ad

H&G LIC. #297612

Barry Sez!

by Barry Lehman
of East Bay Nursery

Well, if you always wanted to grow a vegetable garden like Grandma's, now you can. A wide variety of open pollinated vegetables are available as seeds and plants. Commonly called heirlooms, these are mainly varieties that date back into the last century before modern hybrids were developed. Though usually of lower yield than newer varieties, these are the vegetables whose taste is far superior while still showing good disease resistance. Remember these are the varieties people selected for those reasons.

Many of today's commonly found modern varieties were developed after the advent of the modern supermarket which means shelf-life and high yield were selected as dominant characteristics, not flavor. If you want to see what a tomato truly tastes like try a Brandywine.

Most of today's well equipped nurseries will handle these as plants or as seeds. Since it is still possible to get these plants in the ground and get a crop this summer or autumn, come in and try some.

PACIFIC PAINTING

- ✓ Painting & Waterproofing
- ✓ Exterior & Interior
- ✓ Residential
- ✓ Commercial

527-2277
821-2277

Faux Finishing • Color Washing
Architectural Coatings
LIC. #566759

MONSEN PLATING & SILVERSMITHS

Repair, polish & plating precious metals and fine antiques.
Silver • Gold • Copper • Nickel • Brass • Bronze • Pewter
and other alloys in a wide selection of finishes
Lampwork • House Hardware • Fixtures • Heirlooms

Serving the community since 1904! A Bay Area tradition!

3370 Adeline Street, Berkeley • 655-0890

Hours: Tuesday - Friday: Noon - 6 p.m. and Saturday 9 a.m. - 1 p.m.
www.monsenplating.com

Interlock designs

Indoor and outdoor
stairs and decks

Individually
hand-crafted balusters

Elegant classic and modern styles

Remodeling
New Construction

Redwood, Oak, Mahogany
and other fine woods

Created by French artist,
Alain Gerbault

888-225-3183 ext. 0301
e-mail: /gerbault@volano.net

TOOLS FOR THE
imagination

AMERICAN SOIL PRODUCTS
The Bay Area's Largest Selection
of Landscaping Materials

Berkeley (510) 883-7200 San Rafael (415) 456-1381 Martinez (510) 228-8388

SILHOUETTE®
Hunter Douglas BLINDS & DESIGNS
WINDOW FASHIONS THE BEST FOR LESS!
800-400-5929

Return This Ad And

Save 15%
On All Plants In The Nursery



Good Now Through 7/3/98 • CLOSED JULY 4TH

East Bay Nursery

2332 San Pablo Ave, Berkeley

845-6490

Open Tues.-Sat. 8:30-5:00



**We Specialize
in Italian Tile**
Elegance • Style • Timelessness



**ITALIAN
CERAMIC
TILE**

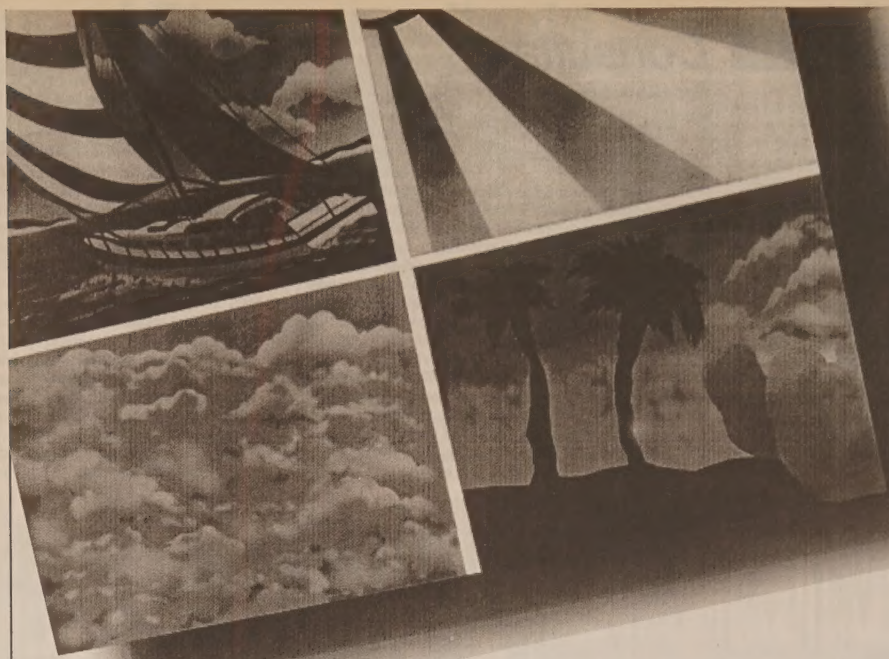
7729 Oakport Street, Oakland

Across from Oakland Coliseum between 66th & Hegenberger Rd.

(510) 633-1241

FAX 510-633-1244

Open Weekdays 8-5 & Saturdays 10-3
Closed Sunday




Famif GET



Otter Cove on the Mendocino Coast

This unique 3 bedroom, 2 bath home perched on a bluff has open beamed ceilings, fireplace, and unobstructed white water views. A large hot tub on the deck affords the luxury of soaking under the stars. Sleeps one to six guests. Call Coast Getaways for reservations.



S/V NEHEMIAH
Private charters for all occasions
Frequent public day sails and sunset cruises
Sailing from beautiful Marina Bay
Lots of free parking
Surprisingly affordable
For reservations and recorded sailing schedule
(510) 234-5054
USCG certified to 33 passengers

Nehemiah Sailing Charters (510) 234-5054 Interested in sailing on San Francisco Bay? Welcome aboard the Nehemiah, a classic 57 foot wooden ketch - the only Coast Guard certified sailing vessel in the entire East Bay. We're offer a safe, fun nautical adventure and are surprisingly affordable. Year-round we offer frequent public day sails and sunset cruises, as well as private charters. The NEHEMIAH can accommodate 33 passengers and is berthed at beautiful Marina Bay at Pt. Richmond. Private and corporate charters allow us to continue non-profit sail-training programs for youths and youths-at-risk. Call (510) 234-5054 for reservations and sailing schedules.

MUSIC
DANCE
SONG
SELF
DEFENSE



Capoeira is
an enticing
and action
packed
traditional
art form.

CAPOEIRA SUMMER PROGRAM
at Capoeira Arts Café • 2026 Addison Street
(half block from Downtown Berkeley BART)
(510) 666-1255

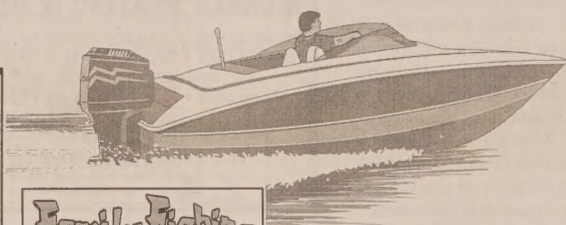
Gracious Rentals for
Discriminating Guests



*Mendocino...
where dreams are made,
romance is realized,
and the face of love
becomes younger
with each passing moment.*

For reservations
& information call
(800) 525-0049
(707) 937-9200

COAST GETAWAYS
45068 Ukiah Street
P.O. Box 1355
Mendocino, CA 95460
www.men.org/a/getaways



Family Fishing Fun!

San Pablo Reservoir

7301 San Pablo
Dam Road
El Sobrante

510/223-1661
www.norcalfishing.com

- ♦ Trout Plants
- ♦ Boat Rentals
- ♦ Café
- ♦ Bait & Tackle
- ♦ Picnic & Play Areas

50% OFF Boat Rental Coupon
Max. Value \$25. Subject to
availability. Not valid on holiday
weekends. Exp. 11/15/98

The Beach - Now, no matter
what the weather, you can visit
a beach where the sun always
shines. The Beach Recreation
Center in Emeryville provides
both Sand and Hard Court
volleyball and Basketball for
the sports minded individual.

Especially popular are our
Summer Camp and Birthday
Party Packages. Kids come
and enjoy themselves while
parents sit back and let us
handle the mess and details.

You can call THE BEACH at
(510) 428-1221 for more
information on any of our
programs or stop by, we are
located at 4701 Doyle St. in
Emeryville.



Kids having fun & learning at Capoeira Arts Café. Located at 2026 Addison St., Berkeley. Phone 666-1255

Jay M. Ver Lee Montclair Recreation Center

Little Trees

Day camp for 3.5-5 years, M-F 9 am-12 pm

Cubs Camp

Day camp for 5-6 years, M-F 9:30 am-2:30 pm
Extended care available

Indian Feather

Day camp for 6-8 years, M-F 8:30 am-4:30 pm
Campfire performances Thursdays 6 pm
Excursions on Fridays
Extended care available

Summer Fun

Day camp for 8-12 years, M-F 8:30 am-4:30 pm
Excursions on Thursdays
Extended care available

6300 Moraga Avenue • Oakland 94611
Call 482-7812

The Sun Always Shines at this Beach!!

Come Enjoy!

- Indoor Volleyball
- Summer Camps
- Leagues
- Lessons
- Childrens Birthday Parties
- Hoops
- Cafe & Bar
- Corporate Parties

THE BEACH
4701 Doyle St.
Emeryville
510/428-1221



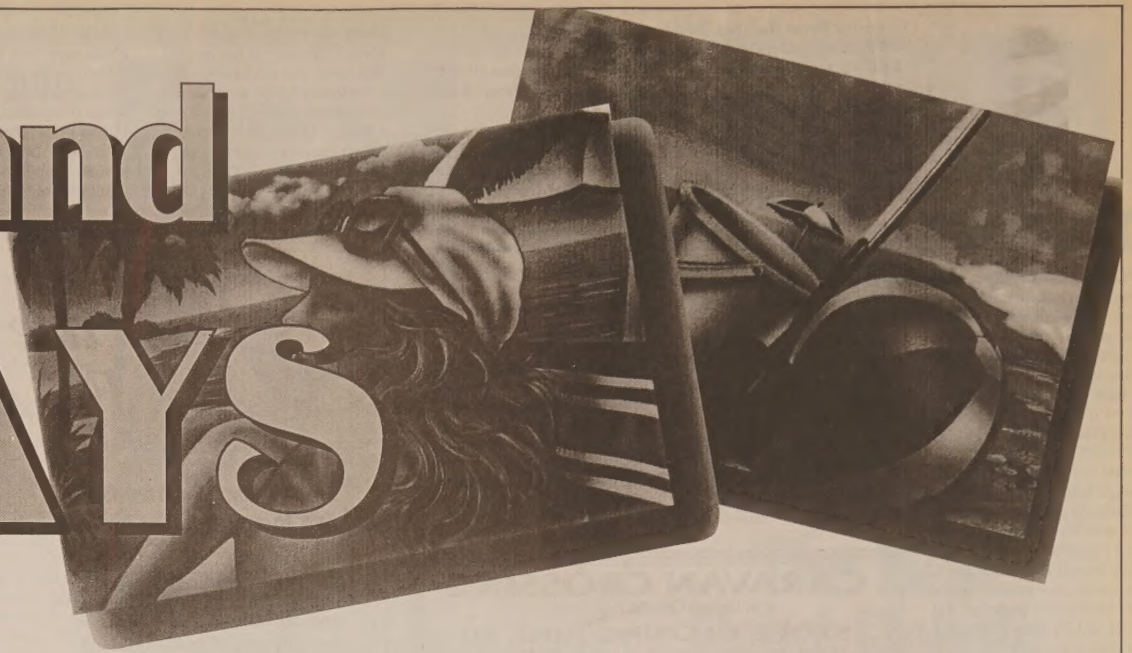
a project of the United Capoeira Association
2026 Addison Street
(half block from Downtown Berkeley BART)
(510) 666-1255



RESORT AT SQUAW CREEK SQUAW VALLEY USA LAKE TAHOE, CALIFORNIA

The Resort at Squaw Creek offers the ultimate 4th of July weekend filled with a spectacular fireworks display set off right over the peaks of Squaw Valley. Call 1-800-3CREEK3 to take advantage of our special Independence Weekend Package: Purchase two nights accommodations and the third night is FREE! Tax and gratuity not included. Subject to availability and change. Not valid with any other offers. Must stay the night of the fourth

Fun and WAYS



Come meet the **Kids On the Block**, the award-winning, educational puppet troupe.

Learn about physical, mental, medical & cultural differences!

Hall of Health

SHOWS at the HALL OF HEALTH® MUSEUM

July 18, 1:30pm & 2:30pm

1st fl., (lower level) • Berkeley • (510) 549-1564
Hall of Health is a hands-on health museum co-sponsored by Kaiser Hospital Oakland and Alta Bates Medical Center.

Health - Have you ever wondered how long it takes to burn 100 calories, how fast you can run, or what a doctor hears when she listens to your heart? If so, maybe it's time to visit the Hall of Health.

Shattuck in downtown Berkeley, the Hall of Health museum is cosponsored by Children's Hospital Oakland and Alta Bates Medical Center. Exhibits cover the body systems, vision, hearing, birth, AIDS, cancer prevention and many other topics.

**THE NEW EAST BAY
MEDIA CENTER**
SUMMER MEDIA CAMP '98
MAKE TV: BEGINNER TO ADVANCED
SESSION 2 JULY 6 - JULY 24 • SESSION 3 JULY 24 - AUG. 14
Learn Video Production, Editing, Computer Graphics & Scripting
CALL: 510-843-3699 FOR PRE-REGISTRATION
1939 ADDISON STREET - DOWNTOWN ARTS DISTRICT

Media Camp '98 at the new East Bay Media Center. The Media Center recently bought and moved into its new home in the Downtown Arts District. This summer the Media Center is conducting Media Camp, a comprehensive hands on video program for youth ages 11 - 17.

Young video makers have fun as they are guided through the challenge of video production from script to screen.



Pictured here Making TV in the atrium area of the new Media Center are left to right: Aaron Cole, Zoe Murphy, instructor Paul Kealoha Blake, Josh Jones, Intern Graig Glickerson, and Caleb Khan. For more information on our Media Camp call: 843-3699



We're open for business at Habitat's Little Town Grocery Store! Come visit us at Habitat Children's Museum at 2065 Kittredge St., Berkeley, or call 647-1111.

WE'RE OPEN! **\$1.00 OFF W/COUPON**

and having fun at
habitat
children's museum
Hands-On Discovery
for Young Children
Infants to 5 yrs

Weekdays
9:30 am-5 pm
(closed Thursdays)
Sat 10 am-5 pm
Sun 11-5 pm

2065 Kittredge (at Shattuck)
1 block from Downtown Berkeley BART
Call 510-647-1111 for more information.

Accepting
Reservations for
Birthday Parties
Field Trips
Children's
Classes

SAFE YOUR FAMILY NOW

CLASS SESSIONS START
July 6 July 27 September 8
August 17 September 28
(Mon-Wed-Fri, Tues-Thurs, Sat • Day & Evening Classes)

Swim School 1075 Carol Lane • Lafayette
Call on M. DuBois Blvd. by Lafayette Park Hotel
283-2100

LOOKING LAKE MERRITT

Cameron-Stanford House

A Romantic Victorian
Setting For Any Occasion

- Unique, elegant furnishings
- Indoor & outdoor facilities
- Weddings, receptions, parties
- Near Oakland Airport
(convenient for out-of-town guests)
- Victorian to Modern Weddings

Historic House Tours & School Class Tours
Lakeside Drive, Oakland • 836-1976
National Register of Historic Places - Built 1876



Stanford House, 1418 Lakeside Drive -
836-1976 This visibly beautiful Victorian home is a
must-see for anyone interested in the local past, comparing
past to present day living. The Cameron Stanford
House Association is a nonprofit organization.

20 Great RIVERS!

**THE AMERICAN, YUBA, TRUCKEE,
CARSON AND OTHER CALIFORNIA RIVERS.**

- Group, youth & other discounts
- 20 years experience • 1/2 - 3 day trips: Mar-Oct
- Family to expert trips • FREE brochure



Whitewater Tours

800-672-3846

e-mail: rafting@whitewatertours.com

1-800-6-RAFTING

Tributary Whitewater Tours is celebrating its 20th anniversary with more than 20 different rafting trips on the American, Yuba, Truckee and many other rivers. All levels, from novice and families (ages 4 years up), to expert only whitewater. Half-day to 3+ days, March-October. Discounts for groups, youths and seniors. (800) 672-3846 or email: rafting@whitewatertours.com.

**THE 59TH ANNUAL
Co-op Camp Sierra**
Families, single parent families, singles.
Affordable, friendly & fun!
S of Yosemite, 5000 ft.
lakes, pine forest, waterfalls.
June 28 - July 4 • Eco-Camp
Learn about preserving our planet
July 4 - July 11 • About Co-ops
Housing, worker co-ops,
parent participation

Co-op Camp
1442A Walnut St., #415, Berkeley, CA, 94709 (510) 595-0873

- dancing
- campfires
- carnival
- talent show
- live music
- a.m. arts & crafts programs

Oakland Ice Center

Your Family Fun Destination

PUBLIC SKATING DAILY

- Group reservations available
- Birthday Party Packages
- Hockey & Figure Skating classes
- Corporate Parties
- Snack bar and pro-shop

Call for more information
519 18th Street, Oakland
(510) 268-9000

\$1.00 OFF **\$5.00 OFF**
Public Admission **Skating or Hockey**
one coupon per person expires on 7/31/98 Hills **School Class Registration**
one coupon per person expires on 7/31/98 Hills



Olympic hopefuls being guided along the ice at Oakland Ice Center. Fun for the whole family! Located at 519 18th St., Oakland. For more information call: 268-9000.



Bill Mann

Rating Local TV Newscasts: From time to time in my TV column in the Tribune or the S.F. Examiner, I'd rate the local TV newscasts. We're overdue for another look.

Channel 2 (KTVU) — Even with the recent departure of co-anchor Elaine Corral, KTVU's 10:00 news is still the gold standard of local TV newscasts, although KRON is gaining. Leslie Griffith still reads the news too much with her eyebrows, but she does a passable job anyway; co-anchor Dennis Richmond is a consummate, no-nonsense pro who's always well-prepared. But it's Channel 2's veteran reporting crew that clearly gives the Oakland station a decided edge. Most of these folks have been with KTVU for years, and there's no one better than the likes of John Fowler, Rita Williams, Randy Shandobil, Faith Fancher, Lloyd LaCuesta, Tom Vacar, Craig Heaps, or Bob MacKenzie. (The latter is also the best writer on local TV.)

Speaking of which, KTVU's news scripts are second to none in quality, thanks to managing editors Jim Branson, Dave Thompson, and exec producer Mike Kelly. Sports anchor Mark Ibanez is solid, as is youthful weatherguy Bill Martin. Even the camera work is superb. Rating: A

Channel 4 (KRON) — KRON has fine anchors like Suzanne Shaw, Pete Wilson, and Pam Moore. Plus, Vic Lee, Greg Lyon, Karl Sonkin and Anthony Moor are first-rate reporters. Weak points: Line-blowing 5:00 anchor Wendy Tokuda, shaky reporters like Wallis Avilar, the irritating Henry Tenenbaum and critic Jan Wahl (who really should stop "speaking" Italian on the radio.) 6 p.m. weatherman Steve Raleigh is likeable enough, but ultra-bright, clever morning

forecaster Brian Hackney should be promoted to the 6 post haste. KRON's story selection is generally good, although it pushes South Bay stories too much. Irreverent sports anchor Gary Radnich is the best around. Good newswriting, too, and solid photography. Rating: B-Plus.

Channel 5 (KPIX) — What can you say about a station that pushes major irritants Drew Soicher and Roberta Gonzales down viewers' throats daily? "Get rid of them!" might be a good start. Strengths include anchors Kate Kelly, Barbara Rogers, Ken Bastida, up-and-comer Dana King, the soon-to-retire Dave McElhatton, and clever, underrated weather guy Brian Sussman. But the station's newswriting is spotty at best, its reporting is also uneven, its new graphics package with all those

maps is irritating, and KPIX probably has more misspelled on-screen identifiers than all other local stations combined. Rating: C.

Channel 7 (KGO): It's interesting how the quality of local news degrades as one travels down the dial. Now that news director Milt Weiss, the man who almost single-handedly dismantled this once-strong news operation, is gone, maybe there's hope. But not as long as insufferable Terilyn Joe is kept on board, or fellow robo-anchor Dan Noyes or the slightly less irritating Dan Ashley. The station continues to allow overpaid weatherburrer Pete Giddings to inflict his witless self on viewers. Strengths? They're hard to find amongst the decimated staff. Reporters Laura Marquez, Carolyn Tyler and Willie

Monroe come to mind, but that's about it. Because of last month's makeover, you can't even compliment KGO's news set any more. I hate to say it, but it's truly a Mickey Mouse news operation. I don't know how anybody can watch any of KGO's awful newscasts for long. Rating: D.

MULTIMEDIA NOTES: Media superflack Pam Hamilton calls to set the record straight: Spanish-language Channel 14, which is broadcasting the World Cup, is a Univision station, not Telemundo. Duly noted ... Did anyone else notice Giddings gritting his teeth the other night as

a flamboyant, dancing guy dressed as a giant can of tuna charity event upstaged Giddings during his live shot? I thought black belt Giddings was going to karate chop the dancer. I haven't seen the tightly wound

See MAIN

CARAVAN CROSSING
A Unique Oriental Rug Store
STORE CLOSING JUNE 30
TOTAL LIQUIDATION OF ALL RUG INVENTORY
STOREWIDE COLLECTIBLES ESTATE SALE
Saturday, June 27 & Sunday, June 28
HOURS: Tuesday thru Saturday 11-6 • Sunday 12-5
2956 College Ave at Ashby • Berkeley, CA 94705 (510) 549-1820

Planning is Everything

■ Wills & Trusts ■ Probate
■ Gift & Estate Tax ■ Elder Law

The Law Offices of Bonnie K. Bishop
Certified Specialist, Estate Planning
Probate & Trust Law
State Bar of California,
Board of Legal Specialization

510-486-8790
2171 Shattuck Avenue, Berkeley, CA 94704

A Time and a Place For All Things...

There's time for friendship and there's time for privacy.

At the Altheim, seniors have time to stroll our rose garden path over six lush acres of landscaped grounds nestled in the Oakland foothills.

Here, they enjoy the good life at a great value, priced to accommodate our senior community. Assisted living services available as needed.

- Three meals daily
- Housekeeping and linen service
- All utilities except telephone
- Cable television hook-up
- Assistance with prescribed medications
- Stimulating social and recreational activities
- Transportation to medical appointments in Oakland
- Transportation to local shopping areas
- Personal laundry
- Customized plan of Care Services as needed
- Most affordable price in the Bay Area
- 24 Hour Security

The Altheim
A Senior Living Community

Call today for a visit...
510-530-4013 or
Yes, I'd like to know more about the Altheim.

Name _____
Address _____
City _____ State _____
Zip _____ Phone () _____
Mail to: 1720 MacArthur Blvd., Oakland, CA 94602

affordable home essentials

Levi's on Sale!
501 Jeans for Men
501 Shrink to Fit ... Reg. \$32. ... **28.90**
501 Prewashed ... Reg. \$41. ... **34.90**

At Least 10% off ALL Travel Books!
Access Guides: • Budget Europe • French Wine Country • California Wine Country
For the Barbecue!
All On The Grill List \$22.50 sale **18.00**
Marinades List \$10.00 sale **9.00**

30% off
TEVA SPORT SANDALS Selected Styles
All new styles for summer. Built for comfort and built to last. Men's Terra-Fi: List \$85 sale **59.95**
Women's Walkria: List \$70 sale **49.95**
Atlantic Expandable Carry-On Suggested List: \$160 Regular: \$79.95 **save \$10 NOW 69.95**

Calphalon 6 Pc. Cookware Set
Set Includes: 10" omelet pan, 2 1/2 qt saucepan with cover, 8 qt stockpot & 1/2 qt butter warmer.
Open Stock Value \$298. **235.**

Capresso "Cool Grind" Engineered for lower heat build-up to preserve more of the rich flavor and aroma of freshly ground beans. #501 **25.**

luminarc "Rustic" 16 Piece Beverage Set
Entertain with style from our selection of glassware sets. Reg. \$19.75 **9.95**

Cuisinart Automatic Frozen Yogurt & Ice Cream Maker
It's easy and mess-free. Chips or nuts can be added without interrupting the freezing cycle. 3-Year warranty. Recipe Booklet included #ICE-20 Reg. \$85 **59.95**

Cuisinart Classic Stainless Electronic Toaster
Retro styling combined with today's technology! Extra wide slots, reheat and defrost & slide-out crumb tray. #CPT-70 **59.95**

Osterizer 10 Speed Blender
Features: 5-cup glass jar, PowerBlend™ stainless steel blade, all-metal drive™ system, 375 watt motor, pulse option and cord storage. #6632 **39.95**

Cuisinart Mini-Prep Chopper™
2-1/2 cup Lexan bowl, 2 speed motor and patented stainless steel blade. Reg. \$35. **29.95**

Your Choice 10.
Bed Pillows
95% feather/5% down in soft, medium or firm.

20% off
Fieldcrest Royal Velvet Classic Towels
Luxuriously soft, highly absorbent and generous in size and weight. 100% combed cotton. Available in 11 great colors.

Washcloth	\$2.95	2.95
Hand Towel	\$6.95	5.56
Bath Towel	\$11.95	9.56
Bath Sheet	\$22.95	18.36

Market Umbrella
Scotch guarded and fade resistant with weather-proof pole. In natural or hunter green.
7 ft. diameter **59.95**
9 ft. diameter **79.95**

Adirondack Chair
Relax outdoors in a natural wood Adirondack chair. **79.95**

Berkeley
7th at Ashby
(510) 845-3000

WHOLE EARTH ACCESS

Berkeley Hours:
Mon-Fri: 10am-7pm, Sat./Sun. 10am-6pm
Errors subject to correction. Limited to stock on hand. Ad expires 7/01/98

Albany Chamber of Commerce

By Fern Luoma

Good joins Prins Clinic

Charles Prins has announced Dr. Jim Good, a chiropractic physician, has joined his staff. Dr. Good uses a variety of techniques working with all types of patients. Like Dr. Prins, he has and continues to study Applied Kinesiology, nutritional counseling, full body and extremity adjusting as well as the low force Sacro-Occipital technique which is a combination of osteopathic and chiropractic techniques. Dr. Good is also committed to continuing education and community education. He has already begun a bi-weekly series of seminars on various subjects that include the everyday health problems that are plaguing today's society, including headaches, anxiety, and heart disease. With Dr. Good and Dr. Prins, the philosophy that the body is a powerful computer system controlling all of the functions of the body. The brain controls all of the functions of the body via the nervous system. Returning the nervous system to its optimal function allows the body to return to its normal state—health. The doctors plan to enter a partnership with patients to work together to reach that goal. Dr. Prins has been a member for years.

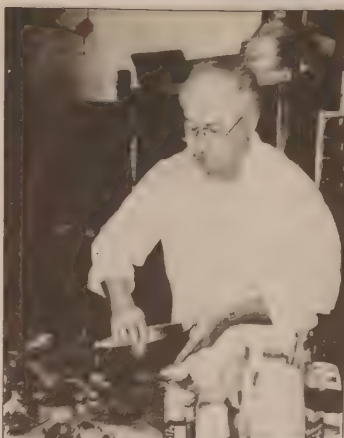
streets. Merchants must depend on local patronage. The Chamber asks shoppers to continue supporting these stores that are having a rough time. We want to keep our merchants in business and the City fiscally healthy.

County Fair discount tickets

Discount tickets for the Alameda County Fair for the weeks of June 27 through July 12 are available at the Albany Chamber, 1108 Solano Ave.

The tickets are discounted \$4 from general admission. Children and senior tickets are already discounted. Children under 5 are free. The chamber office is open weekdays, 10 a.m. to 5 p.m.

Headliner entertainers, free with admission to the fair, are Toby Keith, Wayne Newton, Tribute: Harry James Big Band, Beatles Tribute, Ricky Scaggs, Martha Reeves & the Vandellas and Paul Revere and the Raiders. Also, Peter Frampton, Sandi Patty, Lawrence Welk Show Stars, The Marvellettes, Bo Diddley, Pam Tillis, Rosemary Clooney, Gordon Lightfoot and Little Joe and La Familia. A schedule is available at the chamber office. Fair hours are 10 a.m. to 10 p.m. daily. On July 4 gates will open at 8 a.m. to accommodate the large number of early arriving families. See CHAMBER, on A13



Doug Walker preparing special salads as he will for the anniversary menu at Walker's Pie Shop.

Organic Leadership

Improving Human Interactions in Families, Businesses and Organizations

by Charles Waters



"A wonderful handbook for learning the basic skills everyone needs to run a successful business." — Alice Waters, owner Chez Panisse

"You come away eager to take his ideas into your own world, wherever you interact with people." — Raymond E. Miles, former Dean of the Walter Haas School of Business

AVAILABLE AT

Cody's, Black Oak Books, Chez Panisse & Stacey's (S.F.)

Solano construction

Businesses in the Solano Avenue construction zone are dependent upon shoppers to keep them in business since parking is not available at their store fronts. There is ample parking on side streets which have quick changeover parking spaces. The stores are open as usual still offering quality merchandise. Keep in mind all of the other stores in San Francisco and Solano Avenues welcome patronage as well. The San Pablo Avenue Project is very hard on the business during the holiday construction period. It did survive. The Solano Avenue Project businesses will also survive if shoppers keep them in business. The City has done a job assisting all businesses in many ways. No one wants to see front vacancies on our busy

South Bay Showers INC.

Serving Albany, El Cerrito & Kensington since 1969

(800) 566-3319
Free Prompt Estimates

Ultima 3/8" or 1/2" Custom Glass Units

Shower and Bath Enclosures

Beveled Mirrors

Milgard Windows

Replacement Windows

Cultured Marble Onyx, & Granite

4th of July at the Berkeley Marina

Join the Blast!

Noon to 10 PM

We've Got The Food!
BBQ Ribs & Chicken • Teriyaki Steaks • Hot Dogs
Hamburgers • Sausages • Homemade Sauerkraut
German Potato Salad • Corn on the Cob • Lumpia
Beans & Rice • Nachos • Fresh Fruit • Churros
Lemonade • Soft Drinks

We've Got The Fun!
Madame Ovary's Puppets - 2:30-5:30
Juried Art & Craft Fair - 12:00-10:00
Wacky Art Car Display - 5:00
Facepainters • Glo-in-the-dark Necklaces
The Beach!

We've Got The Music!
Jump Up Steelband 5:00-8:00

Fantastic Fireworks 9:15 PM

No Alcoholic Beverages or Personal Fireworks Allowed.
Please leave your pets at home.
No vehicles after 7 p.m.
Sponsored by the City of Berkeley
Produced by Lisa Bullwinkel Special Events 510/548-5335

BERKELEY MARINA

The Best Paint, The Best Paint Rebate.

Doing it right the first time with Benjamin Moore paint saves you time, energy, and money. And now you can save even more with this special \$5 per gallon mail-in rebate. Buy the maximum 5 gallons of select premium Benjamin Moore paint — Regal® Wall Satin®, AquaGlo®, AquaVelvet® or AquaPearl® for interiors, MoorGard®



\$5 MAIL-IN REBATE

MoorGlo® or MoorLife® for exterior work — and you'll save \$25. Then, your home will look smart. And so will you.

This offer is available only through July 5, 1998

Best Paint. Best Advice.



A Stroke Of Brilliance

EAST BAY PAINT CENTER
900 SAN PABLO AVE. • ALBANY, CA 94706
(510) 524-6582
FAX (510) 524-3499

©1998 Benjamin Moore & Co. *\$5 mail-in rebate on select gallon cans of Benjamin Moore paint. Up to \$25. See dealer for details.

built-in appliance resource!

ASKO • BOSCH • CREDA • DACOR • DYNASTY GAGGENAU • KITCHEN AID • MIELE • RUSSELL • SUB-ZERO • VIKING • WOLF

Pay No Sales Tax on any Mattress*

free 90 DAYS SAME AS CASH
On approved credit \$300. Minimum Purchase

free DELIVERY OR BED FRAME
Weekend Delivery Available

free FREE HAUL AWAY OF OLD SET
With delivery of any new set

and TAKE AN ADDITIONAL 20% off
Bed linen purchase with mattress set purchase

*Excludes full, queen and king sizes only. Berkeley and San Rafael stores only.

SUB-ZERO

The Ultimate in Refrigeration

Features 24" depth for flush mounting, outstanding performance and craftsmanship, award-winning interior, automatic defrost and microprocessor temperature control.

MAYTAG

Neptune™ Front Loading Washer/Dryer

Stack Laundry now available!!!

\$200 ENERGY REBATE*

This washer/dryer is gentle on your fabrics, has a large capacity, uses less water, and saves energy & money.

*See store for details

Miele

High Performance Canister Vacuum

Electro-static super air clean filter traps ultra-fine particles.

#S2471

349.

BOSCH

Eurostyle Dishwasher

Bosch dishwashers are noticeably quiet, plus offer superior cleaning and low water usage. Stainless steel interior will not rust, chip, or absorb odors.

\$50 Rebate ends June 30, 1998

Amana

17.8 Cu Ft. No Frost

Adjustable shelves, 1 gallon storage container in door, and CFC free. #TM18V2W

499.

BEST SELLING COMPACT MAYTAG

Compact Fridge

- Adjustable tempered glass shelves
- FreshLock crispers
- 14.9 cu.ft.
- CFC Free

#MTB1553ARW

Berkeley

7th at Ashby
(510) 845-3000

Berkeley Hours:
Mon-Fri: 10am-7pm
Weekends: 10am-6pm

WHOLE EARTH ACCESS

San Francisco

401 Bayshore Blvd.
(415) 285-5244

San Rafael

863 E. Francisco Blvd.
(415) 459-3533

Errors subject to correction. Limited to stock on hand.

Professor has personal connection to historic local architecture

Ken Cardwell, in his first year of marriage, saw a house for sale on Shattuck Avenue, and bought it. He and his wife, Mary have lived in this Maybeck house for 50 years. Kenneth H. Cardwell has done many noteworthy things, as you will read here, but my fascination is with the Bernard Maybeck house, and with his fascination with that wonderfully talented architect, who in many ways made the face of Berkeley his own. In fact, Ken Cardwell's book about Maybeck and his work has become one of the definitive works on that subject, and is used still in the architectural departments of colleges all over the country.

Cardwell tells of his first meeting with Maybeck. He was still a student at school and was wandering the streets of Berkeley admiring the architecture when he met this old man wearing a tam-o-shanter and a smock. Cardwell said, "There are a lot of interesting houses on this street. Do you know who designed them?" "Why don't you mail these letters and come back and let's talk," was the reply. He never did tell Cardwell who he was, but Ken had a pretty good idea. The old man was very interested in what Ken was studying, and predicted he would have a wonderful time designing with all the new materials being developed.

When Cardwell came back after the war he started visiting Maybeck regularly. He had a Buick convertible, and he liked driving around looking at houses. That was when he started making a list of the architect's work, which, until that time, had not been recorded. He also collected the works of other regional architects: Greene and Greene, John Galen Howard, Willis Polk and Julia Morgan. He has given the collection to Cal, which then had the best collection on the West Coast, and nationally was second only to that of Columbia.

One day, when Maybeck invited

Ken and his wife to tea, he told them the history of their house and showed them, among his drawings, the drawing of their house. Cardwell said it took a long, long time to write the book, mostly because publishers wanted him to write another kind of a book (whether he was influenced by Frank Lloyd Wright, etc.) but he held out and, as noted, his book, published in 1977, called "Bernard R. Maybeck: Artisan, Architect, Artist" is the definitive work today. The title, he says, was chosen with purpose, "Because to me that sums up his career."

But Ken Cardwell is an amazing man, himself. A sixth generation Californian, he speaks of his great-grandfather, who was a commandant at Monterey, after coming to California from Guanajuato, Mexico in the 1820s. He also speaks of the family name of Zamarano, and the Zamarano Society, which still exists today. He tells as well how his great-grandfather brought the first printing press to California and printed Spanish documents and little books for school children, because there were no schools in California at that time.

Ken, himself, was born in Los Angeles, grew up in Manhattan Beach, and spent two years in Occidental College before coming to Berkeley to study architecture. His studies were interrupted by the war when, to avoid being drafted into the Army, he enlisted in the Air Force. He was a fighter pilot in New Guinea for a year and a half, then came back to finish school, and met his future wife, who was also studying architecture.

Cardwell did practice for some years, both in other firms and for himself, but his greatest joy was teaching, and he became a professor, served as acting chairman of the Department of Architecture, and as associate dean of the College of

Community Folk

By Clara Rae Genser



Environmental Design.

It was during this time — and probably partly as a result of his interest in Maybeck and his work — that he became interested in historic preservation. He also, while working with William W. Wurster, established the core course of a new curriculum that introduced social concerns of architecture, "making use of professors of other disciplines ... to provide students of architecture a better understanding of the role of design in society's complex conditions." He served on boards and commissions, was an active participant in A.I.A., worked on Fulbright candidate nominations, scholarships and physical development committees of the university. "His many public lectures extended the knowledge of architectural design and education to the community throughout the state, and his work in correlating architectural education in the state's community colleges with that

offered by the university has been outstanding."

His writings in the field of historic preservation have been numerous, and have continued through the years since he has been Emeritus. I have a list of some of the buildings he has studied and reported on for many governmental and private entities, including the Montgomery Block and the Mint in San Francisco, the Joss House in Weaverville, the Cooper Molera Adobe in Monterey, and so many, many more.

In addition to all of this, Cardwell, has been an active volunteer at the Golden Gate Audubon Society, along with his wife, Mary, who was one of the co-founders of Friends of Aquatic Park in Berkeley. Upgrading their computer system, is one of the many things he has done for the Society. He is also president of the Berkeley Historical Society.

See FOLK, on A13

LOW COST VETERINARY SERVICES

SPAY & NEUTER CLINIC
Male Cat \$18
Male Dog \$30-\$50
Female Cat \$35
Female Dog \$40-\$70

VACCINE CLINIC
3-1 Feline Vaccine
3-1 Canine Vaccine
Rabies (Cat & Dog)
Feline Leukemia
OFFER WITH REGISTRATION

Abbey Pet Hospital
11070 San Pablo Ave., El Cerrito • 526-8818

HOURS:
M-F 8-6
Sat. 8-12
Sun. 9-12

ALBANY BO

YOUR FAMILY FUN CENTER

540 San Pablo Ave., Albany
526-8818

1 Hour of Pool
\$5.00

one coupon per person per visit
Expires 7/12/98

5 Games for
\$8.75

Family Coupon
Expires 7/12/98



Ken Cardwell (right) and Ken Duffy, president and vice president of the Berkeley Historical Society, discuss their tour of West Berkeley industrial sites in 1997.

NEED FOAM?

- ◆ All Densities Now In Stock
- ◆ Full Sheets & Cut To Size
- ◆ FREE Cutting Services
- ◆ 5, 10, & 15 Year Mattresses
- ◆ Bio-Type Foam Mattresses
- ◆ Extra-Thick EGG CRATE
- ◆ Special Boat/RV Cushions
- ◆ Beautiful Custom Sewing
- ◆ 50,000 Bd Ft In Stock!

Best Foam, Great Prices!
Friendly Service & No BS!

Famous Foam Factory

(since 1969)

2416 San Pablo Ave. (near Dwight)
Open Every Day

841-9001

Bring this ad for 10% off any new foam purchase. Offer expires 7/31/98

CITY OF BERKELEY OFFICE OF CAPITAL PROJECTS

Public Workshop 1-80 Bicycle/Pedestrian Overcrossing

Please plan to attend a public workshop to review preliminary designs for the I-80 Bicycle/Pedestrian Overcrossing:

Saturday, June 27, 1998 • 11 a.m. to 1 p.m.
West Berkeley Senior Center, 1900 Sixth Street

The City Council will select the bridge structure type on July 21, 1998. Please attend and provide input into this important City project.

For more information contact: Deborah Chernin,
Office of Capital Projects at (510) 644-6580, TDD 644-6915

OVER 10 YEARS OF EXPERIENCE

Landscaping & Gardening Services

WE DO PROFESSIONAL:

- Landscaping • Relandscaping
- Planting • New Lawn
- Sprinkler Systems Repaired
- Lawn Maintenance • Patio
- Deck • Walkway • Driveway
- Brick Work • Retaining Walls
- New Fences • Mowstrips
- Bender Boards

SPECIAL:

- Yards & Hillside Cleanup
- Tree Service

Free Hauling with any Service

COMPLETE CARE 2/per mo. - \$45*
CARE 4/per mo. - \$60*

PRICE DEPENDS ON YARD SIZE

SPRINKLER SYSTEMS:

- Repair, Replace/ Add new Heads
- Layout & Install (auto or manual)
- Time Control Systems

ROUTINE MAINTENANCE
MAY INCLUDE ANY OR ALL OF THE FOLLOWING:

- Mowing • Weeding • Edging
- Blowing • Trimming • Pruning
- Fertilizer

PLEASE CALL FOR FREE ESTIMATES

Mr. Nguyen LIC. #22897
(510) 654-4124

CELL PHONE # 510-517-9758
WE ARE WAITING TO SERVE YOU!
(24 Hours/ 7 days a week incl. Sundays & Holidays)

Lowestfare.com

Visit our web site: **1-888-777-2222**
or call us toll free:
ON MAJOR AIRLINES

DOMESTIC

DESTINATIONS	GLOBAL DISCOUNTS* LOWER FARES FROM SAN FRANCISCO (Each Way Based Upon Round Trip Purchase)
New York	\$164*
Fl. Lauderdale	\$149
Minneapolis	\$ 82
Orlando	\$165
Nashville	\$149
New Orleans	\$148*
Boston	\$108
Houston	\$155*
Atlanta	\$128
Cleveland	\$172*
Baltimore	\$149
San Antonio	\$132*
Chicago	\$101
Toronto, CAN.	\$156
Tampa	\$145
Detroit	\$106
Charlotte	\$185

INTERNATIONAL

DESTINATIONS	GLOBAL DISCOUNTS* LOWER FARES FROM SAN FRANCISCO (Each Way Based Upon Round Trip Purchase)
Milan	\$499
Paris	\$372
London	\$328
Rome	\$469
Madrid	\$462
Lisbon	\$462
Barcelona	\$462
Tel Aviv	\$557

We now offer discounted major airline fares to Asia and South America

ASIA
Hong Kong, Manila, Osaka
Seoul, Singapore, Tokyo

SOUTH AMERICA
Buenos Aires, Rio de Janeiro, Sao Paulo

*TICKET BY MIDNIGHT JUNE 26

SHERWIN-WILLIAMS

SURE TO WIN Days

STOREWIDE SALE

JUNE 25-28 ONLY!
Not all stores open Sunday

SAVE 30%

On interior and exterior paints, stains, in-stock wallpaper & borders, brushes, rollers, ladders and other project helpers

When only the best will do Ask Sherwin-Williams.

(Excludes in-stock wallcovering close-outs, custom-order wallcovering, window treatments, floorcovering, spray equipment and everyday low price paint.)
ALL SAVINGS ARE OFF REGULAR PRICES. Not responsible for typographical or artwork errors. Sherwin-Williams reserves the right to correct errors at point of purchase. © 1998 The Sherwin-Williams Company

EL CERRITO - 10387 SAN PABLO AVE . . . 510-528-1602

osing

Continued from page 12

Local municipalities under-
funding sources and
priority.

He gave as an example the cur-
rent discussion in Sacramento
to raise the 2 percent motor vehicle
tax. During the next fiscal
year, El Cerrito expects to receive
\$865,000 from this source.
Pokorny said the license fee is not
going to be abolished. "It is a city
revenue 100 percent —
guaranteed as such in the con-
stitution of the State of California,"
Pokorny told the gathering. Never-
theless, the state legislature and the
governor are considering its partial
abolition. The state says it
will make up revenue losses to citi-
zens through a state appropriation.
Pokorny was contemptuous of
the assurances. He said that if the
license fee is repealed, this local tax
will be replaced "by a state appropria-
tion which ultimately will be
passed to all of the games — parti-
ciple games, power games — that are
being put on our budget together."

The answer to this taxing di-
lemma, according to the city man-
ager, is for El Cerrito to pass a
"locally controlled" tax that
won't be subject to state machi-

nations. He said earlier in his talk
that El Cerritos have okayed higher
taxes in the past when necessary.

Pokorny also talked about the
\$14.6 million city budget for fiscal
1998-99, noting that just two "es-
sential services" — police and fire —
claim 51 percent of the budget.
He counted off five funding sources
needed to fund these two basic ser-
vices: Property taxes, sales taxes,
utility user taxes, property transfer
taxes and the \$1 million unincorpor-
ated Kensington pays to El Cerrito
for fire protection.

Pokorny also noted that although
there is a five-year, \$10 million
capital investment plan to repair
city streets, buildings, parks and
playgrounds, there are more than
\$25 million in unfunded capital
needs. He said there has been a
"systematic lack of investment" in
El Cerrito infrastructure and that
for some time the city "has been
living off the investment of a gen-
eration" that built parks and com-
munity facilities more than 35 years
ago. He said current residents have
not been "reinvesting in the com-
munity for those who are going to
come after us."

The city manager also told the
audience that more than \$3 million
in revenues from three sources —

utility users tax, property transfer
tax and vehicle license fees — are
in "some degree of jeopardy," and
that the city has been forced into
"reducing services one more time."
Some El Cerritos object to the uti-
lity users tax and the property trans-
fer tax and have said they are con-
sidering a petition to place the two
taxes on the ballot.

Pokorny said he hopes residents
can creatively work together to solve
these looming financial problems.
He noted that the citizen group, the
Services for the 21st Century, is
currently working hard toward this
goal.


According to Pokorny, there are
three basic service questions that
need to be answered: "What should
these services look like? How much

Just two 'essential services' — police and fire — claim 51 percent of El Cerrito's \$14.6 million budget.

of each of those services should we
have? And finally—How are we
going to pay for it?" Pokorny added
"we have to balance our means with
our appetites."

pool since 1990 as a clerk, aide
and is now a Water Safety Instruc-
tor as well as being certified in
lifeguard training. Jenny recently
has served as the morning and after-
noon clerk. She has an excellent
relationship with both the senior
citizens and the children who come
to the pool.

Jenny has chosen to work else-
where this summer but perhaps she
will want to return to the pool at a
future date. She will be missed and
the staff wishes her well.



ALBANY TRAVEL 528-1400

Best International & Domestic Airfares
Vacation Packages, Tours, Cruises
Southwest Airline Tickets

NOW FEATURING TRAVEL ACCESSORIES:
Neck pouches, leg stretchers, waste packs, locks,
pack-4-sacs, folders, destination maps & guidebooks!!

SPECIAL OFFER: 10% OFF any Guide Book or Travel Accessory
with purchase of airline ticket!


Hours: Mon-Fri. 9:00am-5:30pm • Saturday 10:00am - 2pm
1035 San Pablo Ave., Albany • Bet. Darmouth/Marin - Free Parking
e-mail us at: albanystravel@earthlink.net

TEACH MATH. TEACH SCIENCE.

Earthworms do what?

Ask a kinder-
gartner with a show-and-tell ant farm where dirt
comes from, then describe the digestive habits of
worms, and you may light the imagination of a bud-
ding Luther Burbank. Once fired, the passion for
learning will bloom at any age and last a lifetime.
That's how learning grows. Teach math or science.
It's our future.

Plant the seed. Teach.



CALL NOW
to find out about Mills College's
exceptional credential and
graduate programs in education
Four partial scholarships still available
Mills College Education Dept., Oakland CA 94613 • 510/430-3255 • rachel@mills.edu

Folk

Continued from page A12

In addition, Cardwell and his wife
brought up five children, all of
whom are active in and around the
house. They also do a great deal of
volunteering.

"I wish I had had the space for all
the little tidbits about Maybeck; the
fact that he was plagued by fires
beginning with the 1906 earthquake,
many of his homes were lost in
Berkeley fires of 1923 and 1993
and not the concrete house he
lived in. Somehow, I just don't
like Maybeck with concrete, but
I will use it, once; the fact that
he was living in a Maybeck home for
years the Cardwells still find
things to enjoy and admire
about the house. Bu space doesn't
allow me to quote
H. Cardwell who said, "I
had a very satisfactory life."

Thank you, Teresa Pipe, for
writing me about Ken Cardwell.

Interesting, indeed.

And, as always, I invite you to
give me your input. If you already
have and I haven't yet followed up,
I am so grateful, and I am trying to
get to everyone you have suggested.
Sometimes I need another nudge
from you. Write me at 555 Pierce
St., #443, Albany, CA 94706 or call
525-4585. My email is
crgenser@aol.com.



FULLER FUNERALS, INC.

FOR THOSE WHO CARE

Two locations to serve you
Financing & Pre-Arrangements Available

3100 Cutting Blvd.
Richmond (510) 237-5473

4647 E. 14th St.
Oakland (510) 436-3181



MAGIC OF GARLIC

THE EAST BAY'S ONLY GARLIC RESTAURANT

- Daily Specials
- Office Parties & Small Parties for Special Occasions
- Catering on or off Premise

Buy one Sunday Brunch
Get the 2nd one 1/2 OFF

with this coupon

OPEN DAILY FOR LUNCH AND DINNER
(510) 528-9898
1403 SOLANO AVENUE • ALBANY

Oakland Ice Center

Your Family Fun Destination

PUBLIC SKATING DAILY

Group reservations available
Birthday Party Packages
Hockey & Figure Skating classes
Corporate Parties
Snack bar and pro-shop

Call for more information
519 18th Street, Oakland
(510) 268-9000

\$1.00 OFF

Public Admission

one coupon per person
expires on 7/31/98

\$5.00 OFF

Skating or Hockey

School Class Registration
one coupon per person
expires on 7/31/98

newest technology from whole earth, free stuff from SONY

Sony MiniDisc Recording System

PORTABLE PORTABLE DIGITAL VIRTUALLY UNSHOCKABLE

FREE CARRYING CASE

\$499⁹⁵ Reg. price
-\$50⁰⁰ Trade-in
\$449⁹⁵ Sale price

Receive \$50 cash back direct from Sony.

FREE Car Kit and Portable Carrying Case available

Technology Corner

Sony's BEST Electronic Shock Protection (ESP)

Surpasses the performance of Sony's current 20 second Electronic Shock Protection. By utilizing a new Digital Signal Processor, ESP2 technology provides superior shock protection against skipping. Currently, no ESP technology can entirely eliminate skipping, but ESP2 is perfect for walking, bike riding, and other similar more active lifestyles.

MiniDisc The Digital Way to Record Your Music

Recordable - using lasers, Sony MiniDisc allows you to digitally record up to 74 minutes of your favorite CD's, LP's, and/or cassettes onto a tiny 2.5" disc. Record your favorite mix from several different sources to match your mood. Select only those songs you want to hear.

Portable - Since MiniDiscs are only 2.5" big, you can fit several in your pocket. Can't do that with CD's.

Digital - Since MiniDisc records and plays back digitally, it won't wear out, no tape hiss, and no WOW or Flutter that you might get with cassette recordings.

Virtually Unshockable - Up to 40 seconds of Electronic Shock Protection makes MiniDisc excellent for people on the go.

Please come by Whole Earth Access for more information on these two new technologies and a personal demonstration.

REPLACE THIS

WITH THIS

THE DIGITAL WAY TO RECORD YOUR MUSIC

TRADE-IN YOUR OLD CASSETTE TAPE RECORDER OR PLAYER, BUY ANY SONY MINIDISC RECORDER AND SONY WILL SEND YOU \$50.00 BY MAIL

GET THIS

WHERE THE MUSIC TAKES YOU

SONY.

FREE

PORTABLE MUSIC CARRYING CASE

with purchase of select Sony Portable Music products

See your local retailer for details

Offer valid April 1, 1998 through March 31, 1999

SONY. New low price!

Portable MiniDisc Player/Recorder

Free recording, editing and jog for editing.

Not a unit: 100% playback time and up to 10 hours of playback time.

#WM-FA499

FREE CARRYING CASE

*349.
less \$50 trade-in,
your final price
299.*

SONY.

Portable MiniDisc Player/Recorder

Slim and compact with 40 second shock resistant memory. Up to 22 hours playback time. #MZ-AS50

*399. less \$50 trade-in,
your final price
349.

FREE CARRYING CASE

SONY. Street style headphones

ESP2 SteadySound

"Street Style" Discman Portable Compact Disc Player

Water resistant and rugged design for outdoor use, ESP2 SteadySound electronic shock protection and mega bass sound system with groove sound position. #D-ESS5

FREE CARRYING CASE

199.

SONY. Sports Discman®

Portable Compact Player

Water resistant and rugged sports design. ESP2 SteadySound electronic shock protection for active outdoor use. #D-ESS1

FREE CARRYING CASE

149⁹⁵

SONY. Discman®

Portable Compact Disc Player

ESP2 SteadySound electronic shock protection and headphones with remote control. New compact design, rechargeable battery and mega bass too!

#D-E405

FREE CARRYING CASE

149.

SONY.

CD/Radio Cassette Recorder

Mega Bass System for great sound. Backlit multi-function LCD display and remote control for convenience

#CFD-V35

FREE CARRYING CASE

89⁹⁵

SONY.

Sports Series CD/Radio Cassette Recorder

Rugged Splash-resistant design and 10-second shock protection to use anywhere. Digital AM/FM stereo tuner and stereo cassette deck too! #CFD-980

FREE CARRYING CASE

179.

Berkeley

7th & Ashby
(510) 845-3000

Berkeley Hours: Mon-Fri: 10am-7pm, Weekends: 10am-6pm

San Francisco

401 Bayshore Blvd.
(415) 285-5244

San Rafael

863 E. Francisco Blvd.
(415) 459-3533

WHOLE EARTH ACCESS

Errors subject to correction. Limited to stock on hand. Ad expires 7/01/98

Expos play power ball to win ECYB championship

The El Cerrito Expos beat the Bobcats to win the 1998 ECYB Pony Baseball Pinto Division (7 and 8 year olds) Championship at Tassajara Field in El Cerrito. The Expos finished the regular season with a league best 11-2-1 record, outscoring their opposition 221 to 96.

They started off the post season with an 11-2 win over the Lions in the semi-final match-up, thanks in large part to excellent team defense. Great plays by Matt Hew Bedrick, Patrick Delaney, Will Provost, and Wes Hrubes helped

'It's a beautiful thing to see the hours and hours of hard work that these kids put in pay off.'

—EXPO MANAGER ROB BARQUIS

shut down the Lions, and advance the Expos to the title game for the second consecutive year.

In the Championship Game, the Expos sent nine batters to the plate to score seven runs in the bottom of the first inning, this after holding the Bobcats scoreless in the top of that inning. Wesley Holtermann and Logan Navellier started things off with back to back singles. Lance Faby drove in Holtermann with a double to right, and Jeremy Barquis cleared the bases with a double to center. After Colin Cotter drove in Barquis with his own double to left, Sam Berzon doubled to drive in Cotter,

and Darrell Ary singled to put runners at the corners with no outs. Adam McDonald doubled to right to score both Berzon and Ary. Chito Camarillo flied to left to end the inning, as the Expos sent the maximum nine batters to the plate to take a 7-0 lead early. But the Bobcats came roaring back to

score six runs of their own in the second, and took the lead in the top of the third 9-7 after singles by Joe Williams and Merlin Edwards, followed by a triple from Salman Rizvi. Rizvi later scored on a single by Russell Xavier. But that lead was short lived as the Expos scored five runs on five straight hits in the bottom of the third. The Expos never trailed again as they used clutch hitting and dazzling defense to take a 16-9 lead late into the game. After the Bobcats scored six runs in the fifth to cut it to a one run game at 15-16, both defenses tightened up holding the opposition to no runs until the final inning. In the top of the seventh, the Bobcats led off with a triple by Williams.

Edwards followed with a double to center, but was thrown out by Barquis trying to stretch it into a triple. Matt Flemer flied out



EC Youth Baseball Pinto Division champions: The El Cerrito Expos.

to center and Rizvi struck out to make the score 16-16 through 6 1/2 innings.

With the score tied, the Expos used both speed and power to win the title. Faby led off by beating

out a single to put the winning run at first, bringing up Jeremy Barquis who had already gone 3 for 3 with four RBIs on the day. Barquis made it 4 for 4 as he homered deep to center field for

the win as he was mobbed at the plate for an 18-16 win.

Expo Manager Rob Barquis credited the win to the hard work and commitment put in by his players throughout the season. "We

deserved this win," said Barquis. "It's a beautiful thing to see these kids put in pay off. It was just no way that we stopped from going all the

'Golf fever' isn't just for the U.S. Open

Customizing clubs for golf: customizing Berkeley for golf

Local businessman designs clubs for every player, and lobbies for a place for every player to play.

By Jeff Sepulveda

Anyone who witnessed the huge throngs at the Olympic Club in San Francisco for last weekend's U.S. Open golf championship can attest that the sport is alive and well in the Bay Area. But Berkeley resident Michael Clark has made it his business to try to generate such a groundswell for golf in his hometown.

As a professional clubmaker and custom fitter of golf clubs, Clark's business is intricately tied to the success of the game

itself. Kind of an "if they play it, they will come" deal. But upon meeting Clark and hearing him expound on his grassroots campaign to popularize the sport in Berkeley, one can't help to see that this is no mercenary venture, but rather a mission of the heart.

From lobbying the Berkeley Parks and Recreation Department to get publicly accessible practice facilities in downtown Berkeley to developing junior programs and assisting new players with the basics of club requirements, Clark has made tireless efforts to see that the game's popularity grows. For Clark, it's like spreading the gospel of golf.

"Golf is such a great sport, such a beautiful game," he said recently during a tour of his garage-based clubmaking facility. "Anyone can go out and enjoy it. People's lives are so busy, but

once they get on the course, on the first hole, it's like they can feel the separation from the outside world."

Recent efforts Clark has made locally to promote the game include a proposal to have a putting green constructed in Ohlone Park, a proposal to have a practice hitting area constructed in an open space behind the Berkeley BART station, a proposal for a three hole practice course near the marina, and a perpetual effort to get more young players involved in golf. Clark's efforts have met with mixed success, particularly in dealing with Berkeley's legendary bureaucracy.

"I spent about eight months trying to get the putting green in Ohlone Park through," he said. "But the way it stands now is that I've been told I need to find

another site. It's too bad because the people in the community could get a lot of use out of that. It was a whisker away from being approved by the Parks and Rec Commission the first time I appeared, but then they submitted it to a subcommittee and it got buried. As it stands now, I've been told I probably need to find another site. There are a lot of political aspects involved."

According to Clark, the hitting structure slated for the Berkeley BART area has been approved by Parks and Rec and submitted to the City Council for approval. Clark has made efforts to establish a junior program at Tilden Park, and has donated his time and materials to customize the equipment of the Berkeley High and St. Mary's High golf teams free of charge.

Clark also believes he provides a valuable service to the community by custom designing golf equipment for handicapped and disabled players. "Using today's technology I can help fit people who are physically challenged and people with severe disabilities," he said. "For someone with special requirements and needs, I don't have to build a conventional set. I don't think there should be

anyone that's denied being able to play golf."

A "reformed" lawyer, Clark took up his current business as a way to escape the rat race. "I practiced law for 10 years," he said. "And I used to sit back with my hands on my head, wondering what else I could be doing. When I came up with this idea, I made a decision and went for it. I want to be Berkeley's clubmaker."

And after a lengthy battle with Berkeley's zoning and business licensing poobahs, Clark Custom Clubs has been operating out of his garage at 1646 A McGee Avenue for more than two years. Clark constructs custom clubs using hybrids of different manufacturers club heads, shafts and grips. Clark believes that his methods maximize a players potential.

"I use about 20 different specifications when designing a club to each individual. I can use loft and lie angle

'Golf is such a great sport, such a beautiful game. People's lives are so busy, but once they get out on the course, on the first hole, it's like they can feel the separation from the outside world.'

—MICHAEL CLARK

efforts will have on a person's game, but assures that his customized creations will be significant. "Whether it's a custom set or whether I take an existing set, custom fitting will make a huge difference."

See CLARK on page A15



Michael Clark: Berkeley's professional clubmaker and golf lobbyist.





■ Martin Snapp

The Way To A Man's Heart: Who needs Viagra? I've been getting unsolicited testimonials from a number of readers who claim their love life has improved ever since they started eating rose hips pasta from the Phoenix Pastificio in Berkeley.

Owner Eric Sartenauer remains unconvinced. "It's just the power of suggestion," he says. "People associate roses with love, that's all."

But his customers swear there's more to it than that. "It was magic," enthuses Ron Cooper of Albany. "It was one of the best nights of my life."

"Let me put it this way," says Bill Cravis of Berkeley. "We didn't do the dishes until the next morning."

And Sarah Cornwallis of Oakland says, "I always stock up extra rose hips pasta whenever my boyfriend comes to town. It works even better with the cucumber cream sauce."

I suppose in the interest of journalistic inquiry I should try some myself. But I'm not seeing anyone special at the moment, and I'd hate to get all dressed up with no place to go, as it were.

So I leave it to you, dear readers. Do you get a romantic boost from rose hips pasta - or any other food, for that matter? Enquiring minds want to know.

...

Long faces on Grand Avenue, where Tiffany's Pet Shop is closing its doors at the end of the month. With Preferred Pets around the corner on Lakeshore closing last month, Grand Lake area animal lovers no longer have a local store.

For 25 years, Tiffany's has been a textbook example of what a pet store ought to be. In all those years they never sold a live animal. And they helped find new homes for countless numbers of orphaned or abandoned cats and dogs. They've also been good neighbors, especially manager Nancy Strange, who is the current president of the Grand Lake Business Association.

So if it's such a great place, why is it going belly-up? Because Wells Fargo decided to close its Grand Lake branch, which served as a magnet for shoppers. Without that magnet, drop-in traffic has fallen through the floor, and the small businesses have been especially hurt.

When the big boys sneeze, a lot of little people at the bottom catch pneumonia.

P.S. For those of you who are concerned about what's going to become of Tiffany's beloved in-house cat, Bugsby, don't worry. He's moving up the street a few doors to Second To None.

...

One of the things that goes along with police work is that you

Mann

Continued from page A10

Giddings look this uncomfortable since former KGO colleague Hackney once committed the cardinal sin of wearing a polka-dot tie (Giddings' trademark) to work. Hackney says Giddings ordered him never to do it again. Well, "ordered" might be a bit mild...

Sincere condolences to the wife and family of long-time K-101 air personality Rick Shaw, who died of a heart attack this week in Marin at far too young an age (53). Shaw, a flight instructor, was a good guy off-air. He also encouraged yours truly in my student pilot days, giving me a few spins in his Piper Aero... Strange bedfellows: Two of the last people I'd ever expect to see together worked the same radio show the other day. R&B legend Johnny Otis, as you may know, does his down-home show on Berkeley's KPFA every Saturday morning from a Sebastopol

never know who's watching.

Take Officer Calvin Newton of the Berkeley P.D. He was responding to a typical domestic violence call: an out-of-control husband threatening a terrified wife.

By the time Newton got there, the shouting and screaming had drawn a small crowd of onlookers, including a guy wearing a T-shirt and jeans.

Unbeknownst to Newton, the guy in the T-shirt happened to be an Alameda County judge, who was quietly monitoring everything that went down.

"What I observed was a textbook example of how a cop should respond to such a situation," the judge told me afterwards. "He was sensitive, business-like, helpful, informative - the whole bit. I must have been to a million domestic violence training classes over the past 10 years, but nothing I have seen could have been equal to Newton's performance."

Mind you, I still reserve the right to criticize the police when I think they deserve it. But when they do something right, someone should say so.

...

Finally, is feminism dead? That's the question on the cover of this week's Time magazine, illustrated by four faces: Susan B. Anthony, Betty Friedan, Gloria Steinem and Ally McBeal (whom Time takes to be the harbinger of a new post-feminism).

Hello? Aren't we missing something here? To make it easy for Time, let me put it plainly: ALLY McBEAL IS NOT A REAL PERSON. She is a fictional character on a TV show. She only exists in the imagination of producer David E. Kelley, who writes all the episodes. In the real world, young women like Ally McBeal are about as common as unisex bathrooms in upscale Boston law firms.

Today's girls are growing up with not one but two generations of feminists to look up to: Not only Gloria Steinem, but also Susan Faludi. Not only Mary Tyler Moore, but also Oprah Winfrey.

And they've learned their lessons well. Everywhere you look, girls are the hockey players and environmental activists and science fair winners. They still face discrimination; but unlike their predecessors, they grew up knowing it's wrong.

If anything, it's boys who seem to be having trouble finding their way these days. Maybe they're the ones Time should be running anxious cover stories about, instead.

Martin Snapp's column appears every Thursday. Phone Martin at 273-9039; write him c/o Hills Newspapers, 5707 Redwood Rd., Oakland CA 94619; or e-mail him at catman@california.com

brewpub. One recent guest was Jeff Frandsen, a tie-wearing, straight-arrow Mormon, a father of four, and all-around good guy. Jeff strikes me as more of a K-101 listener. Frandsen runs Palm Drive Hospital up in Otis' adopted Sonoma County home town. Explanation: When Otis learned that Palm Drive's future was endangered, as are so many smaller hospitals these days, it was payback time. "This hospital recently saved my wife's life," announced Otis, who was also a Palm Drive patient recently. He heaped praise on the outstanding small hospital (where my own wife and daughter have been treated marvelously as well.) "We must save this hospital," Otis thundered to KPFA listeners as he introduced 34-year-old CEO Frandsen, who's far too young to remember "Willic and The Hand Jive." But the prognosis is good: Palm Drive has just found a new owner and is now offering some

Donate

Continued from front page

buying and installing the Park Course on the BART path (in partnership with the Soroptimists), and buying a piano for a local preschool.

This year Rotary decided to bring new life to a dormant playground.

When Prospect and Sierra schools merged, the newly created two-campus Prospect-Sierra found itself with duplicate play structures. Rather than sell one, it was decided earlier this year to donate one to the city.

"Prospect Sierra believes in learning by doing, and that applies to citizenship as well as history or math," School Head Frederick

Heinrich wrote in a letter announcing the donation. "We believe that as a school, we are modeling for our students what they should be striving for in their classroom community service projects."

The announcement was welcome news to the parks commission, which held a series of public meetings on the state of the city's parks. "A lot of parents asked for updated play equipment," Navellier said, noting that Cerrito Vista's existing playground dates from the 1950s and is in serious disrepair.

New equipment is not cheap. (The Prospect-Sierra structure cost \$30,000 new, and is still valued

used and in good condition at about \$21,000.) What's more, the cost of installation will exceed the value of the playstructure itself.

If enough parents, grandparents and just plain civic-minded folks step forward for the brick campaign the new equipment could be in place this fall. But even those efforts will not be enough.

Getting the new equipment in place is Phase I of the parks commission's vision for Cerrito Vista. Phase II will target an even younger audience. During hearings on the state of city parks, "A lot of

parents asked for to request

cifically," Navellier said. That means the sale of bricks. A lot more bricks, mated cost of a modernized at Cerrito Vista is about \$100,000. Anyone who wants to brick, make a donation, or wants to know more effort should visit the Parks Commission table at the July 4th Community Center, 700 Lane. As noted, bricks are graded to allow you to name or profound message rent and future El Cerrito

Fair

Continued from front page

The young and young at heart will enjoy the array of games, including the frog jump, egg toss and two bounce machines.

Equally popular is the tea dance held inside the community center. Booths hosted by a wide variety of food vendors, local businesses and community groups provide ample

opportunity for browsing and sampling tasty delights.

There will be continuous entertainment at the fair stage provided by musical groups and performers, as well as strolling entertainment on the grounds.

Come early and get a free and newly redesigned July 4 T-shirt — while they last.

Admission and parking are free.

Sewer

Continued from front page

ten fold over dry season levels because of storm runoff.

"With the staff resources we have, we are unable to supervise a project of this scope. We are unable to support a full time inspector for this project which this project really requires," said Bill Knight, Assistant Civil Engineer with the Berkeley Public Works Department.

First phase replacement of the Cerrito Creek storm drain encompasses removing trees, tree roots and fences to allow access to crews, laying pipe, and replacing the fences and trees. Phase two, on Washing-

ton Avenue and Adams Street, will install a second pipeline duplicating the existing sewer line on Portland Avenue. The new line will reduce the flow in the existing line, decreasing the chance of an overflow. Phase two construction will commence in October.

Construction of the two projects will affect residents of the Bayside Commons Condominiums, the California Orientation Center for the Blind, residents on Adams Street, Washington Avenue and San Pablo Avenue. Negotiations for mitigations between affected groups and the cities is ongoing.

Pedal

Continued from front page

was one of many victims of the disease. He told *The Journal*, "Of course, I'd forget about it every once in a while as I was peddling over a pass or against the wind. [But] I think it was on the third day at one of the pit stops, a woman looked at my pack and she said, 'Oh, is that who you're riding for, sweetie?' And I said — yeah. And I just started talking about Elizabeth and we were both suddenly so moved sharing that moment."

Over 600 support volunteers also traveled with the moving city, including many UPS drivers who took vacation time to drive their big brown trucks that moved much of the equipment. "The volunteers — many of them worked harder than we did," Barbara Di Costanzo remarked.

One particularly special contingent that made the trip was a group called Positive Peddlers — individuals who are HIV positive and were identified by special shirts and flags on their bikes. Last year, according to Ms. Di Costanzo, one of the cyclists of that group was so ill that he was literally wilting away. That was before he was introduced to a revolutionary new medication that helps fight the effects of HIV. On the trip, according to Di Costanzo, the man appeared to healthy and fit.

The week-long event, organized by the California AIDS Ride and sponsored by Tanqueray, benefited the San Francisco AIDS Foundation. Other sponsors included the

San Francisco Marriott, and Start To Finish, a Berkeley company that repaired broken and damaged bicycles during the length of the trip.

Every evening for seven days, a tent city was erected. The sites varied from night to night and included a baseball field, a state beach and an abandoned airport. There people shared two-person tents that lined up so close to one another that Lawrence Di Costanzo said "your head was right next to someone else's." Barbara said she brought along ear plugs because the fields of tents often sounded like "a huge frog pond," with many of the 2600 bicyclists snoring all night. And in the morning, one was awakened by the sound of a thousand zippers as people climbed out of their sleeping bags.

The Di Costanzo contingent also included 17 year old Nick who graduated from Albany High this year. He took off the last week of school in order to participate in the event though it was the end of his senior year.

Along the way, cyclists passed throngs of cheering people, many with banners showing appreciation for their efforts. In Carpinteria, riders were greeted by "an incredible roar" as young children filled a school yard and cheered at the sight of the cyclists. "It was so amazing to hear those kids. Just the sound of their voices — it was really thrilling," Kaplan said.

For those who may wonder how the bikers answered mother nature along the way, flatbed trucks hauled portable toilets the entire length of the trip. Fortunately there were also specially designed showers that allowed bikers to wash up — an important element that added enormously to the success of evening social activities. The UCLA Medical Center sponsored a medical team which was available whenever needed. There were even volunteer chiropractors and physical therapists who made the trip.

But according to the Albany contingent, it was the prevailing mood among those who made the ride that was perhaps the most marvelous aspect of the journey.

Barbara Di Costanzo said that while making the 580 mile journey, people were "always in line for things. Yet nobody ever became impatient." She added that people were so committed to the work that "you never ever talked about what you did for a living because it really didn't matter."

Husband Lawrence agreed. "The trip was like the ideal of what the world should be," he said. "People were so supportive and good to each other... You hope you take some of that back into your life."

Celebrate

Continued from front page

a picnic lunch if they like.

Shortly before noon the Lions will stage their annual watermelon eating contest, free to all children under age 13. As soon as it is arm enough, the Lions will activate their famous dunk tank at Portland and Carmel. Come try to hit the target with a baseball and drop the victim in the water. You even may be able to dunk your favorite politi-

cian or city employee.

And don't forget that the Chamber of Commerce has free ice cream cups to be had under immediately following the watermelon feed.

The Albany City Council approved the construction April 20. The sewer and drainage lines serve both Albany and Berkeley. The council chose local firm Harris and Associates to supervise the work. The firm is also managing the repaving project on lower Solano. "They are there to make sure the job gets built the way we want it to get built," Knight added.

ESTATE AUCTIONS

Including the First Items from Spaghetti Factory Founder Fred Kuh's Estate and more lots from the Forrest Shalke Estate

GALLERY AUCTION
SUNDAY June 28 at 10am
INTERMEDIATE: Jun 27, 11am
PREVIEW: Friday 1-5pm
Saturday & Sunday from 9am
Buy at below retail

Highlights:
• Fine Antique and 20th c. American, European and Asian Furniture, Garden Statuary
• Exceptional collection of Paintings, Posters, Woodblocks, Engravings, Prints, Picasso Vase, Statues
• 1930's Kashan and other fine Persian and Oriental Rugs
• Franklin Library, Art & Children's Books, Collectibles
• Sterling Flatware & Holloware, China, Porcelains, Crystal including Daum Nancy Lamps
• Fine Estate Jewelry and a Special Sale of Costume Jewelry
• 1976 Cadillac, 1991 Oldsmobile Van, Honda Scooter
• Coins, Ephemera, Wines
• Over 2000 lots

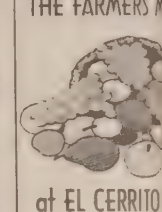
Auctions are free and open to the public. Mastercard & Visa accepted. To consign property, be on our mailing list, get further information or for a color brochure of this sale please contact us.

HARVEY CLARS
ESTATE AUCTION GALLERY
5644 Telegraph Ave. Oakland, CA 94609
(510) 428-0100 • (888) 339-7600
www.harveyclars.com

Tuesday & Saturday

9 am - 1 pm

THE FARMERS MARKET



at EL CERRITO PLAZA



FREE TASTING

RECIPES, DEMO

WEEKLY DRAWING

For A Free Base

Fruits & Vegetables

Every Week

- Live Music

Arts & Crafts

EL CERRITO PLAZA

AT SAN PABLO FAIRMOUNT

528-7992

Little ANGE'S

Ronnie's Steak Dinners

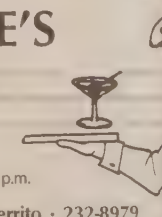
You "Pick it"

Ribeye or New York Steak

(Salad Bar included)

Thursday, Friday, & Saturday 5-10 p.m.

6115 Potrero Ave. • El Cerrito • 232-8979



IMPERIAL RUG CLEANING CO.

SERVING THE EAST BAY SINCE 1960

■ Wall to wall carpet cleaning
■ Area rugs cleaned in our shop
■ Oriental rugs repaired - ends, soles
■ Hand binding & sewing
■ Rug pads cut to size
■ Upholstery cleaning
■ Pickup & delivery

We sell Oriental & domestic rugs

1716 San Pablo Ave., Berkeley • 526-5664 • M-F 8-5, Sat 9-5

El Cerrito Chamber of Commerce

526-3404

10291 San Pablo Ave. • El Cerrito (North of Central)

Monday-Saturday 10-6 • www.elcerritojewelers.com

4 Blocks

526-3404

10291 San Pablo Ave. • El Cerrito (North of Central)

Monday-Saturday 10-6 • www.elcerritojewelers.com

4 Blocks

526-3404

10291 San Pablo Ave. • El Cerrito (North of Central)

Monday-Saturday 10-6 • www.elcerritojewelers.com

4 Blocks

526-3404

Arts & Letters

East Bay Events

Comedy theater

Today only, the Contra Costa Civic Theater 951 Pomona Ave. in Fremont presents "A Good Lawyer," a situation comedy made for television on June 28 at 5 p.m. and 7 p.m. New episodes play monthly! The story centers on a wholesome young man from South Dakota who comes to work as a lawyer in San Francisco and ends up living next door to some of the weirdest people on the planet. Tickets: \$4 Adults, \$3 Children. Reservations: 528-2416. (Note: Tickets are not CCCT's usual reservation phone number.)



Harvey Garn (Harvey Garn) tries to seduce naive Claretta Decher (Claretta Decher) in Berkeley Opera's production of 'Daughter of the Cabinet.'

Daughter of the Cabinet

Berkeley Opera's 1997 season closes with the world premiere of a new adaptation Charles Lecocq's *La Fille de Madame Angot*, titled *Daughter of the Cabinet* (or, *Madame Georgetown's Daughter*). The production opens Saturday, July 11 at 8 p.m. at the Julia Morgan Theater and runs through July 26. Performance dates are July 11, 15, 19 and 25 at 8 p.m. and July 12, 19 and 26 at 2 p.m. Although little known today, this operetta was one of the most popular stage pieces of the late 19th century. It is performed in a new English adaptation by David Scott Marley, who also adapted last season's popular *The Riot on Mars* (Rossini's *Italian Girl in Algiers*).

The original three-act operetta took a cynical attitude towards government after the French Revolution and the adaptation is updated to look at similar attitudes on today's political horizon. It tells the story of a naive girl's coming-of-age against a backdrop of government intrigue, sex scandals and political hijinks.

"I didn't want to have to educate the audience about periods of American history, so I looked around for a time in history in which people were similarly cynical about the political process. Modern-day Washington, D.C. sort of leapt out," says librettist David Scott Marley. He had already written the libretto, which is about an attempt to impeach the president because of an adulterous affair, several months before the current Washington, D.C. scandals.

Tickets for *Daughter of the Cabinet*, available through Willows Center Box Office at (925) 798-1300, are priced at \$28 general, \$22 youth, and \$15 youth (17 and under). \$10 student rush tickets are available the night of the performance. The Julia Morgan Theater is located at 2640 College Avenue at Derby and is easily reached from the Alameda and Rockridge BART stations.

Souvenirs from

Israel

In celebration of the 50th anniversary of the State of Israel, the Magnes Museum presents "Souvenirs from Israel, 1948-1998," highlighting objects and stories brought back by Bay Area travelers.

On view July 12 through Sept. 14, this innovative exhibition is the first ever to explore the enduring types of souvenirs collected throughout 50 years of Israel's childhood.

How travelers envision a nation affects what they bring home as mementoes. Treasured in local homes, the artifacts in this show not only provide insight into Israel's evolving culture but also a critical evaluation of America's changing conceptions of Israel and their relationships to its people.

Souvenirs on view range from crafts and religious objects to everyday items like a Hebrew-lettered coke bottle filled with desert sand or a T-shirt showing a Native American addressing Netanyahu, which let me tell you something about trading land for peace."

An introductory segment, "What are souvenirs?" highlights objects both Jewish and non-Jewish, such as an olive wood rosary with Holy Land earth.

Further on, there are Hanukkah candles from Safed, a Kiddush cup by Michael Ende, a Moshe Castel original print, a Bedouin fabric wall hanging by Shula Litan. There are miniature models of Masada and Rachel's Tomb, olive wood camels, and wooden dolls in ethnic dress. There are tiny blown-glass jars, a Roman-coin pendant, a puzzle



Golda Meir doll acquired in Israel in 1969.

See EVENTS on page B2

Festival opens with 16th century hijinks

By Phyllis Lyon

The California Shakespeare Festival, celebrating 25 illustrious years bringing the Bard to the boards, throws the comic book at the audience in their summer season opener, Moliere's *Scapin, the Cheat*. The hijinks continue this week and July 21 through July 28 at the Bruns outdoor theater just over the Berkeley hills in Orinda.

Festival actors do and overdo Moliere's version of zany 16th century Italian commedia dell'arte with its no-brainer plot, stock array of cunning servants, silly old men, nitwit lovers, liars and clowns who are befuddled by a bunch of absurd pranks right up to the quicky finish. The result, as Stephen Sondheim once wrote, is something appealing, something appalling,

'Scapin the Cheat' starts off California Shakespeare season

something for everyone.

In the middle of the melee, Artistic Director Joe Vincent plays Scapin or Scapino, the wily servant who always has one more trick up his sleeve. Costumed as a kind of Italianesque Buster Brown, he hustles, cavorts, mugs and, as his big finish, brags on the success of the rogue's intrigues by singing a triumphal bit of Nessim Dorma, the cream of the jest.

Although Moliere's stinging satire of miserliness and inflexible parental authority are all but lost in the wild buffoonery, *Scapin* nevertheless makes the points. Two feckless old fathers, so intent on ruling their off-

spring with iron hands, practically ask to be duped. Philip Davidson plays Geronte, the one whose fist freezes when he has to let go of his purse, and W. Francis Walters, Argante, the senile sire of a booby son.

Then there are the two pairs of lovers careening down a rocky road to the happy ending. Jeff Cummings plays a wide-eyed Ottavio, the stuttering "booby" who, with Scapin's aid, overcomes his fear of father to win his ladylove. Playing his intended, Giacinta, as a witty Bo Peep wookawike, Tanya Shaffer is a funny pushover. Deanne Lorette is Zerbinetta (who was stolen by gypsies as a baby), the spunky, laughing

woman who can't keep her mouth shut. Leandro, her beloved, is played by the gorgeous Peter J. Macon with comic vigor and hints of bigger and better roles to come. And there's a nice touch of Chico Marx in David Ellenstein's performance as Silvestro, Scapin's harried accomplice.

Up there with the funniest of the funny in *Scapin* is the music played by a roving trio led by Music Director Victor Avdienko on, what else, the accordion, along with Greg Barnette, guitar and mandolin, and Fritz Hansen, clarinet. From the opening "O Sole Mio" through Sinatra's "My Way" while Scapin brags on himself as "a dextrous artist in intrigues," the 30's hit "We're in the Money" while the old guys grasp their purses, a

See FESTIVAL on page B2

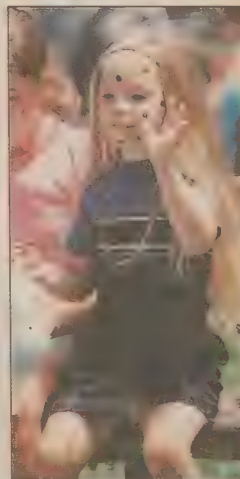


A day to make merry



The young and young-at-heart were no match for the lure of the Tilden Park Merry-Go-Round and the celebration last Saturday of the 50th anniversary of the beloved rides installation in the park. Above, Clio Heard, 3, rides one of the hand-carved horses on the 1911 carousel, which has hand-carved frogs, dragons, storks, zebras, goats and deer. Left, Nan Landis dispensed tickets at the 1948 price of 10 cents. Right, nicely face-painted Kristen Hardesty, 5, enjoys cotton candy. Birthday cake was also served and balloon animals were passed out.

Photos: Laura Stein



Summer, kids' books are a natural

By Barbara L. Sloane

Summer is finally here. Now the questions is what to do with the kids? Your helpful book reviewer will suggest that they read, of course, but there are other activities to sharpen their creativity and help them enjoy their reprieve from academic studies.

'Making Cool Crafts & Awesome Art,' by Roberta Gould; 160 pages, Williamson Publishing, \$12.95.

In this book designed for children ages 6 to 14, Albany art teacher Gould presents over 100 art, craft, cooking, ethnic, singing and building experiences.

One appealing aspect of this treasure trove is that most of the materials used can be found around the home or purchased

inexpensively in craft or stationery stores. Another compelling feature is the incredibly large number of photographic illustrations (two to four on nearly every page) featuring happy, smiling children and their creations.

Unlike many craft books, there is no assumption that there is only one way to make a vine basket, a yarn rope, a mask or a landscape cake.

Not only does Gould suggest variations, but the children's finished projects show that they have improvised and reinvented as they created "new" pieces of art.

In the book's final two pages Gould offers "Boring Stuff for Grown-Ups," which is mainly her message to let the kids go and perhaps even join in the fun. "Making Cool Crafts & Awesome Art" should be in every family's home library.

'The Children's Kitchen Garden,' by Georgeanne and Ethel Brennan; 144 pages, Tricycle Press, \$16.95.

This book is really a resource for parents interested in teaching children about growing, harvesting, cooking and eating fresh fruits and vegetables.

"The Children's Kitchen Garden" developed from a garden project started in 1994 at the East Bay French-American School in Berkeley. At the heart of the project was a French philosophy toward food, one in which the child's connection to the Earth and its produce is enhanced by using a garden as a vehicle of learning.

Two chapters entitled "In the Child's Garden" and "Digging In" lay the groundwork with specific information about garden sites and details about individual vegetables (from

beans to tomatoes).

A separate chapter deals with herbs, and two additional chapters contain recipes and kitchen notes. Although the text is written for parents, the recipes are all simple enough for supervised children to prepare. And how delectable the recipes sound: carrots with parsley sauce, summer salsa, steamed baby artichokes, herbed cream cheese sandwiches, cherry clafouti. Surely children who cook and eat such fare would think twice about hot dogs and chips.

Fortunately it's still early enough in the growing season to plant a small garden at home following the directions in "The Children's Kitchen Garden."

Books set in the Bay Area

While the kids wait for the

See SUMMER on page B2

Summer

Continued from page B1

glue to dry on their jug masks or the corn to germinate, what better time to do some summer reading? Four books for the 10 to 14 and older group set in the Bay Area are guaranteed to hold their attention.

'Another Day' (180 pages, Dutton, \$15.99) and 'Surprise Party' (166 pages, Dutton, \$15.99) both by Marilyn Sachs.

San Francisco author Marilyn Sachs understands very well pre-teenagers. In "Another Day" and "Surprise Party," she presents two young girls facing change in their lives.

Fourteen-year-old Olivia in "Another Day" has to cope with her mother's departure to live with another man. When her father retreats to his computer and her grandfather dies, she feels deserted and alone.

As her grades in algebra plummet, Olivia seeks help from Ron, a cute boy she admires. He offers to tutor her at his home, but the presence of his pet dog forces Olivia to face up to her phobia of dogs.

Not only does Sachs deal with the changes in Olivia's life, but her portrayal of the grief suffered by Olivia's father and widowed grandmother may also help young readers realize that change is not only experienced at age 14.

"Surprise Party" is less moving but nonetheless realistic in its portrayal of Genevieve trying to deal with a young brother, Ernest, whose outrageous behavior demands most of their parents' attention.

When Gen decides to throw a surprise anniversary party for her parents, she thinks she can finally cause them to appreciate

her. However, as the party plans spin out of her control, she feels even more confused and powerless. Lots of humor and plenty of real insight into family dynamics make this one another winner.

'Where's Home,' by Jonathan London; 89 pages, Puffin, \$3.99.

"Where's Home?" looks at the homeless problem from the viewpoint of a 14-year-old. Aaron and his father arrive in San Francisco, hoping for a new start in life. However, their journey becomes one through homeless shelters, camps at Civic Center Plaza and even a short stay in jail.

With all of their depressing experiences, they still maintain a strong bond of love and determination to find a home. London puts a human face on the homeless which young people should respond to.

'Edge,' by Michael Cadnum; 215 pages, Viking, \$15.99.

"Edge" is set in Oakland, and teenagers will recognize many familiar landmarks. This is the fifth young adult novel written by Cadnum, who lives in Albany. He tackles extremely difficult problems and successfully presents them through the adolescent mind.

Zachary Madison finds himself on the edge when his beloved father becomes the victim of a random act of violence. Already torn by the aimlessness of his life in school and at home, Zachary can think only of revenge as a means of avenging the injustice done to his father.

As it happens he has access to a .38 revolver and to the assailant's address. This psychological thriller will keep readers on the edge, awaiting Zachary's move.

Events

Continued from page B2

displaying the Western Wall, an Alice in Wonderland hamsah (amulet).

These and many other intriguing artifacts, fascinating in themselves, offer a glimpse into the meaning of Israel to its American visitors.

The Magnes Museum, 2911 Russell St. in Berkeley, is open Sunday through Thursday, 10 a.m. to 4 p.m., closed Jewish and federal holidays. Details: 549-6950.

Kala Art exhibition

Recent work by fellows of Berkeley's Kala Art Institute, 1060 Heinz Ave., will be shown through August 8, including Jimin Lee's large photo etchings, Kathy Sheenan's charcoal drawings with gold leaf and Mine Tamar's mixed media installations. A reception for the artists will be held on Thursday, June 25 from 6 to 8 p.m. Gallery hours are noon to 5 p.m., Tuesday through Friday. Other times by appointment.

Summer at Lawrence Hall

Upcoming programs at Lawrence Hall of Science: "Summer Science Fundays," through Aug. 19. A series of afternoon programs with hands-on science activities and family entertainment. Free with Hall of Science admission.

July 1, noon and 1 p.m.: "The Awesome Ocean Performance by Los Dos Caracoles." A performance of music and puppetry by the bilingual troupe of the Banana Slug Band.

Hall admission: \$6 general; \$4 seniors, students and children age 7 to 18; \$2 children ages 3 to 6;

free children under age 3. Hours: Daily 10 a.m. to 5 p.m. Centennial Drive, Berkeley. Details: 642-5132.

Fun at Tilden

Upcoming programs at Tilden Park:

"Summer Ponds," July 5, 10 a.m. Take a dipnet and find out what's living in the ponds now. For age 5 and older.

"Butterflies," July 5, 2 p.m. Find out about moths and butterflies and how they're different. For age 5 and older.

Free. Details: 525-2233.

'Gauguin' final performances

There's still time to catch the Aurora Theatre Company's staging of "Posing for Gauguin" by Dorothy Bryant, which closes June 28. After completing a portrait Gauguin exclaims to his 14-year-old model that he intends to commit suicide. Things become complicated when the ghost of Gauguin's mother appears. Tickets: \$20 to \$22. Friday and Saturday, 8 p.m.; Sunday, 2 p.m. Berkeley City Club, 2315 Durant Ave. Details: 843-4822.

County Fair

The Alameda County Fair opens Saturday with a sesquicentennial theme, celebrating the 150th anniversary of California. Highlights of the fair include gold panning, horse racing, a winery display, petting zoo and a Hollywood make-up demonstration. Performers at the fair include: Toby Keith, Wayne Newton, Ricky Scaggs, Paul Revere and The Raiders, Peter Frampton, Rosemary Clooney and Gordon Lightfoot.

Demolition Derby, June 27 and June 28, 1 p.m. The derby events include a P-Town Cruisers show from 1 p.m. to 3 p.m. with the derby itself running from 3 p.m. to 5:30 p.m. \$8 general; \$5 children. (925) 803-4050.

"Kids' Day," June 29. Free for children age 12 or younger.

The fair runs through July 12. Tickets: \$7 general; \$4 seniors and children age 6 to 12; free

children under age 6. Daily, 10 a.m. to 10 p.m. Alameda County Fairgrounds, 4501 Pleasanton Ave., Pleasanton. Details: (925) 426-7600.

Fireworks on Bay

Advance tickets are available now for the best seats on the San Francisco Bay for the July 4th fireworks. The Lawrence Hall of Science Bay Cruise will depart Oakland's Jack London Square, Saturday, July 4, at 7:30 p.m. Advance tickets are required.

Cruise the Bay in a Gold fleet vessel, picnic, enjoy the fireworks, sail you, and sail back to Jack Square in Oakland under the Entertainment will be by the Lawrence Hall of Science Theatre. Tickets \$40 each (discounts available LHS members), and profits will benefit the educational program at the Lawrence Hall of Science public science center at Berkeley. To charge tickets, Visa or Mastercard: 642-

Master stylist Lillian Mari, formerly with Claremont Spa, is pleased to announce her new salon.

Just call me at the Avalon Salon

A Full Service Hair, Nails & Skin Care

6117 LaSalle Ave. • Montclair Village • 510-330-1111

We always had it... now there's more

Stone County Ironworks
LIGHTING & HOME ACCENTS

Lyric Mug Rack #SCIW 50752 \$47.

Twining Leaf Torchere #SCIW 61758 \$369.

Leaf Tripod Table #SCIW 38784 \$295.

Sassafras Bakers Rack #SCIW 52063 \$746.

MORE THAN JUST LIGHTS 10330 San Pablo Ave. EL CERRITO 525-3266
Hours: M-F 9-6, Sat. 9-5:30

Festival

Continued from page B1

snippet from *Phantom of the Opera* when Vincent turns up in half-face phantom drag, some pop and some classical there, the songs are not only good jokes but a quiz for music lovers as well.

Scenic Designer Giulio Cesare Perrone created the desired pink palazzo (with sedan chair to match). From brothel windows high up on both sides, painted ladies look out on the street scene below where Keystone Kops chase cheating husbands and a bevy of masked Neapolitans in flowing robes (costumes designed by Elizabeth Poindexter) observe the goings-on.

The Festival company has, apparently, taken another leaf from the book of the commedia form: a plot outline embellished by improvisation by actors during the performance. Lillian GarrettGroag adapted the play based on a translation by Henry Baker and directed it in collaboration with the Festival company, according to the program. So to know how much of the funny business to credit to the actors and how much to GarrettGroag requires more than one viewing.

While the Festival's *Scapin* may get a little too chaotic or brassy or in-your-face in spots for some delicate sensibilities, there are laughs in it for everyone. And if you miss one, not to worry, there'll be another along in a couple of seconds.

Shotgun Players' summer park tour of 'Odyssey'

The Shotgun Players' Summer Park Tour presents "The Odyssey" by Homer, adapted by Richard Silberg, the epic tale of the hero Odysseus, a victim of the warring Olympian gods, performed outdoors in Oakland and Berkeley parks. Upcoming free presentations

include:
• June 27 at 1 p.m. at Martin Luther King Jr. Park, Milvia and Center Streets, Berkeley.
• June 28 at 1 p.m. at Willard Park, Hillegass Avenue and Derby Street, Berkeley.

Details: 655-0813.

COUPON

SAVE \$5.00 NOW
on a Great Cut, Color, Highlights or Perm
by **ATSUKO**
With this ad • 1st time customers only • Expires 7/29/98

SALON ON SOLANO 1112 Solano Ave. Albany 510-559-7764

COUPON

A huntress who is hunted. A woman who is wolf. A life that is legend.

An epic of the historical and the fantastical.

"A FASCINATING TALE—BRUTAL, RIBALD, ENGROSSING, POIGNANTLY BEAUTIFUL."
—Johanna Lindsey, New York Times bestselling author

"BREATHTAKING... HYPNOTIC... A daring and vibrant new voice on the female frontier."—Anne Rice

Meet the wolf on the Web: www.randomhouse.com/silverwolf

DEL REY Stories That Define Imagination
A Del Rey Hardcover • On sale now at bookstores everywhere
A Division of The Ballantine Publishing Group

Hurry! Sale ends Saturday!

ULTIMATE FRAME SALE
SAVE UP TO **70% OFF**
On Every Frame, Even The Latest Fashions!

PEARLE VISION
What are you waiting for? Put your Pearles on.

NOW OPEN SUNDAYS

ALAMEDA
Southshore Center
(510) 521-9801

PLEASANTON
4515 Rosewood
(510) 463-1705

RICHMOND
Hilltop Plaza
4200 Klose Way
(510) 223-8200

PLEASANT HILL
2180 Contra Costa Blvd.
Next to Marriott Courtyard
(510) 691-5505

HAYWARD
Southland Mall
(510) 887-4225

SAN MATEO
Hillsdale Mall
(415) 571-0188

www.pearlevision.com
Pearle Vision and Put your Pearles on are trademarks of Pearle Vision, Inc. © 1998 Pearle Vision, Inc.

Coupon expires 6/27/98
For greater savings, take an additional
\$20 Off
Transitions
LENSES
Changing Tint Lenses.

Complete pair purchase required (frame and lenses). Coupon must be presented at time of order. Valid prescription required. Offer valid at participating locations. Transitions is a registered trademark of Transitions Optical, Inc., Peabody, Florida.

PEARLE VISION

Hurry! Sale Ends Saturday!
ULTIMATE FRAME SALE
30% - 70% Off
Save 30% - 70% on your frame when you buy a complete pair of prescription glasses (frame & lenses). Save on every frame, even the latest fashions!

Cannot be combined with any other coupon, discount or insurance benefits. See store for details. Valid prescription required. Offer valid at participating locations through 6/27/98.

PEARLE VISION

AS GOOD AS IT GETS

7th Annual Video Maniacs

Rent Any Video & Get 1 FREE (except new releases)
Good thru 7-2-98

VIDEO MANIACS
1484 University Ave., Berkeley
free parking • 540-7368

DINING & ENTERTAINMENT

The Ark - Pier 29

300-29th Ave. - Oakland
(At the foot of the Park Street Bridge)
(510) 261-1621

The Ark - Pier 29 is a bright spot on the Oakland/Alameda estuary that serves breakfast, lunch and dinner daily.

In addition to a seaside view and hearty fare, the nautical theme alone is worth a look-see.

Decor includes original shipboard equipment, paintings, photographs and hand-crafted ship models.

The portions are generous and the food delightfully pleasing.

The menu includes fresh seafood, steaks, chicken and daily specials.

The Ark serves breakfast daily opening at 8 a.m. Indulge in traditional egg dishes, seafood crepes, eggs benedict, home baked muffins and much more.

Plenty of free parking, or sail over

and tie up at the 80-ft. guest berth. Bring your appetite!

Caribbean Spice

1920 San Pablo Ave. - Berkeley
(510) 843-3035

No time or money to jet to the Caribbean ... fear not, all the flavor you're looking for can be found at Caribbean Spice.

This one-of-a-kind restaurant features the best of traditional Caribbean and African foods.

Entrees include Jamaican jerk chicken, Lambada fried fish and sexy rice, Barbados Cou Cou (corn meal with okra and fish), vegetarian delights and other specialties.

Toss in a tropical drink, a Caribbean atmosphere and before you know it, you're on island time.

Owner Andre Taylor explains, "I strive to keep my prices affordable and feed you like Mom and Pop did -- hearty food, generous portions."

Caribbean Spice also is a popular dance spot with live music on Tuesday and Saturday. If you're looking for exceptional dinner and dancing ... all in one spot, Caribbean Spice has it all!

Cafe Valerian

4213 Piedmont Ave. - Oakland
(510) 654-6321

Morning specialties at Cafe Valerian feature omelets, outstanding home fries and homemade chicken sausage.

Lunches are hearty sandwiches and big salads, including eggless Caesar salad.

Pizzas at Cafe Valerian are a step above the garden variety. Pizza crusts are homemade Sicilian style.

For a new taste treat try the Ranch Pizza (barbecue chicken, basil, ranch dressing), Thai Pizza (chicken prawns, mushrooms), Quatre Fromage (four cheeses), Vegetal-Pesto or any enticing pizza combination.

Dine in, take out or free pizza deliv-

ery. Open daily with something always on the menu to please you.

Clam Bucket Restaurant

1155 Third and Adeline - Oakland
(510) 451-5900

Lunch at this popular spot is a social occasion combined with experiencing good food. Our friendly atmosphere attracts people from all walks of life.

The menu includes freshly-made soups, salads, pasta and steaks. Always available-seafood includes calamari steak (abalone-style), sautéed prawn or scallops and more.

Specials change every day. The portions are generous and are moderately priced.

Banquet room (up to 125 capacity) is available. Full service bar, attentive bartenders and a cool, fun place!

Nava Restaurant

5478 College Ave. - Rockridge - Oakland (510) 655-4770

Excellent Southwestern cuisine, Santa Fe style will surely please your palate. The menu includes spicy, succulent seafood featuring salmon, clams, halibut and seasonal fish. Nava's wood-grilled rack of lamb comes with fresh mint pesto.

Another special is seared medium-rare ahi tuna with ancho chile and chipotle aioli.

Treat yourself to wonderful flavors ... and the 2 for 1 coupon is another bonus.

Parkway Theater

1834 Park Blvd. - Oakland
(510) 814-2400

www.picturepubpizza.com

It's fun! It's more than a cinema. It's a movie and "wine n' dine" experience ... all under one roof. Instead of traditional aisle seating, the Parkway Theater is furnished with table and chair seating, along with a bunch of comfy couches and coffee tables.

Food is more than popcorn and candy. Order pizza, or a salad and other simple but tasty fare and it will be brought to your table during the movie. An impressive selection of wine and beer selections are available.

Admission is a mere \$3.00 and Wednesday's it's 2 for 1. You must be 21 years or older for weekend matinees. Slip off your shoes, stretch out, chat with friends or strangers and enjoy the informal atmosphere. The couches go fast, so get there early!

Red Sea Restaurant

5200 Claremont - Oakland
(510) 655-3757

Authentic Eritrean-Ethiopian cuisine featuring lamb, chicken, beef, seafood and a large selection of vegetarian dishes and spaghetti. Fresh, low fat meals served mild to spicy.

Relaxing atmosphere. Dining in includes regular and traditional Mesob

tables; or take out food is available. Open 7 days for lunch and dinner. Close to I-980, Hwy. 24 which make this a convenient spot for a commuter's dinner -- or an anytime destination for delicious Eritrean food.

Sergio's Trattoria

5299 College Ave. - Oakland
(510) 655-2869

Dining is only part of what makes Sergio's such an outstanding restaurant. The waiters help customers determine which entree will please the individuals' palate.

Patrons have learned to rely on the waiters' recommendations. Seafood, pasta, chicken, meat, even wild boar plus daily specials are featured. Waiters provide a detailed description of the specials ... astounding, considering how vivid and detailed these descriptions can be.

Italian born owner, Sergio, feels his food is extra pleasing because, "It's prepared with extra amore."

Recently re-decorated, Sergio's Trattoria is more inviting than ever. Dine inside, or outdoors in the heated patio.

The easy listening Italian background music adds a touch of romance to the intimate setting. Live music on week-ends. Banquet room available. Wheelchair accessible, and soon to come Braille menus.

Reservations recommended. Banquet facilities for small groups available. Dining at Sergio's is truly an authentic Italian experience.

Whole Ground Cafe

3720 MacArthur - Oakland
(510) 482-2933

Thanks to the persistence of Martha Rueca and Ulf Gustafsson, Oakland's Laurel District now has a Bohemian-style neighborhood cafe where the community can gather for a real cup of coffee. Estate and organic coffees ... 16 blends are sold by the cup or the pound. What's coffee without food? Check out the healthy, delicious soups, salads and sandwiches.

Also World Ground Cafe is proud to feature the best of baked goods brought in from Scones Inc., Joani's in Corte Madera, Whole Foods, Noah's Bagels and Elmwood Natural Foods. Their JAVA Spotlight translates into poetry readings at 7:30 on the third Thursday of the month (July 18). Coming soon is music.

One of the most outstanding features of this delightful cafe is the commuter friendly hours, opening at 6:30 a.m. and closing at 9 p.m. -- and its close proximity to I-580 and Hwy. 13.

It's a rare treat in today's hectic world to find such a welcome reception and cheerful staff -- not to mention robust coffee and great food.

CARIBBEAN SPICE
East Bay's ONLY Caribbean Restaurant
Berkeley's Best Kept Secret

- Lambada Fried Fish/Sexy Rice
- Jamaican Jerk Chicken
- Barbados Cou Cou • Crazy Goat
- Vegetarian • Soups • Salads

15% OFF ANY MEAL
Exp. 7/30/98

Lunch & Dinner
Tuesday-Sunday 11:30-10pm

Dancing
Fri. & Sat. Nights
Live Entertainment
1920 San Pablo Ave.
Berkeley
(510) 843-3035

2 for 1 DINING
Southwestern Summer Specials
(valid everyday except holidays. Maximum \$12 Exp. 7/31/98)

NAVA RESTAURANT
5478 College Ave.
Rockridge
655-4770

WONDERFULLY SEASONED WOOD GRILLED ENTREES

- Steaks • Seafood
- Vegetarian Dishes
- Pasta

Open 7 Days
5:30-9:30 pm
Extensive Wine List

The Ark at Pier 29
WATERFRONT LOCATION
SAIL OVER and use our 80-ft. dock

FULL SERVICE BAR (Mon.-Thurs. til midnight, Fri. & Sat. til 2 a.m.)
LIVE MUSIC by Jerry Bufton

Classy Breakfast • Variety of Traditional Breakfast Meals
Specialties include:

- Fresh Seafood Omelets • Crepes
- Belgian Waffles
- Eggs Benedict • Home Served Muffins

20% OFF BREAKFAST WITH THIS AD 8-11 A.M. DAILY

POLYNESIAN NIGHTS (MONDAY & TUESDAY) \$25 FOR TWO

- Soup or Salad • Teriyaki Steak or Chicken • Dessert
- Sweet & Sour Prawns • Shrimp Fried Rice

300 29th Avenue, Oakland • 261-1621
at foot of Park Street Bridge (Oakland side) next to the estuary • Free parking
BREAKFAST • LUNCH • DINNER • 7 DAYS A WEEK • OPENS AT 8 AM

SERGIO'S TRATTORIA
Italian Cuisine

VOTED BEST ITALIAN RESTAURANT
-Dine.com, The Bay Area Restaurant Guide

INTIMATE DINING
Heated Outdoor Patio with Full Service Dining
NEWLY REMODELED

"EVERY NIGHT IS A BIG NIGHT"

Dinner: 7 Days 5:00 - 10:30 p.m.
BANQUET FACILITY • EXTENSIVE WINE LIST
RESERVATIONS RECOMMENDED ON WEEKENDS

5299 College Ave. Oakland
(510) 655-2869

WHEELCHAIR ACCESSIBLE

COLLEGE BROADWAY
BRYANT

Parkway Theater
Picture, Pub, & Pizza

Movie • Meal • Wine & Beer
ALL IN ONE ROOM
2 for 1 Wed. Nights

FRIDAY, June 26, 1998

- Shooting Fish.....6 p.m.
- Spanish Prisoner.....9 p.m.
- (U) Object of My Affection.....7 p.m.
- (U) Shopping for Fangs.....9:45 p.m.

SATURDAY, June 27, 1998

- Object of My Affection.....3 p.m.
- (U) Shooting Fish.....3:30 p.m.
- Shooting Fish.....6 p.m.
- Spanish Prisoner.....9 p.m.
- (U) Object of My Affection.....7 p.m.
- (U) Shopping for Fangs.....9:45 p.m.

SUNDAY, June 28, 1998

- Shopping for Fangs.....3 p.m.
- (U) Spanish Prisoner.....3:30 p.m.
- Shooting Fish.....6 p.m.
- Spanish Prisoner.....9 p.m.
- (U) Object of My Affection.....7 p.m.
- (U) Shopping for Fangs.....9:45 p.m.

Mon. - Thurs., June 29 - July 2, 1998

- Shooting Fish.....6 p.m.
- Spanish Prisoner.....9 p.m.
- (U) Object of My Affection.....7 p.m.
- (U) Shopping for Fangs.....9:45 p.m.

ALL SHOWS \$3.00 / 21 & OVER AFTER 4 p.m.
1834 PARK BLVD. at East 18th
OAKLAND • 510-814-2400
www.picturepubpizza.com

To advertise on the
Dining & Entertainment page,
please call Lynne
at (510) 339-4032

Red Sea
Restaurant & Bar
Authentic East African, Eritrean/Ethiopian Cuisine

- Beef • Lamb • Chicken • Seafood
- Large Vegetarian Selection • Spaghetti

15% OFF Dinner
Mon.-Fri. with ad Exp. 7/2/98

Flavors & spices American palates ADORE!
OPEN 7 DAYS • LUNCH & DINNER
5200 Claremont Ave./Telegraph, Oakland • 655-3757

Valerian Cafe
BREAKFAST • LUNCH • DINNER • WEEKEND BRUNCH

- Valerian Omelettes the "Best Potatoes in Town"
- Homemade Soups and Cornbread
- Roasted Eggplant Sandwiches

Pasta & Pizzeria

- Pesto Vegetarian • Garden (squash, zucchini, goat cheese, sun dried tomatoes)
- Traditional Sausage & Pepperoni • Hawaiian

plus sandwiches, salads & soups!

SANDWICHES • PASTA • SALADS
4218 PIEDMONT AVENUE • OAKLAND • 510.654.6321
OPEN 7 DAYS MON-SAT 7:30AM-10PM • SUN 7:30AM-9PM

The Clam Bucket
FRESH SALADS • STEAK • SEAFOOD • PASTA
♦ BREAKFAST, LUNCH & DINNER ♦

The Food is Superb and So is the Hospitality

BANQUET ROOMS AVAILABLE FOR BUSINESS MEETINGS & ALL OCCASIONS

We still function in construction junction

1155 3rd St. at Adeline, Oakland Harbor • (510) 451-5900
Just 3 min. from Jack London Square
Mon. - Fri. 6:00 am - 8:00 pm • Closed Sat. & Sun.
Full Service Bar Take-out Food

Convenient Office Hours

Monday - Friday
8 A.M. - 6 P.M.

Berkeley Voice
The Piedmonter

MONTCLARION

The Journal
Alameda Journal

FAX Your Ad
510-339-6111
24 Hours
Include Billing
daytime

OVER 300,000 READERS • OVER 360,000 READERS • OVER 500,000 READERS

TRANSPORTATION

101 Autos

ACURA Preferred PreOwned Cars SPECIAL
Fully reconditioned to factory specifications. Warranty. Extended factory warranty. Free Roadside Assistance. Special Low New Car Finance Rates.

1993 Legend Special Edition
4 door, CD, moon roof, ABS, air bags, leather like new. #011914

1993 Legend L Coupe
Auto, leather, cashmere. #020297

1996 Integra LS Coupe
Auto, moon roof, ABS, silver nit, 17k miles. #018304

1994 Integra LS Coupe
5 speed, ABS, moon roof. #010242

1993 Legend SD
Auto, 4 door, cloth, clearance price. #008070

Many More to Choose
Priced Below Kelley Blue Book
1-888-299-ACURA
510-444-8393
Expires 6/30

OAKLAND ACURA
277 27th St.
(at Harrison)

ACURA 1996 Integra LS, wheels, ABS, loaded (VIN 003629)
HONDA of EL CERRITO 529-1323

ACURA 1990 INTEGRA GS, 4 door, automatic, fully loaded, A/C, stereo, 80k miles \$5750 or best offer 510-798-8041

ACURA 1990 Integra Coupe, all power, A/C, stereo, excellent condition 78k miles \$4850 or best offer 691-0837

ACURA 1988 Integra, 3 door, air conditioning, sun roof, cruise, Speed 3100 as-is Call 510-339-2544

ACURA 1988 Legend L, gray 2 door, A/C, Bose. New transmission, tires, battery. Keyless entry, alarm, phone. 97k miles, \$7300 510-526-7620

BUICK 1995 Park Avenue, leather, mint, 7K miles, all power, loaded, \$19,500 or best offer. 510-587-1933.

CADILLAC 1979 Seville, New transmission, tires, 94k miles. White with powder blue interior. Relocating, must see. \$3400. 510-530-4698

CADILLAC 1983 Seville 4-door, soft top, 78k miles. \$4950. 1 owner, excellent condition. 510-581-6610.

CADILLAC 1990 Seville, #030277. Sunroof, full car, 100k miles. Beautiful in and out. \$7300. Call 925-513-1990

CADILLAC 1989 Fleetwood (#348987) Mint condition, sunroof, low miles, \$6400. 925-513-1990

CADILLAC 1993 Sedan DeVille, (#314719) Flawless in and out. Financing available \$8500. 925-513-1990

CHEVROLET 1979 El Camino with shell, new tires, V-6, runs, looks good \$2000. /Best offer 522-3900

CHEVROLET 1987 Blazer 4 wheel drive, 175k runs, great. \$2500. Call 759-1514

CHEVROLET 1987 Camaro, Best offer. Call 531-1127

CHEVY 1997 CAMARO Convertible. All the power of a goodie! \$11,950. Call LC#30Y2358 OUTLET PRICE \$16,980

CHEVY 1996 CORSSICA Low Miles! All the whistles! LC#291199 OUTLET PRICE \$8386

► To Place A Classified Ad Call 339-8777

101 Autos

CHEVY 1995 CORSSICA, Automatic, AM/FM Cassette, Tilt wheel, LC#30M1371 OUTLET PRICE \$6,995

CHEVY 1990 G-10 Van, F15, 9, plus room for cargo. Good condition, needs transmission. Blue book or best offer 510-530-2142

CHRYSLER 1992 Van Town & Country. Excellent condition, loaded, 7 passenger. Sale \$9,988. ID#286892

COCHRAN & CELLI TRUCK CENTER Fleet & Truck Manager Bill Bassett

1993 Legend L Coupe Auto, leather, cashmere. #020297

1996 Integra LS Coupe Auto, moon roof, ABS, silver nit, 17k miles. #018304

1994 Integra LS Coupe 5 speed, ABS, moon roof. #010242

1993 Legend SD Auto, 4 door, cloth, clearance price. #008070

1990 Integra LS, wheels, ABS, loaded (VIN 003629)

1990 INTEGRA GS, 4 door, automatic, fully loaded, A/C, stereo, 80k miles \$5750 or best offer 510-798-8041

1990 Integra Coupe, all power, A/C, stereo, excellent condition 78k miles \$4850 or best offer 691-0837

1988 Integra, 3 door, air conditioning, sun roof, cruise, Speed 3100 as-is Call 510-339-2544

1988 Legend L, gray 2 door, A/C, Bose. New transmission, tires, battery. Keyless entry, alarm, phone. 97k miles, \$7300 510-526-7620

1995 Park Avenue, leather, mint, 7K miles, all power, loaded, \$19,500 or best offer. 510-587-1933.

1979 Seville, New transmission, tires, 94k miles. White with powder blue interior. Relocating, must see. \$3400. 510-530-4698

1983 Seville 4-door, soft top, 78k miles. \$4950. 1 owner, excellent condition. 510-581-6610.

1990 Seville, #030277. Sunroof, full car, 100k miles. Beautiful in and out. \$7300. Call 925-513-1990

1989 Fleetwood (#348987) Mint condition, sunroof, low miles, \$6400. 925-513-1990

1993 Sedan DeVille, (#314719) Flawless in and out. Financing available \$8500. 925-513-1990

1979 El Camino with shell, new tires, V-6, runs, looks good \$2000. /Best offer 522-3900

1987 Blazer 4 wheel drive, 175k runs, great. \$2500. Call 759-1514

1987 Camaro, Best offer. Call 531-1127

1997 CAMARO Convertible. All the power of a goodie! \$11,950. Call LC#30Y2358 OUTLET PRICE \$16,980

1996 CORSSICA Low Miles! All the whistles! LC#291199 OUTLET PRICE \$8386

► To Place A Classified Ad Call 339-8777

101 Autos

HONDA 1995 CORSSICA, Automatic, AM/FM Cassette, Tilt wheel, LC#30M1371 OUTLET PRICE \$6,995

HONDA 1990 G-10 Van, F15, 9, plus room for cargo. Good condition, needs transmission. Blue book or best offer 510-530-2142

CHRYSLER 1992 Van Town & Country. Excellent condition, loaded, 7 passenger. Sale \$9,988. ID#286892

COCHRAN & CELLI TRUCK CENTER Fleet & Truck Manager Bill Bassett

1993 Legend L Coupe Auto, leather, cashmere. #020297

1996 Integra LS Coupe Auto, moon roof, ABS, silver nit, 17k miles. #018304

1994 Integra LS Coupe 5 speed, ABS, moon roof. #010242

1993 Legend SD Auto, 4 door, cloth, clearance price. #008070

1990 Integra LS, wheels, ABS, loaded (VIN 003629)

1990 INTEGRA GS, 4 door, automatic, fully loaded, A/C, stereo, 80k miles \$5750 or best offer 510-798-8041

1990 Integra Coupe, all power, A/C, stereo, excellent condition 78k miles \$4850 or best offer 691-0837

1988 Integra, 3 door, air conditioning, sun roof, cruise, Speed 3100 as-is Call 510-339-2544

1988 Legend L, gray 2 door, A/C, Bose. New transmission, tires, battery. Keyless entry, alarm, phone. 97k miles, \$7300 510-526-7620

1995 Park Avenue, leather, mint, 7K miles, all power, loaded, \$19,500 or best offer. 510-587-1933.

1979 Seville, New transmission, tires, 94k miles. White with powder blue interior. Relocating, must see. \$3400. 510-530-4698

1983 Seville 4-door, soft top, 78k miles. \$4950. 1 owner, excellent condition. 510-581-6610.

1990 Seville, #030277. Sunroof, full car, 100k miles. Beautiful in and out. \$7300. Call 925-513-1990

1989 Fleetwood (#348987) Mint condition, sunroof, low miles, \$6400. 925-513-1990

1993 Sedan DeVille, (#314719) Flawless in and out. Financing available \$8500. 925-513-1990

1979 El Camino with shell, new tires, V-6, runs, looks good \$2000. /Best offer 522-3900

1987 Blazer 4 wheel drive, 175k runs, great. \$2500. Call 759-1514

1987 Camaro, Best offer. Call 531-1127

1997 CAMARO Convertible. All the power of a goodie! \$11,950. Call LC#30Y2358 OUTLET PRICE \$16,980

1996 CORSSICA Low Miles! All the whistles! LC#291199 OUTLET PRICE \$8386

► To Place A Classified Ad Call 339-8777

101 Autos

MAZDA 1991 626 LX 4 door, automatic, loaded, 8K miles, excellent condition. \$6750 or best offer. Call 482-0442

MERCEDES 1978 280 SE, strong, solid, easy money. Many new parts. \$3500 or best offer. 510-891-9169

MERCEDES 1967, 200 Rebuilt engine, excellent condition! \$2000 firm. Call 534-7107

MERCURY 1993 Villager Naïve, loaded! Rear air conditioner & more! LC#40437A OUTLET PRICE, \$12,880. LOW MILE! USED CAR SUPERMARKET, 1200 Marina Blvd., San Leandro. 510-352-4747

1995 CIVIC DX, Low Miles! Super clean! LC#3M7X904 OUTLET PRICE \$9880

1995 CIVIC DX, Only 18k miles, like new! LC#3N2L463 OUTLET PRICE \$10780

1995 CIVIC LX, Well maintained! Moonroof! LC#3NT8028 OUTLET PRICE \$9995

1995 CIVIC LX, Low Miles! Super clean! LC#3M7X904 OUTLET PRICE \$9880

1995 CIVIC DX, Only 18k miles, like new! LC#3N2L463 OUTLET PRICE \$10780

1995 CIVIC LX, Well maintained! Moonroof! LC#3NT8028 OUTLET PRICE \$9995

1995 CIVIC LX, Low Miles! Super clean! LC#3M7X904 OUTLET PRICE \$9880

1995 CIVIC DX, Only 18k miles, like new! LC#3N2L463 OUTLET PRICE \$10780

1995 CIVIC LX, Well maintained! Moonroof! LC#3NT8028 OUTLET PRICE \$9995

1995 CIVIC LX, Low Miles! Super clean! LC#3M7X904 OUTLET PRICE \$9880

1995 CIVIC DX, Only 18k miles, like new! LC#3N2L463 OUTLET PRICE \$10780

1995 CIVIC LX, Well maintained! Moonroof! LC#3NT8028 OUTLET PRICE \$9995

1995 CIVIC LX, Low Miles! Super clean! LC#3M7X904 OUTLET PRICE \$9880

1995 CIVIC DX, Only 18k miles, like new! LC#3N2L463 OUTLET PRICE \$10780

1995 CIVIC LX, Well maintained! Moonroof! LC#3NT8028 OUTLET PRICE \$9995

1995 CIVIC LX, Low Miles! Super clean! LC#3M7X904 OUTLET PRICE \$9880

1995 CIVIC DX, Only 18k miles, like new! LC#3N2L463 OUTLET PRICE \$10780

1995 CIVIC LX, Well maintained! Moonroof! LC#3NT8028 OUTLET PRICE \$9995

1995 CIVIC LX, Low Miles! Super clean! LC#3M7X904 OUTLET PRICE \$9880

1995 CIVIC DX, Only 18k miles, like new! LC#3N2L463 OUTLET PRICE \$10780

1995 CIVIC LX, Well maintained! Moonroof! LC#3NT8028 OUTLET PRICE \$9995

1995 CIVIC LX, Low Miles! Super clean! LC#3M7X904 OUTLET PRICE \$9880

1995 CIVIC DX, Only 18k miles, like new! LC#3N2L463 OUTLET PRICE \$10780

1995 CIVIC LX, Well maintained! Moonroof! LC#3NT8028 OUTLET PRICE \$9995

1995 CIVIC LX, Low Miles! Super clean! LC#3M7X904 OUTLET PRICE \$9880

1995 CIVIC DX, Only 18k miles, like new! LC#3N2L463 OUTLET PRICE \$10780

1995 CIVIC LX, Well maintained! Moonroof! LC#3NT8028 OUTLET PRICE \$9995

101 Autos

TOYOTA 85 Tercel 4x4 wagon Automatic, A/C. Only \$3788 (ID#193013) Berkeley Toyota Use Car's 510-843-2955

TOYOTA 4-Runner 90 4-door, 4x4, auto, V-6 loaded. \$13,888 (ID#012660) Berkeley Toyota Use Car's 510-843-2955

TOYOTA 1997 Tacoma, 4 cylinder, excellent condition. White with new lumber rack and tool box. Under 10k miles. \$11,500. 510-645-5825

TOYOTA 1997 T100 Extra Cab, Pick-up, SR5, V6, Auto, ABS, CD and more. Only 13k miles. Full factory warranty. Sale \$19,988. ID#032100

TOYOTA 1995 Camry LE, 25K Miles, Moonroof, Black, Excellent condition. (VIN: 315047)

HONDA EL CERRITO 529-1323

TOYOTA 1995 4-Runner, Red, auto, roof, looks great. Drives better. A very easy to love car. \$2888 (ID#152570) BERKELEY Toyota Use Car's 510-843-2955

TOYOTA 1995 XTR4 Cab Pick-up, Auto, 4 cylinder, 4 door, cassette, Bedliner and more. Low miles, factory warranty. Sale \$11,488. ID#10627

TOYOTA 1993 Paseo, 5 speed, A/C, roof, looks great. Drives better. A very easy to love car. \$2888 (ID#152570) BERKELEY Toyota Use Car's 510-843-2955

TOYOTA 1993 Camry LE, 25K Miles, Moonroof, Black, Excellent condition. (VIN: 315047)

TOYOTA 1995 4-Runner, Red, auto, roof, looks great. Drives better. A very easy to love car. \$2888 (ID#152570) BERKELEY Toyota Use Car's 510-843-2955

TOYOTA 1995 XTR4 Cab Pick-up, Auto, 4 cylinder, 4 door, cassette, Bedliner and more. Low miles, factory warranty. Sale \$11,488. ID#10627

TOYOTA 1993 Paseo, 5 speed, A/C, roof, looks great. Drives better. A very easy to love car. \$2888 (ID#152570) BERKELEY Toyota Use Car's 510-843-2955

TOYOTA 1995 Camry LE, 25K Miles, Moonroof, Black, Excellent condition. (VIN: 315047)

TOYOTA 1995 4-Runner, Red, auto, roof, looks great. Drives better. A very easy to love car. \$2888 (ID#152570) BERKELEY Toyota Use Car's 510-843-2955

TOYOTA 1995 XTR4 Cab Pick-up, Auto, 4 cylinder, 4 door, cassette, Bedliner and more. Low miles, factory warranty. Sale \$11,488. ID#10627

TOYOTA 1993 Paseo, 5 speed, A/C, roof, looks great. Drives better. A very easy to love car. \$2888 (ID#152570) BERKELEY Toyota Use Car's 510-843-2955

TOYOTA 1995 Camry LE, 25K Miles, Moonroof, Black, Excellent condition. (VIN: 315047)

TOYOTA 1995 4-Runner, Red, auto, roof, looks great. Drives better. A very easy to love car. \$2888 (ID#152570) BERKELEY Toyota Use Car's 510-843-2955

TOYOTA 1995 XTR4 Cab Pick-up, Auto, 4 cylinder, 4 door, cassette, Bedliner and more. Low miles, factory warranty. Sale \$11,488. ID#10627

TOYOTA 1993 Paseo, 5 speed, A/C, roof, looks great. Drives better. A very easy to love car. \$2888 (ID#152570) BERKELEY Toyota Use Car's 510-843-2955

TOYOTA 1995 Camry LE, 25K Miles, Moonroof, Black, Excellent condition. (VIN: 315047)

TOYOTA 1995 4-Runner, Red, auto, roof, looks great. Drives better. A very easy to love car. \$2888 (ID#152570) BERKELEY Toyota Use Car's 510-843-2955

TOYOTA 1995 XTR4 Cab Pick-up, Auto, 4 cylinder, 4 door, cassette, Bedliner and more. Low miles, factory warranty. Sale \$11,488. ID#10627

TOYOTA 1993 Paseo, 5 speed, A/C, roof, looks great. Drives better. A very easy to love car. \$2888 (ID#152570) BERKELEY Toyota Use Car's 510-843-2955

TOYOTA 1995 Camry LE, 25K Miles, Moonroof, Black, Excellent condition. (VIN: 315047)

TOYOTA 1995 4-Runner, Red, auto, roof, looks great. Drives better. A very easy to love car. \$2888 (ID#152570) BERKELEY Toyota Use Car's 510-843-2955

TOYOTA 1995 XTR4 Cab Pick-up, Auto, 4 cylinder, 4 door, cassette, Bedliner and more. Low miles, factory warranty. Sale \$11,488. ID#10627

TOYOTA 1993 Paseo, 5 speed, A/C, roof, looks great. Drives better. A very easy to love car. \$2888 (ID#152570) BERKELEY Toyota Use Car's 510-843-2955

TOYOTA 1995 Camry LE, 25K Miles, Moonroof, Black, Excellent condition. (VIN: 315047)

TOYOTA 1995 4-Runner, Red, auto, roof, looks great. Drives better. A very easy to love car. \$2888 (ID#152570) BERKELEY Toyota Use Car's 510-843-2955

101 Autos

VOLVO 1982 GLE 4 door new engine, great for parts, clean body, \$600 or best offer 510-522-6213

1968 SCHWINN 3 speed bike \$50 or best offer. Collectors item. Needs work. 510-654-3266

SKI Nautique competition water ski boat, 1974. Good condition with trailer \$4500. best offer. Call 510-485-1679. 510-835-4952. 510-832-7097

WANTED: Roof rack for VW Vanagon. Rich, 524-0196

As a community service The Hills Newspapers is pleased to offer Giveaway and Lost and Found items (maximum 15 words for 2 weeks).

BOY Scout uniforms. Clean out the closet and recycle them to help youngsters. Leave at The Montclair office, 5707 Redwood Rd., Oakland.

EAST BAY Alliance Church is hosting VACATION BIBLE School for ages 3-10 years, starting July 1993 for 5 consecutive Sundays. Fun and nurturing. 510-655-5316

DOG: Brittany Spaniel (male) Brown/White/Gold (6/18) in Redwood Park 510-513-9139

FOUND Necessaire, Mountain Bike by Bank of America on June 22nd. 895-6773

DOG: House Large, wooden, good condition 510-530-7028.

3 RESCUED kittens, long haired. Available July. Tested, shots, spay assistance. Donation. 462-1717

FREE CAMPER SHELL White, 60"x88" Good condition. Call 510-568-7233.

FEMALE, 8 month Lab. All shots, 235-4872, 843-700 331

STOP Searching!
Let our Friend
Agents find you
Perfect Home
FAST

RENTAL SOLUTIONS
(510) 649-3500
www.bayrentals.com
Owners Always
Free!

760 Oakland & Piedmont

762 2 Bedroom

\$1050 CHARMING
Victorian, 2 bedrooms, 2

\$1550 PIEDMONT 2 x room, 1 bath 217 Sq bank Showing 6/27, 10-12 noon Non Smoking Security deposit 524-3623

\$1600 MONTCLAIR by setting, hardwood floors, laundry, 2 garages, pets? Mont Blvd #222-1998 Home ers 549-6450

\$1850 1495 TRESTLE GLEN, 2 Bedroom, 1300 sq ft Hardwood floors, AEK washer/dryer garage, No pets OK

27th, 1pm- 3pm, June 28
2pm- 4pm 510-886-2400

\$1850 ROCKIDGE
woods, fireplace, yard ce-
ling, hook-ups, huge in-
strument Miles/ Clifton
#577809-B Homefinder
549-6450

763 3 Bedroom

\$1300 THREE bedrooms
full baths Newly remodeled
Convenient to BART Bus
Freeway/ Shops Laundry Dis-
trict Call 510-531-7194

\$1500 REDWOOD nights
3 bedroom, 2 bath, view
car garage 1600 sq ft
4 1.5 - 6.61 - 10.11

\$1850 CHARMING 3 bed
room home Yard, close
convenient to Piedmont Ave
shops and restaurants
986-9311

\$1875 CROCKER High-
lands Pretty, tradtional
charm Oak floors, built-in
sunny breakfast room, yr
garage Excellent SF
commute Shopping con-
venience 510-869-4234

\$2250 - 3000 SQUARE ft
house 3 Bedrooms, 2 baths
detached 2 car garage 2
fireplaces, laundry &
acreage 601-0939

\$2300 Near Hilder Highland
2 1/2 bedrooms, 2 1/2 baths

DESIGNER • CONTEMPORARY • NEW • REISSUE

Jojo Bézano
Upscale Clothing Boutique
Elise J. Calson, owner

Chanel • Prada • Gucci • Versace • DLT • Marciano • and
MAY 11 • SAT 10-6 • SUN 12-5 • CLOSED MON

1356 Park St. Alameda • 523-9696

*Furniture Collectibles Books
Vintage Jewelry Clothing
New gift items Bouteilles
Commemoratives More!*

1910 A General Ave., Alameda, Ca
Shop 510-522-2104 Fax 510-522-2116

Consignments Unlimited
Hours: Mon. - Fri. 10-6 • Sat. 10-5
CONSIGNMENTS ACCEPTED
Tues. - Sat. 10-2

6020 Adeline St., Oakland

1, 2, 3
Just Like New
Cribs • Strollers • Accessories • Maternity Wear
Toys • Infant to Kids Clothing
"A Quality Kids Resale Shoppe"
1203 Park Street
Alameda
523-6506
Mon - Sat. 10 - 5
Sun. 10 - 4

ing fo

KELEY • EL CERRI

24-9872
data.com

\$3000 NEW
custom ho
Carpets,
Available
510-834-9

LES®

Each Wuzzle is a word
creates a disguised word
place, saying, etc. For
NOMINATIONS - GO TO

BY $\frac{\text{WOOD}}{\text{TOM}}$

Answers:

CLASSIFIED
339-8777
MONDAY - FRIDAY
8 A.M. - 6 P.M.

...

918 Hauling

BRENNAN'S HAULING

Removal of household, business, garage and yard debris. Since 1981

Dial HAULING/428-5464

BUNN'S Hauling, Dirt, Imps, concrete, old furniture, Basement, garage, yard clean-up. Dependable. Free estimate 638-5929.

CHEA'S Hauling: Demolition, trees, All debris. Dirt, concrete. Small/large jobs welcome. 510-533-0641, pager 510-425-4759.

SEBASTIAN HAULING Demolition, Roofing, Concrete, Tree Service, Yard Cleaning, Excavation, Bobcat, Free Estimate. 510-526-4696, 510-678-1153

J.F. HAULING Roof removal, yard, garage, basement clean-up, dirt and concrete removal. All demolition, commercial and residential. Free estimate 813-1488

HAULING Yard cleanup. Free estimate Call 482-6390

KORY FRITZ MOVING

Large enclosed truck with ramp. Blankets, spacers and dollies. Free use of warehouse boxes. References 510-644-1915

JEFF'S HAULINGS Roof tear-off, excavation, demolition, concrete service, general hauling. Best price. Guaranteed. 756-6090, 262-2878

GARAGES, estates, relocations, removal of furniture, sheds, etc. Prompt courteous service since 1979. Randall, 526-5753

ALL day, all week, 24 hours service. Rush jobs. Pick up, haul. Free estimates 510-839-1196

HAULING: Anything. Anytime. Anywhere. Call Michael Kahn 510-459-3763

BEST HAULING: dollies, pads, chain saws. All types work. \$50 pick-up to dump. 848-6535, 848-1549

COSTA HAULING BOBCAT SERVICE Excavation, Demolition, Removal of Roofing, concrete, yard clean-up. 510-813-3703, pager 510-262-3321

HANDY HAULING Large-Small Loads, House-hold, Basement, Yard, Construction Debris. Recycling. Call Dave, 428-5498

COMPLETE Hauling, removal and cleanups. Yard, garage, basements, trees, painting, demolition. Estate cleaning. 970-0740, 527-8308

919 Health & Fitness

PERMANENT Makeup

Models needed. Huge discount available. Brows, eyes, lips. Free consultation. 510-337-1652

FITNESS TRAINING

Tone up! Trim down! Get results! Safety in your home or gym. Affordable. Experience. Includes physical therapy and weight reduction. Office 510-452-2911, pager 415-245-0305

PERSONAL TRAINER

1 free workout. Music toning and weight reduction. Office 510-452-2911, pager 415-245-0305

EXCLUSIVE premiere Skin Care products with U.S. Patent. Pre-approved by more than 200 plastic surgeons. A-Grade nutritional products also. Guaranteed results. Distributor inquiries welcome. 510-665-6548

920 Home Healthcare

ABLE CARE INC. 24 hour in-home care companies. Cooking, house-keeping, bathing, mature, experienced. Full-time, part-time, hourly, bonded, insured. 685-4704 or 1-800-580-2253

DRAINAGE PROBLEMS?

Do you have water leaking into your basement, moisture seeping through or underneath your foundation or floors, retaining walls which are failing, or downspouts draining water up against your foundation causing it to settle?

We can diagnose and correct these problems, plus make any related structural repairs. In business locally for 18 years. License #444635

GARDNER CONSTRUCTION

655-3409

CRABTREE GUTTER

Gutter/roof cleaning. Roof gutter repairs. Drain/gutter replacement in area 10 years. Free estimates. All Crabtree 510-482-8823

WOOD Windows and doors

Replacement, custom replacement. Quality work, low prices. Ed Bachman, Sr. 510-424-8280

WINDOW REPAIR/ Glass

Seals, cords, dry rot, new sash. Experienced craftsman, Jim. 769-9454

GUTTER SERVICES

Gutter, cleaning, repair, drain and gutter replacement. Roof/ Sweeping and repair. Lawrence Crabtree Sr. 510-644-1144

EXCELLENT Hungarian Cleaning Service

Available in any location. Detail-oriented. Call Susan 510-530-1959

921 Home Services

THE DECK DOCTOR

"Almost A Six Star" We Specialize in the Cleaning, Staining/ Sealing of decks. New Decks & Deck Repair. Darryl Rosenheim (510) 268-1663 Lic#553194

922 Housecleaning

► To Place A Classified Ad Call 339-8777

Impeccable Interiors

Thorough Cleaning, Detailing and Organizing. Your satisfaction is our "Impeccable" guarantee. Bonded, 521-9600

HOUSEKEEPER available

4-6 hours, afternoons. Speaks english, Japanese. Has transportation. Excellent references. 510-724-0684

923 Housesitting

HOUSESETER, responsible adult. Good references. Reasonable rates. Pet, plants, specialty. Kitty 510-533-4398

GOING ON VACATION?

Let me watch your home, pets, plants, House Watch Service. Joe Please Leave Message 510-522-1978. Bonded/ Licensed

PROFESSIONAL housekeeper

Experienced adult male, retired, non-smoking. In care for your property, estimate. References available. 510-538-2393; 510-464-4663

926 Locksmith

BONDED, insured. Dead-bolts installed. For-gnignistic auto keys. Glenview Key and Lock 4211 Park Blvd. 530-6141. Contractor License #453533

927 Masonry & Concrete

HANSSON Masonry. Fire. Scandinavian Craftsmanship. Patios, Retaining walls; Brick, stone, block. References. 732-5259. Ronnie 510-653-2788

AC CONCRETE Oakland

Based. Licensed Contractor. Insured. Quality outstanding service. Driveways, retaining walls, patios, sidewalks, foundation, drainage. 510-895-6949, pager 510-425-1581

928 Movers Licensed

TRIANA MOVING

And Storage 33 years. Local, long distance. T-91758 or rates, pack equipment. No overtime. Saturday, Sunday, expert piano, organ, 562-3778

Mack-Tilden Movers

Moving the Bay Area's finest homes for over 29 years. Efficient, fully trained crews. Specialists in antiques, packing services and difficult jobs. Small jobs okay. Statewide. Cal T. #29396 532-2170

922 Housecleaning

PROFESSIONAL Housecleaning

Office-Home-Apartments. Hardwood floor/linoleum cleaning, waxing. Carpets, windows, walls, etc. Bonded, insured. Credit cards accepted. 510-533-1254

Impeccable Interiors

Thorough Cleaning, Detailing and Organizing. Your satisfaction is our "Impeccable" guarantee. Bonded, 521-9600

HOUSEKEEPER available

4-6 hours, afternoons. Speaks english, Japanese. Has transportation. Excellent references. 510-724-0684

923 Housesitting

HOUSESETER, responsible adult. Good references. Reasonable rates. Pet, plants, specialty. Kitty 510-533-4398

GOING ON VACATION?

Let me watch your home, pets, plants, House Watch Service. Joe Please Leave Message 510-522-1978. Bonded/ Licensed

PROFESSIONAL housekeeper

Experienced adult male, retired, non-smoking. In care for your property, estimate. References available. 510-538-2393; 510-464-4663

926 Locksmith

BONDED, insured. Dead-bolts installed. For-gnignistic auto keys. Glenview Key and Lock 4211 Park Blvd. 530-6141. Contractor License #453533

927 Masonry & Concrete

HANSSON Masonry. Fire. Scandinavian Craftsmanship. Patios, Retaining walls; Brick, stone, block. References. 732-5259. Ronnie 510-653-2788

AC CONCRETE Oakland

Based. Licensed Contractor. Insured. Quality outstanding service. Driveways, retaining walls, patios, sidewalks, foundation, drainage. 510-895-6949, pager 510-425-1581

928 Movers Licensed

TRIANA MOVING

And Storage 33 years. Local, long distance. T-91758 or rates, pack equipment. No overtime. Saturday, Sunday, expert piano, organ, 562-3778

Mack-Tilden Movers

Moving the Bay Area's finest homes for over 29 years. Efficient, fully trained crews. Specialists in antiques, packing services and difficult jobs. Small jobs okay. Statewide. Cal T. #29396 532-2170

928 Movers Licensed

Property Managers!

List Your Rentals With Us For Best Results! 339-8777

MOVING-IS-FUN

Two men and 24 foot truck, from \$84 per hour. License #1-178245, insured, 444-1730

929 Painting

CY'S PAINTING COMPANY

Residential Commercial Interior- Exterior Spray-Brush Waterblast Waterproofing Insured

Over 20 years experience in Oakland and Piedmont area

License No. 487281

Call for Free Estimate Large or small jobs (Interiors a Specialty)

261-6592

Evenings or Saturday Calls OK

Member Better Business Bureau

PAINTING, interior, exterior

Expert workmanship, work guaranteed. Reasonable. License #293168. James Frykholm, 530-9599

Shamrock Enterprises

10% Discount Interior/ exterior. Excellent references. Montclair resident. License #461502. 339-1116

THE PAINT COMPANY

Interior/Exterior • Finest Prep-work • Waterproofing • Color Consultant • Residential/ Commercial • Free Estimates • Insured • All Work Guaranteed Lic: #515120 510.527.2673

929 Painting

BURGESS EXTERIOR PAINTING

"100's of Best Bay Homes Painted" Excellent References Insured and Bonded License No. 365944 Pressure Washing Also Interiors

841-5147 Free Estimates and Color Consultation

SUNDANCE PAINTING

Interior/ Exterior. Proper preparation, repairs. Real. Sizable. Reliable. References. Please call Randy. 510/654-2581

PACIFIC PAINTING

Exterior interior. European preparation, restoration. Water proofing, color consulting, faux finishing. Bonded/ Licensed. CSL568759. Free estimates 510-527-2277, 821-2277

NICE N TIDY PAINTING

Very affordable prices for interior and exterior. Free estimates 482-6390

ASTER PAINTING

Commercial Residential Interior/Exterior references available. Insured. Bonded. License #309424. Over 25 years experience. Free Estimates. 530-9090

MIKE'S PAINTING

Quality commercial, residential interior, exterior. European Craftsmanship. Hundreds of references. Insured and bonded. License #322736. Since 1966. Reasonable prices. Free estimates. Member Trades Guild - Valuator Certified. 465-1266

BRIDGE PAINTING*

Professional craftsmanship. Interior/ Exterior. References insured/ licensed. #639300. Reasonable rates. Free estimates. 232-3340

934 Plumbing

FORBES PLUMBING

LC # 482667 • New Construction • Remodel • Hydronic Heating • Service • Repair 452-2844

934 Plumbing

PLUMBING, INC.

Leigh Marymor Plumbing License # 496756

934 Plumbing

Service and Repairs • Sewer Video • Remodel • New Construction • Residential/Commercial • Radio Dispatched 531-7721 Your Full Service Plumbing Company License # 496756

929 Painting

COLOR Image. Painting, interior, exterior. Waterproofing and epoxy injection. Commercial/ residential. License #45971. Phone, 510-748-0132

Sierra Painting

Interior/Exterior. Excellent preparation/finishes. Dependable. Waterproofing. Guaranteed. Many references. License #554492. Bonded. Free estimates. 510-845-8715

QUALITY painting, exterior/interior

The best preparation. Sheetrocks. Clean, reliable work. References. Robert. 510-525-1515

EXCELLENT preparation and painting. Attention to detail, interiors and exteriors. References. Please call Randy. 510/654-2581

ARTHUR'S PAINTING

Superior painting, thorough preparation. Neat and reliable. Affordable. Excellent local references. 653-9382

Professional faux finishes. Wall glazing, color wash, marbling and more.

553-9362

Whalen Painting & Waterproofing

High performance architectural coatings. Exterior wood restoration and epoxy repairs. Stucco and plaster repair. Concrete deck water proofing. #473379. Fully insured. OHS Lead-certified. 524-7067

934 Plumbing

FORBES PLUMBING

LC # 482667 • New Construction • Remodel • Hydronic Heating • Service • Repair 452-2844

934 Plumbing

PLUMBING, INC.

Leigh Marymor Plumbing License # 496756

934 Plumbing

Service and Repairs • Sewer Video • Remodel • New Construction • Residential/Commercial • Radio Dispatched 531-7721 Your Full Service Plumbing Company License # 496756

934 Plumbing

Advertise Your Auto

IN MOTOR MART CLASSIFIED 339-8777

24-hour, 7-day, Emergency Repair

COLLINS PLUMBING

Service • Repair • Re-model • Drain & Sewer Cleaning 264-8770 Accept Major Credit Cards. Holidays Charge for Holiday. No weekend charge.

MCCLAREN Plumbing, repair and new installation. License #390408. 367-1430

PLUMBING repair. Water, gas, drain. Water heaters, dishwashers, garbage disposals. Call Tony. 370-7911

935 Printing & Graphics

PRINT and DESIGN Flyers

Marketing Pieces. Advertising Design. Call us first! No. on too large or small. We offer experience at affordable rates! (925) 609-9852

936 Roofing

Shamrock Enterprises

License #461502. Roofs and gutters - 10% Discount. Local References. Montclair resident. Free estimates. 339-1116

LEVI ROOFING

"The Roof Doctor" All types. Experienced. Reasonable. #500980

San Leandro 510-614-0780

Milbrae 650-692-3729

COLLINS ROOFING

License #695711. Family owned and operated. Quality work. Reasonable rates. Free estimates. 482-2227

DOUGLAS Roof Maintenance

All types roof repair, 22 years/ Oakland. No job too small. 536-6520

ISAAC ROOFING COMPANY

Please Call Us - ONLY People Who Want A Great Job, Great Deal For All Kinds Of Commercial and Residential Roofing. Peter. 816-2511 or 814-9188

936 Roofing

Seamless Gutter Work

Replace, repair, cleaning. Licensed/ Insured. Reasonable rates. Free estimates. 262-548-5304

Norstar Roofing Co.

Let Norstar fix your gutter. License #687111. Call 510-481-1015

CLASSIFIED 339-8777

A VALLEY ROOFING

With proper maintenance, a roof can last for 20 years or more. • Excellent references • Liability insurance • Workman's Comp ins. • Call 658-8852 510.669.9817

937 Sewing & Tailoring

UPHOLSTERY CUSHIONS • BEDDING

20 years experience. Great fabric selections. Pick-up/delivery. Free estimates. Gretchen. 465-7031

939 Telecom

"ALL-PRICE" Telephone installation, wiring, trouble shooting and repair. Bell system trained. Tele phone Man. 510-845-6363

940 Tile Work

Ceramic tile, marble, granite, slate, custom mosaics. Installation. 16 years experience. Recommended by Trades Guild and local tile shops. Portfolio, references. License #535406. Bruce Freedman, 547-6286

TILE CONTRACTOR

Ceramic tile, marble, granite, slate, custom mosaics. Installation. 16 years experience. Recommended by Trades Guild and local tile shops. Portfolio, references. License #535406. Bruce Freedman, 547-6286

TILE Marble Stone, installations

Revised cabinetry remodel, kitchens, bath rooms, fireplace mantels. Local, portfolio. Roger. 526-2309

TILE Service Bath: spas, showers, floor counters

Call 510-653-4524

941 Tree Services

DIAMOND TREE

Why Not Call The Best 841-1300 License #515185

COASTAL

Real Estate

The Montclarian
The Piedmonter
The Berkeley Voice
The Journal
June 25-26, 1998
C-1

Virtual brokerage: service for the future

Full service

By the 1960s larger regional "full-service" firms developed at the other end of the spectrum. They offer specialization in the various commercial property types, a proprietary information data bank, extended marketing capability, professional training and wide name recognition. A handful grew to national status and still remain major players today, but are retrenched in their industry positions and often burdened with bureaucratic management and costly overhead.

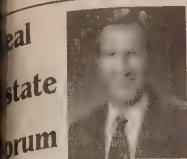
A common branch of the full-service firm is the national franchise, which blends local ownership with national coverage. These organizations are often identified by jargon like "strategic alliance" and "broker network." They offer

For the dedicated commercial practitioner, the virtual brokerage model is a real opportunity to provide the type of customer service that was unheard of in the past.

some of the marketing power of national firms, but with lower overhead. Drawbacks can include an inconsistent service delivery and an incurable lack of corporate culture.

Boutiques

The next model mushroomed in the 1980s, responding to the demand for highly specialized services. Commonly referred to as the "boutique" firm, these organizations are noted for relatively narrow and well-defined market niches, a very high service level, senior real estate professionals with over 10 years tenure and a unique culture that is impossible



Richard Knutson

Take heart, this is not another story on how technology is changing the world of real estate. But a profound change is taking place in the profession in the way brokers are working together in serving clients.

generalist
Three distinct models of realty brokerage have evolved this century. First is the neighborhood specialist brokerage, usually with fewer than 10 professionals. Dominant through the 1970s, these companies sell real estate insurance, provide property management and arrange loans. They were once a mainstay.

National recognition

LaSalle Properties, a Montclair residential real estate company, was recently recognized as one of the 100 brokers in the United States by the National Association of REALTORS. LaSalle Properties' "commitment to excellence and exemplary standard of service and support."

LaSalle Properties provides homeowners extensive services for their home sales, relocation and purchases. The company's 22 brokers and state-of-the-art graphics and communications department offer full color and desktop

See LASALLE on page 2

See KNUTSON on page 2

Overlooking Wildcat



This dramatic five-bedroom, three-bath home includes a workshop, sauna and cottage.

Space abounds in this dramatic house at 1423 Rifle Range Road in El Cerrito. Situated on a one-half acre landscaped lot overlooking Wildcat Canyon, the home includes five bedrooms, three baths, a family room, a formal

dining room as well as a den/study. The discerning chef can enjoy a gourmet kitchen. Large windows that fill the home with sunlight complement custom cabinets and solid maple floors.

Priced at an incredible \$595,000, the home includes a

workshop and a sauna. Separate from the house at the property's highest point is a one-room cottage with spectacular views of Wildcat Canyon and the hills beyond.

Call Coldwell Banker's Kim Mariental, at 486-1495.



PUBLISHER'S NOTICE

All real estate advertising in this newspaper is subject to the Fair Housing Act which makes it illegal to advertise "any preference, limitation or discrimination based on race, color, religion, sex, handicap, familial status or national origin, or an intention to make any such preference, limitation or discrimination." Familial status includes children under the age of 18 living with parents, or legal custodians, pregnant women and people securing custody of children under 18. This newspaper will not knowingly accept any advertising for real estate which is in violation of the law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.



GOODY MORTGAGE & INVESTMENT INC.

Real Estate Loans

Goody's Got It All!

PURCHASE - REFINANCE

1st or 2nd Loans - Equity Lines to 100%

FREE CONSULTATION & PRE-QUALIFICATION 658-8000

Personal Professional Service Since 1982

4410 HOWE ST., OAKLAND 94611

R.E. BROKER - CA. DEPT of R.E.



HANNAH GOODY

CASTLE ROCK REALTY



PROPERTY MANAGEMENT
OF
HOMES & APARTMENTS
528-9292

966 SAN PABLO AVE., ALBANY

OPEN SUN 2-4:30

ROARING 20's VINTAGE ESTATE.....\$895,000
Exotic Hacienda. Former home of Grateful Dead. 4+BR, 3.5BA. Fab tilework. Lg rumpus, huge heated pool/spa. Secluded, private, elegant but whimsical. D.C. HODGES 339-8900 x 223

HILLCREST ESTATES HACIENDA.....\$750,000
On nearly level 2 acres w/bay views from most rooms. 4BR, 2.5BA, lg living rm & fam rm & wet bar adjoining kit. Small barn, fully fenced & electric gate. HELEN NICHOLAS 339-8900 x 238

CUSTOM UPPER ROCKRIDGE HOME!.....\$699,000
Stunning 4BR, 4BA home with distinctive architectural details. 2 master suites, excellent au pair set up. Level in. For the fussy buyer. CAROL COHEN 339-8900 x 225

CUSTOM TRAD - YARD - BAY VIEW.....\$539,000
One of a kind tucked onto quiet cul-de-sac. 3+BR, family rm, rumpus, lg level yd & patio. SF & Sunset views, Hwd flrs, 2 tpls, Redwood Rd-Crestmont area. LOIS C. JOHNSON 339-8900 x 226

COUNTRY IN THE CITY.....\$499,000
10.3 acres surrounded by the park. 2BR, 1BA rustic cabin. Lots of oaks and bay trees! Only minutes from town. SUE WILLIAMS 339-8900 x 229

Here
to
get
you
home.

COUNTRY LIVING - APPRX. 3/4 ACRES..\$449,000
Step back in time to this old family home w/gardens, outbuildings, barn for horses & chickens. So. Bay view, first time on market in 50 years. Incl. sep. lot. LOIS JOHNSON 339-8900 x 226

MONTCLAIR WOODSY, PRIVATE.....\$369,000
3BR, 2.5BA Cont., superb cond., Grt kitchen, granite counters, decks, yard, separate office, gear school! Craftsmanship details! Sparkles! MEL COPLAND 339-8900 x 255

OLD (AND NEW!) IN MONTCLAIR!.....\$350,000
Circa 1925 Traditional w/craftsman details. Updated with stunning new baths, second kit/au pair. Fam rm, sauna & hot tub. Detached office, wkshp. STEVEN BIASATTI 339-8900 x 239

OPEN SUN 2-4:30

MONTCLAIR - SPACIOUS.....\$339,000
Stretch out in this 2,454 sq. ft. traditional at end of quiet cul-de-sac. 4BR, 2.5BA, family room. Use one bedroom as home office. Double garage. HAL CASTLE 339-8900 x 220

CLASSY PROPERTY - BARGAIN PRICE!.....\$339,000
Crestmont Bay view. 3BR, 2.5BA home. Remodeled kitchen/baths. Huge rec rm and lot. Close to Trans & parks. 2 tpls, corian pedestal sinks! Open Sunday 2-5. JAN NEFF 339-8900 x 243

ROOMS WITH A VIEW.....\$315,000
If only all two bedroom homes had giant family room plus an office! Here's one with a view too. Prestigious Oakmore location. Open Sunday 2-4:30. TOM NEMETH 339-8900 x 249

CALIFORNIA BUNGALOW REDUCED!.....\$249,000
Lincoln Heights charmer! 2BR, 1.5BA, hardwood floors, formal dining room, breakfast nook, office, rumpus, yard & more! Open Sun 2-4:30. MEL COPLAND 339-8900 x 255

❖ TIP OF THE WEEK ❖

Obtaining contractor's inspections prior to putting your home on the market can give you a more realistic expectation of what needs to be done and what it will cost. Don't put yourself in the position of being surprised by a buyers' inspection after an offer has been accepted.



www.lasalleprop.com

Look up: Houses for Sale • Local Demographics • Financing • Q&A & More

339 8900

- LaSalle Properties Real Estate Sales Executives -

Steven Biasatti
Kevin Blattell
Carin Caroe
Vickie Chan Case, G.R.I.
Hal Castle

Kate Castle
Carol Cohen
Mel Copland
Tom Erwin, G.R.I.
Kenneth Ferrell

Victor Fierro
D.C. Hodges
Lois Johnson, C.R.S.
Harry Kress

Nick Lavrov G.R.I., C.R.S.
Ed Lindorfer
Lyn Murray
Jan Neff
Tom Nemeth

Helen Nicholas, C.R.S.
Philip Weingrow
Anida Weyl
Sue Williams

La Salle Properties
Residential Real Estate
6211 La Salle Avenue
Oakland, California 94611

Knutson

Continued from page one

to replicate. Boutique companies usually have one to 20 brokers and are often industry leaders within their chosen niche, though rarely willing to take on assignments beyond their customary scope, preferring to refer such business to others.

Virtual brokerage

A new model of professional real estate service is evolving, supported by technology and alternative educational opportunities, and demanded by increasingly complicated transactions and the need for lower overhead. Let's grab a technology and call it the "virtual brokerage company."

The virtual brokerage consists of a hub sales professional or team, and a supporting cast of specialists formed specifically for a particular assignment. Unlike past models, the team often consists of people from different real estate firms, sometimes even competitors.

For dedicated commercial practitioners, this new model is an op-

portunity to provide clients service unheard of in the past. It means that without regard to one's business card, teams are being recruited based on skills, knowledge and relationships, then assigned specific tasks designed to achieve an investor's goals. Once the goal is achieved, the team disbands and the players move on to other assignments - minus the excess letterhead, office space and fancy company brochures.

For the investor, developer or user of commercial real estate, this model provides the essence of fiduciary service - representation by a team that is composed of truly the best professionals for the particular task. Although fees declined during the "Great Recession" of the 1990s, the quality of service is actually improving and will become ever more valuable as the virtual brokerage model raises the standard.

Generalist loses

One of the losers in this new model is the real estate generalist. After dominating the industry for 50 years, these poor souls will be relegated to handling the small and simple transactions. Commanding ever more market share are the professional specialists, i.e. brokers who carve a small and well-defined niche composed of one or two asset classes, geographic focus and a target property size or quality.

Marketing to a huge or far-flung audience is no longer the exclusive province of the regional or national firm. The Internet, group listing services, broker networking and alliances between independent companies have all but erased the advantages of in-house marketing by the major brokerage houses. The classic data bank of the big brokerages has been surpassed by research firms that resell data to the industry they monitor.

Future face of training

Training was once a defining advantage of the big outfits. Today,

Expect to see more brokers with designations equivalent to a master's degree in real estate.

the best professional education is being offered by national associations like the Commercial Investment Real Estate Institute, the Institute of Real Estate Management, the Society of Industrial and Office Realtors and the International Council of Shopping Centers.

These organizations offer extensive and advanced professional training so good that many companies have abandoned in-house training in favor of these courses available to any salesperson or manager willing to pay the freight - often \$10,000 or more.

Expect to see more brokers with professional designations such as CCIM, CPM and CSM, denoting completion of the graduate-level curriculum, equivalent in the industry to a master's degree in real estate.

The news today is replete with the assertion that technology is driving the evolution of business. For commercial real estate practitioners and their clients, technology is but a tool that allows for the truly significant evolutionary change: the advent of the virtual brokerage company.

Richard Knutson, CCIM is with Moision Investment Co. in San Leandro. Call him at 347-4552 or e-mail: rgknutson@ccim.net.

SMART MONEY



LEILA GOUGH

You are ready to tie the knot except for one thing. He is a spender and you are a saver. You say conservative, he says aggressive. Is it time to call the whole thing off? Maybe not. Disagreements about money are common, but they should be addressed before your budget becomes a battleground. The key is compromise.

First, evaluate your stance toward spending, saving and investing. Set a realistic budget that combines both of your attitudes about money. Do not simply cut your spending spouse off from the cash, or your spouse will resent your checkbook dictatorship. The better solution is to spend some and save some by having a workable budget.

Create a money management plan. A money management plan is a budget with goals. While a basic budget helps you see if you have enough income to pay your bills and save, your money management plan takes you one step further.

Take an inventory of what each of you owns and owes. Then put your financial goals in writing. Do you want a house, new furniture, new car, kids? Do you have student loans or credit card bills that need to

Making ends me

be paid? Once you have identified your goals, determine how you will pay for them.

Many two-career couples have good incomes that allow them to save and enjoy a few creature comforts. Others work part-time jobs to get some extras or pay off debt. But getting what you want does not happen by accident. Your money management plan gives you a map for saving, investing and enjoying your money.

Make sure you are covered. You and your spouse will need at least three types of insurance: medical, life and disability. Employers often offer these types of insurance as part of their benefit package. Now that you are a couple, review and compare your benefits.

If you have a mortgage, your children, you may need life insurance coverage. Insurance is a good investment. Statistics indicate that you are more likely to become disabled during your working years if you are young and healthy. Consider health insurance, deductibles and low premium. You start a family.

Plan for the worst. You can bare the thought of losing a spouse, but it is essential to plan for it. Talk to your broker to help prepare your other estate plan.

You should also have will and durable power of attorney.

See GOUGH on

LaSalle

Continued from page one

-tive material on every home they represent. Additionally their Web site, www.lasalleprop.com, allows individuals to preview homes, look up local demographics and financing rates including monthly payments.

Phil Weingrow, sales manager and co-owner of LaSalle Properties, is proud of the national recognition. He attributes the company's success to its dedicated organization along with the length of time LaSalle Properties' associates have worked in the real estate business.

For more information contact Phil Weingrow at LaSalle Properties at 339-8900.

Kawada REALTY

960 San Pablo Avenue, Albany • 527-4663

2421 Carlson Blvd., Richmond Annex • Open Sunday 2-4

Clean 2BR, 1BA home with dining room, fireplace, wall-to-wall carpets, attached garage, big yard, convenient location. Asking only \$175,000.

Call JIM FURUICHI • 527-4663

OPEN SUNDAY, JUNE 28 • 2-4:30

Storybook Home in North Berkeley



Bay and S.F. views from most rooms and balcony of this 3+ bedroom home.



Caroline Peters

342 Highland, Piedmont
Office (510) 428-0900
Home Office (510) 547-1722
Voice Mail (510) 644-5441

Prudential California Realty
Prudential Real Estate

CLOSE-OUT • ONLY 3 MODELS LEFT



DELTA VILLA ESTATES 55-PLUS COMMUNITY

Just minutes from the Delta!
Models Open Friday-Tuesday 9 to 5

Hurry! Only A Few Home Sites Left! New Phase Begins Soon!

Our quiet community has beautiful homes. Landscaped front yards and two car garages. Pool, indoor jacuzzi & sauna. Clubhouse, gym, billiards, many social activities.

Directions: Take highway 4 to Hillcrest exit, Antioch, left off freeway. Right on E 18th St. We're 3/4 mile on right.

DELTA VILLA ESTATES
Land Lease Community
925-754-5509

EL CERRITO 8 UNITS



QUALITY spacious 2-bedrooms each have private balcony or patio. Prime location. Solid investment or trade-up opportunity. 10.4 GRM. Call for statement. \$735,000.



Bob Blumberg, Broker

510-527-0344

blumberg@holonet.net



Security Pacific Real Estate Brokerage

3223 Blume Drive, Richmond
510-222-8870

<http://www.spre.com>

EL CERRITO

MIRA VISTA HILLS / EXCELLENT VALUE.....\$388,000
Elegant 3BR, 3BA with two formal dining rooms, family room, two fireplaces. Home approx. 2,330 sq. ft., on oversized professionally landscaped lot, stunning home. #W44044 Janelle Chiu 510-222-8888

MIRA VISTA HILLS NEAR COUNTRY CLUB.....\$485,000
4BR, 2.5BA adjacent to golf course. Home over 2,770 sq. ft., 3-car gar, master suite overlooks fairway, large family room, plus room for office or library, excellent quality. #W43979 Tom Casazza 510-669-8227

ALBANY



ADORABLE TRADITIONAL HOME / NEW LISTING.....\$235,000
Prime location 2BR, 1BA, 808 Talbot, (Open Sun 2-4) Split level, formal dining, eat-in kitchen, great hardwood floors, nice backyard w/vegetable garden, large workshop, new roof in '96. #W44528 Geri Stern 510-234-7808

RICHMOND ANNEX

PERFECT STARTER / NEW PRICE.....\$109,000
SHARP 2BR home with cathedral ceilings, great location in Richmond Annex. #W43609 Jamie Lake 510-843-9017

SUPER VALUE.....\$149,500
3BR, 2BA, plush new floor coverings, upstairs room w/sep. entrance, garage, central heating. #W43768 Janelle Chiu 510-222-8888

RICHMOND VIEW

BAY VIEWS / MOVE-IN CONDITION.....\$219,988
3BR, 2 remodeled BA, large deck and spa, lg level yd, pest clearance, lots of storage, 2 car garage. #W44124 Cynthia Burke 800-262-0949

Visit our website - <http://www.spre.com>

MARVIN GARDEN REAL ESTATE



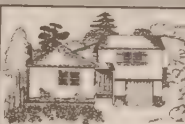
COMFORT, CONVENIENCE, AFFORDABLE

Located in a popular El Cerrito neighborhood. Walking distance to this wonderfully bright and modern, 2 bath home is waiting for the perfect owner. Spacious layout, excellent condition & ready to move into. Open Sun 2-4. Marvin Garden.

ALL THE SPACE YOU NEED

Lovely 3 bdrm, 1.5 bath home in a great neighborhood. Fireplace in living room, French doors to large formal dining room, updated kitchen with big breakfast area. Huge downstairs with extra rooms, storage space and garage with interior access. Todd Hodson

\$249,000



FIRST TIME ON MARKET

Superb 3 bedroom, 2 bath home, spacious living/dining room with fireplace, hardwood floors, family room, eat-in kitchen, marvelous new deck; wonderful location spot for morning coffee overlooking the private garden. Marilyn Rhodes

SPACIOUS BUNGALOW

\$229,000

Located in a quiet El Cerrito neighborhood, this spacious 2 bedroom home has wonderful bay views. Newer roof, fireplace, extended living room & easy access to BART & transportation. Open Sun 2-4. Herman Sun



AFFORDABLE BAY VIEWS

Freshly painted El Cerrito 3 bedroom contemporary with bay & Golden Gate Bridge view. This lovely home has a large family & bonus room downstairs. Walking distance to BART & shops. Open Sun 2-4. Herman Sun

MAN! WHAT CLASS!

Adorable 2 bdrm Mediterranean charmer. Hardwood floors with mahogany trim, fresh paint. Enjoy eating in the cozy breakfast nook or gardening in the huge sunny yard. Large 2-car detached garage. 650 2915 St. Richmond N&E. Open Sun 2-4. Dee Plunkett

OLD WORLD CHARM IN ALBANY

Six unit Mediterranean style apartment building with mature landscaping, central fountain. Walk to Kensington Circle shops and cafes. Separate meters, garages and oversized lot. Nick Tang



EXQUISITE PETITE VICTORIAN GEM

Tastefully remodeled 2 bedroom, 1 bath home. Light & airy. Lower Elmhurst. Call for more information. Terry Pedersen 527-2700, 287-8780

SUNFILLED CALIFORNIA TRADITIONAL

\$225,000

Cornier house on a quiet street. 3 bedrooms, 2 baths. Lush lawns, fully fenced. Convenient location in Laurel district. Kathie Berg, 527-2700, 287-8752



THE BEST NEIGHBORHOOD IN BERKELEY

Walk to everything. Hoping shopping, Gourmet Ghetto's Solano Ave. Minutes from King track & pool. Craftsman details built-ins, updated kitchen. 3 bedrooms, 1 1/2 bath with plus room. 1820 Hopkins, Berkeley. Open Sunday 2-4:30 pm. Ann Amola Plant. 527-2700, 287-8761

FABULOUS OPPORTUNITY!

It won't take a lot of work to make this Victorian beautiful again. High ceilings, formal dining room, big yard and in-law unit are just a few of the amenities. The original fireplace is still in the parlor! Good North Oakland location too. Juliana Wynberg, 527-2700, 287-8757

NEW LISTING! GREENLY DRIVE!

Cute 1 bedroom lapstrake cottage on a large wooded lot. Separate office and studio, & separate workshop. Terry Pedersen 527-2700, 287-8760

MAJOR FIXER

Duplex in wonderful North Berkeley location. Needs everything, but reasonable price. One unit is 1 bedroom, 1 bath. Second unit is 2 bedrooms, 1 bath. For more information call Alice McLeish, 527-2700, 287-8759

7502 FAIRMOUNT AVE, EL CERRITO • 527-9111
1577 SOLANO AVE, BERKELEY • 527-2700

When it's your move...

ough
ued from page 2

name the people you trust to make medical and financial decisions for you if you are incapacitated. In addition, review how assets are titled and whom you name as a beneficiary on your insurance or 401(k) or IRA.

Expect the best. You are preparing for the worst, but live and expect a long and healthy life. That means start savings for retirement now. Through the ben-

Start savings for retirement now. Through the benefit of tax-deferred compounding, the earlier you invest for retirement, the better off you should be.

efit of tax-deferred compounding, the earlier you invest for retirement, the better off you should be.

Contribute to your company retirement plan and stash up to \$2,000 annually in a traditional or Roth IRA. Regardless of the type of re-

tirement account you use, the tax benefits can be substantial.

Leila Gough is an Associate Vice-President with A. G. Edwards in Oakland. She can be reached at 273-8840.

THE "PLAIN BROWN WRAPPER" CONDO.

Open Sunday 2-4:30
2020 Virginia, Berkeley
unit 4

\$145,000

About a block from a double latte and a biscotti, a book's

show from the north gate of campus, and very

close to the center of the Berkeley

universe, you'll find this freshly

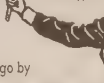
renovated, spic and span condo,

in a plain brown building, on a

quiet street, with a sunny deck—

ready for you to watch the world go by

Good things
come in plain
brown wrappers!



BARBARA REYNOLDS

Berkeley office: 510-845-0200



Scott & Karen Senzig
PURCHASE • REFERENCE

Financing the Hill Area
since 1988



339-8511

• IN THE VILLAGE •
Pick up a Today's Rates brochure at the
Silver Palace Restaurant
R.E. Licensed Broker - CA, Dept. of R.E.

The GRUBB Co.

REALTORS

Experience is Essential.

Piedmont - Open Sunday 2-4:30 p.m.

38 CREST ROAD \$1,850,000

Beautiful Mediterranean w/dramatic architectural detailing

wonderful privacy. Updated kitchen & 6 bdrms. S. VOGL

107 PACIFIC AVENUE \$1,250,000

Custom detail & Bay view! This very special 4 bdrm home

is a rare find! Gracious rooms, built-ins & pool. K. COOPER

412 SCENIC AVENUE NEW LISTING \$795,000

Spacious traditional on great block! Gourmet kitchen level

out to patio & spa. Stunning library. 3 bedrooms/3 baths

entire master suite, with views! ANGELA WEI GRUBB

Oakland - Open Sunday 2-4:30 p.m.

30 SKYWAY LANE \$899,000

Hillcrest Estates w/ views

of the SF Bay & natural

park land. 3 bdrm/3 bath

home Zoned for horses,

the property includes a 4

horse barn w/tack room &

hay loft. K. BUCHHOLZ

30 BEECHWOOD DR. NEW LISTING \$799,000

Claremont Pines. Luxuriously appointed & tastefully

decorated. 4/3.5 w/light-filled rooms. ELIZABETH DICKSON

5075 FERNHOFF ROAD \$749,000

Located on over an acre w/Bay views, this 5 bdrm/5 bath

home is excellent for indoor/outdoor entertaining. Kitchen/

family room combination, rumpus & pool. KURT BUCHHOLZ

845 LONGBRIDGE ROAD NEW LISTING \$694,500

Gorgeous Crocker Colonial. 5+4 incl. master suite w/

marble bath. Lush level gardens, patios/deck

in excellent condition. Upgraded CONNIE ROGERS

1058 FAIRLANE AVENUE NEW PRICE \$599,000

Beautiful new construction. Hills & some Bay view. 4/3 w/

great kitchen & family room. Ideal floor plan. ED KUO

2034 ASILOMAR DRIVE NEW PRICE \$589,000

Classic, architect-designed

contemporary on beautiful,

park-like setting w/gated

entry. 3/2 w/state-of-the-art

kitchen, formal dining room &

family room. J. RANKANKAN

701 ROSEMOUNT ROAD \$499,000

Charming Crocker Traditional in move-in cond. & featuring

formal dining, rumpus & eat-in kitchen. 4/3+. S. GALLAGHER

1546 BALBOA ROAD \$489,500

Wonderful Montclair traditional, circa 1936, w/Bay views

formal dining, rumpus & plus room. 3/2.5. HELEN BUTY

1411 LUGGETT DRIVE NEW PRICE \$429,000

Stylish and spacious

Remodeled kitchen w/

family room. 4 bdrms/3

baths w/remodeled master

bath. Yard w/hot tub. Near

Montclair Village. J. CAIN

4084 REDWOOD ROAD \$419,000

Year old Contemporary w/views from most rooms. 4+1/2+

kitchen/family room, decks & 2-car garage. A. WEI GRUBB

GLEN ALPINE ROAD \$2,700,000

Historical French

Country Estate on a level

site. Soaring formal

rooms, European library

& luxurious master suite

w/dual baths. 10+7+ &

guest house. S. VOGL

236 SCENIC AVENUE \$889,000

Embraced by a sprawling veranda with spectacular views,

this vintage craftsman is exquisite and grand. Gorgeous

interior spaces, spacious patio and garden. D. GRUBB JR

MONTEREY COLONIAL \$889,000

Elegant home in desirable Piedmont location. Remodeled

kitchen, family room & rumpus 4/4 w/gardens. E. DICKSON

APPEALING TRADITIONAL \$819,000

Located on a quiet tree-lined street in central

Piedmont, this traditional

home is a buyer's dream.

Three bedrooms/two and

one-half baths, family room

& level garden. E. DICKSON

334 EL CERRITO AVENUE \$722,500

Beautifully designed and

maintained. Large family

room with built ins. 4

bedrooms/2.5 baths level

out to garden. Wonderful

location JEAN SIMMONS

374 WILDWOOD AVENUE \$629,000

Beautiful canyon setting. Views of the SF Bay & Lake Merritt

3/2.5, study off the main hall. Great cond. LINDA MCCLAIN

5901 ASCOT DRIVE \$389,000

Meticulously maintained home w/views from most rooms. 3/1

2. Hardwood floors & lots of natural light. K. BUCHHOLZ

17 ASHMOUNT WAY NEW LISTING \$379,000

A charming and sunny

contemporary with great

private indoor/outdoor

living. Eat-in kitchen, den,

recreation room w/wet bar

& garden. 3 bds/2 baths

BETTINA BALESTRIERI

1229 HOLMAN ROAD NEW LISTING \$359,000

Handsome traditional w/old world charm. Beautiful living

room & dining room. Moldings & hardwood floors. 3/1 up,

rumpus & bath down. Lovely garden & patio. JOHN KARNAY

417 & 419 ALCATRAZ AVENUE \$349,000

Victorian farm home (circa

1910). Two bedrooms & a

loft in the main house + One

bedroom + in the sep 2-

story cottage in back. Sunny,

private courtyards filled with

flowers. MELITTA BEESON

599 CRESTMONT DRIVE \$339,000

Attractive Contemporary home w/Bay views. Spacious &

comfortable. 3 bdrms including master. Study/den S. PAUL

1687 TRETTLE GLEN RD NEW LISTING \$335,000

A charming home with lovely

architectural detailing. Gracious

living room w/beamed ceilings,

formal dining & outdoor terrace

2+ bedrooms, 1 full bath & 2 half

baths. JUDY CAIN

6535 VALLEY VIEW DRIVE \$299,000

Dramatic Contemporary w/views of the valley. Surrounded

by trees. 3/2, rec room + room to develop. N. LEHRKIND

1954 MAGELLAN DRIVE NEW LISTING \$285,000

Romantic getaway in lower Montclair 2/. Lots of upgrades,

cook's kitchen. Garden w/deck & hot tub. M. DELACROIX

194 RIDGEWAY NEW LISTING \$219,000

Victorian Bungalow circa 1907, freshly painted interior 2+

bdrms, hardwood floors, garage & basement. D. DRYDEN

2636 SCHOOL STREET \$189,000

Impeccable 1913 Victorian Bungalow. Stylish interior w/

huge rooms. Updated kitch. 2 bdrms/1 bath JOHN KARNAY

WILDWOOD GARDENS \$669,000

This lovely home features

wonderful indoor outdoor

living on the main floor.

The dining room, kitchen &

master bedroom all open

to garden. 3/3.5. M. SCOTT

CENTRALLY LOCATED \$475,000

Split-level Piedmont home. 3/2.5 + office w/closet. Dining

area w/access to patio. Close to schools. A. WEI GRUBB

HILLER HIGHLANDS TOWNHOUSE \$422,000

Bay views & custom upgrades. Hardwood floors, gorgeous

kitchen & cozy master suite w/fireplace. SUSANNE PAUL

RIDGEMONT \$369,000

Attractive landscaped

grounds and private deck

surround this 3/2.5 home

Spacious family room, modern

eat-in kitchen and formal

dining room. S. BENNIGER

COZY IN THE WOODS \$305,000

Enjoy the ultimate in privacy in this Contemporary 3/2 home.

Au-pair w/sep. entrance. Not a drive by! M. DELACROIX

Wild East Bay realty market

By Doreen Bowens
Hills News Service

Chris and Rory McClung are tired of looking for homes in the East Bay. In a booming real estate market with low interest rates, the newlyweds have been battling competitive bids and crowds of people at open houses for years. The market has made people like the McClungs even willing to purchase a home that still needs major repairs.

The McClungs thought they found their dream house in the Rockridge section of Oakland for \$235,000. But it needed work — \$7,500 for a new roof and \$5,500 for pest control. After two years of looking, they didn't mind paying for either. Ultimately it didn't matter. Another buyer outbid the McClungs by \$35,000.

Rory McClung, 29, climbed the stairs to an open house with four-unit that includes tenants. Expecting a baby in three months, the McClungs still looked at the home located on Allston Way as a possible ticket out of their cramped San Francisco apartment.

"My father is a real estate agent in El Cerrito," said McClung. "And he's still having trouble finding us something."

It was not always so difficult. Had the McClungs searched for a home in the early '90s, they would have had a better chance. But by 1997, the economy started getting stronger and interest rates fell, said Prudential California Realty Agent

Grazina Bivins.

"Because of this trend, more people can afford to buy houses and the interest rates went down," she said.

In the East Bay, home sales increased by 15.9 percent in March compared to the same period last year, according to the California Real Estate News.

"It's very frustrating when clients put in offers and lose that house," said Bivins. "This market is doing well for sellers and not for buyers."

Buying an affordable home in the East Bay may be a trend of the past.

"Property in North Oakland and Berkeley is going up like gangbusters," says Allison Teeman, an appraiser for Yovino Young, Inc. "This is what happened to San Francisco and Silicon Valley." She attributes the attraction of the East Bay market to the three Cs — "Cute, coffee and convenient. Everybody wants to live within walking distance of a coffee shop."

From 1986 to 1997, the average home price in Berkeley has jumped 16 percent, in Albany 14 percent and in Kensington 14 percent, according to the Berkeley Association of Realtors.

In Oakland's Rockridge district the average home price has increased 19 percent from 1997. The average home price in Montclair is \$381,800.

Charles Goldstein of Coldwell Banker Bartels Realtors says home sales in El Cerrito have increased

'It's very frustrating when clients put in offers and lose the house. This market is doing well for sellers but not buyers.'

GRAZINA BIVINS, PRUDENTIAL CALIFORNIA REALTY

by 58 percent.

UC Berkeley photojournalism Professor Ken Light found himself on both sides of the real-estate fence in less than one month. Light put his two-bedroom North Oakland house on sale for \$260,000. In less than three days, it went for \$30,000 more than his asking price.

"We just sat there and kept a poker face as we listened to the offers," said Light, adding that there were five attractive bids. "Then we determined which was the best offer." Light accepted the offer that allowed him to stay in his home for more than six months while he looked for a bigger house with more rooms in Orinda.

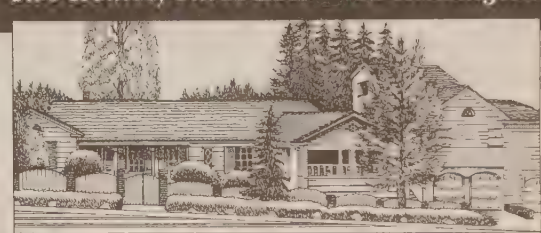
"Buyers are essentially losing money by letting us stay in our home," said Light. "These days buyers will do virtually anything to buy a home." But now Light is a

See MARKET on page 4

To place a Real Estate Ad call 339-4046.

SPACE
482-484 Beloit Avenue, Kensington

Two Homes, Three Lots — in Kensington



One Price \$649,500

House: 4 bedrooms, rec/family or office room, 4 baths, sun room, large utility room.
Apartment: Loft bedroom, bath, filtered view, designed by Alan Sayles.

Whatever your needs, this property has the space!



Listing Agents:

Julie Nachwey (510) 849-5303 • Margo Seneres (510) 223-8881



1714 Solano Avenue, Berkeley, CA 94707

BERKELEY HILLS REALTY
Integrity, Experience, Professionalism

Call 524-9888 for details on these fabulous listings



El Cerrito. Just Listed!

Spectacular Views! Large

impeccable custom house

located high in the El

Cerrito hills. Large family

room with potential for

additional bedroom.

Master bedroom suite with dressing area. Study/den off living room, enclosed sun porch, and much more. BILL McDOWELL x 30\$498,000



Berkeley.

743 Woodhaven.

Open Sunday 2

East Bay home sales

City	Average Price	Homes Sold
Albany	\$261,900	44
Berkeley	\$343,600	214
Kensington	\$387,800	26
Oakland	\$225,300	183
Montclair	\$381,800	67
Piedmont	\$602,000	28
El Cerrito	\$266,900	23

Source: Local Realtor Survey

Figures through April 1998

Market...

Continued from page 3

home buyer, a situation he describes as akin to a nightmare. Light says Realtors changed the prices of homes without proper notification and despite overbidding on houses he still lost out. When he thought he had a good chance of getting a house, many sellers frequently waited for days before denying his offer.

"We lost a number of houses we liked," said Light, "and psychologically jarring."

The market has produced idiosyncratic responses.

Curtis Dennison, 37, sacrificed his apartment in San Francisco and moved back in with his parents to save money for a home. "I can't pay more than \$225,000 for a house," said Dennison, who has looked for a home in the East Bay for more than two months.

One recent Sunday afternoon at an open house on Cedar Avenue in Berkeley, Dennison was again disappointed. He thought

\$189,000 was too expensive for a one-bedroom house. "It's a yuppie feast," he said as he overheard a conversation between a home buyer and a broker. "All you see are Jeep Cherokees parked outside."

Dennison, an irrigation salesman at the Urban Farmer's store, decided to look in Oakland for a home where it's more affordable. "I have to make a decision quick," he says. "Living with my parents is a great incentive to buy a house."

Prop. 13 winners and losers

By Blanche Evans
Realty Locator

If you have owned a home in since 1978, and still hold title to that property, you are among the few who have benefited from Proposition 13. But new homebuyers aren't so fond of the initiative.

Prior to 1980, properties were assessed at 25 percent of full market value and taxed at the rate of 4 percent. So, essentially, if you owned a house valued at \$100,000 your assessed value would have been \$25,000 and your tax would have been \$1,000.

But after the passing of Proposition 13, the tax rate was lowered from 4 percent to 1.1 percent, but your home is assessed at full market value, not an advantage in an increasingly expensive market. Where is the benefit of Prop 13?

Twenty years ago, Proposition 13 launched a revolution across the country with residents fed up with out-of-control property tax bills. At the time the initiative was launched, California was sitting on a huge budget surplus—more than \$10 billion in today's dollars.

According to one report then, the economy was strong, income tax receipts high and unemployment and welfare costs low. The Legislature had refused to enact meaningful prop-

erty tax reform. Instead the state required local governments, particularly counties, to provide services but not the money to pay for them, and property owners grew tired of bearing the brunt.

Proposition 13 amended the California state constitution so that property taxes can not exceed 1 percent of a property's assessed value and so that property is taxed based on its 1975 assessment. In addition, thanks to Proposition 13, a property's assessed value cannot increase more than 2 percent per year, and while property can be reassessed when sold, no governmental body can impose additional taxes based on a property's assessed value. Any special taxes imposed by local government now require a two-thirds vote of its citizens; state taxes require a two-thirds vote of the legislature.

But California is no longer in the same position, as it was in 1978 and neither are the counties who bear the costs of services to their residents. Property values have escalated, welfare roles increased, and numerous natural disasters have taken their toll on government coffers. And now newer homeowners feel they are bearing more than their fair share of taxes.

This has led to many inequities. New neighbors pay as much as two to

Proposition 13 launched a revolution with residents fed up with out-of-control property tax bills

three times in taxes when homeowners pay, and chance for recourse.

Sadly, while residents paid fewer dollars in property taxes compared to 20 years ago, they were less in the way of services. Proposition 13 was designed to force counties to cut the fat and provide services with less taxation, but it met its goal.

Twenty years later, Proposition 13 is as controversial as it was when it was passed. Although Proposition 13 capped property taxes, it also created opportunities for counties to tax property owners in other ways through such avenues as high taxes or special tax districts for public services, many without approval. Fees from assessed 911 fund have been added to assessments to make up the gap in lost tax revenues.

Don't miss Open Homes on pages 12 and 13.

PACIFIC UNION RESIDENTIAL BROKERAGE

HOMES OPEN SUNDAY 2:00-4:30

132 Taurus Ave., Montclair - 4bd/3ba.....\$1,095,000
Stunning design, exceptional quality. Sweeping 3-bridge views from almost every room. Fab. master suite. Sandi Klemmer

6174 Mazuela Dr., Montclair - 5bd/4ba.....\$895,000
First open! Classic elegance. SF views, gourmet kit w/marble & granite, large kitchen, 3-car garage. Patricia Scott

950 Mountain Blvd., Montclair - 4bd/3ba.....\$725,000
Stunning new home w/versatile flr plan. Privacy and light, large kitchen/hook/family rm, sunken LR & courtyard. David Ichikawa

5745 Merriewood Dr., Montclair - 4bd/3ba.....\$625,000
First open! Superb contemp w/bay views. Quality craftsmanship! Kit/fam rm, mst suite, decks. Patricia Scott/Dick Cohen

2 Diablo Dr., Montclair - 5bd/4ba.....\$559,000
Just listed! Sweeping Bay & city views through walls of glass. Views of SF & Orinda hills. Orinda schools! Michelle Vasey

36 Coolidge Terrace, Lincoln Hts - 3bd/2.5ba.....\$419,000
Spacious contemp. w/huge kit, rumpus, priv grdns. Donna DeBardi

7761 Claremont Ave., Berkeley - 3bd/2+ba.....\$389,000
New construction offering fine craftsmanship, quality and design. Wooded setting, convenient location. Kirk Phillips

4844 Trinidad Ave., Joaquin Miller - 3bd/3ba.....\$385,000
First Open! Spacious wooded retreat w/partial Bay view. Master suite, family rm w/fireplace, level yard. Lee Jacobson

6660 Banning Dr., Montclair - 3bd/2ba.....\$329,000
Roomy contemporary w/large eat-in kitchen. Spacious 4th bedroom on lower level could be family room. Sally Morrison

4121 St. Andrews Rd., Sequoyah Hills - 4 bd/3 ba.....\$319,000
Beautifully remodeled home on large useable lot w/sunny deck. Two master suites or family room. Sandi Klemmer

4266 Knoll Ave., Redwood Heights - 3bd/2ba.....\$289,000
Immaculate home in Rdwd. Heights School dist. Rear deck w/ spa & lovely garden. 2-car garage. Carolyn Jones

4739 Mountain Blvd., Redwood Heights - 3bd/1ba.....\$225,000
Cozy & charming w/open LR/DR. Hdwd floors, wood ceilings and spacious kitchen w/ access to private yard. Teri Carlisle

168 Covington St., Sheffield Village - 2bd/1ba.....\$215,000
New listing! Charming all-level traditional w/remodeled kit, hdwd flrs, level yard, 2-car garage. San Leandro schools. Robyn Mohr

2915 Eastman St., Laurel - 2+bd/1ba.....\$149,500
Charming bungalow with hardwood floors, home office and beautifully landscaped yard. Diane Earl McCan

BY APPOINTMENT

PIEDMONT MEDITERRANEAN.....\$1,395,000
Overlooking S.F. Bay. 4BD/4+BA w/formal dining room, well equipped kitchen, studies, family room, exercise room, pool, spa and guest quarters. Sally Morrison

ULTIMATE PRIVACY & LUXURY.....\$874,000
Built on 1.4 acres surrounded by miles of parkland. 5BD/3BA, soaring ceilings, elegant great room, formal dining, all quality materials. Helen Danhaki 547-5750

MONTCLAIR NEW CONSTRUCTION.....\$669,000
New 4BD/3BA home on 1/4 acre private lot. Filtered Bay views, kit/FR combo, bonus room downstairs. David Ichikawa

STUNNING VIEWS.....\$489,000
SF/GG Gate view home with 4BD/2+BA. New carpet, luxurious master suite w/view, kitchen/family rooms, level yard. Robyn Mohr

PIEDMONT SIDE OF MONTCLAIR.....\$489,000
4BD/2BA home on 1/4 acre retreat. Tied front gardens, large yard and serene wooded outlook. Jeffrey Himmel

ROCKIDGE TRIPLEX.....\$399,000
Charming 1BD/1BA units, two w/cathedral ceiling & fireplace. Wooded setting, walk to Rick & Ann's. Debi Fitzgerald

CLASSIC RIDGEMONT.....\$359,000
Best buy in Ridgemont! Spacious, sunny 3BD/2+BA on quiet cul-de-sac with level yard, hill views & den. Jeffrey Himmel

PIEDMONT AVENUE TRIPLEX.....\$305,000
Charming triplex with roomy one bedroom flats. 2 fireplaces, 2 dining rooms, yard and redwood trees. Lee Jacobson

MONTCLAIR TRADITIONAL.....\$285,000
Pristine all level 3BD/2BA with custom finishes, great outdoor space, Montclair schools, loads of storage. Dick Cohen

PIEDMONT AVENUE DUPLEX.....\$279,000
Live in one, rent the other! Larger unit has 1BD/1BA with dining room & 2 fireplaces. Smaller 1BD/1BA has EIK & plus room. Thomas Wurst

WOODSY MONTCLAIR SETTING.....\$278,000
Uniquely designed home with 2BD/2BA. Walk to Montclair Village and S.F. transportation. Carolyn Jones

UPDATED LAUREL BUNGALOW.....\$259,000
Sunny, all-level 3BD/2BA with updated kitchen, formal dining room, fireplace, level yard, detached office/studio. Jeffrey Himmel

REDWOOD HEIGHTS CRAFTSMAN.....\$249,000
Darling 2BD/1BA home on beautiful street. Formal dining room and lovely back yard. Kathleen Callahan

CHARMING RANCH - REDWOOD HEIGHTS.....\$249,500
3BD/1+BA home on a sunny cul-de-sac. Garden views from living room & spacious kitchen. Plus room downstairs. Diane Earl McCan

REDWOOD HEIGHTS BUNGALOW.....\$210,000
Sparkling all-level home with 2BD/1BA, gleaming hdwd floors, updated eat-in kitchen, formal dining room, 2 car garage. Robyn Mohr

MONTCLAIR LOT.....\$129,000
Nearly level 7400 sq ft building site with views of Bay & Mt. Diablo. Approved plans available. Dee Knowland

WELLS BENNETT

531-7000

OPEN SUNDAY 2:00 - 4:30 P.M.



5350 BACON.....\$665,000
Just Reduced! Rare almost 3 acre view property on private road. 3 Bedrooms, 2 baths plus separate building for office. Pool. Noll Davis 531-9536



4382 BRIDGEVIEW.....\$460,000
Dramatic 1930's gorgeous Mediterranean w/S.F. view in upper Oakmore. Paliadian windows, copper hooded fireplace, formal dining room, living room 3BD/2BA. Stall Hammond 839-5846



3451 GUIDO.....\$279,000
New in Redwood Heights! 3BD charmer on Mediterranean cul-de-sac. Near park. Hardwood, fireplace, big yard. Kate Meadow 482-3576



4509 MORAGA.....\$249,000
Walk to Piedmont Ave! Charming 3BD, 2BA with bay view, family rm, eat-in kitchen w/French doors leading to deck, attached garage. Kate Phillips 436-4100

14 CHANCELLOR PLACE.....\$789,000
Premium new Mediterranean with perfect for entertaining. Elegant open plan with fireplace. Formal dining sheltered patio, luxury bedroom suite, and study. 4+ BD, 3 BA. Mary Neuberger 530-4148

29 VISTA.....\$525,000
Piedmont - central location. Level 3 bedroom, 2 bath walk to excellent schools, recreation and conveniences. Joy Bryden ext. 218

7075 EXETER.....\$419,000
Think what you can do with all this space! Light! Privacy! Decks off each level. Random plank floor in kitchen. Cathedral ceilings, beams. Come make an offer! 3BD, 3BA. Patsy Buhler ext. 238

6646 HEATHERIDGE WAY.....\$389,000
2+ Year old home with level yard area. Quiet convenient location to Village. 3+ bedroom, 2.5 bath. Vaulted ceiling. David Hennigan 601-9540

2917 MINNA - New listing! Renovated 2 BD, 1BA, living room w/frpl, formal DR, eat-in kitchen. Laundry, lots of original charm plus detached workshop/office. Owner pays 3% closing costs "As-Is" sale. Frank Hennefer 654-6461

SHOWN BY APPOINTMENT

THREE YEAR OLD HOME.....\$539,000
Nearly 3000 sq ft. 4+BD, 3.5BA, family room 3 frpls gourmet kitchen SF view, only \$180 sq ft. Can't be beat. Must see! Frank Hennefer 654-6461

GLENVIEW TRIPLEX.....\$369,000
Two large 2BD flats plus 1BD cottage, charming older building, superior access to transportation, pleasant street. Nancy/Chris ext. 254

44+ ACRES WINEYARD HOME.....\$310,000
Located in lone near Jackson. Foothills of Sierras. 30 minutes east of Stockton. 3+BD, 2BA, family room, 8 plus car parking. RV pad, pano view, more. Frank Hennefer 654-6461

ADAMS POINT CONDO - Beautifully maintained bldg. Spacious, sunny 1BD, 1BA modern kit. Overlooking pool. Security entrance. Super cute! Seller will credit up to 3% of buyer's closing cost. Frank Hennefer 654-6461

TWO STORY TOWNHOME.....\$47,500
Almost 1200 sq ft. 2BD, 2.5BA, living room w/fireplace, gourmet kitchen, laundry in unit. Basement, private rear yard, security gate entrance. Monthly dues only \$83 mo. Frank Hennefer 654-6461

FIXER W/GREAT POTENTIAL!.....\$129,900
Maxwell Park 3BD w/family room, approx 1800 sq ft. of charm. Best loans available with 5% down. Kate Phillips 436-4100

GREAT STARTER HOME.....\$129,900
Spacious 2 BD, 1BA, LR w/frpl, dining room. Nice fenced front and back yard w/large garage. Seller will pay 3% of buyers closing cost. Frank Hennefer 654-6461

LAND

OAKLAND) HILLS VIEW LOTS.....\$420,000 & \$450,000
2 Adjacent lots with incomparable, panoramic views, large building pads, area of expensive homes. Chris Christensen ext. 242

PIEDMONT CITY LOT W/FILTERED BAY VIEW.....\$395,000
Upslope, 100 sq ft. utilities at street. Expensive new home area! Top locale and schools. Frank Hennefer 654-6461

1451 LEIMERT BLVD., OAKLAND

• LAKE TAHOE 1-800-858-2463 Vacation Rentals/Sales

• WALNUT CREEK (510) 930-8484

http://www.wellsandbennett.com

PROFESSIONALISM AND PROGRESS SINCE 1924 - A FAMILY TRADITION.

PACIFIC UNION 339-6460 1900 MOUNTAIN BLVD.

Marketing our listings to 33 million via the World-Wide Web
http://www.pacunion.com

OWNING A PIECE OF HISTORY

MARK A. WILSON

Restoration revisited

Part one of two parts

Now that Oakland has a mayor, it is inevitable that there will be some reassessment of what role historic preservation and adaptive reuse should have in the future of Oakland's city planning. So this would be a good time to take a close look at what successes Oakland has already achieved in the area of historic preservation, and what benefits the city has received from these projects.

High standards

One of the signs of vitality in a community is its ability to appreciate as well as make imaginative use of its architectural heritage. By this standard, Oakland has done quite well. Anyone who doubts this needs only to look at the decayed and decimated centers of such older eastern cities as Buffalo New York,

Detroit Michigan, or Newark New Jersey.

These cities have social and economic problems comparable to Oakland, and once had a similar stock of historic buildings in their centers. Yet they have done little to preserve, restore, or apply adaptive re-use to their architectural heritage.

As a consequence of this neglect, there is very little to attract shoppers or visitors to their downtown areas, and no incentive for investors to open up new businesses there.

The much-maligned giant of the East Bay, however, is a city that—despite its share of urban problems—still contains within its borders an unusual variety of historic and architectural resources. And through a combination of public and private efforts, Oakland has for over two decades been engaged in

the restoration and rehabilitation of its considerable architectural legacy.

Three areas of Oakland have undergone extensive restoration programs in recent years. They are: the Old Oakland Victorian commercial district at the edge of downtown; the Oak Center neighborhood rehabilitation project in West Oakland; and the renovation of individual residences by members of the Brooklyn Neighborhood Preservation Association in the area just East of Lake Merritt.

Old Oakland

Old Oakland contains the superb rows of Italianate-style Victorians that line Broadway and Washington Streets between 10th and 7th streets. This is the largest collection of intact 19th century commercial architecture in California outside of Sacramento's restored Old Town.

In 1977, the Oakland Redevelopment Agency approved a plan to use a combination of city and private funding to renovate a large portion of this area. Most of the old commercial buildings from 8th to 10th streets between Broadway and Washington were restored over the next 12 years or so. They were occupied by a variety of small businesses, professional offices, and community organizations.

The original budget for the Victorian Row Project was about \$6 million in public funds and \$50 million in guaranteed bank loans to developers. It was intended to be completed in approximately four years. Like nearly all large development projects, this one did take longer than planned, and cost more than originally estimated.

The Loma Prieta Earthquake of 1989 led to a temporary drop-off in visitors to the Old Oakland district just as it was being completed. Yet anyone who remembers the forlorn and dilapidated appearance of these buildings in the late 1970s would



Details of gold leafing and ornate facade work are reminiscent of the craftsmanship of the late 19th century in this collage of restoration in Old Oakland. See page 12 for a better idea of what the 19th-century Oakland resident experienced in the heart of this shopping district.

certainly agree that their meticulously restored facades, and the

variety of small businesses housed inside them today, are a considerable asset to Oakland's city center.

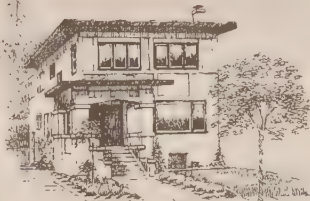
Adaptive reuse

The first buildings to undergo adaptive reuse in Old Oakland were the former Portland and Lasalle hotels along the 400 block of 9th

Street. The City of Oakland chose the local architectural firm of Storek and Storek to be the master developer for these structures. The old Lasalle Hotel, at numbers 491 through 497 Ninth Street, was built in 1877 and is believed to be one of Oakland's oldest intact brick buildings.

See WILSON on page 12

OPEN SUNDAY 2-5 PM



5916 Ivanhoe, Rockridge

Fine house in prime location with gumwood details, stained glass, and inlaid hardwood floors. Light and spacious 4 bedroom, 1 1/4 bath, same owner for the last 28 years. Walk to BART, shopping, restaurants and quick access to freeway.

Offered at \$435,000



NORAH BROWER
(510) 845-0200
(510) 540-6934
rnbrower@flash.net

Prudential California Realty
Prudential
Real Estate

BUYERS' BROKERS REALTY



Want to sell your
home quickly
and save money?

Sellers, list your home in the multiple listing service (MLS) for only \$299!!!
The MLS is *the* marketplace where all Real Estate Agents find homes for sale.

Under our special "Seller's Program," we will place your home in the multiple listing service computer database for only \$299! MLS Lock box and For Sale sign included!!
Call for additional details about this exclusive program.

Buyers, we are the Bay Area's premier exclusive buyers brokerage company.
Contact us to find out how we can save you money.

Call Today!!!

FOR A 24 HOUR RECORDED MESSAGE

1-800-889-7053
ext. 200

See thousands of homes for sale.

Visit our Internet site at:

www.buyersbrokersrealty.com

**BUYERS' BROKERS
REALTY**

res: (800) 655-1105

SELLERS, SAVE THOUSANDS OF DOLLARS



"In This Sellers' Market, Why pay high commission fees for selling your property?"

Pay a single and simple low fee for listing your property with a Real Estate Broker with 40 years of experience.
For more information call...

BROUDY REALTY • 510-549-9181
1444 Walnut St., #315, Berkeley, CA 94709

Northbrae 1600 HOPKINS ST. BERKELEY 94707 526-4336 Properties



Sunny Albany Home with Room to Spare!

You'll find wonderful features in this home, like an enclosed, outside entry and a formal entry inside. Coved ceilings and a traditional brick fireplace help create a comfortable living room, and a formal dining room is served by a lovely, family style kitchen. There's a sunny plus room just off of the kitchen, and another room and bath below, perfect for a home office or ??? 2+ BD/2BA, 2 car garage, separate boat/lv parking, sunny yard! Offered at.....\$279,000



Friendly Neighborhood Close to U.C.

This adorable craftsman era home located in central Berkeley is close to everything. Features include a lovely fireplace in the living room, formal dining room, hardwood floors, breakfast area, remodeled bath and a deep, park-like backyard. The garage/workshop has potential as studio or ? 2BD/1BA. Offered at.....\$259,000

ANITA THURDE • ELLEN BEFFERIS • BETH FRIEZE
CLAUDE DELAUBERT • BARBARA DUBOIS • GAIL CRANE
AL JAMESON • MARYANN HETBLEIN
• Berkeley's Most Pleasant Real Estate Office •



CHARMING TRADITIONAL BERKELEY HOME!

Huge 4+ bedroom home with wonderful light & sunny rooms. High coved ceilings, French doors to deck & large fenced yard. Fireplace. Close to UC, shops, BART, gourmet ghetto.

\$412,000



SOUTH BERKELEY CONDO!

Charming 1920's 2 bedroom, 1 bath with formal dining room and spacious living room.

\$159,000

For further information call 848-1950

**THORNWALL
Properties**

1656 Shattuck Avenue, Berkeley

RE-
DESIGNS

EILEEN HALLIBURTON

TVs and stereos

Some people try to hide their TVs and stereos while others give in (or give up) to the point that their audio and video equipment dominate the room with cords running everywhere, even across doorways, speakers in every corner, remote controls on every table and CD's and video tapes displayed with a prominence better reserved for the Harvard Classics!

One thing we all wish is that this equipment were more attractive, or, by those whose only wish is a bigger screen and more sound, that the equipment were at least perceived to be more attractive by others.

Hideouts for TVs

First of all, let's discuss hiding the TV and stereo. The one caution I advise is that you don't go overboard in building or purchasing a

unit to hide your TV. If you buy or have built a cabinet wider than two average bookcases, how will you ever balance the other side of the room to equal the weight of this oversized unit?

Instead of purchasing one of the popular three-piece bookcase/entertainment center sets, consider purchasing only the middle section or the two end pieces. Simply put, more than two of these pieces sinks a room. Unless of course you live in a real live castle.

An armoire hides a TV beautifully; just be sure the scale of the armoire matches the scale of the rest of your furniture. If your room is furnished with a loveseat and two small chairs, an oversized armoire will dominate the room.

You've just had built an entertainment center that is as wide as

half the room? Don't despair. Can it be painted white? This will lighten the effect. Another trick would be to arrange the insides of the unit as though it were two units instead of one large unit. Perhaps one side could house art or books while the other side is used for your TV.

Stereos and speakers

Considering the stereo separately from the TV. Perhaps you could put the stereo in another cabinet on the other side of the room or even in a closet or in another room. You might consider hiring someone to wire your speakers so that only the speakers need to be in the main room.

And speaking of speakers. Never, under any circumstances, put anything on your speakers. They are not tables. Our plants, pictures and whatnots look far better in bookcases, china cabinets or grouped discriminately on the coffee table. If left alone, speakers tend to fade into the background. If adorned, they scream "here I am, not quite a piece of furniture, but something that must be dealt with."

The best way to handle speakers is to line them up evenly on each side of the room and then center them on the wall or portion of wall

by which they are positioned.

Out of the closet

And now let's talk about not hiding the TV and stereo. Whatever you do, please don't put the TV and stereo on a TV stand or cart. How much better to use that same floor space with a TV or stereo system on top of a nice bureau, table, or sideboard. Now you are looking at real furniture instead.

Try placing a plant nearby to soften the lines of the equipment and then hang a piece of related artwork over or near the TV. Black and white photography, like an Ansel Adams print, looks quite nice next to black TV's and stereos. Sometimes all you need is a picture of people to relate to the TV.

And, now, where can we hide the video tapes, cassettes and CDs? How about in the drawers of that dresser you moved in for the TV, or a nearby cupboard or in a large wicker basket with its own cover? It might take a little reorganizing but the results will please you.

Whatever you do, relax and enjoy some TV tonight.

Eileen Halliburton is the owner of RE-DESIGNS in Piedmont. She can be reached at 763-1829.

Draped fabric use

By Barbara Mayer
AP Special Features

Sometimes a softly draped fabric is not only as good as a wall or a door — it is a plus factor, one that offers color and texture, is easier and less expensive to put up, and makes a divider that does not intrude on the overall feeling of spaciousness.

Laura Bohn, an architectural designer in New York, says she often uses gathered fabric on a curtain rod as a "wall" in lofts. "Sometimes we do two different curtains back to back. One is opaque and the other is transparent for two different looks," she says. "Fabric is more dramatic than a wall, yet easier to install. While it is not inexpensive, it does cost less than a sheetrock wall, and the best part is you have the option of opening or closing it."

Bohn made clever use of fabric in her own bedroom in a weekend house in the country by surrounding the bed with curtains. As a rule,

the off-white linen curtains were in four corners like four-poster. But since the curtains at the windows sometimes draw the bed curtains in, Bohn added warm light. The curtains are hung on a track light or add warmth to the ceiling.

In the same room, Bohn used other use of unconstructed fabric — as table skirts. A long raw-silk skirt in aqua lined rectangular table on one side of the bed and a piece of leather round table on the other. "Leather lasts as long as a piece and you can wipe it off with a damp sponge," Bohn says.

For a couple needing more storage space in their bedroom, Jeff Kiser used inexpensive shelves along the wall. Instead of expensive cabinets, he hung unlined flat fabric from rings on curtain rods.

"The idea was not to spend

See FABRIC on p. 10

"We Bring People Home"



DRAMATIC MT. DIABLO VIEWS!

Stunning, impeccable contemporary, recently remodeled with granite, slate, marble & hardwoods. Gated entry, formal dining, family room, 4 bedrooms and black bottom pool.

Open June 28 1-4pm

341 Castle Crest Road, Alamo \$635,000

JANICE AND RALPH DALTON
(925) 838-1260



Heritage Better Homes
REAL ESTATE and Gardens

Open Sunday



STYLISH BERKELEY BUNGALOW

New Listing! Located on one of central Berkeley's favorite streets, this sunny 2 bedroom home will delight. Gorgeous updated, eat-in kitchen opens to landscaped yard, hardwood floors throughout. Be prepared to love it! \$239,000

SEQUOIA HIDEAWAY

Maybe the zoo is where you should be? 3 bedroom, 2 bath home tucked in one of Oakland's sweetest neighborhoods. Fenced yard has patio with hot tub, French doors from formal dining room... \$219,000



Diana Yonkouski
Real Estate Broker
510.486.1440

Prudential California Realty

Prudential
Real Estate

the sign
of the times

◆ INDICATES HOMES BEING
HELD OPEN SUNDAY

OAKLAND / PIEDMONT

VIEWS X 2!.....\$895,000

Spectacular new home w/SF & Contra Costa views. Level yard. 4BD/3BA includes master suite. Don't miss!

N. Hinkley 428-0900

MAGICAL MEDITERRANEAN!...\$675,000

Light & open with graceful architecture! Panoramic views & quality finishes! Completed in November!

Karen Bevis 849-5711, 273-9046



PIEDMONT CONTEMPORARY \$549,000

Price reduced. 3BD/2+BA family room & office. Drive up in back. Deck & unique playhouse.

Rose Jellison 644-5401

ELEGANT SPANISH HACIENDA.....\$975,000
4BR/3+BA, gorgeous LR, DR, kitchen, FR, 1928 Cantina, green house, ct yard & gardens, au pair. 6035 Wood Dr.
Ana & Pascal Forest 845-0200

◆ LOVELY NEW CONSTRUCTION \$549,000
Exciting architecture unites w/ hi-quality materials. 4BD/3BA, gourmet kit, fam rm, lvi yard. Open Sun 2-4:30. 6730 Colton.
Claire Cunningham 644-5434

ROCKRIDGE TRADITIONAL.....\$365,000
Beautiful 3+BD/1BA with full in-law, original woodwork, formal living/dining rooms. Candy Benny/Aleso Gourhan 428-0900



SERENDIPITY! • \$315,000
3BD/2BA A-Frame. Charm galore! New listing. Close to everything. Wood interior, yard & extra parking space.
Cheryl St. Clair 845-0211

NEW LISTING.....\$310,000

Light filled, spacious 3BD/2BA Rockridge bungalow, back yard garden & deck, hardwood floors.
Norine Shima 845-0200

WOODED HIDEAWAY.....\$249,000
Delightful 2+BD cottage. Enjoy your morning coffee on the sunny deck. Montclair schools.
Nancy Taussig 845-0211

◆ BEAUTIFUL QUIET CONDO.....\$229,000
2BD & 2BA condo in the popular Parkwoods complex in Oakland. Lots of upgrades! Open Sun 2-4:30.
200 Caldecott Ln #813.
Nancy Blom 337-8670

A STARTER W/CHARM!.....\$124,500
2BD/1BA good starter on a quiet street with cute backyard.
Ye'huda Ben-David 869-4205 339-9290



WALK TO CAMPUS.....\$1,200,000
4BD/1.5BA, 2 level home. Gated community, public trans from this Julia Morgan designed 19BD rooming house. Off street parking. Think of the possibilities.
Francine DiPalma 849-3711, 526-7055

HANDSOME ROCKRIDGE.....\$435,000

4BD/1.5BA, 2 level home. Gumwood trim, stained glass, light spacious rooms, inlaid hardwood floors.
Norah Brower 845-0200

◆ WESTBRAE CONVENIENCE.....\$275,000
4BD/2BA Spanish Mediterranean, possible separate living area. Open Sun 2-4:30. 1228 Evelyn. Updated.
Wendy Kashiwa 845-0200

INVESTMENT POSSIBILITY!.....\$184,500
Triplex all 1BD. Centrally located, excellent condition, off street parking.
Francine DiPalma 849-3711, 526-7055

GOURMET GHETTO CONDO.....\$145,000
Spic and span condo! With sunny deck. 1BD/1BA, close to campus.
Barbara Reynolds 845-0200

BERKELEY BARGAIN.....\$138,000
Bungalow near Ashby BART. Living room w/ fireplace, formal dining, eat-in kitchen.
Edwina Taylor 845-0200

BERKELEY HILLS LOT.....\$95,000
Upslope lot with Golden Gate view! 6,100 sq. ft. in convenient area, utilities available.
Julie Lehman Buttnr 898-9407 845-0211

BERKELEY OFFICES.....\$3,725/MO.

2,275 sq. ft. 2nd floor. 8 offices with lunch, conference room. Additional common space. Air conditioning, close to BART/Freeway
Gourhan/Klein 428-0900

ALAMEDA



FABULOUS CRAFTSMAN \$889,000
Spacious unique 7BD home located in Alameda's Gold Coast. Beautiful kitchen.
Amberson McCulloch 337-8670

WEST COUNTY

BEAUTY ON CUL-DE-SAC.....\$405,000
Lovely home w/hardwood floors, new kitchen, new master bath, built in BBQ, ceiling fans, decks, views & more!
Jaime Roberts 527-9800

EL SOBRANTE "10".....\$299,999

4BD/3BA El Sobrante charmer. One time owner. Park like backyard. 1BD/1BA downstairs.
Sharon Brown 527-9800

ABSOLUTELY GORGEOUS.....\$269,000
4BD/2BA, 2,254 sq. ft., deck, private, 10 minutes to Orinda, super nice, bright and airy, spacious, updated, fireplace.
Kathleen 758-8070

DO THE MATH!.....\$167,500
A seller has 3BD/2BA, fireplace & 1/3 acre of land in El Sobrante - ? A steal with curb appeal!
Monique Stean 845-0200

Free
Training.

Looking for an exciting and challenging career? We will help you get licensed and provide you the best training in the Real Estate industry.

Call Karen

Monday-Friday
10am-4pm
(800) 499-5551

ALAMEDA
(510) 337-8670

ALBANY
(510) 524-2526

BERKELEY
(510) 845-0200

BERKELEY NORTH
(510) 849-3711

CLAREMONT
(510) 845-0211

EL CERRITO
(510) 527-9800

GRAND LAKE
(510) 834-2010

KENSINGTON
(510) 526-5143

MONTCLAIR
(510) 339-9290

PIEDMONT
(510) 428-0900

Find us
on the internet at:
<http://www.NorcalRealty.com>

©1997. An independently owned and operated member of The Prudential Real Estate Affiliates, Inc. Prudential is a service mark of The Prudential Insurance Company of America. Equal Housing Opportunity.

Prices, sales increase

Median home price of an average, single-family detached home in the San Francisco Bay Area rose 18.9 percent last month to \$200,000 compared to May 1997, according to the California Association of Realtors (C.A.R.) reported. Sales also posted an increase of 12 percent in May 1998 compared to the same period a year ago. Despite the clouds forming over the economy, the housing market in the San Francisco Bay Area is performing remarkably well," said President Tim Corliss. "There are only faint signs of the effects of the 'Asian crisis' on the California housing market — a slight dampening of sales activity in San Francisco and Marin, which is also reflected by low inventory levels." C.A.R.'s regional housing information is compiled from area Multiple Listing Services (MLS), representing the most dynamic indicator of home resale activity in the San Francisco Bay Area.

C.A.R.'s Unsold Inventory Index for existing, single-family detached San Francisco Bay Area homes in May 1998 fell to 2.3 months, down from 3.3 months for the same period a year ago. The index indicates the number of months needed to deplete the supply of homes on the market at the current sales rate.

The number of days it took to sell a single-family home in the San Francisco Bay Area declined to 25 days in May 1998 from 28 days in May 1997.

The California Association of Realtors (www.car.org) is one of the largest state trade organizations in the United States, with more than 90,000 members dedicated to the advancement of professionalism in real estate. C.A.R. is headquartered in Los Angeles.

Classified: 339-8777

OPEN SUNDAY 2-4:30 p.m.



207 Pacific Avenue, Piedmont

The casual elegance of this exceptional home features an abundance of rich wood detailing in the Craftsman tradition. The scale is grand, but every room is inviting. Sunny gardens, bay view and a swimming pool complete the picture. Offered for \$1,250,000
Katherine Cooper
(510) 339-0400 or (510) 652-2265
Information deemed reliable but not guaranteed



Number 248 in a series of true experiences in real estate

A lot of years ago, an agent in my office had a client who wanted an unusual condition written into her contract. She would buy the house she had chosen if her psychic agreed. Before giving approval, the psychic would need to spend a night in the house.

We'd never heard of such a thing but the buyer felt strongly about it, so the agent wrote up the offer asking permission for the overnight stay. The house was vacant, the seller thought it would be fine, and the spirit must have been right because the client did buy the house.

Many years later I told this story to a broker friend and he told me another. He had a client who wanted to sleep in the house he was thinking of buying because he was concerned that a street light outside the bedroom window would keep him from sleeping.

The broker suggested that blackout shades would take care of the problem but the client said no, he needed to test the bedroom himself. The offer was written and the bro-

Very large investment made after very little time is spent

ker appealed to the sellers to grant the client's request. The sellers said no.

They were still living in the house, didn't want to move out for a night, and didn't want someone sleeping in their bed. That was the end of that.

I'm afraid I'd feel the same way. Even if I needed to sell and the price was right and the buyer pleasant, I wouldn't want a stranger in my house all night.

And yet, trying out a house before buying seems fairly reasonable. Buyers don't spend much time in houses they want — not until they own them.

Usually they go to the house when it is held open, walk around and look while many others are doing the same. Or they go with their agent and they look around, probably don't even sit down in the house or so they spend there.

If they are still interested in the house, they may return with their agent to look more closely. This time they may go with a list of specific things to check out.

They want to measure the bedrooms, like to see if there is enough wall space for a particular size painting or piece of furniture, judge the sunlight in the back part of the garden. And they plan to sit in the house, get the feel of the place.

It would be unusual for buyers to be allowed to do these things alone. Their agent might linger outside for a few minutes, give them some privacy. But the agent is responsible for the well-being of the seller's

seems to know why there is a water stain under the dining room window.

With this additional information, buyers and agent may return to the house to look again at these things

Even a relatively short wait for ownership can seem forever. Until it's theirs, they will have to content themselves with driving by, looking at the photos and showing them to friends.

house and she must accompany her clients whenever they are there.

She'll help whenever she can. She may point out things that otherwise would be overlooked. "This is nice," she may say. "A laundry shoot from the hall to the laundry room downstairs. And did you notice that there are two heating systems in this house? Here's the thermostat that controls the bedroom side."

Once the clients have left, the agent may remember something they've forgotten. Yes, there is a second door from the sunporch to the hallway. And, it's true that the downstairs bath is tiled in blue.

She will also get more of the story about the house, whatever written information is available — disclosures and sometimes receipts for the work the seller has done, perhaps warranties. The roof is newer, the fireplace smokes, no one

or, feeling fairly confident about the house, they may go to the next step in buying.

Another chance to be in the house will be on inspection day, when buyers and agent will spend three or four hours looking at it very carefully.

By the time the buyers get to the inspection stage, we find that they are often giddy. They are still guarding their hearts, at least a little. Something unexpected may come up. But they've read about the house, thought about it, gone through their money.

Now they are acting as if they are engaged to be married. They've accepted the known shortcomings and have moved on to planning their reception and honeymoon.

Inspection day affords the long-

See TARPOFF on page 8

DOWNPAYMENT ASSISTANCE

FOR FIRST TIME BUYERS

Are you a low to moderate income, first-time homebuyer interested in purchasing a home in Emeryville?

CONTACT: The Emeryville Redevelopment Agency's First Time Home Buyer's Program (510) 596-4316



ALBANY EXPANDED ALBANY HOME!

Split-level 4BR/2 full baths, convenient neighborhood close to everything. 1036 Evelyn Avenue. \$262,000

Diana Parker



ORINDA HEART OF ORINDA

Quiet street, 4BR/2BA, 2 skylights! Terrific kitchen with sub-zero refrigerator and freezer built-in. Pergo hardwood floors. Trees! 45 Hillcrest. \$465,000

Beverly Wilson & Erik Tilkemeier



LAFAYETTE VIEWS FOREVER

Charming home situated on one-of-a-kind 1.34 acre lot. Views of Lafayette, reservoir, Mt. Diablo and hills.

1154 Brown Ave. \$439,000

Kathy McCann



LAFAYETTE CASUAL ELEGANCE

Desirable location, charming traditional 4BR/3BA, den, family room, formal dining room, huge eat-in kitchen. Pool, spa, play areas. All on over 1/2 acre! Too wonderful for words! 3607 Powell Drive. \$849,000

Shirley Corley



Century 21 Contempo Realty

3586 Mt. Diablo Blvd.
Lafayette, CA 94549
(925) 299-5300

NEW LISTING

OPEN SUNDAY, JUNE 28 • 1:00-4:00 PM



1723 Allston Way, Berkeley

Classic Berkeley Brown Shingle. Upstairs, 3BR/1BA, elegant living/ dining room, fireplace, hardwood floors, modern kitchen. Downstairs rental 1BR/1BA, large living/dining room,

hardwood floors, fireplace, off-street parking, basement with laundry hook-up, front and back yards. Great central location.

Offered at \$349,000

FOR INFORMATION CALL (510) 526-0559

The Prudential Landmark Real Estate

BY APPOINTMENT

PIEDMONT OPPORTUNITY.....\$399,000
Unique property. New listing. Charming 2BD/2BA home with extra basement space ++ separate 2 bedroom cottage. Prime central location. Bob Brunner 763-9265

BERKELEY DUPLEX.....\$340,000
In popular Westbrae. New listing. 2BD + 1 bedroom unit to help with the payment. Hardwood floors, some updating. Tim Martini 287-9999

HEART OF ROCKRIDGE.....\$299,000
Home + Unit or home office. 2BD + 1 bedroom. Refinished hardwood floors. Corner with 2 garages. Walk to BART & College Ave. Bob Brunner 763-9265

4343 TERRABELLA PLACE.....\$289,900
Newly listed and bargain priced 3BD/2.5BA. Newer home in hillside planned development. Double wide lot, decks, 2-car garage and filtered views. Bill Miller 534-4500

NORTH OAKLAND....."As Is" Values \$119,000 and \$115,000
2 houses near Berkeley border. One 4BD and one 3BD. Zoned commercial. Tim Martini 287-9999

BERKELEY BUNGALOW.....\$186,000
2BD/2.5BA. New kitchen, bonus spaces, wonderful yards. Convenient to 4th Street shopping. Phil Fair 287-9999

LAFAYETTE.....\$345,000
Investment duplex. 2 bedroom and 1 bedroom. Tim Martini 287-9999

CONDOMINIUMS

LAKE MERRITT PENTHOUSE.....\$217,500
2+ bedrooms and 2 baths plus space for home office. City light views, great commute location. Phil Fair 287-9999

ADAMS POINT.....\$135,000
2BD/2BA. Great for shared living. Security building and well run association. Newly listed. Bob Brunner 763-9265

3640 GRAND AVE., STE. #5, OAKLAND, CA 94609
510-287-9999

1ST OPEN HOUSE SUNDAY, JUNE 28



40 STRATFORD RD.

Offered at \$425,000

Kensington artist's home with charm, views, fenced level gardens & more! 3+BR/2BA. Master suite with private patio.

The Glass-Sabine Team

JUDITH GLASS • 510-644-5495

SHEILA SABINE • 510-644-5412

www.gs-t.com



RICHARDSON

A Broker with "Integrity and Experience"



AFFORDABLE MONTCLAIR CONTEMPORARY
4BD/2.5BA, level side yard, serene wooded setting. A REAL BARGAIN.
ONLY: \$299,000



OAKLAND'S OAK KNOLL AREA
Well maintained starter with level yard. 3BD/1BA, hills view from dining room. 3533 Oak Knoll.
ASKING: \$212,000



OAKLAND - VIEW OF THE HILLS
Darling starter. 2BD/1BA w/upgraded bath, large level rear yard. Garage conversion.
A MUST TO SEE.
ONLY: \$153,000

Call Jackie or Georgia

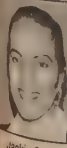
For More Details:

(510) 433-9996

or (510) 569-3499

e-mail: GRrres@aol.com

listinglink.com/grichardson



Jackie Carter



Georgia Richardson

Asian difficulties keep rates down

In the June 18 Freddie Mac Primary Mortgage Market Survey, the 30-year fixed-rate mortgage averaged 6.94 percent, with fees and points averaging 1 percent. This bellwether rate is down 10 basis points from last week when it averaged 7.04 percent.

This is the lowest the 30-year fixed-rate mortgage has averaged since the week ending January 16, 1998 when it averaged 6.89 percent with fees and points averaging 1.3 percent. In the second week of June 1997, the 30-year fixed averaged 7.61 percent.

The start rate for the one-year Treasury-indexed adjustable-rate mortgages (ARMs) averaged 5.68 percent with fees averaging 1.1 percent, down 3 basis points from last week's average of 5.71 percent. This time last year this start rate averaged 5.66 percent.

This week's average for 15-year fixed-rate mortgages, a popular option in the refinancing market, fell 9 basis points to 6.62 percent from last week's average of 6.71 percent. Fees and points averaged 1.1 percent.

This is the lowest the 15-year fixed has averaged since the week ending February 20, 1998, when it averaged 6.59 percent. A year ago, the 15-year fixed averaged 7.14 percent.

"Interest rates were primarily

influenced by the Asian economic problems and most specifically by the Japanese economic problems," said Freddie Mac chief economist Robert Van Order.

"And although we may see mortgage rates rise slightly in next week's survey, we don't expect rates will be very much higher at all, remaining very affordable well into the summer."

Freddie Mac is a stockholder-owned corporation chartered by Congress in 1970 to create a continuous flow of funds to mortgage lenders.

The organization supplies lenders with the money to make mortgages and then packages these mortgages into marketable securities.

In this way Freddie Mac sustains a stable mortgage credit system and reduces the mortgage rates paid by

home buyers.

Over the years, Freddie Mac has opened the doors for one in six home buyers and two million renters in America.

More information about Freddie Mac can be found on the company's Web site, www.freddie.com.

Updates on the latest Freddie Mac averages are available each Thursday after noon. Call toll free 888-780-2060 for updates.

On May 29 the Federal Home Loan Bank of San Francisco pegged the 11th District Cost of Funds Index (COFI) for June 1998 payments at 4.903 percent down just over a single basis point from the 4.917 percent that was in effect for May 1998 payments.

The COFI is the index widely used by the savings and loan industry for its adjustable rate mortgages.

Tarpoiff...

Continued from page 7

est period of time the buyers will spend in the house before it is theirs. If nothing untoward, nothing major and distressing, is revealed about the house that day and they proceed with the sale, they probably won't be back inside until just before escrow closes.

Over the past few days they've been dreaming. Today they are gesturing and excitedly describing the yellow-print curtains, where the computer will go, the rug they're going to buy. They are full of joy over the big tree in the garden, saying that little lights woven into the branches would be beautiful at night.

We take photos because we know that the buyers will want them. Even a relatively short 30-day wait for ownership can seem forever. Until it's theirs, they will have to content themselves with driving by the outside, looking at the photos and show-

ing them to friends, waiting as patiently as possible.

It's interesting that this system of buying works very well. Even though the buyers will experience the house firsthand for only a few hours, even though they won't remember it perfectly and there will be surprises, almost certainly they will be happy in the house.

At least that's what has been true for our buyers. The escrow closes, they get their keys, they race to the house — their house — and they are thrilled. Over and over again, our buyers tell us they did the right thing, found the right place, everything turned out so well.

Pat Talbert and Anet Tarpoiff are licensed agents and area specialists who also offer hourly real estate consulting and coaching. They can be reached at 653-2050.

By Representing BUYERS ONLY

100% Home Buyers Representation
100% Of the Time!

Edith Marcus

Voice Mail: (510) 287-5886
Home Office: (510) 339-9281



BETTER HOMES REALTY
(510) 339-4000



Since 1910

Over 20 offices throughout Marin, Sonoma
and San Francisco Counties

800-336-0899

www.fhallen.com

COLDWELL BANKER

THE PREMIER REAL ESTATE COMPANY

SINCE 1906

FIRST TIME OPEN SUNDAY 2:00-4:30 PM

- 5901 MANCHESTER DR. - Absolutely stunning! 4BD/3.5 in Claremont Pines. Fabulous kitchen/family. Magical, private patios and gardens! James Duffy.....\$1,095,000
- 58 CALVERT COURT - Stylish Piedmont - An ideally located home, providing the elements for today's lifestyle. Lots of light, E-Z indoor/outdoor living. Adrienne Broché.....\$559,000
- 4045 BALFOUR - Nearly New Beauty - Light filled rooms open to decks and garden, gourmet kitchen, formal dining, 3+BD/2+BA. Ruth Lockhart.....\$369,000
- 321 SOMERSET RD. - Montclair - Piedmont side. Contemporary faces hills. 3BD/2.5BA, living room with frpl, tall windows, beamed ceilings, storage. Ellen Lancaster.....\$335,000
- 550 VALLE VISTA - Grand Lake Duplex - Lovely bungalow with rich wood built-ins & floors. Stone & tile fireplaces in both units. 2BD/1BA & 1BD/1BA. Ruth Lockhart.....\$315,000
- 5335 BROADWAY TERR #104 - Condo on Golf Course! - Bright unit looks out to golf course. 2BD/2BA, hardwood floors, gas fireplace. Location! Location! Judy Maher.....\$239,000
- 149 SAMARIA LN - Townhome with view! - Level into wonderful space and view, 2BD/2.5BA, a great hills location, laundry, 2-car attached garage. Donna Conroy.....\$238,500
- 2451 CARMEL ST. - Spanish Charm! - Charming updated Spanish Bungalow with eat-in kitchen, spacious living and dining rooms. 2BD/1BA. Downstairs rooms. Michael Thompson.....\$229,000
- 7564 GREENLY DR. - Rare Opportunity - Never before on market! Pride of ownership. 3+BD + bonus off rec rm, hdwds, frpl, eat-in kit, dining & great outside! Great nbrhd. Rachel Baller.....\$179,900
- 7971 SANFORD - Beautiful corner sun-filled home, above 580. 3BD, fireplace, formal dining room, good kitchen, laundry room too. Fenced yard. Adrienne Broché.....\$179,000
- 3306 DEERING ST. - A home to love! - New listing. A sweet 2BD bungalow in Dimond area, formal dining room, breakfast nook, sunny yard, garage. Vicky Faulk.....\$112,000

OPEN SUNDAY 2:00 - 4:30 PM

- 6095 FAIRLANE.....MONTCLAIR.....5BD/4.5BA.....\$785,000.....RUBY NG/KAREN LUM
- 6281 CLIVE AVE.....PIEDMONT.....2BD/1BA.....\$339,000.....STACY WINETT
- 4624 EL CENTRO.....GLENVIEW.....2BD/2BA.....\$269,000.....NANCY DICKEY
- 148 SAMARIA LN.....OAKLAND.....2BD/2BA.....\$219,000.....DONNA CONROY
- 4416 LINCOLN AVE.....OAKLAND.....2BD/1.5BA.....\$219,000.....RACHEL BALLER

BY APPOINTMENT • 339-1174

OAKLAND ★ MONTCLAIR ★ PIEDMONT ★ ALAMEDA

WATERFRONT HOME.....\$1,200,000
Elegant French Mediterranean architectural designed on Bay w/with SF/Bridge views!! 4BD/4BA, gourmet kitchen, hand wrought details. Pat Whittingslow

SKYLINE ESTATES.....\$1,199,000
A home with the amenities your success demands. 7 years old, gated with 5BD/4BA, pool, sauna, guest cottage. Ruth Lockhart

IT'S EXPENSIVE!!!.....\$989,000
But worth it. Skyline Hills gated estate. 4BD/4.5BA. Master suite with deck, fireplace & a true library, plus gourmet kitchen! Donna Conroy

NEW LISTING!.....\$679,000
Fabulous Montclair Contemporary, sweeping bay view, office, gourmet kitchen, wine room, custom features galore! Vicky Faulk

MONTCLAIR - 4 TO CHOOSE FROM.....\$550,000
New construction to be completed by Milano Developments. 3BD + den or 4BD/3BA, custom kit, hdwd flrs. Elegant master suites w/whirlpool tub, 2 car gar. Wooded views. Plans avail. Jack Brennehan

TOWNHOUSE DREAM.....\$399,000
Fabulous master suite w/lg BA & frpl. Great loft area for entertainment center or library. Jack Brennehan

SUNNY 2 STORY!.....\$349,000
Lovely Crocker traditional. Crown moulding, hdwd flrs, built-ins, nice details throughout, large deck to level yard. 3BD/2.5BA. Ruby NG/Karen Lum

A WORLD APART!.....\$317,000
Unusual, unique, innovative 3BD charmer. Believed to be a Maybeck, but not authenticated. Private garden. Joan Alford

NEW LISTING!.....\$279,000
Glenview charmer! Original wood trim & built-ins. Deluxe remodeled kitchen, spacious rooms. Large professional landscaped yard. Vicky Faulk

DON'T MISS THIS!.....\$234,500
Rave reviews & won't last! Curb appeal, to-die-for yard, great kitchen & bath, hardwoods, fireplace, 3BD/1BA, a pleasure! Rachel Baller

PRIVATE LANE.....\$225,000
Cute but needs updating. Huge lot 1/2 acre. 2BD/1BA. Very woodsy - like a park. Great for expansion! Kay Grubb

LAUREL DISTRICT.....\$182,500
Condo alternative needs some sprucing up. 2BD/1BA remodeled kitchen, small yard. Great neighborhood! Donna Conroy

START HERE! OAKLAND HILLS.....\$169,000
Sunny one level home with gleaming hardwood floors, family room & remodeled kitchen overlooking fenced garden. 2BD/1.5BA George Karsant

PENTHOUSE CONDO.....\$159,000
With a view! 2BD/1BA, fireplace, parquet flrs, lg deck. Comm pool, rec rm. Parking, sauna. Donna Conroy

OPEN SUNDAY 2:00 - 4:30 PM

- 1524 ARCH.....BERKELEY.....4BR/3.5BA.....\$525,000.....JEANNE MCHUGH
- 1352 HENRY.....BERKELEY.....2BR/1.5BA.....\$247,000.....JEANNE MCHUGH
- 2733 PRINCE.....BERKELEY.....3+BR/1.5BA.....\$485,000.....LYDIA MELSEN
- 1117 EUCLID.....BERKELEY.....3BR/2BA.....\$615,000.....JANE ISHIBASHI
- 865 THE ALAMEDA.....BERKELEY.....3BR/2BA.....\$395,000.....THE LONG
- 1400 CALIFORNIA.....BERKELEY.....3BR/1.5BA.....\$319,000.....CHRIS COHN
- 1622 HOPKINS.....BERKELEY.....2+BR/1BA.....\$279,500.....PAT BRENNAN
- 2311 CALIFORNIA.....BERKELEY.....2BR/1BA.....\$269,500.....CHRIS COHN
- 1555 BEVERLY PL.....BERKELEY.....3BR/1.5BA.....\$399,000.....JOAN BARNETT
- 2012 ROSE.....BERKELEY.....2BR/1+BA.....\$299,000.....DAVE MOS
- 1633 EDITH.....BERKELEY.....3+BR/1BA.....\$279,000.....KIM MARIENTHAL
- 1423 RIFLE RANGE.....EL CERRITO.....5BR/3BA.....\$595,000.....BARBARA MARIENTHAL

BY APPOINTMENT • 486-1495

BERKELEY ★ KENSINGTON ★ ALBANY ★ EL CERRITO ★ RICHMOND

SPECTACULAR BAY VIEWS FROM THE BERKELEY HILLS.....\$615,000
MAJOR PRICE REDUCTION! Sophisticated Henry Hill designed contemporary. Gorgeous kitchen for the discerning chef. Loads of space with 2BR/3BA, plus music room, den/study, and more! Decks, views and a peaceful setting!

URBAN ENGLISH COTTAGE IN NORTH BERKELEY.....\$525,000
Top location, walk to gourmet ghetto or campus. 4BR/3BA, remodeled kitchen, deck, plus gorgeous master suite. Possible penthouse/au pair.

ELMWOOD HOME AND COTTAGE.....\$485,000
Top area, walk to College Ave. shops! 4BR/1.5BA, updated kitchen, family room, Craftsman wainscoting and beams, hardwood floors, wonderful nooks and alcoves. Large, sunny yard and detached cottage for rental income.

ON A KNOLL OVERLOOKING NORTH BERKELEY.....\$395,000
JUST LISTED! Large, sunny, 3BR/2BA traditional, high above the street with Golden Gate views! Large living room with fireplace, formal dining room, eat-in kitchen & hardwood floors throughout. Walk to Solano Ave. shops, theaters & restaurants.

DELIGHTFUL NORTH BERKELEY MACGREGOR.....\$319,000
Charming, trad MacGregor, split-level floor plan with awe-inspiring yard & garden! 3BR, 1.5BA, formal dining room with built-in glass paned china cabinet, living room with coved ceilings, hardwood floors. Laundry room & garage. Perfectly located, stroll to Monterey Mkt, walk to BART, tennis, track & swimming facilities.

NORTH BERKELEY BROWN SHINGLE.....\$299,500
Needs some updating, but beautiful bones. Has wainscoting, boxed beam ceilings and leaded glass. Hardwood floors, 2BR/1.5BA, quiet, private, fenced yard. Walk to Gourmet Ghetto.

SUN-FLOODED NORTH BERKELEY BUNGALOW.....\$279,500
Enjoy the serenity of a tree-lined neighborhood, just 2 blocks from a rich array of food and specialty shops, the Monterey Mkt, sport facilities, etc. 2+BR, remodeled bath & kitchen, formal dining. Private backyard with large deck, space for garden

PLENTY OF ROOM IN EL CERRITO.....\$247,000
REDUCED! Just painted and ready to go! Centrally located 3BR/1.5BA home with lots of extra spaces for office & hobby. Pretty landscaping, low maint.

POPULAR HENRY ST. TOWNHOUSE.....\$247,000
Stylish interior with vaulted ceiling, balcony with view and urban garden. 2BR/1.5BA, and private garage. Walk to North Berkeley's best shops & bistros. Super convenient for city-dwellers.

RICHMOND VIEW REMODEL.....\$239,000
4BR/2BA plus fam rm w/frpl, new tile in kit. New carpets, hdwd flrs. Lg yard w/patio & gar w/aut door, on a quiet street with easy access to Hwy 80

TAKE A CLOSER LOOK IN ALBANY.....\$227,000
REDUCED! Why not take a look at this cute 2BR split-level home? In great shape with lovely blossoming garden. 2BR/1BA and Albany schools!

NORTH BERKELEY STUDIO W/BAY VIEW.....\$129,000
Walk to Northside shops, campus, downtown, BART or Gourmet Ghetto. Spacious studio, full of sunlight and Berkeley charm.

Coldwell Banker & Cendant Mortgage

Phone In, Move In

Apply for a new mortgage or refinancing by phone
& receive a decision the same day... *It's That Easy.*



1-888-281-9197

CALL TOLL-FREE

BAY AREA LEADER IN HOMES LISTED AND SOLD

6137 La Salle Ave., Oakland • 339-1174

E-Mail: montclair@coldwellbanker.com

Expect the best.™

1495 Shattuck Ave., Berkeley • 486-1495

E-Mail: berkeley@coldwellbanker.com

To access information for our listings, contact us at our Internet address: <http://www.coldwellbanker.com>

MORTGAGE
MADNESS

KAREN SENZIG

PMI is good; here's
another point of view

Private Mortgage Insurance (PMI) is a topic that routinely annoys home buyers (and lenders) throughout the country. We usually counsel our clients to jump through any hoops to avoid this additional cost, which, in the way, offers no tax advantage whatsoever. So, I was rather surprised when I read an article in the trade newspaper, Scotsman (The reference source for loan originators), June edition, 1998, written by Geoffrey Cooney, Director of Corporate Communications at Mortgage Guaranty Insurance Corporation.

The article gives a different perspective on PMI, so I am presenting it in its entirety, although I must admit, I'm not completely sold on the concept.

"Ask a consumer about private mortgage insurance (PMI) and you are likely to draw a blank stare.

Either the consumer has no idea what PMI is, or they've been told that it is an unnecessary cost of home ownership and impossible to cancel.

"It is time to set the record straight. PMI plays a valuable role in helping families attain home ownership with low-down-payment mortgages and it is cancelable. PMI is a financial guaranty in which the insurer assumes a portion of the lender's risk in lending to borrowers who make down payments of less than 20 percent.

Three times riskier

"Research shows that borrowers making less than a 20 down payment lose their homes to foreclosure more than three times more often than borrowers who buy homes with 50 percent down payments. For assuming a portion of this higher level default risk, in-

surers collect premiums from lenders, who then recover the cost of the premiums from the borrowers.

"Borrowers benefit from PMI in that they are able to obtain home ownership with down payments of as little as three to five percent. For example, an American family earning the nation's medium income and attempting to buy a median-priced home can attain home ownership 10 years sooner with a 5 percent down payment than if they waited and saved enough for 20 percent down.

"Currently, the nation's personal savings rate is 30 percent slower than the rate of home price appreciation. This means it pays to buy sooner rather than later, which is what PMI allows borrowers to do.

Cosigner and partner

"In a sense, the PMI company cosigns the loan, promising to pay the loss to the lender if the borrower no longer can make monthly payments. This makes the PMI company the borrower's partner in housing.

"However, consumers don't want their partner to hang around any longer than necessary. They want to cancel PMI as soon as possible and eliminate the extra cost, which typically amounts to between \$40 to \$60 per month (on a national average). In this high cost market, the average is more likely to be between \$90 to \$150 per month.)

"While recognizing that PMI enables them to attain home own-

ership earlier than otherwise possible, many consumers have been led to believe that it is impossible to get rid of this insurance even after the need for coverage is long gone.

Cancellation possible

"Truth is, you can have PMI canceled. In fact, the average private PMI policy is on the books for less than five years. Of the more than 17 million policies written since modern-day PMI was created in 1957, only five million remain in force. Lenders have very specific criteria that borrowers must meet in order to have their PMI canceled. Furthermore, most mortgage servicers are accommodating the requests of borrowers who meet the cancellation criteria.

Here's what to do

"Let servicer know .Contact your servicer. Your servicer is the company to which you send your monthly mortgage payment. Ask them to send you a letter outlining your lender's PMI cancellation. Requirements vary from lender to lender, but most typically require that the home equity is 20 percent; that home prices are not falling (in your neighborhood); and that the borrower has not missed a payment in the last 12 months.

"Get an appraisal If you feel you meet the criteria, prove it. Send a letter back to the servicer outlining that you meet all the cancellation criteria set forth by your lender. Be aware that most lenders will require an appraisal. (Cost in our

I am still not convinced, given other alternatives, that PMI is for everyone who has less than a 20-percent-down payment, but it is an option to be addressed in this world of mortgage madness.

area is about \$300 for a single family home up to a value of \$700,000).

"However, if you are relatively sure that an appraisal will show that your outstanding debt is less than 75 to 80 percent of your home's appraised value, go ahead and have the appraisal and get the servicer to cancel your PMI.

"Meet other criteria .Consumers who get the cancellation criteria in writing from their servicers, and then proceed to meet that criteria, should have no problem getting PMI canceled. Furthermore, depending on the type of policy, consumers may be entitled to a refund.

"Today, more than 90 percent of premiums these days are collected monthly with no amounts prepaid and held in escrow. Therefore, no refund is necessary. Prior to 1994, however, it was common for a year's worth of PMI premiums to be collected at closing and held in escrow until they were remitted to the insurer a year later.

"Mortgage Guaranty Insurance Corporation (MGIC), the nation's leading private mortgage insurer,

reports that 85 percent of annual premium plans still on the books are refundable. Furthermore, the company reports that it annually refunds to borrowers between \$20 and \$25 million in premiums, which is roughly equal to a third of the premiums it collects each year on new policies written.

"Additionally, the company recently introduced a premium plan in which borrowers finance a lump-sum as an addition to their mortgage. Borrowers who cancel these policies will be entitled to sizable refunds, as much as 40 percent after five years. Today, 13.5 percent of the nation's \$4 trillion in residential mortgage debt carries PMI; and that figure is growing as more than one million families each year use PMI to buy a home.

"PMI is vital to America's housing. It increases housing affordability, providing a path to home ownership for millions of families that lack the savings to make a 20 percent down payment. When it is no longer needed, however, it can be

See MADNESS on page 11

1ST OPEN HOUSE SUNDAY, JUNE 28

6216 HARWOOD AVENUE
Offered at \$439,000

Understated elegance & charm in this light-filled Rockridge home. 3+BR/2BA. Master suite with private deck. Great location!



The Glass-Sabine Team
JUDITH GLASS • 510-644-5495
SHEILA SABINE • 510-644-5412
www.gs-t.com



OPEN SUNDAY 2-4:30 PM



6095 FAIRLANE, OAKLAND, CA

New custom 2 story home in Montclair. Sunny & bright. Gourmet kitchen complete with Wolf range. 5 bedrooms, 4.5 baths (3 bedrooms has own baths). 2 fireplaces. Generous foyer/art gallery area. Patio and yard. Yours for \$785,000



RUBY NG, CRS
(510) 835-6158
KAREN LUM
(510) 287-2659



COMING SOON!



6070 Thornhill Drive

Walk to shops and restaurants from this pristine Montclair home located on a quiet cul-de-sac. Sunny and bright, with 2 bedrooms, 2 baths and a family room/office

Offered at \$299,000

Carolyn Jones

Bus: (510) 339-6460 ext. 339

Res: (510) 841-5172 res

onpine@aol.com



PACIFIC UNION

Montclair



Montclair Better Homes Realty

339-4000 / 339-8400

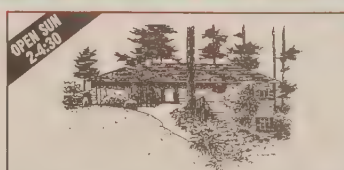
You can find our listings on the Internet,
<http://www.re-bayarea.com>

Attention Homebuyers! Don't even think of buying a home without calling for a free copy of THE HOMEBUYER'S REPORT. For your free copy of the Homebuyer's Report, please call Montclair Better Homes Realty.



BEGIN HERE IN PIEDMONT.....\$399,500

On a popular tree-lined street. Pride of ownership shows here. Split level 3BR, 2BA, sunny, hw flrs, FDR, eat-in kit, relaxing rear patio, 1st fr BR, 116 Arbor Dr. NAHID NASSIRI 531-1670



PARK LIKE SETTING.....\$370,000

Located in Piedmont Pine cul-de-sac. Spacious traditional, level-in, filtered view. Hdwd flrs, approx 3,000 sq. ft. Adjacent lot also available. 36 Rydal Ct. MARTHA SHIN 531-8643



DARLING FIXER IN ROCKRIDGE.....\$335,000

This charming craftsman home has been in the family 50 years and awaits your tender loving care. Walk to BART, shop & school. Move-in & fix at your leisure! 5578 Taft. M.J. MCCONVILLE 287-9583



BUILD YOUR FUTURE IN PIEDMONT.....\$299,000

By investing in this home & rental. Live upstairs, rent down. On Linda Ave., convenient to Lakeshore & Piedmont Ave. 3BR, 2BA up, 1BR down. Each has own patio, 427 Linda. NAHID NASSIRI 531-1670

THE FOLLOWING PROPERTIES EXCLUSIVELY LISTED. PLEASE CALL FOR AN APPOINTMENT.

TOP OF THE WORLD!.....\$1,050,000
Outstanding views from this Orinda hillside lot. Unique architectural style contemporary, w/many full length windows. Big house. 4BR, children's wing & sep. master bedroom suite. Open Sunday 1-3:30. 106 Tappan Lane. GAIL ANDERSON 837-2200

GOOD INVESTMENT.....\$469,000
This 5-unit income property is well located in popular area off Park Blvd. All units are 2BR, 1BA with living room and dining area. Attached garage & storage area for every unit. Well maintained with stable tenants. PEARL WONG 465-6211

DANVILLE BEAUTY.....\$419,000
Gorgeous custom home! Light, bright, airy. Shows like a model. Highly updated! Close to shopping, schools and freeway. No HOA! Open Sunday 12-3. 822 Richard Ln. NASSER HAGHIGHI 837-2200

CONVENIENT & PRIVATE TOWNHOME.....\$326,000
For a busy professional, this Berkeley brown shingle home offers a large view, sunroom, high ceilings, 3BR, 2.5BA, 2-car attached garage. Move in condition. MARTHA SHIN 287-9806

LOOK NO MORE!.....\$309,000
You can call this 3BR, 2BA home with room to roam! Located in Danville on 13th Fairway of Diablo Country Club with a swim club option. It offers privacy as well as walking distance to 12 years of school & parks! JAN VARIN 837-2200

A DREAM HOME.....\$299,950
This is a must see. Remodeled from bottom to top featuring the most beautiful bathrooms you ever see, a truly gourmet kitchen, new in & out painting, new windows, new roof, new landscaping. 3BR, 2BA. Located in Walnut Creek with access to freeway. A great place to live. Open Sunday 1-5 pm. 171 Sequoia Ave. FRANCISCO G. CABRITA 837-2200

NEW ALAMEDA LISTING!.....\$290,000
Good location! Home is to be sold as is. 4th bedroom is non-conforming. This home is good for a big family. PEARL WONG 465-6211

DUPLEX NEARBY LAKE MERRITT.....\$249,000
Enjoy living in a comfortable home. Big 3BR, 1BA & big 1BR, 2-car garage. Currently renting for \$1,775/mo. Live in one, rent the other. PEARL WONG 465-6211

MINT CONDITION.....\$249,000
Stylish and superbly maintained w/upgrades and or improvements throughout. All work done with permits. Enjoy Bay views and extra large level lot. RICHARD KEELING 531-1150

NEEDS TLC.....\$219,000
Townhome in Sequoyah Heights. All that's needed are cosmetic touches & you'll have a stunner w/filtered view, 3BR, 2.5BA, 2 car gar, eat-in kit, pool & clubhouse area. ELAINE JONES 547-5715

JUST LISTED - 1910 CHARMER!.....\$199,000
Perfect condition! New foundation, upgraded electric, fresh paint, new carpets over hardwood. Big bright kitchen with nook PLUS lower level rumpus or office! Open Sun 2-4:30. 2128 Coloma St. PATRICIA BENNETT 482-9000

SEE THE POTENTIAL.....\$189,000
In this 2BR, 1BA w/large family rm situated in established San Leandro neighborhood. Large yard, detached garage and parking for 6 cars. Needs loving attention. SHERDELLA SIMS 287-9586

GEM IN UPPER LAUREL.....\$179,000
Master suite addition opens to nice enclosed back patio of this 2BR, 2BA home. Great price for this area of Laurel, bordering Diamond district. Deal Fall. Hurry! Open Sun 2-4:30. 2901 Madeline. ROSEMARY GREENE 635-9842

A HOME TO HELP YOU PROSPER.....\$165,000
This 3+BR family home has it all! The full basement has a bath and kitchenette and is great for extended family or home work. Good area and priced right. JODY EDMONSON 287-9582

GREAT BARGAIN! PRICE REDUCED.....\$165,000
This unique 2BR, 1BA with fireplace, hardwood floor, and rear studio unit are in good condition. Perfect for first time buyers. PEARL WONG 465-6211

WHAT A BEAUTY!!.....\$164,000
Darling 2BR, 1BA San Leandro home w/ year old roof. Ready to move into. Enjoy one of the most beautiful backyards in the area. DONNA SOUZA 837-2200

CUTE & COZY!.....\$149,000
Luxurious 1BR with fireplace, cheerful living area, private patio with mountain views! Located in Pleasanton. Garage, good storage and inside laundry. Walk to pool, spa, tennis, Near Stoneridge Mall. Call to see! B. McDONALD 837-2200

PRICE & VALUE.....\$149,000
Country charm & city convenience on this quiet tree lined street. 2BR, family room off kitchen, sunny, great yard for gardening. NAHID NASSIRI 531-1670

CHARMING COTTAGE.....\$149,000
Large garden w/outside building. Ideal for artist, gardener or playhouse! Newer kitchen & bath. 2BR, 1BA. Located on corner lot w/white picket fence. CHARLENE CLAYBAUGH 287-9585

JUST LISTED!.....\$125,000
Early 1900's home w/original charm maintained! Convenient Hill location. Walk to Piedmont Ave. Large formal dining, income from garage! PATRICIA BENNETT 482-9000

TRY A LITTLE TENDERNESS.....\$110,000
On this classic style home in an area close to everything. 2BR with full basement and good yard. Ideal for first time buyer and owner is motivated. JODY EDMONSON 287-9582

AREA HOME SALES

ALAMEDA
 1713 8th St - \$208,000
 1624 9th St #A - \$180,000
 2718 Bayview Dr - \$279,500
 339 Broadway #118 - \$170,000
 2615 Calhoun St - \$289,000
 219 Central Ave. - \$172,000
 27 Cork Rd - \$333,000
 1125 Ct St - \$239,000
 216 Creedon Cr - \$455,000
 252 Creedon Cr - \$595,000
 421 Haig Ave. - \$195,000
 34 Inviacible Ct #26F - \$317,500
 1080 Jost Ln - \$242,000
 572 Kings Rd - \$304,000
 3547 Magnolia Dr - \$275,000
 2934 Marina Dr - \$339,000
 3119 Marina Dr - \$275,000
 300 McDonnell Rd - \$317,500
 1015 Mound St - \$329,000
 1118 Old Alameda Pt - \$292,000
 1 Redondo Ct #131 - \$255,000
 1 Regulus Ct - \$230,000
 15 Sea #B - \$390,000

ALBANY
 712 Key Route Blvd. - \$201,500
 919 Key Route Blvd. - \$229,000
 535 Pierce St #1116 - \$153,000

609 Spokane Ave. - \$430,000
 970 Stannage Ave. - \$183,000
BERKELEY
 1433 Addison St - \$210,000
 1336 Curtis St - \$169,000
 1316 Dwight Way - \$80,000
 155 Forest Ln - \$445,000
 2810 Fulton St - \$420,000
 173 Hillcrest Rd - \$1,090,000
 1085 Keith Ave. - \$262,000
 2362 Marin Ave. - \$299,000
 2538 McGee Ave. - \$268,000
 70 Oak Ridge Rd - \$575,000
 2725 Prince St #1 - \$169,000
 810 Spruce St - \$337,500
 1809 Stuart St - \$240,000
 2634 Woolsey St - \$416,000
EL CERRITO
 916 Arlington Blvd. - \$200,000
 805 Contra Costa Dr - \$275,000
 1500 Elm St - \$209,000
 1737 Ganges Ave. - \$290,000
 860 Gelston Pl - \$225,000
 5909 Jordan Ave. - \$324,000
 2035 Junction Ave. - \$186,000
 1772 Manor Cr - \$380,000
 7750 Stockton Ave. - \$246,500
 404 Village Dr - \$260,000

EL SOBRANTE
 211 Del Valle Cr - \$89,500
EMERYVILLE
 915 58th St - \$130,000
 6363 Christie Ave. #405 - \$112,000
KENSINGTON
 25 Highgate Ct - \$392,000
OAKLAND
 2527 13th Ave. - \$99,000
 2732 13th Ave. - \$148,000
 2055 39th Ave. - \$142,000
 991 39th St - \$110,000
 2211 40th Ave. - \$121,000
 1304 54th Ave. - \$97,000
 400 60th St - \$255,000
 637 63rd St - \$105,000
 2133 73rd Ave. - \$150,000
 1143 75th Ave. - \$108,000
 1443 78th Ave. - \$90,000
 4740 Allendale - \$229,000
 2821 Bartlett St - \$85,000
 9703 Birch St - \$140,000
 10065 B'way Ter - \$699,000
 15005 B'way Ter - \$394,000
 5347 Broadway - \$320,000
 5400 Brookdale - \$185,000
 3445 Brunell Dr - \$340,000

3560 Brunell Dr - \$279,000
 33 Buckeye Ave. - \$325,000
 6047 Buena Vista - \$282,000
 300 Caldecott #311 - \$197,000
 3280 California St - \$245,000
 1817 Carter St - \$446,000
 6658 Charing Cross - \$290,000
 4808 Congress Ave. - \$150,000
 2252 Ctland Ave. - \$120,000
 483 Darien Ave. - \$89,000
 2224 East 19th St - \$106,000
 1828 East 24th St - \$165,000
 3711 Field St - \$178,000
 4338 Fruitvale Ave. - \$414,000
 385 Gravatt Dr - \$505,000
 7018 Halliday Ave. - \$95,500
 3740 Harbor View - \$185,000
 4437 Harbor View - \$305,000
 5515 Harbord Dr - \$401,000
 1023 Harvard Rd - \$428,000
 1386 Holman Rd - \$255,000
 7040 Homewood Dr - \$265,000
 2812 Humboldt Ave. - \$132,000
 3175 Kingsland Ave. - \$170,500
 151 Lakeside Dr #2 - \$180,000
 6227 Leona St - \$112,000
 4130 Lyman Rd - \$385,000
 4076 Lyon Ave. - \$130,000

6223 MacArthur - \$115,000
 3408 Madera Ave. - \$230,000
 606 Mariposa Ave. - \$252,000
 2269 Mastlands Dr - \$320,000
 2343 Maywood Ave. - \$104,000
 6028 Ocean View - \$343,000
 642 Poirier St - \$179,000
 5312 Princeton St - \$119,000
 5275 Redondo Ave. - \$93,000
 3325 Revere Ave. - \$269,000
 957 Rose Ave. - \$205,000
 36 Schooner Hill - \$525,000
 5337 Shafter Ave. - \$375,000
 103 Starview Ct - \$350,500
 3758 Suter St - \$140,000
 3115 Sylvan Ave. - \$210,000
 2039 Tampa Ave. - \$399,000
 9878 Toler Ave. - \$109,000
 360 Vernon #104 - \$88,500
 6178 Viewcrest Dr - \$420,000
 5848 Virmar Ave. - \$330,000
 567 Wesley #1 - \$355,000
 2025 West St - \$126,000
 6006 Wood Dr - \$501,000

70 Yosemite #310 - \$152,000
PIEDMONT
 212 Carmel Ave. - \$715,000
 229 Carmel Ave. - \$525,000
 207 Estates Dr - \$995,000
 132 Hazel Ln - \$721,000
 46 Lake Ave. - \$395,000
 108 Latham St - \$480,000
 48 Manor Dr - \$470,000
 324 Olive Ave. - \$390,000
 17 Sierra Ave. - \$1,800,000
 123 Wildwood - \$439,000
RICHMOND
 525 12th St - \$119,000
 760 20th St - \$112,000
 837 35th St - \$169,000
 5749 Amend Rd - \$210,000
 3087 Barkley Dr - \$148,000
 3103 Clinton Ave. - \$142,500
 4600 Cypress Ave. - \$86,000
 2518 Humphrey - \$162,000
 3093 Keith Dr - \$172,500
 821 Lucas Ave. - \$94,500

See SALES on page 10

REALTY by TOM HOLSTLAW



Now, exactly which unit is non-conforming?

RIGHT PROPERTY • RIGHT PRICE • RIGHT HERE

FRESH ON THE MARKET:

309 Harborlight Rd. Large So. Shore home. Steps to beach. 4 bd, 3 ba, Fam rm. \$379,950
 2964 Southwood Dr. 3 bedrooms, 2 baths, family room. Fernside District. \$469,000.
 965 Shorepoint Ct. #304. Top floor location. \$92,000
 1500 Alameda Ave. #E. 2 BD, 2 BA. PRICE REDUCED!! \$146,900

For additional information on these or other properties contact

Tom Holstlaw

Office 748-1773 Home 522-6672 MSG. 769-SOLD

Gallagher & Lindsey Realtors

RIGHT PROPERTY • RIGHT PRICE • RIGHT HERE

Gallagher & Lindsey, Inc. REALTORS

521-8181

523-1010

OAKLAND

PRICE REDUCED! HOME WITH VIEW OF THE BAY ON ITS OWN PRIVATE DRIVE. Large living, dining & family rooms, 4 bedrooms, 2 1/2 baths, 2,300 sq. ft. A must see at \$339,000. Debbie Budd, 748-1806.

VACANT LAND. This lot is on an improved road at the south end of Florence. Call Don Lindsey, 748-1798.

TWO UNITS. Separately metered, a 2 bedroom and 1 bedroom. Call Fred Hobbs, 748-1774.

3rd FLOOR CORNER CONDO UNIT. Two bedrooms, 1 1/2 baths, close to UC Berkeley. Light & airy. Call Sharon Greene, 523-9421.

9 units, \$289,000. Moon Tam, 747-1620.

MIXED USE BUILDING. Store front with two - 3 bedroom units. Full basement and mezzanine. Moon Tam, 747-1620.

DUPLEX BY MILLS COLLEGE. Two bedroom, 1 bath each, 2-car garage, low-maintenance yard. By appointment only. Eddie Fogarty, 748-1755.

Moon Tam - 747-1620

Kitty Wan - 747-1621

We speak Mandarin, Cantonese and English

我們精通國、粵、英語

Patsy Chen 747-1630

Thomas C. Yu 748-1764

SALES • RESIDENTIAL • INCOME • COMMERCIAL

INVESTMENT • RENTALS • PROPERTY MANAGEMENT • 523-3322

e-mail: MamedalRealEstate@juno.com http://www.alamedaestate.com

SAN LEANDRO

RANCH STYLE HOME IN MULFORD GARDENS. Three bedrooms, 1 bath, \$194,000. Ron Bang 748-1766.

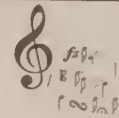
VERY NICE CONDO. Three bedrooms, 2 baths, newly painted, large rooms with lots of storage. Beamed ceiling in living room and new carpet, new tile in kitchen and all appliances stay, new hardwood floors in dining area & kitchen. Covered carport PLUS extra parking space. Mary Carder, 748-1792.

HAYWARD

MODERN CALIFORNIA RANCH-STYLE HOME. In immaculate condition with beautiful hardwood and new carpet. Kitchen and both baths recently updated, 3 bedrooms, 2 baths, close to Garin Regional Park. Debra Gorman, 769-9109.

CASTRO VALLEY

COMMERCIAL STRIP. 2520 square feet of space, single-level. Don Lindsey, 748-1798.



Homes Homes on the Net... Where the homes are so easy to get... Just check out our page... We're really the rage... and you find the best bargains yet!

www.AlamedaHomes.com
 www.OaklandHomes.net
 www.SanLeandroHomes.com

GADSBY & ASSOCIATES Real Estate

1-800-622-6028

1ST OPEN HOUSE SUNDAY, JUNE 28



2463 PRINCE STREET
 Offered at \$329,000

Classic Elmwood charmer. 3+BR/1+BA formal dining room w/fireplace, attic, deck, detached studio, sweet yard. Must see!



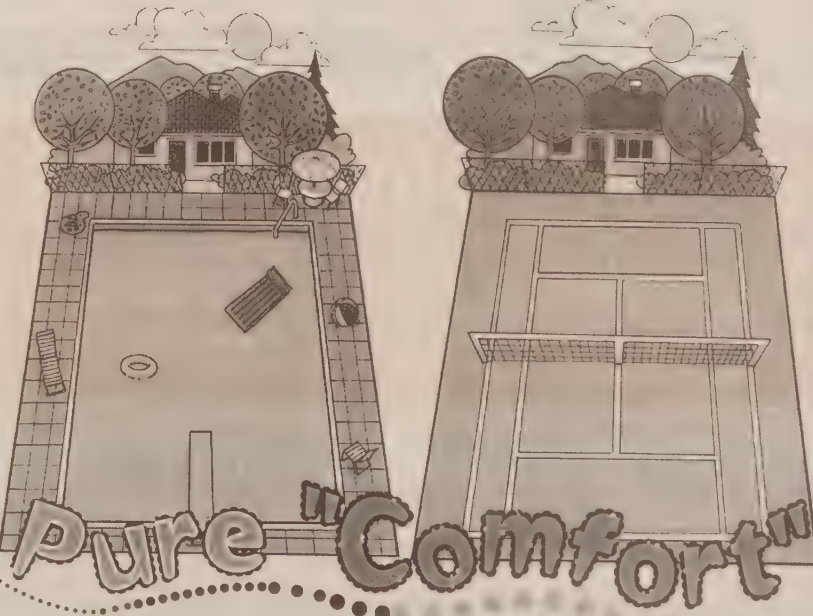
The Glass-Sabine Team

JUDITH GLASS • 510-644-5495

SHEILA SABINE • 510-644-5412

www.gs-t.com

Prudential Real Estate



Pure "Comfort"

You've been house hunting...but you just can't find the house that's comfortable for the whole family. The Hills Newspapers can help! Just look in our Real Estate Section!

The Montclair • Piedmonter • Berkeley Voice • The Journal

5707 Redwood Road • Oakland • 94619



HARBOR BAY REALTY

SALES • RENTALS • PROPERTY MANAGEMENT

523-1144

885 Island Drive, Alameda (above Longs Dr.)

Catch us on the net, where your home can be viewed by over 33 million people worldwide! http://listinglink.com or e-mail us at: harborbay@aol.com

Oakland

\$125,000 3844 MAYBELLE. A large 2 BD, 1 1/2 BA condo in a quiet neighborhood above MacArthur. Located in a small complex with fireplace and covered parking. Russ Grant 814-4713

\$130,000 2633 HAROLD. REDUCED PRICE! Well-kept 2 BD, 1 BA home in the Diamond District. Formal dining, large bright kitchen, separate large lot with lemon trees & a detached 1-car garage. To be sold "as is." Terry Lee 521-3352

\$138,000 2824 ATWELL. 1-level bungalow with 2 bedrooms, 2 bathrooms, 2-car attached garage. Call Tom Young 814-4841

\$139,500 6470 MACARTHUR. Two townhouse-style units in good condition! Both units are 2 BD, 1 BA. Close to Mills College. Kathy Hirsch 814-4706

\$189,000 912 E. 15th St. Two - 1 bedroom, 1 bath. Needs some work. Probate sale. Maria Turner 814-4828

\$239,500 3245 FLORIDA. OPEN SUN. 2-4. A 3 bedroom, 2 bath Laurel District home with hardwood floors, formal dining room, large eat-in kitchen with tile floor, basement room, patio room with fireplace and garage! Russ Grant 814-4713

\$245,000 4949 CORONADO. A 2-unit triplex in a great location! Both units are 2 BD, 1 BA. To be sold "as is." Donn Gutierrez 814-4854

\$299,900 3460 REVERE. PRICED REDUCED! You can't miss this beautiful Bay Area view, 1-level, 3 BD (master bedroom with office), formal family room combo. Margaret Lombas 521-7193

Montclair

\$485,000 6415 CHELTON. English country describes this lovely 3 bedroom home nestled in mature shrubs and trees. Formal dining room, country kitchen, hardwood floors, plus room for office and much more! Margaret Lombas 521-7193

Berkeley

\$139,500 921 CHANNING WAY. Darling single level 1 bedroom, 1 bath bungalow with hardwood floors, inset ceilings, formal dining room, great yard, garage and walk to transportation & Aquatic park! Peggie Trail 814-4826

\$460,000 1910 SAN ANTONIO. Custom 3 bedroom, 2 1/2 bath executive home with detached office/studio. Formal entry, hardwood floors & windows, beamed ceiling, stone patio off living room and a secluded private level backyard. Terry Lee 521-3352

\$182,000 14015 OUTRIGGER DR. OPEN SUN. 2-4. Priced to sell! A 2 bedroom 2 1/2 bath condo in a lovely complex. Two garage parking spaces, close to pool, includes complex spa and tennis court. Terry Lee 521-3352

\$185,500 14315 SEAGRAM. 2 bedrooms, 2 bathrooms, 2 car garage with many upgrades. Call Terry Lee 521-3352

\$195,000 13402 AURORA DR. Just listed! Mulford Gardens! Sharp 2 bedroom, 1 1/4 bath home located on a large corner lot. Features include fireplace, hardwood floors, and 2-car attached garage. Wonderful yard. Steve Cressy 814-4818

\$209,500 25840 SCRIPPS ST. Just Listed! Southgate area. Four bedroom, 2 bath ranch style home in move-in condition. Brand new carpeting, fresh interior paint, new shower & vanity in master suite, large rear yard. Steve Cressy 814-4818

\$117,000 39 VILLA. 3 BD, 1 1/2 BA townhome in a quiet neighborhood. Private back yard, 2 car garage, shopping. Elaine Milin 865-7777

\$117,000 18 VILLA. 3 BD, 1 1/2 BA end-unit townhome. 2 car garage, shopping, side & rear new roof. Call Steve Cressy 814-4818

\$310,000 7862 OAK CREEK DR. Sold! 3 bedroom, 2 bath home in formal dining, family room, Sunny back yard, great landscaping, close to shopping, great location. Maria McIntyre 814-4827

\$460,000 2761 SANDERLING WAY. Very large 5 bedroom, 3 1/2 bath home with bedroom and full bath on main level. Large kitchen & nook, formal dining, family room and dual pane windows. Great yard with pool, waterfront & spa. Linda Souleas 814-4843

Homes...

Continued from page 10

Madland Dr. - \$415,000
 Paradise Dr. - \$150,000
 Quarry #306 - \$225,000
 Roosevelt - \$109,000
 Rosewood - \$103,000
 Santa Cruz - \$180,000
 Stephen Dr. - \$150,000
 Whiteliff Way - \$190,000
SAN LEANDRO
 162nd Ave. - \$110,500
 Ardmore Dr. - \$230,000
 Bancroft Ave. - \$173,000
 Bancroft Ave. - \$175,000
 Bolleau St. - \$208,000
 Birch St. - \$185,000
 Bristol Blvd. - \$146,000
 Broadmoor Blvd. - \$179,000
 Dicht Ave. - \$210,000
 East 14th St. - \$150,000
 West Merle Ct. - \$220,000
 El Balcon Ave. - \$134,500
 Gardner Blvd. - \$157,000
 Glen Dr. - \$325,000
 Glen Dr. - \$330,000
 Junco St. - \$145,500
 Montreal St. - \$203,000
 Rio Dr. - \$160,000
 Selborne Dr. - \$151,000
 Sherry Ct. - \$285,000
 St. Marys Ave. - \$145,000
 Transom Way - \$134,000
 Upland Rd. - \$213,000
 Wallace Ave. - \$120,000
SAN LORENZO
 Bandoni Ave. - \$212,000

16154 Via Andeta - \$172,500
 16150 Via Catherine - \$215,000
 15966 Via Conejo - \$175,500
 17273 Via Del Rey - \$157,500
 1189 Via Dolorosa - \$200,000
 16137 Via Owen - \$198,500

SALES STATS BY CITY
ALAMEDA
 TOTAL SALES: 23
 LOWEST PRICE: \$170,000
 HIGHEST PRICE: \$595,000
 AVERAGE PRICE: \$290,500
ALBANY
 TOTAL SALES: 5
 LOWEST PRICE: \$153,000
 HIGHEST PRICE: \$430,000
 AVERAGE PRICE: \$239,300
BERKELEY
 TOTAL SALES: 14
 LOWEST PRICE: \$80,000
 HIGHEST PRICE: \$1,090,000
 AVERAGE PRICE: \$355,750
EL CERRITO
 TOTAL SALES: 10
 LOWEST PRICE: \$186,000
 HIGHEST PRICE: \$380,000
 AVERAGE PRICE: \$259,550
EL SOBRANTE
 TOTAL SALES: 1
 PRICE: \$89,500
EMERYVILLE
 TOTAL SALES: 2
 LOWEST PRICE: \$112,000
 HIGHEST PRICE: \$130,000
 AVERAGE PRICE: \$121,000
KENSINGTON
 TOTAL SALES: 1
 PRICE: \$392,000
OAKLAND

TOTAL SALES: 72
LOWEST PRICE: \$85,000
HIGHEST PRICE: \$699,000
AVERAGE PRICE: \$235,583
PIEDMONT
 TOTAL SALES: 10
 LOWEST PRICE: \$390,000
 HIGHEST PRICE: \$1,800,000
 AVERAGE PRICE: \$693,000
RICHMOND
 TOTAL SALES: 18
 LOWEST PRICE: \$86,000
 HIGHEST PRICE: \$415,000
 AVERAGE PRICE: \$163,194
SAN LEANDRO
 TOTAL SALES: 24
 LOWEST PRICE: \$110,500
 HIGHEST PRICE: \$330,000
 AVERAGE PRICE: \$187,062
SAN LORENZO
 TOTAL SALES: 7
 LOWEST PRICE: \$157,500
 HIGHEST PRICE: \$215,000
 AVERAGE PRICE: \$190,142

This list was compiled for publication in the Hills Newspapers by TitleTech of Oakland which obtains weekly records from the county recorder's office.
 Neither company guarantees accuracy or completeness of the information. Sales prices are estimated based upon applicable county transfer taxes.
 All questions regarding this information and any requests for additional listings and services provided by TitleTech should be directed to Bud Gorham at 568-7233.

Madness...

Continued from page 9

"Astute consumers know when to rely on PMI when buying that first home, buying a larger home, or consolidating debts, and they know when and how to request their servicer to cancel coverage."

I am still not convinced, given other alternatives, that PMI is for everyone who has less than a 20-percent-down payment, but it is an option to be addressed in this world of mortgage madness.

Karen Senzig is co-owner of Montclair Mortgage with her husband Scott. She can be reached at 339-8511, faxed at 339-3814, e-mailed at ksenzig@aol.com. Please contact her with any mortgage questions and/or topics for discussion.

Fabric...

Continued from page 6

of money on millwork," says Kiser, a decorator in New York. "Knowing full well we were going to cover them, the shelves were made inexpensively."

Kiser then used the same fabric and rods as "doors" to two closets in the room, whose original doors had been removed some years ago. The fabric, a printed linen, is in keeping with the style of the room.

For another project in a country house in Pennsylvania, Kiser curtained two doorways in a windowed alcove set between a bedroom and a living room. Curtains were a better choice than doors, Kiser says. Not only do they take up less room, they also make it seem as if the alcove is actually part of both rooms. When privacy is required in either room, the al-

Consumers Union offers equity advice

Consumers Union is launching a two-year campaign to teach San Francisco Bay area homeowners about dangerous and sometimes fraudulent home equity loans that can leave them penniless or homeless.

The nonprofit organization has published brochures in English and Spanish on home equity fraud and reverse mortgages. It also offers seminars to teach homeowners how to avoid home equity loan scams.

Consumers Union is also working with other organizations to create seminars for seniors. The group will also work with neighborhood groups or individuals who want to set up a seminar.

In addition, the group has compiled a list of low- or no-cost loan programs around the Bay area that help homeowners make home improvements.

Anyone interested in a brochure can call Norma Garcia at (415) 431-6747.

cove can be closed off by simply drawing the curtains.

"Fabric is known as the poor man's upholstery because it can be used inexpensively to improve decor," says Mike Strohl, author of "New American Style" (PBC International, \$34.95).

The book, which depicts trendy new decorating ideas, includes an unusually large number of rooms with gathered fabric instead of an architectural element. There are also examples of fabric lengths covering cabinets, tables and sofas.

One of the most creative uses of fabric pictured is in the home of Sig Bergamin, a designer based in New York and Sao Paulo, Brazil. For his own rustic weekend place outside Sao Paulo, Bergamin decorated primarily with low-cost cotton fabrics in patterns and solids.

The house had closets without doors, so Bergamin hung fabric panels. He had a combination slip-cover made for an armoire in a bedroom.

When he is in residence, the curtain is tied back to reveal the armoire doors. When he isn't using the house, he unties the tie-backs and has an old-fashioned furniture cover.

The bottom line with using fabric: It is inexpensive, relatively foolproof, and adds pattern and texture to a room. "Think of fabric draping instead of millwork when costs are an issue, when space is limited, and if you want to do a look that is casual," says Kiser.

Here's a tip from Bohn on fabric selection. "Pick neutral fabric so you can change other elements in the room and choose a fabric with some weight or one that drapes well."

DYNAMIC DUO



DARRIN TINSLEY



RICHARD MATUS

CONGRATULATIONS to Darrin Tinsley and Richard Matus, who, in May, combined to sell 17 homes, which represented over \$4,000,000 in sales. When Richard entered the business 5 years ago, Darrin was his mentor - the tutelage obviously paid off!

Prudential California Realty



834-2010

GRAND LAKE OFFICE

ATTENTION

REAL ESTATE

ADVERTISING CUSTOMERS

Beginning immediately, Hills Newspapers' Advertising deadlines are as follows:

Space reservation for Thursday/Friday Papers:
NOON, MONDAY

Copy Deadline for Thursday/Friday Papers:
5:00 P.M., TUESDAY

We appreciate your business and hope to serve you better in the future. For more information, contact the Real Estate Department at 339-4046.
 Thank you for your cooperation.

HILLS NEWSPAPERS • 5707 REDWOOD ROAD • OAKLAND, CA 94619
 THE MONTCLARION • PIEDMONT • BERKELEY VOICE • THE JOURNAL

TEMPLETON

THE RESIDENTIAL REALTORS



595 SANTA BARBARA, BERKELEY

OPEN SUNDAY 2-5

New listing! Easy one level living in one of Berkeley's best neighborhoods! 3+BR, 2BA including master suite! Remodeled throughout! Spacious living/dining rm with fireplace! Great indoor/outdoor living! Double garage. Susie Schevill ext. 144 \$329,000



62 PANORAMIC, BERKELEY

OPEN SUNDAY 2-4

Charming brown shingle, 3BR, 2BA plus in-law suite. SF Bay view. Within walking distance of Campus. Marlene Leverette ext. 121 \$495,000



1009 MARIPOSA, NORTH BERKELEY

OPEN SUNDAY 2-5

Grand North Berkeley home with large lot and beautiful pool! 5BR, 3.5BA, sun room, den, media rm, huge formal dining room & master suite with study. Impeccably maintained! Bebe McRae ext. 145 \$1,000,000

BERKELEY

GRAND CLAREMONT LANDMARK. Large entry foyer, 6BR, 5BA, 5 fireplaces, billiard room with wet bar, and carriage house. Convenient yet secluded location. Paul Templeton ext. 131 \$1,575,000

DOUBLE LOT! Bay views, 4BR, sun room, den, gourmet kitchen/family rm in prestigious Upper Thousand Oaks! Fenced yard, attached garage & stately architecture! Bebe McRae ext. 145 \$950,000

GORGEOUS TRADITIONAL. Spectacular layout! 4BR, 2.5BA, den/study, fam rm/lanai & French dis to patio, lush landscape, in-law. Anne Van Dyke, ext. 137 \$840,000

BEAUTIFUL NORTH BERKELEY SPANISH. Outstanding architecture. Bay views, swimming pool. Easy commute to San Francisco. Two master suites. 4+BR, 4BA. Jack McPhail, ext. 135 \$635,000

260 STONEWALL Open Sun. 2-4:30. Absolutely the best buy in The Claremont! 3+BR, 4BA, study, family room, VIEWS, LAND! As is. Leslie Avant ext. 122 \$495,000

1984 EL DORADO Open Sun. 2-4. Remodeled home in great location. Gourmet kitchen. Wonderful garden. 3BR, 2.25BA. Mary Montali, ext. 132 \$440,000

DESIRABLE THOUSAND OAKS. Stunning views. Character and numerous upgrades. Granite kitchen counters, white washed cabinets. Versatile floor plan 4BR & 2BA. Ruth Frassetto, ext. 147 \$429,000

WONDERFUL REMODELED TRADITIONAL. Situated in one of North Berkeley's best neighborhoods! Walk to Monterey Market! 3BR, 2BA, deck and garden. Susie Schevill, ext. 144 \$399,000

1158 PARK HILLS, Open Sun 2-4:30. New listing. Serene & private. Gracious traditional 3BR, 2BA plus home office, with spacious living rm in desirable Park Hills development. Don't miss! Ron Eggherman ext. 127 \$365,000

DISTINCTIVE HOME. Open & airy. 1BR, 1BA. Private, cozy yard. Needs finishing. Much potential! Anne Van Dyke, ext. 137 \$239,000

OAKLAND

EXCITING NEW CONSTRUCTION. High quality details! 4BR, 4BA, gourmet kitchen/family room, den & formal dining room. Bebe McRae ext. 145 \$895,000

LANDMARK ROCKRIDGE VICTORIAN! Authentically restored! 4BR, 2+BA, sun room, 2 parlors, double lot, updated kitchen! Bebe McRae, ext. 145 \$875,000

25 RAMONA, Open Sun 2-4:30. Charming 2BR, 1BA bungalow w/great garden. Near Piedmont border. Leslie Avant ext. 122 \$249,000

RICHMOND VIEW

RANCH STYLE LIVING Only 20 minutes from Berkeley. 1/2 acre adjacent to Wildcat Canyon trails. Brown shingle home, 5BR, 3BA, fam rm, greenhouse, barn, coral, toolshed, spa & more. Not to be missed! Ron Eggherman ext. 127 \$479,000

LOTS

7 STRATHMOOR DRIVE, CLAREMONT HIGHLANDS Just listed! Wide 1/4 acre downslope with panoramic bay view in a neighborhood of exciting new homes. Gini Erick, ext. 133 \$220,000

3070 CLAREMONT AVENUE AT THE UPLANDS
 BERKELEY ■ 510.652.2133 ■ email: Templetn@slip.net
 Visit our website: <http://www.templetoncompany.com>



Shoppers in turn-of-the-century Oakland could stop at the Grand Rule Bazaar for their stationery needs, get their paperwork notarized at the A.H. Breed Real Estate Company, pick up perfume at Bowman & Co. Druggists and then have lunch and enjoy a game of billiards at The Montana. Those with a more discerning taste could lunch at the Arlington Hotel.

Wilson...

Continued from page 5

ings. Its facade was entirely restored to its original appearance, complete with cast iron lionis heads around its entrances.

On the north side of 9th Street, at the corner of Washington Street stands the ornate Nichol Block, which was built of brick with redwood trim in 1876. Its most remarkable feature was the row of carved devil's-head gargoyles above the third floor windows, each with

its own whimsically gruesome expression.

In a controversial decision, these pieces of hand-made folk art were removed during Storek and Storek's restoration, and replaced with plaster casts. Nevertheless, the remarkably handsome Victorian Era facade which the Nichol block presents today is one of downtown Oakland's greatest historic treasures.

The Oak Center

The Oak Center neighborhood rehabilitation project involves the

Through a combination of public and private efforts, Oakland has for over two decades been engaged in the restoration and rehabilitation of its considerable architectural legacy.

area bounded by 18th and 10th Streets and the Nimitz and Grove-Shafter freeways. Hundreds of fine Victorian homes dot this area, in-

cluding the landmark De Fremery House, built about 1862 and perhaps the oldest major residence in Oakland. In the mid-1960s, this area

was designated for a federally assisted urban renewal plan supervised by the Oakland City Council.

In the 15 years between when the Oak Center Rehabilitation project was begun in 1967, and 1982 when its funding was severely cut back by the Reagan Administration, about \$40 million in city and federal funds was spent on the project.

This was not a huge amount in relation to the goals of the project. Of this total, 75 percent of the net cost in capital grants was provided by the federal government, and the

Oakland Public Library, O

city put up the remaining

These funds were used to pave streets and sidewalks, to create a new landscape the area and to create recreation facilities. Older houses in this area were rehabilitated with the help of the Redevelopment Agency. Homes that owners were unable to bring up to building code standards were sold them at low cost and agreed to do so.

See WILSON on

YOUR WEEKEND GUIDE OPEN HOMES

OAKLAND Open Sunday 2-4:30 pm

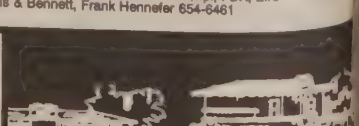
- 5901 MANCHESTER DR. Stunning 4/3.5 Claremont Pines. Fab kit, \$1,095,000 magical patios & gardens. Coldwell Banker, Jim Duffy 339-1174
- 132 TAURUS AVE. Montclair, 4/3. Stunning design. Quality. Fab mstr suite. 3-bridge wvs. Pacific Union, Sandi Klemmer 339-6460
- 6030 WOOD DR. Montclair, 4/3+. Spanish hacienda. Aupair, frpl cook's kit, gardens. Prudential CA, Ana & Pascal 465-8150 SUN 2-5
- 90 SKYWAY LN. Hillcrest Estates. 3/3 zoned for horses. Bay vw, barn, hay loft. The GRUBB Company, Kurt Buchholz 339-0400
- 10 VILLANOVA LN. Montclair, 4/3. Kit/fam rm, mstr suite, views, yd Prudential CA 428-0900, N. Hinkley
- 6174 MAZUELA DR. Montclair. 5bd/4ba. 1st open! Classic elegance \$895,000 Views, 3-car garage. Pacific Union, Patricia Scott 339-6460
- 6024 ASCOT DR. Montclair. 4+3/5 Grateful Dead hacienda. Roman tub, pool, spa. LaSalle Properties, D. C. Hodges 339-8900
- 30 BEECHWOOD. Claremont Pines, elegant 4/3 w/spacious & \$799,000 light filled rooms. Level property. GRUBB Co, Elizabeth Dickson 339-0400
- 6095 FAIRLANE. Montclair. Custom built. 5bd (incl. 3 mstr suites), 4.5baths. Gourmet kit, h/wds. Coldwell Banker, Ruby Ng 339-1174
- 5675 FERNHOFF RD. Hillcrest Estates. 5/5, grt for indoor/outdoor entertaining. Rumpus, pool. GRUBB Company, Kurt Buchholz 339-0400
- 950 MOUNTAIN BL. Montclair. 4/3 new home w/versatile flr plan. Lg kit, sunken LR, court, yd. Pacific Union, David Iohikawa 339-6460
- 8 CHANCELLOR PL. Claremont Hills 4+2/5 nw Med. Great views! Prudential CA Realty, Mary Hanna 845-6021 SUNDAY 2:30-4:30
- 865 LONGRIDGE RD. Crocker, spacious colonial. Upgraded. \$694,500 Gorgeous LR & FDR. Deck. The GRUBB Company, Connie Rogers 339-0400
- 5350 BACON. Just reduced! Rare 3 acre view property on pvt rd. 3/2+seep bldg for office. Pool. Wells & Bennett, Noll Davis 531-9536
- 5745 MERRIEWOOD DR. Montclair. 4/3+. 1st open! Bay views, wraparound deck. Pacific Union, Dick Cohen/Patricia Scott 339-6460
- 6058 FAIRLANE AVE. Montclair. 4/3+. 1st open! Bay views, wraparound deck. Pacific Union, Dick Cohen/Patricia Scott 339-6460
- 2034 ASILOMAR DR. Montclair. Classic 3/2 architect designed. \$589,000 State of art kitchen, FDR, family rm. GRUBB Co, Judy Rankankan 339-0400
- 2 DIABLO DR. Montclair. 5bd/4ba. Opportunity! Cosmetic fixer on lg pvt lot. SF wvs, Orinda schools. Pacific Union, Michelle Vasey 339-6460
- 6730 COLTON BL. Montclair. Fab new construction, 4/3. Prudential CA 428-0900, Claire Cunningham 644-5434
- 701 ROSEMOUNT RD. Crocker, stately 4/3+ w/rumpus, FDR, EIK, 2-car garage. The GRUBB Company, Sheila Gallagher 339-0400
- 6428 WESTOVER. 4/3.5 contemporary, level yd, cyn views Coldwell Banker, Judy Maher 339-1174
- 5546 BALBOA RD. Montclair. 3/2.5 trad'l w/bay views. FDR, rumpus, & plus rm. The GRUBB Company, Helen Bay 339-0400
- 4382 BRIDGEVIEW. 30's gorgeous Med w/SF view. Upper Oakmore. \$460,000 FDR, 3bd/2ba. Wells & Bennett, Stan Hammond 839-5846
- 172 DUNCAN WAY. Absolutely charming cottage. Large lot. 3/2+ Templeton Company, Faye Keogh 652-2133 X126 SUNDAY 2-4
- 6216 HARWOOD. Rockridge, understated elegance in grt loc. 3+2/2 Prudential CA 428-0900, Glass-Sabine 644-5412
- 6611 LIGGETT. Montclair. Stylish & spacious. 4/3. Remod kit & family rm. Yd w/hot tub. GRUBB Company, Judy Cain 339-0400
- 293 ELYSIAN FIELDS. Sequoyah Highlands. Custom 1-of-a-kind home. 30' redwood ceiling. Sunken bath. Tea house. Kol fishponds. Wayne Blackard, Agent 888-1100 SUNDAY 2-5
- 4384 REDWOOD RD. Oakland Hills view home. 4+2+. Kit/fam rm. and decks. The GRUBB Co, Angela Wei Grubb 339-0400
- 36 COOLIDGE TER. Lincoln Hts. 2/1. Just listed! Bay & city wvs. Huge kit, rumpus. Gardens. Pacific Union, Donna DeBard 339-6460
- 7075 EXETER. Light Privacy! Decks off each level. 5/3. Make offer Wells & Bennett, Patsy Buhler 531-7000 X238
- 6646 HEATHERIDGE WAY. 2 yr old home w/level yd. 3+2.5. Wells & Bennett, David Hennigan 601-9540
- 5901 ASCOT DR. P. Pines. 3bd/2ba w/ views from most rooms. The GRUBB Company, Kurt Buchholz 339-0400
- 4344 TRINIDAD AVE. Joaquin Miller, 3bd/3ba. 1st open! Wooded retreat w/partial bay vw. Pacific Union, Lee Jacobson 339-6460
- 4314 HARBOR DR. 3/2 on private drive. Remod EIK, h/wds, fab private patio/garden. Wells & Bennett, Carol Robbiano 531-7000 X292
- 17 ASHMOUNT WAY. Crocker, 3/2 contemp w/den, rumpus, private garden. Bay views. GRUBB Company, Bettina Balestrieri 339-0400

- 6022 COLTON BL. Montclair. 3/2 w/grt floors, big deck, bay vw Prudential CA 339-9290, Bob Randall 869-4242
- 4054 BALFOUR. Nearly new beauty! 3+2+. Gourmet kit, FDR, decks & garden. Coldwell Banker, Ruth Lockhart 339-1174
- 7383 SARONI. Montclair. 3/2.5 spacious home. Level lot. Prudential CA 339-9290, Bill Boze 869-4216
- 1229 HOLMAN RD. Crocker, 3/2 trad'l, rumpus, garden, patio. The GRUBB Company, John Karmay 339-0400
- 3480 ROBINSON DR. Country setting. Lovely 4bdrm plus den. Remodeled kitchen & baths. Don Morris RE 866-2900
- 417 & 419 ALCATRAZ AVE. Victorian farm home c.1910. 2bd & loft in main house & 1/1 +LR & kit. Flower filled courtyards. The GRUBB Company, Melitta Beeson 339-0400
- 599 CRESTMONT DR. 3bd contemp w/bay views. Open floor plan. Spacious & comfortable. GRUBB Co, Susanne Paul 339-0400
- 48 EASTWOOD CT. Montclair. 4/2.5 w/family rm, office, lg kitchen LaSalle Properties, Hal Castle 339-8900
- 1 CRESTMONT DR. 3bd/2+ba, big lot, good view. More. Come see LaSalle Properties, Nick Lavrov 339-8900
- 5117 MANILA. Gorgeous 2bd w/rear det'd cottage. Nice yd. Seel Coldwell Banker, Don 339-1174
- 6281 CLIVE AVE. A Rare Find! Granc 2/1 in P.Pines. Hdws, frpl, huge yard and deck. Coldwell Banker, Stacy Winett 339-1174
- 5578 TAFT. Rockridge. 2+2/2 darling fixer in prime area. Walk to BART. Montclair Better Homes RE 339-8400
- 321 SOMERSET RD. Montclair. 3/2.5 contemp. LR w/frpl, tall windows, beamed ceilings. Coldwell Banker, Ellen Lancaster 339-1174
- 1850 MACELLAN. Montclair. New listing! 3/1.5, light & lovely! Cooks kit, h/wds, French drs to patio & lg terraced yard. Nr Village. Red Oak RE 527-3387 X109 SUNDAY 2-4
- 1687 TREBLE GLEN RD. Crocker, charming 2+1 (+2 half baths). FDR, outdoor terrace. The GRUBB Company, Judy Cain 339-0400
- 6660 BANNING DR. Montclair. 3/2 roomy contemp w/ig EIK. 4th bdrm could be family rm. Pacific Union, Sally Morrison 339-6460
- 4415 TERRABELLA. 3/2.5 w/bay view! Almost new, convenient Prudential CA 339-9290, D. A. Hammond 869-4219
- 4121 ST. ANDREWS RD. Sequoyah Hts. 4/3 beautifully remod on lg lot w/sunny deck. Pacific Union, Sandi Klemmer 339-6460
- 1990 OAKVIEW DR. Oakmore. 2bd/2ba. End of cul-de-sac. View LaSalle Properties, Tom Nemeth 339-8900
- 550 VALLE VISTA. Grandlake Duplex. 2/1 & 1/1 bungalow w/hdws, frpls in both units. Coldwell Banker, Ruth Lockhart 339-1174
- 5784 MILES. Rockridge. 3/2 spac. bungalow. Garden, deck, h/wds Prudential CA Realty 845-0200, Norine Shima 273-9387
- 4039 CANON AVE. Glenview. 3/1.5. EZ one level living. Spacious. Den, remod kit & bath. Montclair Better Homes RE 339-4000
- 4521 MONTGOMERY ST. Spacious 2/2.5 brown shingle bwnhm nr Rockridge & Piedmont Ave shops. Bay vw, h/wds, huge deck. Sells motivated. Wells & Bennett, Rose Marie Bero 531-7000 X274
- 6535 VALLEY VIEW DR. Montclair. contemp w/views of the valley. 3/2, rec room. The GRUBB Company, Nancy Lehrnick 339-0400
- 25 EVERGREEN. Above the Claremont Hotel. Fixer/opportunity! 2/2 w/family rm. Lg lot. Templeton, Marlene Leverette 652-2133 X121 2-4
- 118 MAIDEN LN. 3/2 in quiet neighborhood. Den. Level. Prudential CA 428-0900, F. Ella 531-3522
- 4266 KNOLL AVE. Redwood Hts. 3bd/2ba. Immaculate. Deck w/spa & lovely garden. Pacific Union, Carolyn Jones 339-6460
- 1954 MAGELLAN DR. Montclair. Romantic 2/1 hideaway. Upgrades. Cook's kitchen. Garden, deck, hot tub. GRUBB Co, Angela Grubb 339-0400
- 4024 COOLIDGE. Lincoln Hts. New listing! 3+2+. Hdws, fenced private yd. 2-car garage. More! Red Oak, Kathy 527-3387 X125
- 3451 GUIDO. New in Redwood Hts. 3bd charmer on cul-de-sac. Hdws, frpl, big yd. Wells & Bennett, Katie Meadow 482-3576
- 3826 WISCONSIN. Laurel Hts. 2+2/2 w/stunning pano bay wvs! Fenced & landscaped. Prudential CA, Lisa Friedman 835-6109 SUN 2-5
- 4624 EL CENTRO. Glenview. Cute & cozy 2/2 w/rec rm. Hdws, frpl, EIK, small yd & patio. Coldwell Banker, Nancy Dickey 339-1174
- 8975 GOLF LINKS. 2+2. Just listed! 3/4acre, private, updated Prudential CA 339-9290, Gene Boomer 869-4202
- 525 66th ST. Charming No. Oakland triplex. New Listing! Well maintained. Perfect for owner occupant. Ken Gorkle Realtor 526-1430 office 308-1757 pager. SUNDAY 2-6
- 2 OAK HILL CIRCLE. Sequoyah, 4bd/2ba Prudential CA Realty, Rose Marie 527-9800 SUNDAY 2-4

- 4021 BARNER AVE. Lincoln Hts 2/1.5 CA bungalow. FDR, h/wds LaSalle Properties, Mel Copland 339-8900
- 25 RAMONA. Charming 2bd/1ba bungalow w/great garden. Nr Piedmont border. Templeton Co, Leslie Avant 652-2133 X122
- 4024 LOMA VISTA AVE. Redwood Hts. 3/1. Stylish & superb! Montclair Better Homes RE 339-4000
- 4509 MORAGA. Walk to Piedmont Ave shops. 3/2 w/charm. Bay vw Family rm, EIK, deck. Wells & Bennett, Kate Phillips 436-4100
- 3245 FLORIDA. 3/2. Laurel District, h/wds, FDR, lg EIK, frpl Harbor Bay RE, Russ Grant 814-4713
- 5335 BROADWAY TER #104. Bright 2/2 unit looks out to golf course! Hdws, frpl. Coldwell Banker, Judy Maher 339-1174
- 149 SAMARIA LANE. 2/2.5 level in bwnhm w/va view! 2-car att'd garage. Laundry. Coldwell Banker, Donna Conroy 339-1174
- 4044 PANAMA CT. Piedmont Ave area. Remodeled 2/1+ craftsman bungalow. Hdws, frpl. AS IS. Brigantine Sales 653-8998
- 2451 CARMEL ST. Spanish charm! 2/1 bungalow, EIK, spacious LR & DR. Coldwell Banker, Michael Thompson 339-1174
- 4739 MOUNTAIN BL. Redwood Hts. 3/1. Cozy, charming, h/wds, kit w/access to pvt yd. Pacific Union, Teri Carlisle 339-6460
- 4032 HUNTINGTON. Laurel, 3/2. New listing! Sunfilled CA trad'l, corner lot. Quiet st, EZ commute. Marvin Gardens RE 527-2700 Kathie Berg 287-8752 SUNDAY 2-4
- 4416 LINCOLN AVE. Best Value! Space/condition/location: 2/1.5 Family rm, yd, det'd office. Coldwell Banker, Rachel Bailer 339-1174
- 194 RIDGEWAY. Piedmont Ave. Victorian bungalow c. 1907 2+bd h/wds, yd, garage, bamnt. GRUBB Co, Debra Dryden 339-0400
- 148 SAMARIA LN. Oakland Hills townhome. Bay view! 2/2 w/frpl, h/wds, office. WOW! Coldwell Banker, Donna Conroy 339-1174
- 1215 61ST ST. Grt remodell! Grt yd! 3bd/1ba. Tenant move by COE Prudential CA Realty, Nancy Hoover 849-5338
- 68 COVINGTON ST. Sheffield Village. 2bd/1ba. New listing! Hdws, level yd, 2-car garage. Pacific Union, Robyn Mohr 339-6460
- 3533 OAK KNOLL. Well maintained split level. Lovely yd. 3/1 Hills vw from DR. Richardson RE, Jackie Carter 433-9996/632-2539
- 3930 HANLY. Oakmore. Price Reduced! 2/2 w/hdws, frpl, more! LaSalle Properties, Victor Fierro 339-8900
- 2465 ALIDA. Spacious 2/1 in move in condition! FDR & lg EIK. Hdws, yard. Wells & Bennett, Heidi Tuggle 531-4554
- 3719 LAUREL AVE. 3bd/1ba w/huge living spaces. Prudential CA 339-9290, Jim Forquet 869-4263
- 2636 SCHOOL ST. Dimond district. 1913 Victorian bungalow. Huge rooms, updt kit & 1st. The GRUBB Company, John Karmay 339-0400
- 700 VERNON ST. 2/1.5 condo nr Ross Garden. Beautiful top frt unit. 1100sf. Fully remod.kitchen. Owner 986-1365 SUNDAY 1-5
- 7564 GREENLY DR. Rare opportunity! 1st time on market! 3+bd, bonus rm, frpl. Coldwell Banker, Rachel Bailer 339-1174
- 2901 MADELINE. Upper Laurel. 2bd/2ba. Excellent home in quiet secure area. Montclair Better Homes RE 339-4000
- 7971 SANFORD. Beautiful corner sunfilled 3bdrm above 560. Frpl, FDR, fenced yd. Coldwell Banker, Adnanne Broche 339-1174
- 5945-5947 SHATTUCK. North Oakland duplex. 2/1 ea unit. Frpl yd Prudential CA Realty, Adnanne Nash 834-2010/763-4060
- 3507 MIDVALE. Laurel. 4/1, original, clean, fenced, h/wds Prudential CA 339-9290, Howard Converse 869-4212
- 654 65TH ST. No Oakland. 2+2/2. Quiet cul-de-sac. Remod kit, h/wds, private yd. Prudential CA, Nancy Taussig 524-8249
- 3030 KINGSLAND. Maxwell Park. 2/1.5 bright sunny Med. Fresh paint in/out. Large yd. Marvin Gardens, Kathie Berg 287-8752 SUN 2-4
- 2915 EASTMAN ST. Laurel, 2+1 charming bungalow w/hdws. Home office. Landscaped. Pacific Union, Diane Earl McCan 339-6460
- 7433 DEERWOOD AVE. 2bd/1.5ba. Probate Sale. Must See. Montclair Better Homes RE 339-4000
- 7701 SUNKIST DR. 2/1. Stunning bay vw! Brown Shingle home. LaSalle Properties, Anida Weil 339-8900
- 2849 VALLECITO PL. Duplex. 2/1 each unit. Good starter w/income or use for investment. Frpl, h/wds under carpet. Lg yd. Prudential CA, Henriette Green 845-2021
- 3240 NICOL AVE. Lower Laurel. 2/1 creekside cottage. Dbl lot. Charm & potential! Prudential CA, Dolores Thom 834-2010
- 2907 73RD AVE. 2/1. Deck, h/wd floors, FLR, good condition Prudential CA 339-9290, Dottie Henson 869-4255
- 2917 MINNA. New listing! 2/1, renovated. LR w/frpl, FDR, EIK, AS IS Sale. Wells & Bennett, Frank Hennerfer 654-6461



Advertise in the Open Home Guide!
The Montclarion, The Piedmonter, The Berkeley Voice, The Journal
CALL 568-7233 or FAX 568-7322
2 Lines / 4 Newspapers / \$23.00
Deadline: NOON on Wednesday!



Wilson

Continued from page 12

most of the new owners of these houses were granted a low-interest, federally guaranteed bank loan with which to hire local contractors to do the work needed to bring their homes up to code, and more them.

The City of Oakland had purchased these houses with federal money. When they resold them to private owners who would rehabilitate them, they charged them amounts ranging from a few hundred to a thousand dollars, (remember, this was before the great real estate boom of the mid-to-late 1980s).

This innovative new approach to housing inner city neighborhoods was carried out under the auspices of the federal Urban Homesteading program. In next week's column, I will describe how this program worked, and the tangible benefits it brought to West Oakland. I will also describe the successes of some of the privately conducted restoration of historic homes in the Brookside neighborhood of East Oakland.

Mark A. Wilson is a Realtor and architectural historian who works out of the Prudential California Realty's Telegraph Avenue office. He can be reached at 273-9383 or e-mail him at www.topbroker.com/

EVENTS

The Events Calendar does not accept-for-profit listings. Announcements for these events can be made in our classified section by calling 339-8777. Listings are made on a space available basis.

The nonprofit Building Education Center (BEC), 812 Page St., Berkeley is the place to start your dream home or to start turning your home into a dream. On Sat., June 27, the center presents the on-site seminar **Hardwood Floor Installation: Hands On** with owner Christine Coates at Golden State Flooring, in South San Francisco and contractor Doug Carter will be at BEC to present the structural maintenance and pest control seminar **Controlling Termites and Dryrot**. On Sat. and Sun., June 27 and 28 handyperson extraordinaire Paul Allen conducts Basic Home Repair an Improvement Skills. On Sun., June 28 real estate broker Vickie Wagner presents **Buying Land**. Call BEC at 525-7610 for more information about its schedule of classes.

Discover Oakland's changing skyline, landmarks, churches and high-rises on one of the **Free Guided Walking Tours** sponsored by the City's Community and Economic Development Agency. On

Sat., June 27 at 10 a.m. tour **Oakland's Chinatown**. Experience this bustling Asian center, the fifth largest in the United States. Sidewalk markets are filled with fresh fish, barbecued ducks and exotic fruits and vegetables. Meet at the Pacific Renaissance Plaza fountain at 9th and Webster streets. Join us at 10 a.m., Wed., July 1 in front of Ratto's at 9th and Washington streets for a tour of **Old Oakland**. Walk through this 1870's commercial center. The area's grand brick hotels have been restored and now have offices, eateries and galleries. Visit the Washington Inn, Ratto's International Grocery and the Friends of the Library Book Store. Call 238-3234 for more information.

Willie Foster of Prudential California in El Sobrante and Stan Johnson of First Security Mortgage Corp. invite you to a free **Home Buyers Seminar**, 9:30 to 11:30 a.m., Sat., June 27 at 3220 Blume Dr. in Richmond (Hill Top Mall). If you are renting, here is your opportunity to get into a home of your own for as little as 1 percent down. You're invited to learn the advantages of owning vs. renting. Seating is limited. To take advantage of this opportunity, you must call 286-7644 and leave your name and number.

The Alameda County Waste Management Authority presents a free **Worm Composting Workshop**, 10 a.m. to noon, Sat. July 11 (rain or shine) at the Oakland Compost Demonstration Garden, 666 Bellevue Ave. in Lakeside Park, adjacent to the Garden Center Building in Oakland. Learn how to compost yard and kitchen waste using red wigglers and transform trash into fertilizer. Call 444-SOIL for more information.

The Alameda County Waste Management Authority presents a free **Basic Compost Workshop**, from 2 to 4 p.m., Sun. July 26 (rain or shine) at the Oakland Compost Demonstration Garden, 666 Bellevue Ave. in Lakeside Park, adjacent to the Garden Center Building in Oakland. Learn how to compost yard and kitchen waste and transform trash into fertilizer. Call 444-SOIL for more information.

Oakland's One-Stop Capital Shop (OSCS), 519 17th St. in Oakland, provides a series of free and low-cost small-business developmental workshops available to the public on an ongoing basis. Classes include Goal Setting, Credit CPR, Legal Aspects of Small Business, Marketing and Advertising and

Understanding Business Statements. Call 273-6000 to reserve space or to receive information about other seminars.

Consumer Credit Counseling Service, a nonprofit community service organization in Oakland has a series of free workshops. Registration is mandatory. For more information call (800) 501-SAVE.

Join University of California pathologist Dr. Robert Raabe from 9 a.m. to noon the first Sat. of every month for a free **Sick Plant Clinic** at the UC Botanical Gardens, 200 Centennial Dr. in Berkeley. Drop in with a piece of a sick or a dying plant and Dr. Raabe will diagnose the problem. Call 643-2755 or garden@uclink4.berkeley.edu for more information.

Russell Doi of the Mortgage Network hosts free **First Time Homebuyer Seminar** on an ongoing basis. Learn about the many first-time homebuyer programs available today. Find out just how much home you can afford to buy. Receive a free booklet that will help you prepare for the biggest investment you may ever make. Call 526-6554 to make reservations.

The Orchid Society of Califor-

nia meets at 7:30 p.m. on the third Monday of each month at the Lake Merritt Garden Center, 666 Bellevue Ave., Oakland. Learn about orchids and their care. Purchase orchid plants at the members' plant sale before the meeting. Orchid lecturers share their knowledge and provide plants for a raffle. Join the camaraderie and learn about the beautiful world of orchids. Call 531-1210 for more information.

The **Golden Gate Cymbidium Society** meets at 7:30 p.m. on the fourth Wed. of each month at the Lake Merritt Garden Center, 666 Bellevue Ave., Oakland. A plant sale is featured before the meeting affording you the opportunity to purchase quality cymbidiums. These meetings feature expert growers from around world with their slides and valuable tips for growing cymbidiums. Attend this meeting and learn how to grow and bloom these beautiful plants. Call 531-1210 for more information.

For inclusion in Events, send information to Dennis Evanosky, Real Estate Editor, Hills Newspapers, 5707 Redwood Rd., Oakland, 94619. Phone: 339-4047. Fax: 339-4066. Information must be received one week prior to publication.

YOUR WEEKEND GUIDE OPEN HOMES

DEERING ST. New listing! Sweet 2bdm bungalow, Dimond, FDR, brkfst nk, yd, Coldwell Banker, Vicki Faulk 339-1174

\$112,000

LAKESIDE DR. New listing! Large remodeled 1bdm condo, Meritt area. Ari Realty 465-4805

\$74,900

LENOX AVE #207. Back on the market! 1/1. Walk Lake Merritt. Better Homes RE 339-4000

\$69,900

BALBY Open Sunday

TALBOT. Almost 3/2 w/family rm, Well kept, 1829 sf, garage, 799-8446 SUNDAY 12-5

\$425,000

MARIN. 3/1 sunny updt'd bungalow. Hdws, FDR, foyer entry. Prudential CA Realty, Darrin Tinsley 834-2010 SUN 2-4:30

\$295,000

RAMONA. Tidy 2bd bungalow, fab Solano Ave nghbrhd. Great plan. Berkeley Hills RE, Tracy Sichterman 524-9888 X27 SUN 2-4

\$259,000

TALBOT. 2/1 Split level. FDR, EIK, hdws, yd & garden, workshop. Nw roof. Security Pacific, Gerl 234-7808 SUN 2-4

\$235,000

BERKELEY Open Sunday 2-4:30 pm

MARIPOSA. Grand 5/3.5 No. Berkeley. Lg lot, pool, sunrm, media rm, FDR, mstr suite w/sudy. Templeton Company. McRae 652-2133 X145 SUNDAY 2-5

\$1,000,000

TEUCLED. Berkeley 3bd/2ba. Coldwell Banker, Jane Ishibashi 486-1495 SUNDAY 2-4

\$615,000

WOOLSEY. Claremont. 3+1+. New listing! Remod kit/bath. Coldwell Banker, Nancy Hoover 849-5338

\$545,000

MARCH. 4bd/3.5bath. Coldwell Banker, Jeanne McHugh 486-1495 SUNDAY 2-4

\$525,000

POPLAR. North Berkeley. 3+bd storybook home w/bay vws. Prudential CA Realty 428-0900, Caroline Peters 547-1722

\$515,000

WOODHAVEN. 5+1/3. Bright, lg home, move-in cond. Tilden Prk. Grizzly peak to Sunset to priv. rd. to Woodhaven. Mayra Trilling 524-9888 X18 2-4

\$445,000

PANORAMIC. Charming 3/2 Brown Shingle in-law suite, SF/ww. Walk to campus. Templeton, Marlene Leverette 652-2133 X121 2-4

\$495,000

STONEWALL. Best buy in The Claremont! 3+1/4, study. Views! Templeton Company, Leslie Avant 652-2133 X122

\$495,000

PRINCE. 3+bd/1.5bath. Coldwell Banker, Lydia Meisen 486-1495 SUNDAY 2-4

\$465,000

MUMFITT LN (off Grizzly Peak) Custom 4bd/2b on quiet cul-de-sac. 449,500

\$449,500

DEL DORADO. 3/2+ remodeled hsm, grt location & garden. Prudential Company, Mary Montali 652-2133 X132 SUNDAY 2-4

\$440,000

DELAWARE. Just listed! Huge 4+ w/wonderful light & sunny yard. Frpl, deck, lg fenced yd. Thornwall Properties. Krell 648-1950 X223 SUNDAY 2-4

\$412,000

ALVARADO RD. FIRST OPEN! 4+bd/3.5ba. VIEWS!!! New in condition. Coldwell Banker, Linda Van Drent 913-7098

\$410,000

BEVERLY PLACE. 3bd/1.5ba. Coldwell Banker, Joan Barnett 486-1495 SUNDAY 2-4

\$399,000

THE ALAMEDA. 3bd/2ba. Coldwell Banker, The Longs 486-1495 SUNDAY 2-4

\$395,000

CLAREMONT AVE. 3bd/2+ba, new construction. Quality & style. Wooded setting. Pacific Union, Kirk Phillips 339-8460

\$389,000

HOPKINS. Best nghbrhd in Berkeley! 3 1/1 w/craftsman detail. Frpl, no shops. Marvin Gardens 527-2700, Ann Plant 287-8781

\$369,000

PARK HILLS. New listing! 3/2 +home office. Desirable Park Hill development. Templeton Company, Ron Egberman 652-2133 X127

\$365,000

REGENT. New listing! Elmwood 3+1/1+ charming 2-story. Frpl, Shingle. Character. Fenced yd, det'd garage, more! Coldwell Banker, Kathy 527-3387 X125

\$365,000

REGAL. 2/1 L-shaped. Fr.doors to garden. 2-car att'd garage. Prudential CA Realty 845-6021

\$359,000

ALLSTON WAY. 3/1 classic Brown Shingle. Frpl, hdws, 1/1. Off-street parking. Brmnt w/laundry hookp. Front and back yards. Great central location. 526-0559 SUNDAY 1-4

\$349,500

PRINCE. Classic Elmwood 3+bd/1+ba. First Open! Prudential CA Realty 428-0900, Glass-Sabine Team 644-5412

\$329,000

SANTA BARBARA. New listing! 3+1/2. One level living, remodeled. Dbl garage, Templeton, Susie Schevill 652-2133 X144 SUN 2-5

\$329,000

CALIFORNIA. 3bd/1.5ba. Coldwell Banker, Chris Cohn 486-1495 SUNDAY 2-4

\$319,000

556 WILDCAT CANYON RD. Berkeley Hills, 3+2+. New listing! Level ranch. Lg peaceful lot facing Tilden. As is. Fab opportunity. Enter from Grizzly at Spruce. Tarpoft & Talbert, Anet 653-2050 2-4

\$295,000

1081 KEITH. Just listed! 3/2 cosmetic craftsman fixer in great North Berk.Hills. Red Oak RE, Tom 527-3387 X104 SUNDAY 2-4

\$289,000

1622 HOPKINS. 2+bd/1ba. Coldwell Banker, Chris Cohn 486-1495 SUNDAY 2-4

\$279,500

1401-05 CURTIS ST. Northbrae. Duplex. 2/1 & 1/1. Well maintained. Prudential CA 834-2010, Henriette Green 845-2021

\$275,000

1228 EVELYN. Westbrae, 4/2 spacious Spanish mesh. Updtd kit/ba. Prudential CA 845-0200, Wendy Kashiwa 287-9123

\$275,000

2311 CALIFORNIA. Berkeley 2bd/1ba. Coldwell Banker, Chris Cohn 486-1495 SUNDAY 2-4

\$269,500

1352 HENRY. Berkeley 2/1.5. Coldwell Banker, Jeanne McHugh 486-1495 SUNDAY 2-4

\$247,000

1421 CHANNING WAY. New listing! 2/1 stylish bungalow. Hdws, EIK, landscaped. Bay Area Properties, Diana Yonkouski 486-1440

\$239,000

910 COLUSA AVE. Rare townhome! 2/1.5. 1/2 block to Solano Ave shops! Red Oak RE 527-3387 X116 SUNDAY 2-4

\$229,000

2727 PARK ST. Lovely lightfilled spac. 2/1 Craftsman bungalow. Original detail & more! Red Oak RE 527-3387 X105 2-4

\$210,000

1817 62ND ST. 2+1/1+ Brown Shingle craftsman. 2 tpi. Opportunity! Prudential CA, L. Chou 898-9435

\$195,000

1732 HEARST #1. NEW LISTING! Charming 2BD condo, park-like setting. Frpl & gar. Berkeley Hills Realty, Jane Allen 524-9888 x23 2-4

\$169,000

3008 DEAKIN ST. Cozy 2bdm starter. Wood flrs, EIK, garden, laundry/workshop. Wells & Bennett, Stan Hammond 839-5848

\$165,000

2918 WHEELER. Great 2bd/1b condo w/1920's charm. FDR, lg kit. Thornwall Properties, Colleen Larkin 848-1950 X240 SUN 2-4

\$159,000

2201 VIRGINIA #4. 1/1 spic & span condo w/sunny deck. Close to campus. Prudential CA, Barbara Reynolds 845-0200

\$145,000

1301 BONITA. 1bdm in best Berkeley area. Light & spacious. Thornwall Properties, Naomi Kane 848-1950 X226 SUNDAY 2-4

\$140,000

DANVILLE Open Sunday

3833 SHEPHERD CIRCLE. New listing! Immaculate 4bd, 1-level in Bettencourt Ranch. Custom upgrades. Landscaped, 3-car garage. Red Oak RE, Patrick 527-3387 X110 SUNDAY 2-4:30

\$459,950

EL CERRITO Open Sunday

1459 RIFLE RANGE RD. New listing! Custom 4/3 overlooking Wildcat Canyon. Gourmet kit, 4-car garage, more! Red Oak RE, Patrick 527-3387 X110 SUNDAY 2-4:30

\$799,000

709 GELSTON PL. 3bd/2ba. New kitchen, decks, view! Prudential CA Realty, Jaima 527-9800 SUNDAY 2-4:30

\$405,000

2437 EDWARDS. EC Hills. New listing! 5/2, family rm, level entry. Frpl, pano vws, decks. Potential in-law. Red Oak RE, Edna 527-3387 X112 SUNDAY 2-4

\$289,000

115 CARMEL AVE. 3/1 complete remodel. New wiring/plumbing/roof. Clear termite. New appliances. Redwood deck. 527-2791 SUNDAY 12-4

\$269,000

6434 HAGEN. 3bdm w/bay & GG view! Family & bonus rms. Walk to BART. Marvin Gardens, Herman Sun 527-9111 SUNDAY 2-4

\$249,000

6798 GLEN MAUR. Spacious 2bd bungalow. Grt bay view! Frpl, nwr roof. Mervin Gardens, Herman Sun 527-9111 SUNDAY 2-4

\$229,000

611 RICHMOND. First open! Delightful 2bd. Huge yd, Oversized garage. Don't Miss! Red Oak RE, Peter 527-3387 X134 SUN 2-4

\$220,000

1510 ELM ST. Comfort/convenience/affordable 3/2 w/flx flr plan. Walk BART. Move in! Marvin Gardens, Mary Gray 527-9111 SUN 2-4

\$215,000

305 BEHRENS. Lovely 2/1 starter w/beautiful yd. Frpl, hdws, faux finishes. Red Oak RE 527-3387 X105 SUNDAY 2-4

\$205,000

1156 RICHMOND. New listing! Great 2/1.5 twnm. Quiet location. Enclosed patio. Fresh paint. Red Oak RE, Laurie 527-3387 X124 SUN 2-4

\$149,000

EL SOBRANTE Open Sunday

1325 FASCINATION. A perfect "10". 4/3. Quality. Parklike yd. Prudential CA Realty, Marva Hill SUNDAY 1-4

\$299,999

53 RANCHO VISTA. Reduced! 3/2 affordable mini-ranch on 1/4 ac. Prudential CA Realty, Sharon Brown 527-9800 SUNDAY 1-4

\$199,900

KENSINGTON Open Sunday

482-484 BELOIT/PURDUE. 4+1/4. 3 lots/2 hms/1 pricel House+duplex \$649,000. Prudential CA 845-0211, Julie Nachtwey 849-9303 SUNDAY 2-4

\$649,000

40 STRATFORD. Artist's home w/charm & gardens. 3+1/2. Prudential CA Realty 428-0900, Glass-Sabine Team 644-5412 SUN 2-4:30

\$425,000

LAFAYETTE Open Sunday

1201 EL CURTOLA BL. Unique property w/in-law unit-rents for \$1250. Main hse w/2bd, oversized LR, brick frpl. Just listed! Directions: P.H.Rd. So., left on Old Tunnel, Ellie Bowden 925-939-2858 SUN 2-5

\$399,000

PIEDMONT Open Sunday 2-4:30 pm

33 CREST RD. Beautiful Mediterranean w/dramatic architectural detailing. Privacy. 6bdms. The GRUBB Co, Sandra Vogl 339-0400

\$1,850,000

207 PACIFIC AVE. 4+1/4 w/craftsman details. Pool. Grand! The GRUBB Company, Katherine Cooper 339-0400

\$1,250,000

236 SCENIC AVE. Embraced by sprawling verandah w/fab views! Grand, exquisite vintage craftsman. GRUBB Co, Donald Grubb Jr. 339-0400

\$889,000

196 SANDRINGHAM. 3bd/3.5ba. Beautiful remodel. Prudential CA Realty 428-0900, Michele Kempkes 898-9404

\$819,000

432 SCENIC AVE. Spacious 3/3 traditional. Gourmet kit level out to garden & spa. Library. The GRUBB Co, Angela Grubb 339-0400

\$795,000

334 EL CERRITO AVE. Beautifully designed/maintained. 4/2.5 level out to garden. The GRUBB Co, Jean Simmons 339-0400

\$722,500

218 PACIFIC AVE. 3/2. Fab vws of SF bay & 2 bridges! Vw of Lake Merritt. Grt for entertaining. Hdwd floors. Coldwell Banker, Jerilyn Babington 925-253-4601 SUNDAY 1-4

\$679,500

58 CALVERT CT. Stylish, ideally located. Lots of light. EZ indoor/outdoor living. Coldwell Banker, Adrienne Broche 339-1174

\$559,000

220 RAMONA AVE. 3+bd/3ba, great home, new paint. Prudential CA Realty 428-0900, Debbie Newton 386-0779

\$549,000

29 VISTA. Central location. Level 3bd/2ba. Walk to schools & conveniences. Wells & Bennett, Joy Bryden 331-7000 X218

\$525,000

27 OLIVE AVE. 2+bd/3ba. Quiet area, spacious. Prudential CA Realty 339-9290, Margaret Boyer 869-4248

\$385,000

PINOLE Open Sunday

2472 HILL VIEW LN. 3bd/2ba, great family home! Mont

339-8777

TEMPLE BETH HILLEL
801 PARK CENTRAL • RICHMOND • 223-2560
EXIT HILLTOP DRIVE & FOLLOW THE SIGNS

Porsche 911: just about the best

KEANE ON WHEELS

Tom Keane

the evolution of the Porsche 911, the good ideas taken another step forward. The 1999 model continues everything this car manufacturer has — so far.

The appearance of the 911 remains its unmistakable self as design hasn't changed since it was introduced in 1965.

It has a larger windshield, a steeper rake and there are no rain gutters. It also is stiffer torsionally for better ride and handling. The engine is in the front and the transmission is in the rear; between is a compartment that offers tremendous performance for those who want sports car performance.

There are two 911 Carrera models: coupe and cabriolet. The coupe seats four, two comfortably, two in an emergency. The two-seat cabriolet has a removable hard top,

converting into a convertible. Both sports cars are powered by a 3.4-liter six-cylinder, horizontally opposed liquid-cooled engine that produces a whopping 296 horsepower and 258 lb.-ft. of torque. Those numbers translate into zooming from zero to breath-taking in just a couple heartbeats (0-60 mph in 5.2 seconds).

Porsche expects the cabriolet to be its best seller. Sales for Porsche are not in large numbers as the 911 can only be appreciated by a very select buyer — with deep pockets.

The Carrera cabriolet has a base price of \$74,460 or \$77,880 for the automatic (Tiptronic) model, plus options. Options can cost almost as much as the car.

The coupe starts at \$65,030 and with the Tiptronic, tips the scale at \$68,450. Some options can be expensive. For example, you can select any of the ten metallic paint finishes, but it's an extra \$3,010.

See PORSCHE page 2



The appearance of the 911 remains its unmistakable self, its design hasn't changed much since it was introduced in 1965. The 911 is powered by a 3.4-liter six-cylinder, horizontally opposed liquid-cooled engine that produces 296 horsepower.

Advanced technology; small annoyances

DRIVE, SHE SAID

By Denise McCluggage

Computer chips are responsible for the little touches of convenience in many of today's cars and trucks. But sometimes, these little micro-chips can lead to large mega-annoyances. Some simple, everyday occurrences in my life have lead me to make the

following observations about these so-called conveniences.

- Interior lights that illuminate the cabin when the engine is turned off.

Helpful, you say, and I agree, but maybe to the wrong people. Scenario: You park on a street strange to you, or in a concrete fortress known as a parking garage. Darkness embraces you as you switch off your headlights. You switch off the engine and suddenly you are

in an illuminated goldfish bowl. You can't see a thing outside the car, but anyone outside can see you perfectly: particularly unsettling if you are a woman alone in an expensive vehicle.

I prefer to choose whether I want my interior lights on or off. I also prefer rather than dome lights, interior lights that flood the footwells. Pontiac's new Grand Am has lights that spill out the door to light up

that mud puddle your foot is about find. Now that I find useful.

- Door locks that operate automatically as you get underway.

This purports to be a safety feature; I find it more of an annoyance. You stop to drop someone off and there's all that fumbling to release the captive passenger. And then these same doors that

See ANNOYANCES page 7

You can get to LAFAYETTE as fast as you
can get to Downtown Oakland!

98 Dodge Dakota Sport Club Cab

\$239
mo. + tax
48 mos.



2001 total drive-off due at lease inception. Sec. dep. waived. Based on 15K mly. responsible for miles over at 15¢ per mi. O.A.C. 1 at this price. #656708

98 Dodge Stratus

\$16,499

Auto, 2.4 liter DOHC, 5 mpy, AC, PS, PW, PL, tilt, cruise, cassette, keyless entry, full size spare



\$1000 rebate assigned to dealer, 1 at this price. #287498

98 Dodge Durango SLT

\$399
inc. + tax
48 mos.



4x4, A/C, PW, PL, tilt, cruise, pwr seat, privacy sound, cass., 4x4 rear air, trac loc, pwr seat, premium wheels, tour pkg.

2001 total drive-off due at lease inception. Sec. dep. waived. Based on 15K mly. responsible for miles over at 15¢ per mi. O.A.C. 1 at this price. #531825

98 Dodge Ram 1500

\$16,888

1.9% APR 60 mos. V8, auto, PS, AC, cloth interior, sliding rear window, body side molding

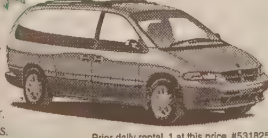


1 at this price. #545025 Demo

*After owner loyalty rebate

98 Dodge Grand Caravan SE

\$20,950



3.9 liter V6, PW, PL, tilt, cruise, cassette, ABS, privacy glass rear air, 100% 94 miles.

Prior daily rental. 1 at this price. #531825

98 Dodge Grand Caravan LE & ES

UP TO \$4000 OFF



Prior daily rental. 1 at this price. #531825

98 Dodge Neon

\$219
mo. purchase



1.9% APR 60 mos. DOHC, 16 valve, 4 cyl, AC, cass, power convenience group

Call price \$13,300 + tax & lic. \$2500 down payment. 1.9% APR. Monthly installments of \$219. O.A.C. 1 at this price. #631364

97 Chrysler Sebring JX Convertible

\$17,850



6 cyl, PW, PL, tilt, cruise, AC, power seat, keyless entry

Prior daily rental. O.A.C. 1 at this price. #618477

BUTLER CONTI DODGE

3575 MT. DIABLO BLVD. LAFAYETTE (925) 284-4491

"MINIMUM BEATS BUTLER CONTI"

HONDA RECALL ?

Do you recall the last time you were satisfied with your Honda service experience?

Oakland Acura wants you to know you can get satisfaction and value having your Honda car serviced with us. Our service manager, Phil Peterson, formerly with the local Honda dealer from 1972-1984, invites you to call us.

First time Honda customers will receive an introductory oil and filter change using genuine Honda filter and Castrol oil, all fluid levels inspected and filled, tires inflated and inspected, visual inspection of driveline and underhood and complimentary car wash all for \$21.95 + tax.

EXTENDED SERVICE HOURS:

Mon.-Fri. 7:30am-6pm • Sat. 9am-5pm

Free local shuttle service and comfortable waiting area with cable T.V. & complimentary coffee or tea.

OAKLAND ACURA

1-888-298-ACURA

277 27th St. (at Harrison) • Near Beautiful Lake Merritt

510-444-8383 • e-mail: oaklandacura.com

For
information
regarding
this section,
please call the
Advertising
Department
at 339-4030.

HONDA of EL CERRITO

✓ #1 Volume Recipient of President's Award in Northern California

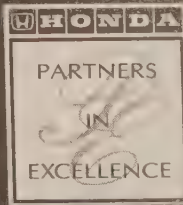
✓ We Will MATCH or BEAT any of Our Competitors' New Car Prices

✓ Low Overhead Means Low Prices!!

✓ Buy From People Who Care

✓ International Sales Force

WINNER



1997 President's Award

Awarded to Honda of El Cerrito
by American Honda for superb customer service
in sales & service while maintaining a high sales volume.

Our Goal, Unbelievable Customer Service

11820 San Pablo Ave., El Cerrito
1-800-47-HONDA • 510-529-1323

ELEGANCE • POWER • MUSCLE

• The Right Units! • Huge Selection! • The Right Colors & Equipment!


LOW, LOW PRICES – LOW DOWN – LOW PAYMENTS!

END OF THE MONTH SALE!

\$198 PLUS TAX PER MONTH **0-2.9%**

'98 Altima GXE

Automatic, convenience package, power windows, door locks, CD/Cassette, alarm system, electric moonroof & more!!



ENDS 6-30-98

\$5,000 OFF MSRP **8 to choose from**

'98 GXE Quest



Automatic, ABS, front & rear air, captains chairs, 7 passenger seating, alloy wheels, AM/FM cassette & more. Some with additional equipment.



ENDS 6-30-98

\$2,000 REBATE OR 0% APR

On '98 Sentras and '98 200 SX's






0% 12-24 mos., 1.9% APR 36 mos., 2.7% APR 48-60 mos. On approved credit.

ENDS 6-30-98

\$4,000 OFF MSRP

'98 SE & GLE Maximas & All '98 4x4 Pathfinders

Equipment will vary.

ENDS 6-30-98

Best Overall Leases in the Bay Area

Call Charlyne Jordan, Sales Manager, for details

1-800-245-1985



3000 BROADWAY • OAKLAND
800-245-1985

JUNE BLOWOUT SALE!

'98 GMC JIMMY **0.9% APR** **SLT, Leather, Loaded!**


\$4,000 OFF MSRP



*After \$1,500 Rebate #2542815 One at this price

'98 GMC SONOMA **0.9% APR** **Auto, Air, Alloys!**

\$11,898



*After \$1,500 Factory Rebate. #508297. One at this price.

'99 PONTIAC GRAND AM **Auto & Air Cond!**


\$15,988



#504514 One at this price.

'98 PONTIAC SUNFIRE **0.9% APR** **Auto, Air, Tilt, CD!**

\$13,988



#533324. One at this price.

DEAL DIRECT WITH MANAGEMENT

Phone Quote Hotline

1-800-830-4311

ASK FOR ROY OR PARWEZ

Subject to prior sale. Mileage at time of printing is accurate but may increase slightly by sale date. All prices plus tax, lic & doc fees. Above prices exclude leases

Cadillac.Pontiac.GMC Truck

3093 BROADWAY • OAKLAND
893-9110 OR 800-830-4311

PRE-OWNED • 3093 BROADWAY • 893-9110 OR 800-830-5311



'96 FIREBIRD CONVERTIBLE
\$14,995

RWD AC, full power, tilt, cruise, AM/FM cass, alloy wheels #121103



'96 MAZDA MPV SE WAGON
\$16,995

AC, full power, rear air, tilt, cruise, leather, moonroof, ABS #204506



'95 CHEVY S-10 EXT. CAB
\$11,995

AC, AM/FM cass, shell, alloy wheels, 5-speed #172586



'95 CADILLAC ELDORADO
\$23,995

Front wheel drive AC, full power, tilt, cruise, AM/FM cass, CD, mtd #092755



'95 JEEP GRAND CHEROKEE LTD.
\$19,995

4x4, auto, AC, full power, CD, tilt, 6 m. prem sound, alloys #683407



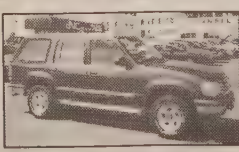
'96 TOYOTA COROLLA DX
\$9,995

RWD AC, full power, tilt, AM/FM cass, dual air bags #385254



'92 CADILLAC COUPE DeVILLE
\$8,995

8-cylinder, custom wheels, leather, loaded, mint condition #218340



'96 FORD EXPLORER XLT
\$21,995

25k, air, full power, cass, leather, low, moonroof #A31972



'88 CADILLAC FLEETWOOD BROUGHAM
\$6,995

Only 48k mi RWD AC, full power, tilt, cruise, leather, cassette #170746



'94 CADILLAC STS
\$16,995

AC, full power, Northstar V-8, Bose stereo, leather, alloys #841921

Connell AUTO CENTER

3093 BROADWAY OAKLAND 800-830-4311 893-9110

ALL PRICES SUBJECT TO TAX, LIC & DOC FEES AND ON APPROVED CREDIT. EXPIRES 48 HOURS AFTER PUBLICATION.

Lloyd Wise Discount Outlet!

Grand Slam Savings!

Swing Outrageous Deals This Week! Easy Financing—Nobody Walks!

HONDA

3.9% APR!

New '98 Civic LX 4-Door! Reduced!

\$13,288!

Reduced!

Price plus tax, lic and doc fee. #262410

New '98 Civic LX 4 Door Automatic! Reduced!

\$13,988

Automatic!

Price plus tax, lic and doc fee. #262270

New '98 Accord LX 4 DR. Automatic! Reduced!

\$17,263

Automatic!

Price plus tax, lic and doc fee. #261240

NISSAN

0% APR or up to \$2000 Rebates!

New '98 Altimas, Sentras, 200SXs, Frontier Pickups!

100

Special Test Drive Offer expires 7/6/98!

\$100 Nissan Challenge! See store for details! Restrictions apply

New '98 Nissan Altima

\$14,389!

After \$500 Rebate. 1 to choose from #551830. Plus tax, lic, doc fee

New '98 Nissan Quest. Full Factory Equipment.

\$18,389!

1 to choose from #552050. Plus tax, lic, doc fee

New '98 Nissan Pathfinder XE. Sport & Conv. Package

\$23,489!

1 to choose from #551730. Plus tax, lic, doc fee

All Prices: Tax, Lic and Doc fee. Sentra's & 200SX's - \$1000 Rebate + 0% APR. 12-24 Mo. 1.9% APR 36 Mo. 2.9% APR 48-60 Mo. with Credit Approval.

Altima: 4 x 4's: \$2000 Rebate, w/ APR Program

Plus 0% APR (After Rebate)

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

Special Price!

LOYD WISE

All offers based on credit approval. Offers expire 48 hrs after publication

HONDA/KIA
10550 East 14th St.
Oakland
510-638-4000

NISSAN
10500 East 14th St.
Oakland
510-638-4428

HYUNDAI
1200 Marina Blvd.
San Leandro
510-352-4747



Discount Outlet

Opening Soon: Ultimate State-of-the-art Auto Center

WATCH US GROW IN SAN LEANDRO!



All offers based on credit approval. Offers expire 48 hrs after publication

Win A Color TV!

No Purchase Necessary! Just fill in the coupon, drop it off at any Lloyd Wise Dealership!

Name _____ Home Phone (____) _____
Address _____
City _____ State _____ Zip _____

Must be 18 years old to enter. One entry per family. Winning name will be drawn June 30, 1998. Need not be present to win.

Setting records

DETROIT (AP) — Both Chrysler Corp. and Toyota Motor Corp. both recorded their best U.S. sales months ever last month and Honda Corp. set a new May record as incentives drove customers into auto showrooms and then out again in new cars.

The unusually strong May was driven by a bevy of "owner loyalty" coupons and other incentives, along with a strong economy and booming stock market, automakers and analysts said.

Chrysler Corp. said that its U.S. vehicle sales rose 27 percent last month. Chrysler, the No. 3 U.S. automaker, said sales of vans, pickups and sport utility vehicles rose 39 percent, and car sales

increased 5 percent, compared with May 1997.

May marked the first time ever that Chrysler Corp. sold more than 250,000 vehicles in a single month.

"This is just a tremendous performance," said James P. Holden, executive vice president for sales and marketing at Chrysler Corp. New-vehicle demand was so very much stronger than many auto experts could have projected.

But the month's stronger-than-ever results were helped by a weak May a year ago, when industrywide sales fell 6 percent, the biggest drop of 1997.

June is Jumpin'!

at TOYOTA OF BERKELEY

'98 COROLLA CE

\$13,688

PLUS 24% OFF MSRP

Our most popular model with automatic, AC, cassette, tilt wheel, remote mirrors, mats & more...

#090440, #090505, #090527

'98 CAMRYS

\$4,000 OFF MSRP

After Rebate

America's best selling model with automatic, AC, power windows / locks / mirrors, ABS, cassette, mats & more...

#111061, #118036, #118328, #118588

'98 TACOMAS

\$13,588

OR 24% OFF MSRP

Loaded model with AC, power steering, AM/FM cassette, 4 speakers, privacy glass, sliding rear window, chrome package, mats & more...

#133448, #127554, #126005

'98 4RUNNERS

\$4,500 OFF MSRP

Everyone's favorite sport utility! Loaded with just about every available option.

#072716

'98 CELICA CONV.

IN STOCK NOW!

Truly a rare bird, loaded to the tail feathers and ready to fly!

#050291

'98 COROLLA VE

\$12,688

PLUS 24% OFF MSRP

Our most economical model with automatic, AC, power steering, rear defogger, mats & more...

#090472, #090744, #090969

NOBODY BEATS BERKELEY

TOYOTA everyday

2400 Shattuck Ave. 510-845-2530

AUTO SHOW

FOUNTAIN, Calif.—In an effort to protect its owner body, Hyundai Motor Co. announced new terms for its 36-month roadside assistance program.

The new program, unlimited mileage, a mileage restriction, many of its common towing has been to any inoperable including accidents.

Program cars, daily rental vehicles also be covered under program when resold and reporting to program.

For 1998 models, inventory as well as already sold, the retroactive. Consumers be notified by mail new enhancements.

NORCROSS, Ga. Approximately \$15 million will be invested in Automobile AB at manufacturing plant in Trollhattan, Sweden.

The investment is made to increase capacity, boost capacity, product quality even in Trollhattan, Sweden headquarters and factory, the company is turning its manufacturing operations and adding stamping lines to metal-pressing capacity.

The Gothenburg plant will lead to transmission production the creation of 100 jobs. Approximately 30 jobs.

Saab manual transmission production is delivered General Motors, which expected to take as 50 percent of production within two years.

MONTVALE, N.J.—Future all-wheel-drive Class Mercedes-Benz and wagon models with "4-MATIC" badges.

The new 4-MATIC simple all-wheel-drive system which uses "open mechanical differential" the front, center and the vehicle. The full system features advanced four-wheel electronic control to vary torque distribution to individual wheels under slippery conditions.

Even if three wheels traction, the 4-MATIC system is able to direct just one wheel, front, back, left or right, to the car moving.

The decision to add badges is in response to customers who need clearable proof of four-wheel drive capability, for roads which are restricted four-wheel-drive vehicles winter weather.

Owners of early 1998 wheel-drive E-Class cars have 4-MATIC badges installed without charge their local Mercedes-Benz dealer.

CLEVELAND, Ohio—\$17.5 million has been awarded by a federal court in a lawsuit against Ford Motor Co. that claimed a 1988 Ford Bronco II unsafe and the Bronco caused a 1995 crash that killed two persons.

The families of Kathleen Clay, 18, and Christopher Strom, 20, were awarded \$17.5 million each by the U.S. District Court jury.

The pair, who owned a sport-utility vehicle, were riding in the back seat and died in the crash. William Slonsky, who was driving the vehicle and was injured, was awarded \$3.5 million.

The jury found the possibility of the Bronco II design defect that played a major role in the crash.

CONNELL-COCHRAN & CELLI

PRE-OWNED AUTO CENTER

One of the Bay Area's

LARGEST PRE-OWNED INVENTORIES



OVER 200 CARS IN STOCK!!!

ALL PRE-OWNED AUTOS INCLUDE LIMITED WARRANTY!

Too many **CADILLACS** to list them all!!!

OVER
30 CADILLACS
TO CHOOSE FROM!

- | | | | | |
|---|--|--|---|--|
| '97 Cadillac Sedan DeVille
N.Star, FWD, full pwr, tilt, cruise, tilt. #20113... \$26,895 | '92 Cadillac Coupe DeVille
Leather, loaded, gold pkg. #213340... \$8,995 | '93 Cadillac Sedan DeVille
Leather, loaded. #275571... \$11,995 | '94 Cadillac Seville STS
N.Star, leather, PW, PL, loaded. #33922... \$16,995 | '96 Cadillac Seville
Only 12K miles! N.Star, AC, full pwr. #13733... \$26,995 |
| '96 Cadillac Sedan DeVille
N.Star, 28k mi, FWD, full pwr, tilt. #236190... \$23,995 | '91 Cadillac DeVille Touring Sedan
Full pwr, low mi, exceptionally clean! #339116... \$10,995 | '92 Cadillac Eldorado
Dark blue w/gray int., clean! Cst whls. #323117... \$13,995 | '95 Cadillac Eldorado
Loaded! CD, mnrt, black beauty. #608755... \$23,995 | '92 Cadillac Sedan DeVille
One owner, clean. #21223... \$9,495 |

VANS and TRUCKS



- | | |
|--|---|
| '97 Chevy Suburban 4x4
Leather, PW, PL, cruise, tilt, AC. #206178... \$21,995 | '96 Mazda MPV SE Wagon
AC, full pwr, rear, tilt, cruise, moonroof, ABS, leather. #804936... \$16,995 |
| '95 Chevy Astro
V6, PW, PL, cruise, tilt, AC, wheels. #232838... \$10,995 | '94 Plymouth Grand Voyager
FWD, 7-pass, AC, full pwr, dual air bags, roof rack. #34288... \$10,995 |
| '96 Dodge Grand Caravan
7 passenger, PW, PL, cruise, tilt, AC. #336700... \$17,995 | '97 GMC Pick Up SLE 4WD
9,545 orig miles. Like new! #558471... \$22,995 |
| '94 GMC Safari Van
PW, PL, cruise, tilt, AC, wheels. #538120... \$10,995 | '95 Chevy Tahoe 4WD
Exceptionally clean. Loaded tail gate doors. #368193... \$25,995 |
| '97 Chevy Astro Van
RWD, AC, rear air, full pwr, tilt, cruise, roof rack. #110227... \$18,995 | '97 Chevy S-10 P.U.
LS, AC, cassette, alloys. #151878... \$9,995 |

Don't hunt for a **SPORT UTILITY** anywhere else!!



- | | |
|---|--|
| '96 Ford Explorer XLT
Auto, PW, PL, cruise, tilt, AC. #437972... \$21,995 | '95 Grand Cherokee Limited
Auto, AC, full pwr, CD, leather, lo mi, prem sound. #53467... \$19,995 |
| '95 Jeep Grand Cherokee Limited
Leather, PW, PL, cruise, tilt, AC, moonroof. #751851... \$21,995 | '95 Chevy Suburban
4WD, LT, AC, full pwr, tilt, leather, roof rack, tow pkg. #382178... \$21,995 |
| '95 Blazer
Leather, PW, PL, cruise, tilt, AC, CD player. #126759... \$17,995 | '94 Jeep Grand Cherokee Limited 4x4
Loaded! Must see to believe! #328979... \$18,995 |
| '94 Jeep Wrangler 4x4
6-cylinder, wheels, grill guard - nice. #404292... \$13,995 | '87 Jeep Wrangler CJ7 Hardtop
6-cylinder, auto, AC & more! #513889... \$7,995 |
| '96 Chevy Blazer LS
4WD, AC, full pwr, tilt, privacy glass, tow pkg. #269421... \$19,995 | '94 Explorer XLT
Leather, full power, 4x4, roof rack, more! #323940... \$14,995 |

'88 Cadillac Fleetwood Brougham



Only 40k mi!
Full power,
leather, wire
wheels.
#712746
\$6,995

'97 Mazda Miata MX-5



5-speed, RWD, AC,
PS, PW, AM/FM
cassette, alloys.
#725833
\$15,995

'97 Chrysler Sebring Convertible



Classy and
sleek!!! PW,
PL, cruise,
tilt, AC.
#600302
\$18,995

'96 Pontiac Firebird Convertible



Sporty and
clean -
loaded!
#211603
\$14,995

'95 Mazda Miata Convertible



Only 30k miles -
sharp car.
#601361
\$13,995

'94 Plymouth Grand Voyager



FWD, 7 pass,
AC, full power,
roof rack,
privacy glass.
#284288
\$10,995

Connell-Cochran & Celli

AUTO CENTERS

Buick • Cadillac • Chevrolet • Chrysler • GMC Truck • Isuzu • Jeep • Mazda • Nissan • Plymouth • Pontiac
3093 BROADWAY AT PIEDMONT • OAKLAND • 893-9110 • 800-830-5311

ALL PRICES SUBJECT TO PRIOR SALE PLUS TAX, LIC & DOC FEES. EXPIRES 48 HOURS AFTER PUBLICATION.

There's no end in sight for this grand Ford Galaxie Fastback

CLASSIC CLASSICS

By Vern Parker

George and Aldavern Haymaker were making do

with a car more in tune with their dating days than what their growing family really needed. So, about 27 years ago, the Haymakers began the search for a "family" car. In those days, a new car was out of the question, so their hunt was restricted to the used-car market.

In 1971,

Haymaker saw a promising ad in the newspaper and with his wife, son Scott, 6, and daughter, Becky, 2, in the car, he drove to nearby Maryland to investigate a three-year-old Ford.

What they found was a bright red 1968 Ford Galaxie 500 fastback with a powerful 390-cubic-inch V-8 engine that obviously wasn't powerful enough for the owner.

It had been upgraded with a pair of 427 heads, an Edelbrock intake manifold and a Holley four-barrel carburetor. An aftermarket steering wheel has replaced the original.

The car only had 22,000 miles on the odometer and

would run like a scalded cat. Haymaker thought "this could be the best of both worlds: a fast car with an inside that's roomy and a huge trunk." Besides, a factory eight-track tape player was in the dashboard. "Sold," he told the owner.

Ford, it has averaged 3,600 miles a year.

The odometer has just recently rolled over 109,000 miles. Although Haymaker has replaced the original bias-ply tires with radials, he still has the original Uniroyal spare tire that came with the

Haymaker also has always kept the 20-quart coolant, five-quart oil and 24-gallon gasoline levels full. "I drive it a lot," he said. He reports several long-distance trips to faraway places like Fort Worth, Texas, and Monroe, N.C. "It's been from the mountains to the beach," he said, "and everything in between."

During all the years of regular wear and tear, the paint, chrome and upholstery have survived intact. The all-black interior shows signs of wear — especially the carpeting — but remains very presentable.

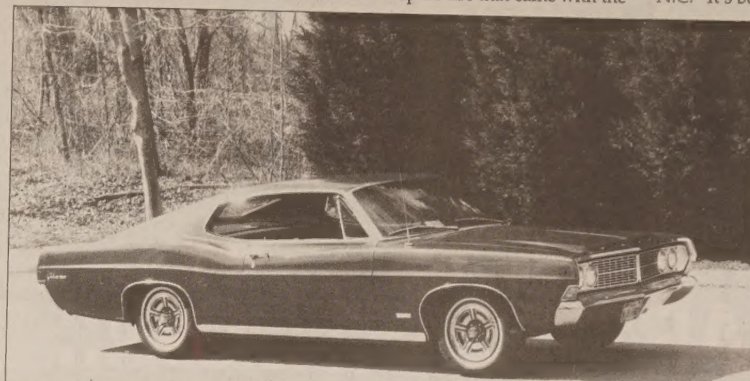
The only power assists on the car are

power brakes with disc front brakes and power steering. The Galaxie's windshield wipers are two-speed electric.

Haymaker added a white dual pinstripe on each of the car's four fenders to highlight the fenders' curvature. "I did it," he explains, "because the car was so stark red."

During the last quarter-century, Haymaker has often driven his Ford to work, and the lengthy 119-inch wheelbase has always provided him with a comfortable ride.

With no end in sight to its continued service, Haymaker plans to keep using the fastback Ford — just as he has always done.



George and Aldavern Haymaker's 1968 Ford Galaxie 500 fastback sports a powerful 390-cubic-inch V-8 engine, but that obviously wasn't powerful enough for the original owner. It had been upgraded with 427 heads, an Edelbrock intake manifold and a Holley four-barrel carburetor.

Once he got his practical 3,534-pound family car home

to Virginia, he discovered that it was one of just 69,760 such fastback models built in 1968, and carried a base price of \$2,881.

Until a year ago, Haymaker said, "it was my primary car." As the years have gone by, the number of miles driven annually has dwindled. In the 27 years Haymaker has owned the

car, Haymaker recalls using

the car to do all the things families do. "We have had three bikes on the top," he recalls, "as well as towing a trailer, hauling lumber and once even transporting a huge grandfather clock."

Through all the typical turmoil he said, "I have always protected the car as best I could."

Haymaker discovered that his prize was one of just 69,760 such fastback models built in 1968, and carried a base price of \$2,881.

Family drive time

Toyota's minivan designers have launched the Sienna Families On The Run Club. Free-wheeling communication tips for "accelerating" education, or "downshifting" for having fun together are available in a free quarterly newsletter by calling (888) SIENNA7.

REDUCING WHIP-LASH: Accident statistics show that neck injuries are one of the most common results of rear-end collisions, even at relatively low speeds. The triggering factor in these whiplash events is the violent movement of the head in relation to the body during the impact from behind, often leaving victims with long-term pain.

The Saab Active Head Restraint significantly reduces the risk of whiplash and is activated in speeds as low as 10 mph. The SAHR moves upwards to "catch" the

occupant's head before a dangerous whiplash movement can start.

TAKE WING: Mobil Corporation will start running TV ads using Academy Award-winning cinematographer to bring to life its flying red hornet with wings — Pegasus.

Using space-age and three-dimensional image effects, such as those seen in "Jurassic Park," Pegasus, flying to the Grammy Award-winning hit song "I Believe I Can Fly," is designed to evoke strong emotional responses from consumers.

ECONOMIC IMPACT: Across North America, BMW has established a network of about 100 supplier plants, purchasing about \$1 billion in goods and services in 1997. BMW's Spartanburg, S.C. facility will be the sole manufacturing plant for the automaker's new "Sports Activity Vehicle."

Toyota expansion

TOKYO, Japan—Latin America is the latest expansion target by Toyota Motor Company. The Japanese automaker is planning to open a new factory in Argentina or Brazil, and double production to 40,000 at its factory in Zdrate, Argentina, by 2000.

The company made the announcement last week and is also studying of opening a factory to produce small vehicles to sell in Latin America. Toyota's subsidiaries in Argentina and Brazil are competing for the new factory, said the president of the company's Argentine subsidiary, Tsumeo Arima.

GOTHENBURG, Sweden—Volvo Car Corp. is planning to test a program that will allow customers to order a vehicle from the factory on the Internet. The program is scheduled to start July 1 in Brussels.

This is believed to be the first time a manufacturer will permit customers to complete a sale on the Internet rather than through a dealership.

Other manufacturers allow customers to order vehicles on the net and get pricing and financing information. But the car must be bought in a dealership.

MOTOR MART

TRANSPORTATION

101 Autos

ACURA Preferred PreOwned Cars SPECIAL
• Fully reconditioned to factory specifications.
• Extended Factory Warranty
• Free Roadside Assistance
• Special Low New Car Finance Rates

1995 Legend Special Edition
4-door, CD, moon roof, ABS, air bags, leather, like new.
#011914
1993 Legend L Coupe
Auto, loaded, cashmere.
#002927

1996 Integra LS Coupe
auto, moon roof, ABS, silver only, 17K miles.
#018304

1994 Integra LS Coupe
5-speed, ABS, Moon roof
#010242

1993 Legend SD
Auto, 4 door, cloth, clear-ance priced.
#008270

Many More to Choose From Below
1-888-296-ACURA
510-444-8383
Expires 6/30

OAKLAND ACURA
277 27th St.
(at Harrison)

ACURA 1996 Integra LS
wheels, ABS, loaded. (VIN: 003629)
HONDA of EL CERRITO
529-1323

ACURA 1990 INTEGRA GS
4-door, automatic, fully loaded, A/C, stereo, 80K miles. \$5750 or best offer.
510-798-9041

ACURA 1990 Integra
Coupe, all power, A/C, stereo, excellent condition. 79K miles \$4950 or best offer. 691-0637.

ACURA 1988 Integra
3-door, air conditioning, sunroof, cruise, 5-speed \$1500 as-is. Call 510-339-2544.

ACURA 1988 Legend L
gray 2 door, AT, A/C, Bose. New transmission, tires, battery. Keyless entry, alarm. 59K miles, \$7300. 510-526-7620

BUICK 1995 Park Avenue
leather, mini, 7K miles, all power, loaded. \$19,500 or best offer. 510-597-1933.

CADILLAC 1979 Seville
New transmission, fire 94K miles. White with powder blue interior. Relocating, must sacrifice. \$3400.
510-530-4898

CADILLAC 1983 Seville
4-door, soft top, 79K miles. \$4950. 1 owner, excellent condition. 510-581-4610.

CADILLAC 1990 Seville
#B302777, Sunroof, full car-riage top, low miles. Beautiful in and out \$3700. Call: 925-513-1990

CADILLAC 1989 Fleetwood
#K34897, Mint condition, sunroof, low miles, \$6400. 925-513-1990

CADILLAC 1993 Sedan
DeVille, #314719, Flawless in and out. Financing available \$6500. 925-513-1990.

CADILLAC 1989 Sedan
DeVille, #350909, Gold Package, low miles. Good condition. \$4500. 925-513-1990

CHEVROLET 1979 El Camino
with shell, new tires, V-6, runs, looks good \$2000. Best offer. 522-3800

CHEVROLET 1987 Blazer
4 wheel drive, 175K miles. Great. \$2500. Call 769-1514.

CHEVROLET 1967 Camaro
Best offer. Call 531-1127

CHEVY 1997 CAMARO
Convertible, All the power of a Dodge! Fresh! L#303VZ358 OUTLET PRICE, \$16,980.

LLOYD WISE USED CAR
Supermarket, 1200 Marina Blvd., San Leandro. 510-352-4747.

CHEVY 1996 CORSIKA
Low Miles! All the whistles! L#291199. OUTLET PRICE \$8888

CHEVY 1995 CORSIKA
Automatic, AM/FM Cassette, Tilt wheel, L#39M1J371. OUTLET PRICE, \$6,995.

CHEVY 1990 G-10 Van
Fits 8, plus room for cargo. Good condition, needs trans-mission. Blue book or best offer 510-530-2142

CHRYSLER 1992 Van
Town & Country. Excellent condition, loaded, 7 passenger. Sale \$9,988. 510-828-9892.

Clean House and Make Money! OUR GARAGE SALE ADS BRING BUYERS!

COCHRAN & CELLI TRUCK CENTER
Pilot & Truck Manager
Bill Bassett
Fax: 510-597-7727
Phone: 510-450-6860
Fax and Phone Quotes OK! Hills Suburban Jeep Tahoes

DODGE 1994 COLT
Automatic, AM/FM Cassette, Snappy! L#3K9W6893. OUTLET PRICE, \$6,988.

LLOYD WISE USED CAR
Supermarket, 1200 Marina Blvd., San Leandro. 510-352-4747.

DODGE 1993 Caravan
Cruise control, power locks, tilt, 123K highway miles. Excellent! maintained. \$6,900. 522-0490 or 529-5000

DODGE 1978 Aspen
Wagon, need repair, \$475 cash. Call 510-536-1108 between 1-7pm.

DODGE 1978 Aspen
Wagon, need repair, \$475 cash. Call 510-536-1108 between 1-7pm.

FORD Bronco 1984 4x4
with 1996 V6 motor. Excellent condition \$2300 or best offer.

FORD 1997 Explorer
4x4, ski rack, loaded, automatic, 18K miles, Sacrifice. \$26,000. Call 601-6838

FORD 1996 MUSTANG GT
only 26K miles! Automatic, cruise, CD L#182913. OUTLET PRICE, \$15,980.

LLOYD WISE USED CAR
Supermarket, 1200 Marina Blvd., San Leandro. 510-352-4747.

FORD 1994 T-Bird
V6, leather, loaded, Green. (VIN: 160014)
HONDA of EL CERRITO
529-1323

FORD 1993 Taurus Station Wagon
fully loaded including leather and a 3rd rear seat. Emerald Green, Tan leather interior. Sacrifice. \$5900. 510-796-9268

FORD 1992 Tempo
Low Miles! Loaded Sharp! L#3WJD460. OUTLET PRICE \$3995

FORD 1991 Taurus GL
Maroon with gray interior. 3.8L V6. Power windows and power mirrors. A/T, P/B, A/C, Alpine stereo, tilt wheel, fully adjustable seat seats, new tires and new radiator. This car has always been regularly and lovingly maintained and looks really nice. It has 160K miles and will continue to give you reliable service. See it and you'll buy it! Must Sell Now! \$2875 or best offer. 510-522-9435

CLASSIFIED 339-8777

FORD 1992 F150 XLT
Long Bed, extra cab, dual tanks. Low miles. Clean. (VIN: A31087)
HONDA of EL CERRITO
529-1323

FORD 1989 Escort GT
A/C, power steering, cruise control, 100K miles. Excellent condition. \$3900. 834-0705

FORD 1989 Taurus Wagon
clean, many new parts include new transmission and starter, food tires, all power, great car. \$4300 or best offer. 510-644-3298

FORD 1975 Mustang
Ghia, V8, needs lower end engine. \$1,200. 510-482-0193.

GEO 1997 PRIZM
Automatic, air conditioning, nice. L#303VZ358 OUTLET PRICE, \$9,880.

LLOYD WISE USED CAR
Supermarket, 1200 Marina Blvd., San Leandro. 510-352-4747.

HONDAS \$100-\$500
Police impounders, Jeeps, Toyotas, Sport Utilities and more. 1-800-522-2730. ext 2714.

HONDA 1997 CRV
Green, 4 wheel-drive, loaded, like new! \$18,500. 510-530-3047.

HONDA 1995 ACCORD LX
Automatic, A/C, AM/FM cassette, L#318552. OUTLET PRICE, \$10,980

HONDA 1995 CIVIC EX
Has Everything! Moonroof L#3N7B028. OUTLET PRICE \$9995

HONDA 1995 CIVIC DX
Low Miles! Super clean! L#3M1X904. OUTLET PRICE \$980

HONDA 1995 CIVIC DX
Only 18K miles, like new! L#3M1X904. OUTLET PRICE \$10780

HONDA 1995 CIVIC LX
Low miles, Cruise, Nice ride! L#30FAL928. OUTLET PRICE \$9995

HONDA 1995 Odyssey
leather return, reliable, low miles. VIN#00948. HONDA of EL CERRITO 529-1323

HONDA 1995 Passport EX
4WD automatic, moonroof, loaded. VIN#404208. HONDA of EL Cerrito 529-1323

HONDA 1994 ACCORD LX
ABS, Moonroof, Very Clean! L#3K9ER824. OUTLET PRICE \$10880

HONDA 1993 Del Sol
S1, wheels, spoiler, Automatic, low miles. VIN#001842. HONDA of EL Cerrito 529-1323

HONDA 1989 Accord
LX, fully loaded, Automatic, A/C, stereo, moonroof, 85K miles. \$4450 or best offer. 510-798-9041

HONDA 1989 Accord LX
coupe, 5-speed, stick shift, 96K, well-maintained, \$5500 or best offer. Call 510-523-6893.

HONDA 1988 Accord DX
Automatic, Excellent Condition, Air Conditioning, AM/FM Cassette, Burgundy, 4-door, 88K miles, runs good! \$4800 or best offer. 510-339-2472.

HONDA 1988 Accord DX
2 door, A/C, AM/FM cassette, 5 speed, 100K miles, 1 owner, well maintained and runs great. \$3500. 510-525-5631

HONDA 1988 Prelude Si
Air conditioning, power windows, moon roof, very good condition. \$3700. Call 836-5344.

HONDA 1983 Accord LX
Hatchback, 5-speed, 215K miles, air conditioning, AM/FM cassette, power steering, Gray, original owner. Honda maintained, runs beautifully! \$1,975. 510-930-6089.

SELL YOUR CAR FOR JUST \$15!

We'll run your advertisement for one week, for JUST \$15! If your car doesn't sell, we'll run your 2nd week at NO CHARGE!

We sell results! Place your ad today! Call Classified 339-8777!

ISUZU 1994 Rodeo 4x2
Low mileage, 35K condition. \$12,000. 415-284-7817 (days). 510-843-0377 (evenings). Ask for Ismael.

JEEP 1989 Cherokee
5 speed, 4.0 liter, 79K miles. Great condition VIN#307235. HONDA of EL Cerrito 529-1323

LEXUS 1990 ES250
89K miles, sticker till June 1999. Well maintained, excellent mechanical condition. 4 door sedan. Black lease with gray leather interior. 5 speed, power, alarm and sound system, anti-lock brakes, good tires. Once you see this car you'll want to drive it home! Fair market value \$8200 a steal at \$7000 or best offer. OWNER MUST SELL! Please leave message at 510-391-1816

MAZDA 1992 Miata, Special Edition
Black/Tan leather. 20K miles, A/C, 5 speed, super charger (165 hp), clean shocks \$13,000. 510-595-1452.

MAZDA 1985 GLC
5-speed, A/C, 71K miles, leather, new timing belt. \$7,500. Joe (415) 816-6364. 814-8096.

MAZDA 1993 Miata MX-5
convertible, White, Clean. #57591979. HONDA of EL CERRITO 529-1323

MAZDA 1994 PROTEGE
Automatic, air conditioning, AM/FM Cassette L#3K9IR670 OUTLET PRICE, \$5,995.

LLOYD WISE USED CAR
Supermarket, 1200 Marina Blvd., San Leandro. 510-352-4747.

MAZDA 1992 Miata, Special Edition
Black/Tan leather. 20K miles, A/C, 5 speed, super charger (165 hp), clean shocks \$13,000. 510-595-1452.

MAZDA 1985 GLC
5-speed, A/C, 71K miles, leather, new timing belt. \$7,500. Joe (415) 816-6364. 814-8096.

MAZDA 1993 Miata MX-5
convertible, White, Clean. #57591979. HONDA of EL CERRITO 529-1323

MAZDA 1994 PROTEGE
Automatic, air conditioning, AM/FM Cassette L#3K9IR670 OUTLET PRICE, \$5,995.

LLOYD WISE USED CAR
Supermarket, 1200 Marina Blvd., San Leandro. 510-352-4747.

MAZDA 1991 626 LX
4 door, automatic, loaded, 89K miles, excellent condition. \$10,000 or best offer. Call 482-0442.

MERCEDES 1976 280 SE
strong, solid, easy smog, many new parts. \$3200 or best offer. 510-891-9169.

MERCEDES 1967, 200
Rebuilt engine, excellent condition! \$2000 firm. Call 534-7107.

MERCURY 1992 Villager
Nadique, loaded! Rear air conditioner! Power door L#C#04378. OUTLET PRICE, \$12,880. LLOYD WISE USED CAR Supermarket, 1200 Marina Blvd., San Leandro. 510-352-4747.

MITSUBISHI 1997 Montero
LX, Low miles, Good condition, loaded. #016908. HONDA of EL Cerrito 529-1323

NISSAN 1996 Pick-Up XE
ABS, Air, 20K miles, Bed-liner, steel at \$10,995. #343529. HONDA of EL Cerrito 529-1323

NISSAN 1995 Altima GXE
Fully loaded, silver gray \$6500. Call 568-5181.

NISSAN 1989 Sentra
excellent condition 111K miles, new clutch, great brakes. \$2000. 415-284-7817 (days). 510-531-1653 (evenings).

NISSAN 1985 300ZX Turbo
Automatic, T-top, 133K, very clean, new transmission. \$1000 or best offer. Call 526-7493.

NISSAN 1984 maxima
Loaded, runs great. New water pump and alternator. Grandpas car! \$3000. 510-533-3227.

PLYMOUTH 1995 NEON
Used Car's 510-843-2955

PLYMOUTH 1988 Voyager
Van, rebuilt engine, \$2000. (510) 534-5983

PLYMOUTH 1995 NEON
Used Car's 510-843-2955

PLYMOUTH 1988 Voyager
Van, rebuilt engine, \$2000. (510) 534-5983

PORSCHE 944S 1987
Fully loaded, all power, 911 Turbo rims, sunroof, leather, new timing belt. \$7,500. Joe (415) 816-6364. 814-8096.

PRISTINE HONDA TRADE-INS

1994 Accord, EX SD
Auto, full power, moon roof, ABS, air bags, alloys, low miles, #100454. Kelley Blue Book \$16,865. Reduced to \$14,488.

1995 Honda Accord EX
coupe Auto, full power, moon roof, ABS, air bags, leather, only 20K miles. #038122. Kelley Blue Book \$18,940. Now Only \$16,220.

4-door, V6, auto, climate control, leather, CD, ABS, air bags, full power, stereo, alloy wheels, low miles #614382. Must See!

annoyances

Continued from page one

needed to protect you, unlock automatically when you turn the engine. Where's the horn in that? I want to be able to control the locks, have them controlled by remote locks that signal the horn. You press "lock," the horn goes. Horns are designed to draw attention, but is locking your car worthy of head-on street the horn is an annoyance. Some cars have a tiny little horn like a closed-mouth smile from a cat, but some don't want feedback to know that the remote is working, but a simple visual

clue like the lights flashing is enough.

- Seat adjustment controls that are neither intuitive nor well placed

Mercedes-Benz designed a seat adjustment control that has been copied by many carmakers, and with good reason. It's a little analog seat in silhouette (M-B puts theirs on the car door). Push the tiny seat forward with your finger, and your seat glides forward, push up on the seating surface and your seat elevates.

I don't mind this seat adjustment being located on the lower left side of the seat unless the clearance between door and seat is so tight you have to open the door.

- Heated seat switches with no visual feedback, only

a hot seat

One could call this "whining in the limo." Imagine complaining about this luxury. But on the Suburban, the switch for heat is down there on the side of the seat, revealed by touch alone. It's too easy to hit while adjusting the seats.

Furthermore, it's a tiny toggle with "high" all the way in one direction and "low" all the way the other. "Off" is in the indeterminate center. You can be hopping like popping corn trying to find the off position.

- Sun visors that are too skimpy to do the trick

I like visors with pull-out extensions to cover that spot next to the rearview mirror. My favorites are the double visors — when you pull down the first and flop it to

the side there's another visor behind it for the front view. Leave both down for twisty roads into a low sun. No need to flop one visor back and forth.

- Instrument panels that cannot be read at all light levels.

Maybe the best instrument panel on the planet right now is that in the Lexus GS400 and GS300. It is white and bright in every light.

Full sun, dark tunnel. Chrysler is doing a good IP, too. I find it annoying to have to lean forward, peering to make out an odometer reading. Unsafe, as well.

Those are a handful of my negative observations. In my next column, I'll cover many of the positive and thoughtful features in today's new cars.

A step above 7 Series?

AUTO SHORTS

WOODCLIFF LAKE, N.J.—BMW isn't taking the loss in the bidding war for Rolls-Royce to Volkswagen as the final word. "We have no alternative but to build a car above the 7 Series," said Detlef Frank, director of BMW research, when asked about the implications of the VW victory.

However, he added such a car would not necessarily be badged BMW. "We would probably look at badging it something else to provide it with more exclusivity." Old British nameplates such as Riley, Wolsley and Rover have been mentioned in speculation. All these badges are owned by BMW.

STUTTGART, Germany—Mercedes-Benz believes it is well-positioned in an ultra-luxury range battle with VW's Rolls-Royce. The carmaker has a new high-tech S-Class coming in the near future, a CL coupe a little more than a year away, and the giant Maybach sedan is expected to gain a production green light in the near future.

Mercedes execs say the Maybach is at an advanced stage of design and could be in production by 2001. Rumors have it the power for the big car will come from either the concept's V-12 or a top-secret new V-16.

In the other end of the car field, Mercedes has dropped the plan to bring its A-Class sub-compact to the U.S. market as a sport-utility vehicle. It is still expected to make a U.S. appearance in 2002.

ALAMEDA COUNTY AUCTION

AUCTION

This product or service has not been approved or endorsed by any government agency & this offer is not being made by any agency of the government.

SATURDAY, July 4 - STARTS 9am

Over 300 Narcotic Task Force & Repo'd AUTOS TRUCKS VANS

CREDIT & Warranties

If you desire financing, you must be pre-approved for credit. Auction buyers can often be pre-approved quickly - but call early! 9am - 9pm (510) 829-2421.

Rain or Shine

PREVIEW: Fri. July 3 - 10am to 4pm
Sat. July 4 - 7:30am to 9:00am

ALAMEDA COUNTY AUCTION
6438 Sierra Court, Dublin (510) 829-5999

Log on our website for details + early arrival vehicle photos.

Click for sale catalogue by return email: <http://www.acauktion.com>

Auction TV Preview

Appraise hundreds of vehicles allocated for Auction Saturday

CH 65-TV 8:30-9pm
Tues. 6/30 thru Fri. 7/3/98

Be Auction Savvy! Check your cable guide to find Ch. 65, i.e. S.F. = Ch. 49, TCI Cbl = Ch. 21, South Bay Cbl = 18, Cbl Co-op = 65, Cbl Oakland = 28, Bay Cbl Vision = 30, Concord Cbl = 27, etc. Auction TV Preview airs Mon. June 30 thru Fri. July 3, 8:30-9pm.

Britalia, Ltd.

SERVICING & REPAIRING

- ALFA ROMEO
- ASTON MARTIN
- JAGUAR
- LAND ROVER
- MASERATI
- RANGE ROVER

Lotus

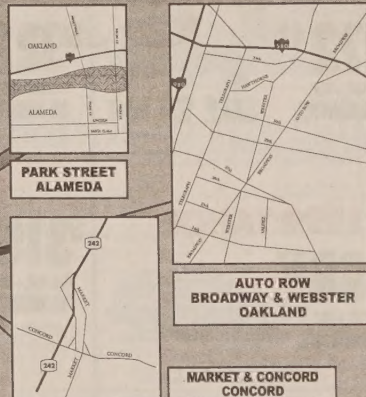
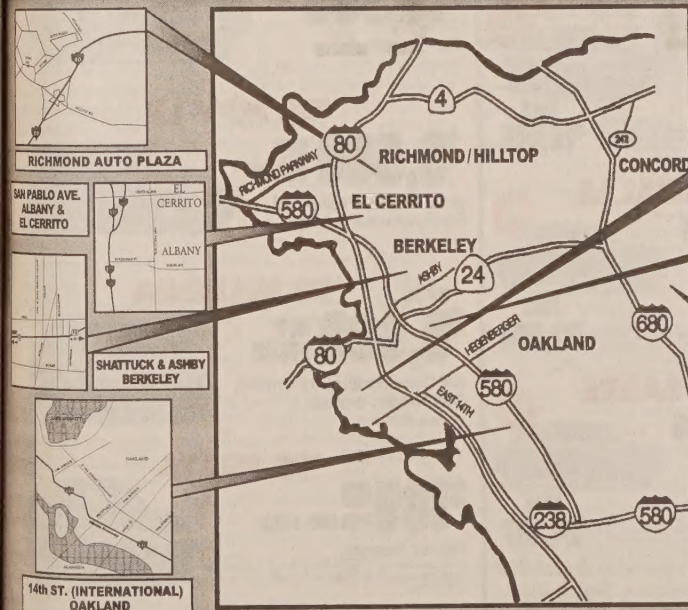
- Factory trained technicians
- Honest, competitive rates
- The experience and expertise to solve complex problems

(510) 548-0240

TECH SYSTEMS
USED HERE

2210 San Pablo Ave., Berkeley
2 blocks south of University
Mon - Fri 8am to 6pm • Sats by appt

AUTO LOT LOCATOR



mazda
COCHRAN & CELLI AUTO CENTER
3330 Broadway Auto Row, Oakland
(510) 450-6600

NISSAN
CONNELL NISSAN
3000 Broadway Auto Row, Oakland
(800) 245-1985
LOYD WISE NISSAN
10500 E. 14th St. (International Blvd.), Oakland
(510) 638-4428

SAAB
SUBARU
DOWNTOWN SAAB-SUBARU
4145 Broadway Auto Row, Oakland
(510) 547-4436

ACURA
OAKLAND ACURA
277 27th St. Oakland
1-888-298-ACURA

Dodge
SMITH DODGE
12300 San Pablo Ave., Richmond Hwy 80 at San Pablo exit
(510) 620-1080 • (800) 533-7626

HYUNDAI
LOYD WISE HYUNDAI
1200 Marina Blvd., San Leandro
(510) 251-8300

ISUZU
COCHRAN & CELLI ISUZU
3000 Broadway Auto Row, Oakland
(800) 245-1985

Cadillac
CONNELL AUTO CENTER
GMC - CADILLAC - PONTIAC
3093 Broadway Auto Row, Oakland
(510) 893-9110

FORD
ALAMEDA FORD
1650 Park St. Alameda
1-888-665-9367
BROADWAY FORD
2560 Webster Street, Oakland
(510) 832-8800

Jeep
Eagle
CHRYSLER
Plymouth
COCHRAN & CELLI AUTO CENTER
JEEP/EAGLE - CHRYSLER - PLYMOUTH
3330 Broadway Auto Row, Oakland
(510) 450-6600

SATURN
SATURN OF OAKLAND
2355 Broadway Auto Row, Oakland
(510) 839-6400

CHEVROLET
COCHRAN & CELLI AUTO CENTER
BUICK - CHEVROLET /GEO
3330 Broadway Auto Row, Oakland
(510) 450-6600

HONDA
HONDA OF EL CERRITO
11820 San Pablo Ave., El Cerrito
(510) 529-1323
LOYD WISE HONDA
10550 E. 14th St. (International Blvd.), Oakland
(510) 638-4000

LEXUS
LEXUS OF CONCORD
2101 Market St., Concord
(510) 682-3033

TOYOTA
DOWNTOWN TOYOTA
4145 Broadway Auto Row, Oakland
(510) 547-4436
TOYOTA OF BERKELEY
2400 Shattuck Ave., Berkeley
(510) 845-2530

COCHRAN & CELLI AUTO CENTERS

JEEP • CHRYSLER • PLYMOUTH • CHEVROLET • BUICK • MAZDA • ISUZU

WOW!
Friday, June 26**MIDNIGHT MADNESS SALE****WOW!**
Friday, June 26

OPEN 'TIL MIDNITE, FRIDAY, JUNE 26TH!!

REBUILD YOUR CREDIT

CALL TOLL FREE & ASK FOR BRAD OR KATHY

1-877-A-2ND-TRY

(1-877-226-3879)

**It's
Our Secret**LOW DOWN • LOW PAYMENTS
BELOW FACTORY PRICES
SHORT TERMS**0.9% OR
\$3,500 REBATE**
ON SELECTED MODELS O.A.C.

JEEP • CHRYSLER • PLYMOUTH

MAZDA

'98 Chrysler Sebring LXI**\$299/mo. + tax**
41 monthsLoaded!
2 to choose
from.SAVE
\$1000

Big Motor

CD Player

Cassette

Power Windows/Locks

Tilt/Cruise

Leather

Power Seats

Alloy Wheels

\$999Certification
after 700
miles

Cap price: \$21,647.75. Total payments \$16,284.70. Bank fee: \$550. 42 month closed end lease. 12,000 miles/year. 15¢/mi. penalty if over. Drive off \$1959.17 + \$1000 factory rebate. need 700 score. Residual \$11,782.05. \$250 termination fee. chrome wheels extra. #24811/0991, 24804/110232.

All New '98 Cherokee Classics 4x4**\$2500
OFF MSRP**
after rebates

4.0 Cyl Motor

Tint

Rear Defog

Cassette

CD

Premium Sound

Tilt/Cruise

Power Windows/Locks

Big Tires

Alloy Wheels

Purchase only, must qualify for \$500 Owner Loyalty Rebate and \$400 College Grad Rebate.

'98 PROTEGE DX**\$10,489***

*After rebate. Plus fees. #227700

New '98 Voyager Mini Van**\$14,995**
after rebates***2**
at this price

Dual Overhead CAM

Air Conditioning

Power Steering

Power Brakes

High Back Buckets

7 Passenger

Metallic Clear Coat

#1 Selling Mini-Van

#25234/737202, #252339/725539. *\$1000 Owner Loyalty Rebate if qualified, \$750 factory rebate. Price \$18,745 before rebates.

**All New '98 Grand Cherokee
Limited V-8's****\$399/mo. + tax**
35 months**19**
at this price

Power Windows/Locks

Dual Power Seats

Tilt/Cruise

Leather

Moonroof

Premium Sound

Aluminum Wheels

Privacy Glass

Special Suspension

Traction Lok

Price \$35,800. \$1999 down payment plus \$1,400 factory rebate + \$500 owner loyalty rebate if qualified if not, \$2,499 cash down. Total payments \$19,038.95. Closed end lease. CCC 12k/mile. 15¢/mi. penalty if over. Bank fee \$495. Residual \$22,884.15. Purchase option available. Dealer excluded.

'98 MAZDA 626 DX**\$14,788***

Air Conditioning, CD.

*After rebate. Plus fees. #707959

**Come visit our friendly,
knowledgeable sales staff!****Visit our multi-lingual
sales staff!**

CHEVROLET

BUICK

MAZDA

0.9% FINANCING!!!**1998 METRO****\$219³⁸**
PER MO. + TAX
35 MONTHS

Price \$9,897. closed end lease. \$500 down + \$750 Factory Rebate. Total pymts \$9,561.80. 12k/mile. 15¢/mi. penalty if over. Residual \$3,549.60. Purchase option available. Termination fee \$250.

1998 BLAZER**\$372⁴²**
PER MO. + TAX
35 MONTHS

SALE \$26,104

*After rebate. Price \$28,990. closed end lease. \$2,000 down + \$1,500 factory rebate. Total pymts \$14,513.04. 12k/mile. 15¢/mi. penalty if over. Residual \$19,897.02. Purchase option available. Termination fee \$250.

**ALL 1998. 1.9%
CENTURY CUSTOM****\$322⁶³**
PER MO. + TAX
35 MONTHS

Price \$19,201.00. closed end lease. \$775 down. Total pymts \$12,573.12. 12k/mile. 15¢/mi. penalty if over. Residual \$14,570.04. Purchase option available. Termination fee \$250. Bank fee \$450.

REGAL LS**\$319⁵¹**
PER MO. + TAX
35 MONTHS

Price \$27,628.00. closed end lease. \$2,500 down. Total pymts \$12,443.40. 12k/mile. 15¢/mi. penalty if over. Residual \$14,446.60. Purchase option available. Termination fee \$250. Bank fee \$400.

LE SABRE**\$431⁰⁵**
PER MO. + TAX
35 MONTHS

Price \$25,076.00. closed end lease. \$1,500 down. Total pymts \$18,617.98. 12k/mile. 15¢/mi. penalty if over. Residual \$14,334.28. Purchase option available. Termination fee \$250.

Call 510.450.6600 & ask for
Richard Dickens, Sales Mgr.*1.9% financing O.A.C. GMAC. for 24 mos. Sale price applies to retail purchasing.
Not applicable to leases.**'98 B2500 SX****\$10,395***
Air Conditioning

*After rebate. Plus fees. #403870

'98 MPV LX**\$5,500 OFF MSRP**
Automatic, Preferred
Equipment Package

*After rebate. #423207

**UP TO
'98 MILLENIA****\$8,000 OFF MSRP**
Air Conditioning, Automatic,
Full Power, Leather

*After rebate. #403328

'99 MIATA**\$189⁰⁰ PER MO. + TAX**
Power Steering

36 mos. closed end lease. 36 pymts of \$189.00 + tax with \$3,000 down plus drive off of \$4,805. Total pymts \$6,835 + tax. Residual \$11,820. 12k/mile. O.A.C. #107889

Call Mazda Manager Direct 510.450.6678

PRE-OWNED • 800-510-2438 OR 800-830-5311**'94 LINCOLN CONTINENTAL****\$9,995**

FWD, AC, full power, tilt, cruise, cassette, dual air bags, alloys. #756801

'93 CHRYSLER IMPERIAL**\$9,995**

FWD, AC, full power, tilt, cruise, AM/FM cass, CD, ABS, leather, dual power seats, prem. whls. #210025

'97 TOYOTA COROLLA**\$11,995**

17k mi. FWD, AC, full power, AM/FM stereo, dual air bags. #21498

'97 HONDA CIVIC COUPE**\$11,995**

5k miles, FWD, PS, tilt, AM/FM stereo, dual air bags. #114856

'97 JETTA GLS**\$16,995**

Only 14k mi. auto, AC, alloys, moonroof, AM/FM cass, CD changer. #280330

'97 TOYOTA CAMRY**\$16,995**

AC, full power, tilt, cruise, AM/FM cass, ABS, privacy glass. #048182

'96 BUICK PARK AVE.**\$18,995**

Full power, alloys, cassette, air, only 25k miles. #338225

'97 CHRYSLER SEBRING CONVERTIBLE**\$18,995**

AM/FM cassette, AC, full power, tilt, cruise. #803022

'96 CHEVROLET BLAZER**\$19,995**

4WD, LS, AC, full power, tilt, cruise, AM/FM cass, ABS, roof rack, tow pkg, alloy wheels. #289421

'95 CHEVY SUBURBAN**\$21,995**

4WD, LT, AC, full power, tilt, cruise, AM/FM cass, CD, thr, roof rack, tow pkg, alloy wheels. #280178

CHECK OUT ENTIRE USED CAR INVENTORY AT WWW.BESTCARBUY.COM**COCHRAN & CELLI**

BROADWAY AT PIEDMONT AVENUE • OAKLAND

510 450-6600**CREDIT UNION DIRECT LENDING**• JEEP
• CHRYSLER
• PLYMOUTH
• USED CARS• BUICK
• CHEVROLET
• MAZDA
• ISUZU

*0.9% APR for 24 mos. Mazda only. All cars plus tax & fee, doc. fees, bank approval and prior sale. Sales price/discounts not applicable to leasing. Owner Loyalty Rebate - must currently own a Chrysler, Ford or GM product with proof of current reg. Expires 48 hours after publication.